Volume 6, Issue 3 3Q 2017 Published Quarterly

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- Updated Quarterly

This publication can help you:

- Build a new diversified portfolio of high-quality stocks from a variety of sectors
- Add solid companies to fortify your existing portfolio
- Identify investment gems

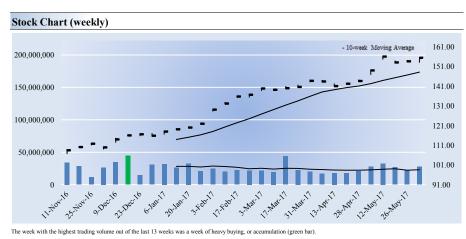
Valuentum Ideas100™

Victoration Retail Equity Research	Visit us at use	w valuentam com		(10-1e-1)		Deta as of	4.Mar.3012						
Apple AAPL FAIRLY VA	LUED	Bund	ng Index™	5	Value	Rating	0						
Last Close Estimated Fair Vi		lavest	ment Style	- 20	varue	Indu	etter						
\$545.17 \$636.00	\$480.00 - \$792.00	MEGA	ment Style CAP BLEND	Informatio	on Technolog	y Couputer							
Despite Apple's strong cash flow valued at this time.	generation, we think the shares	arc fairly	Investment Consid DCF Valuation Relative Valuation	lerations			VALUED TRACTIVE						
Stock Chart (weekly)			ValueCreation TM				CELLENT						
100 500,000	- Broad Mar	ing learnings	ValueRisk®				MEDIUM						
808.080.800		351.00	ValueTrendPM Cash Flow Opport				POSITIVE						
508,940,400	Valuentum Lateri Faceto Bennech		Maile and a	t university	nen/tara com		-		Description of Albert				
+30.000,000				1.000000000		Linearas	Transie	5	justanee				
100.000.000	McDonald's MCD FAIl					ing Index			Rating	<i>.</i>			
200.000.000	Last Close Estimated Fall \$95.70 \$88.00	Value	Fair Value Range \$65.00 - \$110.00		LARG	tment Style E-CAP CORE	See Construer I	rior Discretionar	v Restrument				
	McDonald's 's shares look fair process.	ly valued based		ted cash		_			FAIRLY VA				
The week week for adjust tools at these of the set U week was at	Stock Chart (weekly)					ValueCreation			EXCEL				
Company Vitals						ValueRiskin			ME	DIUM			
Market Cap (USD) \$510	106.808.008			a torng ine	27,00	ValueTrend ¹¹				TIVE			
Avg Weekly Vol (30 mks) 84	PLACEDR		• 1		12.00	Cash Flow G	eneration		51	RONG			
30-week Range (USD) 354.24+54 Valuentum Sector Information Technol		Velocition Retrol Equi				Visit	t us at www.voluer	abuta com	(Automation)	(10~9esr)	15-	Data so eff. 5	56w 2012
5-week Return 18	MANAGE FREEFE	Visa V U	NDERVALU	ED 0.7	9%			Buy	ing Index™	7	Value F	Rating	4
13-week Return 39		Last Close	Estimated F	air Value	-	Fair Value Ra	inge	Inves	timent Style	Sec	lor	Indu	ary
30-week Return 43 Dividend Yield %	11111111	\$117.17	\$147.0	30		\$118.00 - \$176	5.00	LARGE	-CAP BLEND	Information	Technology I	financial Te	cla Services
Dividends per Share 1		March America	look cheap bas				0.000		Investment Const	derations			
Forward Dividend Payout Ratio 24	1. 24 . 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	visa's suares	took cneap bas	cd on ou	il aiscoan	ted cash 190	w process.		DCF Valuation Relative Valuation				RACTIVE
Est. Normal Dilated EPS 4	Spr and with the lighted testing volume and of the last [] and p as	Stock Chart (we	ekty)					_	ValueCreation ⁸¹⁶	1.2			ELLENT
P.E on Fig. Normal Diluted EPS E.g. Normal EBITDA 67	Company Vitals			_			110 S (0.11)	2	Value Risk TM			0.578	LOW
Forward EV/EBITDA	Market Cap (USD) \$1	110,000,000					* + [h		ValueTrend**			1	POSITIVE
EV/Est. Normal EBITDA	Avg Weekly Vol (30 wks)	140,090,808					12		Cash Flow Genera Financial Leverage				STRONG
Forward Revenue Growth (5-yr) 14	30-meek Range (USD) 79.08 Valuentum Sector Consumer Discr	130.000.000				Thirk	-		Financial Leverage Growth				FOM.
Forward EPS Growth (5-yr) 13 108 - 24 biomaghi Int - Estaviel IT - Front Yes	S-week Return	00.000,000	als t	FTEL	L			97,90	Technical Evaluat	ion i			BULLISH
Returns Summary Syna Honored As	13-week Return	50.000.000	LALLA		sector la			87.00	Relative Strength				STRONG
Return on Equity 36	30-week Return	a0.090,600		-				77.00	Money Flow Inder				EUTRAL
Retora on Assets 22	Dividend Yield % Dividends per Share	N. OR OAK						17.00	Upside Downside Next-tran Technis				BULLISH 109.00
ROIC, with goodwill 249	Forward Dividead Payout Ratio	S. 10	a set set with	11	1 1	222	2 2 2		DCF - Discounted Cade	Flow, NEL UD -	Please tee gintery	MA+Moving	Auerage
ROIC, without goodwill 271 Mic + Internet County MP + De Manufal	Est. Normal Delated EPS	A. 2.	4 4 4 4	8.4	7 4 4	× 4 .	264		Business Quality		ValueConstant ^{an}		
Leverage, Coverage, and Liquidity	P/E on Est. Normal Diluted EPS	Second with the hyper the	they officer and of the local of the sector	10111044-0154	and particular as many	and (preside)			Valuelloit**	Very Poor	Poor	Good	Escellent
In Millions: of UID	Est. Normal EBITDA Forward EV/EBITDA	Company Vitals Market Cap (US)	2)	\$16,580		Highlights			Low				
Total Debt -25	EV/Est. Normal EBITDA	Avg Weekly Vol		21,561			ty (an evaluation abaeRocktist ratio		Medium				-
Total Debt EBIIDA	Forward Revenue Growth (5-yr)	30-week Range (5 - 119.36	success the	best of the fire	an in our coverage	maiverse.	oopariam		-		
Net Debe EBITDA N	Forward EPS Growth (5-yr) 1907 - Int Description of Constant, FV + Food Year	Valoentam Secto S-week Return	n Information Te	echaology 9.6%	The firm	has been gene	centing communic by stable operating	value for	High				
EBITDA/Interest Exce	Returns Summary Jose Rotors	13-week Return		21.2%	the past i	ew years, a c	combination we	iew very					
Current Ratio	Return on Equity	30-meek Retam		37.7%	positively.				Very High				
Quick Ratio 1047 - NorMexaple	Return on Assets	Dividend Yield 5		0.8%	· Althoug	n we think t	the firm's DCF	valuation	True for passes science	profits with little spe	out residences	and the reputation	f de surete.
	ROIC, with goodwill	Divideads per 5b Forward Dividen		0.88	indicates a	potential sitrae	tive investment of a investing in the	portanity.	Relative Valuation Bottomline Tech	•	Fervel 78	780 4.5	Pile/PV 111.1%
	ROIC, without goodwill ROIC = farms on lawsed Capits, 2007 = No Managht	Est Normal Dilu		7,45	was more a	mesctively price	ed on a relative be	isis verves	Fisery		14.9	1.7	109.6%
The addression and the research is this report is not represented or excitomed to be the the addression associated for the constraints of a discounter, and prob- cisional these its can of the report. An interfactor or problem instance problem and con-	Leverage, Coverage, and Liquidity	P/E on Est. Norm	al Dilated EPS	15.7		п.			Mastercord		18.9	1.7	103.3%
	In Million of USD	Est. Normal EBI		11.951					Western Union		10.1	1.6	70.7%
	Total Debr Net Debr	Forward EV/EBI EV/Est. Normal 1		8.7			inhination of strong instead leverage.		Peer Median Visa		16.9	1.7	106.5%
	Total Debt EBITDA	Forward Revenue		11.4%	the firm's	free cash flow	v margin to aver	toode sge	Pase / FV = Casest lice	1. Prove decided by	Locuments I ap Va	-	1111
	Net Debt EBITDA	Forward EPS On	wifa (5-yr)	11.5%	57.8% in c last quarter	tening years, an	ad the firm had no	debt as of	Financial Summa	ry	Arts	4 i	Property
	EBITDA Interest Correct Ratio	MdF = Ne Meanghi, S			ant quality				2	Forst You East.	5ep-29 8.065	149-11	5-m-12
	Quick Ratio	Returns Summa Return on Equity		12.4%					Revenue Revenue, YoY%		8,005	9,188	10,199
	1547 - Not Meaningful	Retarti on Assets		8.9%	• The form	nosts a VBI se	core of 7. We doe	t find the	Operating Income		4,544	5,463	6,849
	6241.0	ROIC, with good		12.5%	firm that a	tractive based	on this measure.	and we'd	Operating Margin	76	55,3%	59.5%	67.1%
		ROIC, without g		24.4%	grow more on our scal	constructive if	f it registered an I	or higher			2,965	3,650	4,537
	to identity a collective preparation in contrast of Paratics and strand the decord bit spin field through patient where pre-	state biotection and state of the state	uge, and Liquidity	01					Net Income Margi Diluted EPS	0.79	35.8%	4.94	44,5%
	eren en sons sons en en sons sons sons son	In Millions of USD					a revenue CAGR		Dahued EPS, YoY	56	78.974	23.1%	21.9%
		Total Debs		0	13.6% due	ing the past 3 y	its peer median	to revenue	Free Cash Flow (O	FO-capex)	2,450	3,519	6,191
		Net Debt Total Debt EBIT		-6,244	next five ye	they.	- bee month (and and	Free Cash Flow M	argin %	30.4%	38.3%	60.7%
		Total Debt EBIT Net Debt FBITD		0.0 NMP									
		EBITDA Interest		238.5									
		Current Ratio		2.7									
		Quick Ratio		2.1									
		and a set prototing to											
		The addressive and the common the addressive a restrict to reaso	a far sport 5 of opposition of visitation	of the local of th	the score of some 1	in report to the automations of the state of	scher at he had at a sure	and a second second	a all and been all and	interesting the speet re-	And made claims	VALUE	NTI IN

Ratings as of 30-Jun-2017 Data as of 2-Jun-2017

VALUENTUM Apple AAPL FAIRLY VALUED 6 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Industry Sector Highest Rated \$183.00 \$150.00 - \$216.00 MEGA-CAP VALUE Information Technology Computer Hardware

Apple is as much a brand as it is one of the world's most innovative companies. Its balance sheet strength is astounding.



Com	nanv	Vitals
COM	Dany	v Itals

Market Cap (USD)	\$855,019
Avg Weekly Vol (30 wks)	25,335
30-week Range (USD) 106.	55 - 156.42
Valuentum Sector Information	Technology
5-week Return	5.9%
13-week Return	11.6%
30-week Return	45.1%
Dividend Yield %	1.6%
Dividends per Share	2.52
Forward Dividend Payout Ratio	27.9%
Est. Normal Diluted EPS	11.40
P/E on Est. Normal Diluted EPS	13.6
Est. Normal EBITDA	95,363
Forward EV/EBITDA	9.3
EV/Est. Normal EBITDA	7.4
Forward Revenue Growth (5-yr)	7.1%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Y	9.7% ^{Year}
	-

Returns Summary	3-year Historical Average
Return on Equity	38.9%
Return on Assets	17.8%
ROIC, with goodwill	204.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	265.5% Not Meaningful

Leverage, Coverage, and Liquidity	/
In Millions of USD	
Total Debt	87,032
Net Debt	-150,553
Total Debt/EBITDA	1.2
Net Debt/EBITDA	NMF
EBITDA/Interest	48.4
Current Ratio	1.4
Quick Ratio	3.4
NMF = Not Meaningful	

Investment Highlights

• Apple is as much a brand as it is one of the world's most innovative companies. The firm is no longer known for its iPods and personal computers, as the proliferation of the iPhone over the past several years has been a sight to behold. The company's execution remains top notch, and we expect it to continue to roll out innovative products in smartphones and wearable technology, its most recent major product launch.

• Apple's rollout of future iterations of the iPhone should propel its fundamentals higher. Though we're not embedding another blockbuster hit in our model, we wouldn't be surprised if Apple delivers another one from its pipeline.

• Criticism over the firm's dependence on sales of the iPhone gained momentum in fiscal 2016, as the second quarter of the fiscal year marked the first quarterly sales decline in 13 years. High levels of demand for the iPhone 7 and multiple safety issues at rival Samsung have eased concerns for the time being, however. The firm returned to mid-single digit top-line growth in the first half of fiscal 2017.

• Investors should pay close attention to the firm's gross margin, which fell to 38% in fiscal 2016 from 40% in fiscal 2015 and is expected to remain below the 40% mark in the near term. Pricing and cost pressures may be unavoidable, and the strengthening of the US dollar will impact results as Apple generates more than two-thirds of its revenue outside the US.

• Apple's cash hoard is more than some of the market capitalizations of the largest companies in the S&P 500. The company retains tremendous flexibility in this regard, and we continue to expect a robust capital return program of dividend increases and share buybacks.

Structure of the Computer Hardware Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk TM	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	148.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossar	y. MA = Moving Average

Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.	
Relative Valuation	n	Forward P/E	PEG	Price / FV	
BlackBerry		NMF	NMF	112.9%	
Cray		NMF	NMF	91.0%	
Hewlett-Packard		11.5	2.4	94.9%	
IBM		11.0	2.0	95.0%	
Peer Median		11.3	2.2	95.0%	
Apple		17.2	1.9	84.9%	
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue		

Financial Summary	Actu	Actual		
Fiscal Year End:	Sep-15	Sep-16	Sep-17	
Revenue	233,715	215,639	226,637	
Revenue, YoY%	27.9%	-7.7%	5.1%	
Operating Income	71,230	60,024	64,586	
Operating Margin %	30.5%	27.8%	28.5%	
Net Income	53,394	45,687	49,664	
Net Income Margin %	22.8%	21.2%	21.9%	
Diluted EPS	9.22	8.31	9.03	
Diluted EPS, YoY %	42.8%	-9.9%	8.7%	
Free Cash Flow (CFO-capex)	69,778	52,276	49,477	
Free Cash Flow Margin % In Millions of USD (except for per share items)	29.9%	24.2%	21.8%	

NEUTRAL

The computer hardware space, which spans the personal computer to the iPhone and iPad, is highly competitive. The industry

is characterized by frequent product introductions and rapid technological advances that can cause dramatic market share shifts. Though some firms benefit from a strong brand, participants often price aggressively, pressuring margins. Firms are also subject to potential component shortages/disruptions, which can punish performance. Obsolescence may be an eventuality for some, and services revenue has become critical for others. We're neutral on the space.

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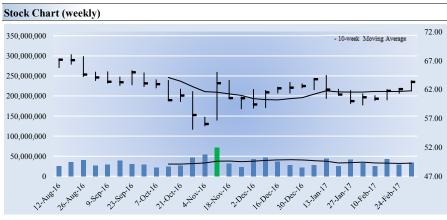
Ratings as of 30-Jun-2017 Data as of 3-Mar-2017 VALUENTUM

> Industry Pharmaceuticals - Big

AbbVie ABBV FAIRLY VALUED

Abbvie ABBv FAIRLY VALUED		D	Buying Index™	7 Valu	Value Rating		
Economic Castle	Estimated Fair Value	Fair Value Range	Investment Style	Sector	Indu		
Attractive	\$71.00	\$55.00 - \$87.00	LARGE-CAP VALUE	Health Care	Pharmaceu		

The largest unknown that continues to plague AbbVie is the fate of the patent covering Humira.



plume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$103,688
Avg Weekly Vol (30 wks)	34,651
30-week Range (USD)	55.0623 - 68.1239
Valuentum Sector	Health Care
5-week Return	5.7%
13-week Return	NA
30-week Return	NA
Dividend Yield %	4.0%
Dividends per Share	2.56
Forward Dividend Payout Ra	atio 70.6%
Est. Normal Diluted EPS	5.46
P/E on Est. Normal Diluted	EPS 11.6
Est. Normal EBITDA	13,577
Forward EV/EBITDA	13.5
EV/Est. Normal EBITDA	9.4
Forward Revenue Growth (5	-yr) 7.1%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; F	14.2% Y = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	114.3%
Return on Assets	11.2%
ROIC, with goodwill	41.3%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	82.9%

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	31,671
Net Debt	23,264
Total Debt/EBITDA	3.8
Net Debt/EBITDA	2.8
EBITDA/Interest	11.6
Current Ratio	1.5
Quick Ratio	1.2
NMF = Not Meaningful	

Investment Highlights

· AbbVie discovers, develops, manufactures, and sells pharmaceutical products across the globe. Headlining AbbVie's business is the blockbuster drug Humira. Though originally approved for rheumatoid arthritis in 2003, the drug has been approved to treat Crohn's disease, plaque psoriasis, ulcerative colitis, psoriatic arthritis, and ankylosing spondylitis and accounted for more than 60% of 2015 sales.

· AbbVie was one of the first major drugmakers to promise to keep drug price increases to less than 10% in 2017. Though regulatory scrutiny may ease under a Republican White House, Trump has claimed pharma firms are 'getting away with murder.'

· AbbVie had plans to buy Shire PLC for \$54 billion in a tax-inversion deal. The deal would have increased diversification while reducing the company's reliance on Humira. However, both entities agreed to terminate the deal on account of proposed changes to US tax laws. AbbVie bought Pharmacyclics instead, an equally intriguing combination, then bought Stemcentrx for nearly \$6 billion.

· The largest unknown that continues to plague AbbVie is the fate of the patent covering Humira. The European patent is set to expire in 2018, thus opening the door for a biosimilar challenger to steal market share. Though the patent on Humira expired in the US in 2016 management believes it has adequate patent protection well into 2022.

• 2017 may be the last full year of Humira protected 71 sales. The expected decline in European revenue in 54 2018 coupled with an increase in competition and the unknown status of the Humira patent in the US leave .8 AbbVie extremely vulnerable in the coming years. .8

Structure of the Big Pharma Industry

The big pharma industry is primarily composed of makers of branded drugs. Intellectual property protection is vital to the .5 successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, .2 which can extend for decades. When branded drugs lose market exclusivity, however, makers of generic pharmaceuticals can generate intense price competition, causing drastic revenue losses on unprotected therapies. Long-term success for branded

pharma companies depends on a strong and diverse drug pipeline, which can be augmented by M&A activity. We generally

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk[™] MEDIUM ValueTrend™ NEGATIVE Cash Flow Generation STRONG Financial Leverage HIGH Growth MODEST Technical Evaluation VERY BULLISH Relative Strength STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH Near-term Technical Support, 10-week MA 62.00 DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

7

Business Quality		ValueCreation [™]		
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	t of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Abbott		64.0	0.6	102.8%
Eli Lilly		20.2	2.0	128.9%
Merck		17.3	1.6	111.0%
Pfizer		13.4	1.2	90.8%
Peer Median		18.7	1.4	106.9%
AbbVie		17.5	1.4	89.2%
Price / FV = Current Stock Price divided by Estimated Fair Value				

1	Financial Summary	Actua	1	Projected
t	Fiscal Year End:	Dec-14	Dec-15	Dec-16
	Revenue	19,960	22,859	25,638
e	Revenue, YoY%	6.2%	14.5%	12.2%
e	Operating Income	4,161	7,537	8,491
5	Operating Margin %	20.8%	33.0%	33.1%
ι 3	Net Income	1,774	5,144	5,976
t	Net Income Margin %	8.9%	22.5%	23.3%
	Diluted EPS	1.10	3.14	3.63
ł	Diluted EPS, YoY %	-57.2%	185.2%	15.4%
1	Free Cash Flow (CFO-capex)	2,937	7,003	6,562
e	Free Cash Flow Margin % In Millions of USD (except for per share items)	14.7%	30.6%	25.6%

GOOD

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like the group and expect continued industry consolidation.



Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

VALUENTUM

AmerisourceBergen ABC FAIRLY VALUED

Economic Castle
Highest Rated

Estimated Fair Value \$106.00

Fair Value Range \$77.00 - \$135.00

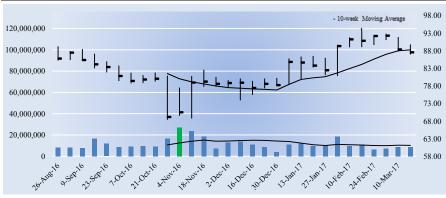
6 Buying Index[™] Value Rating **Investment Style** Sector Industry Health Care

LARGE-CAP VALUE

Healthcare Products

AmerisourceBergen serves both healthcare providers and manufacturers, increasing their effectiveness and efficiency.





ng volume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$19,778
Avg Weekly Vol (30 wks)	11,542
30-week Range (USD)	68.38 - 94.5
Valuentum Sector	Health Care
5-week Return	-4.4%
13-week Return	12.9%
30-week Return	-1.4%
Dividend Yield %	1.7%
Dividends per Share	1.46
Forward Dividend Payout Ratio	24.8%
Est. Normal Diluted EPS	6.90
P/E on Est. Normal Diluted EPS	12.7
Est. Normal EBITDA	3,178
Forward EV/EBITDA	7.8
EV/Est. Normal EBITDA	6.8
Forward Revenue Growth (5-yr)	6.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	4.2% Year

Returns Summary	3-year Historical Average
Return on Equity	26.4%
Return on Assets	1.8%
ROIC, with goodwill	33.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	196.3% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	4,481
Net Debt	1,740
Total Debt/EBITDA	1.9
Net Debt/EBITDA	0.8
EBITDA/Interest	16.0
Current Ratio	0.9
Quick Ratio	0.5
NMF = Not Meaningful	

Investment Highlights

78 · AmerisourceBergen is a pharmaceutical sourcing and 12 distribution service company. The firm serves both .5 healthcare providers and manufacturers, increasing their effectiveness and efficiency. The company's business model has tremendous earnings leverage. It was founded in 1985 and is headquartered in % Chesterbrook, Pennsylvania.

% · AmerisourceBergen expects the US pharmaceutical 16 market to grow at a 7.1% compound annual growth rate from 2015-2020, to be driven by secular % demographic changes, expansion of coverage, new 90 brand drug launches, and a renewed focus on value. .7

· Fiscal 2017 is expected to be a solid year for AmerisourceBergen. The company is targeting .8 revenue growth of 6.5%-8% in the year, with non-GAAP earnings per share expected in the range of \$5.63-\$5.88. Brand drug inflation is expected to be in the range of 7%-9%, while generic drug deflation is expected in a range of 7%-9%.

· AmerisourceBergen is looking for growth via the animal health market, a fragmented marketplace with potential in both the companion animal and production animal areas. Expanding access to the evolving drug category of biosimilars and follow-on biologics in the US market is another area for growth potential.

• The company recently signed a strategic relationship with Walgreens. The 10-year distribution deal strengthens nearly every aspect of its business. We would expect platform leverage (domestic and international)

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation™	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	NEGATIVE
Cash Flow Generation	MEDIUM
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Resistance, 10-wk MA	88.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	y. MA = Moving Average

Business Quality		ValueCreation™	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Express Scripts		9.3	1.7	70.0%
Henry Schein		23.4	1.9	118.1%
McKesson		11.6	2.6	78.7%
STAAR Surgical		NMF	NMF	123.8%
Peer Median		11.6	1.9	98.4%
AmerisourceBerg	en	14.8	1.9	82.6%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

Financial Summary	Actu	ual	Projected
Fiscal Year End:	Sep-15	Sep-16	Sep-17
Revenue	135,962	146,850	156,835
Revenue, YoY%	13.7%	8.0%	6.8%
Operating Income	1,368	1,769	2,190
Operating Margin %	1.0%	1.2%	1.4%
Net Income	-138	1,428	1,333
Net Income Margin %	-0.1%	1.0%	0.8%
Diluted EPS	-0.63	6.32	5.90
Diluted EPS, YoY %	-152.6%	-1096.4%	-6.7%
Free Cash Flow (CFO-capex)	3,691	2,714	1,540
Free Cash Flow Margin % In Millions of USD (except for per share items)	2.7%	1.8%	1.0%

Structure of the Healthcare Products Distributors Industry

NEUTRAL

The healthcare distributors industry is made up of wholesale medical equipment products distributors, serving the dental,

medical and animal health markets, and wholesale drug providers, which distribute pharmaceuticals, medical

products/services, and other healthcare technologies. Both sub-spaces are highly competitive and continue to experience growth as a result of the aging population, increased healthcare awareness, and the proliferation of medical technology and testing. Participants face pricing pressure from both customers and suppliers as a result of competition. We're neutral on the group

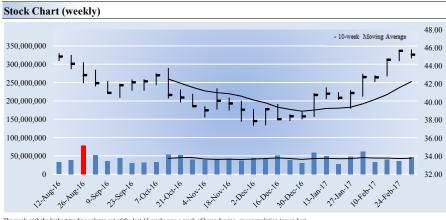
tained in this report is not represented or warranted to be timely, c he information is suitable for your es and, if ne sarv, seek profe nal advice. Assumptions, on ed from the use of this re ort. Redistribution is prohibited without written ne ission. To license Valuer



Ratings as of 30-Jun-2017 Data as of 3-Mar-2017

JALUENTUM VALUENTUM Abbott ABT FAIRLY VALUED 6 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Sector Industry Attractive \$44.00 \$35.00 - \$53.00 LARGE-CAP CORE Health Care Pharmaceuticals - Big

More than 16% of the world's population will be 65 or older by 2050, offering meaningful opportunities across Abbott's portfolio.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green be

Company Vitals

Market Cap (USD)	\$67,124
Avg Weekly Vol (30 wks)	43,187
30-week Range (USD)	37.38 - 45.835
Valuentum Sector	Health Care
5-week Return	10.7%
13-week Return	18.7%
30-week Return	0.4%
Dividend Yield %	2.3%
Dividends per Share	1.06
Forward Dividend Payout Ratio	149.9%
Est. Normal Diluted EPS	2.45
P/E on Est. Normal Diluted EPS	18.4
Est. Normal EBITDA	6,412
Forward EV/EBITDA	24.6
EV/Est. Normal EBITDA	10.9
Forward Revenue Growth (5-yr)	7.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fi	13.7% scal Year

Returns Summary	3-year Historical Average
Return on Equity	9.5%
Return on Assets	4.9%
ROIC, with goodwill	7.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	12.1% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	9,001
Net Debt	2,876
Total Debt/EBITDA	2.1
Net Debt/EBITDA	0.7
EBITDA/Interest	26.6
Current Ratio	1.5
Quick Ratio	1.0
NMF = Not Meaningful	

Investment Highlights

• The new Abbott isn't much different from the old Abbott, minus the blockbuster drug Humira and other members of its drug lineup. It remains aligned with favorable long-term healthcare trends in both developed and developing markets. The company is more than 125 years old. Roughly 70% of its sales are now outside the US.

• Abbott's diagnostics segment has some solid products in the pipeline that could kick-start growth, and it remains #1 in blood screening. More than 16% of the world's population will be 65 or older by 2050, offering meaningful opportunities across Abbott's portfolio.

• Abbott's nutritionals segment is one of the more attractive businesses in the healthcare space. It is home to some well-known brand names such as EAS, Myoplex and ZonePerfect. The division is #1 in adult nutrition and #1 in pediatric nutrition. It's hard not to like its branded generics (#1 in India) and its medical devices (#1 in coronary stents) segments either.

• Abbott recently acquired St. Jude Medical for \$25 billion, in hopes of creating a premier medical device leader. Annual pre-tax synergies of \$500 million are expected by 2020, and Abbot has assumed or will refinance \$5.7 billion of STJ debt. It is targeting a net debt-to-EBITDA ratio of 3.5x in 2018; deleveraging will be a high priority.

Abbott continues to expand its global presence, particularly in Latin America and Russia. It also continues to expand its global infrastructure presence.
The firm recently sold its Medical Optics unit to Johnson & Johnson for ~\$4.3 billion in cash.

Structure of the Big Pharma Industry

1.5 The big pharma industry is primarily composed of makers of branded drugs. Intellectual property protection is vital to the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, which can extend for decades. When branded drugs lose market exclusivity, however, makers of generic pharmaceuticals can generate intense price competition, causing drastic revenue losses on unprotected therapies. Long-term success for branded pharma companies depends on a strong and diverse drug pipeline, which can be augmented by M&A activity. We generally like the group and expect continued industry consolidation.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	GOOD
ValueRisk TM	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	42.00

a ...

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	ore near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
AbbVie		17.5	1.4	89.2%
Eli Lilly		20.2	2.0	128.9%
Merck		17.3	1.6	111.0%

Price / $FV = Current$ Stock Price divided by Estimated Fair Value			
Abbott	64.0	0.6	102.8%
Peer Median	17.4	1.5	100.9%
Pfizer	13.4	1.2	90.8%
WICICK	17.5	1.0	111.070

Price / FV = Current Stock Price divided by Estimated Fair Val

)	Financial Summary Actual		Projected	
	Fiscal Year End:	Dec-14	Dec-15	Dec-16
	Revenue	20,247	20,405	20,853
	Revenue, YoY%	-7.3%	0.8%	2.2%
;	Operating Income	2,599	2,867	1,339
;	Operating Margin %	12.8%	14.1%	6.4%
	Net Income	1,721	2,606	1,049
ŗ	Net Income Margin %	8.5%	12.8%	5.0%
	Diluted EPS	1.13	1.73	0.71
	Diluted EPS, YoY %	-25.6%	53.5%	-59.1%
,	Free Cash Flow (CFO-capex)	2,598	1,856	2,081
,	Free Cash Flow Margin % In Millions of USD (except for per share items)	12.8%	9.1%	10.0%

GOOD

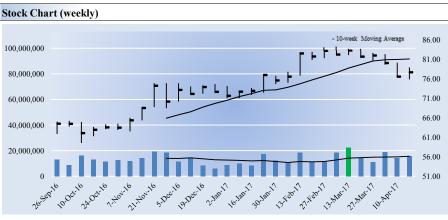
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Ratings as of 30-Jun-2017 Data as of 17-Apr-2017

JALUENTUM VALUENTUM Analog Devices ADI FAIRLY VALUED 3 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Sector Industry Very Attractive \$65.00 \$52.00 - \$78.00 LARGE-CAP GROWTH Information Technology Integrated Circuits

Analog Devices recently acquired Linear Technology in a cash and stock transaction for approximately \$14.8 billion.



ng volume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$24,244
Avg Weekly Vol (30 wks)	13,460
30-week Range (USD) 59.54	4 - 84.24
Valuentum Sector Information Tec	chnology
5-week Return	-6.8%
13-week Return	6.7%
30-week Return	23.6%
Dividend Yield %	2.2%
Dividends per Share	1.68
Forward Dividend Payout Ratio	41.6%
Est. Normal Diluted EPS	4.66
P/E on Est. Normal Diluted EPS	16.6
Est. Normal EBITDA	2,388
Forward EV/EBITDA	15.9
EV/Est. Normal EBITDA	13.6
Forward Revenue Growth (5-yr)	13.8%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	12.5%

Returns Summary	3-year Historical Average
Return on Equity	14.8%
Return on Assets	10.3%
ROIC, with goodwill	32.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	64.2% Not Meaningful

Leverage, Coverage, and Liquidity

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

In Millions of USI

Investment Highlights

 Analog Devices produces high-performance analog, mixed-signal and digital signal processing integrated circuits used by over 60,000 customers. The company derives two thirds of sales from data converters and high-performance amplifiers. 90% of revenue comes from the business-to-business space. It was founded in 1965 and is headquartered in Massachusetts.

· Analog Devices has acquired Linear Technology in a cash and stock transaction for approximately \$14.8 billion. The combined entity has roughly \$5 billion in annual pro forma revenue, and the deal is expected to be immediately accretive to non-GAAP earnings per share and free cash flow.

· The acquisition of Linear Tech has created a highperformance analog industry leader and almost doubled Analog Devices' addressable market. Annualized run-rate synergies of \$150 million are expected within 18 months of the deal closing (March 2017), and the firm is targeting \$5 in non-GAAP earnings per share by the end of 2020.

· Though consolidated financials have yet to be released, Analog's post-transaction debt load is expected to be ~\$9 billion, compared to cash of roughly \$750 million. Net debt-to-adjusted EBITDA of 3.8x at closing excluding synergies is well above its target of 2.0x.

· Analog Devices' Dividend Cushion ratio has been 9,000 decimated by the increased debt load associated with 8,250 the Linear purchase. Investors should be cognizant of competitive threats and pricing pressure across its 7.2 product line-up, as well as the increased debt load. 6.6

Structure of the Integrated Circuits Industry

141

Firms in the integrated circuits industry make components that form the electronic building blocks used in electronic systems 6.4 and equipment. The industry is notoriously cyclical and subject to significant economic upturns and downturns, as well as 5.8

rapid technological changes. Firms must innovate to survive, and products stocked in inventory can sometimes become obsolete before they are even shipped. Severe pricing competition and lengthy manufacturing cycles only add uncertainty to the mix. We're not fans of the structure of the integrated circuits space.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation UNATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage HIGH Growth HIGH Technical Evaluation BEARISH Relative Strength STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) DETERIORATING Near-term Technical Resistance, 10-wk MA 81.00 DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ess Quality ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	ore near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Marvell Tech		14.6	2.5	99.3%
Semtech Corp		18.9	1.8	104.8%
Skyworks		16.1	1.8	98.6%
Taiwan Semicondu	ictor	15.0	2.7	106.7%
Peer Median		15.5	2.2	102.1%
Analog Devices		19.2	2.3	119.4%

Analog Devices Price / FV = Current Stock Price divided by Estimated Fair Value

1	Financial Summary	Actual		Projected
, 	Fiscal Year End:	Oct-15	Oct-16	Oct-17
	Revenue	3,435	3,421	4,910
	Revenue, YoY%	19.9%	-0.4%	43.5%
ŝ	Operating Income	831	1,042	1,777
f	Operating Margin %	24.2%	30.4%	36.2%
	Net Income	697	862	1,495
5	Net Income Margin %	20.3%	25.2%	30.5%
	Diluted EPS	2.20	2.76	4.04
	Diluted EPS, YoY %	11.1%	25.5%	46.4%
1	Free Cash Flow (CFO-capex)	754	1,154	1,447
Ĩ	Free Cash Flow Margin % In Millions of USD (except for per share items)	21.9%	33.7%	29.5%

VERY POOR

ntained in this report is not represented or warranted to be timely, complete, accurate, o sarv. seek profes nal advice. ed on our judgment as of the date of the report and are ad from the use of this r art Redistribution is prohibited without written per ussion To license Valuentum re



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JALUENTUM

Ratings as of 30-Jun-2017 Data as of 16-Jun-2017

Industry

Staffing Services

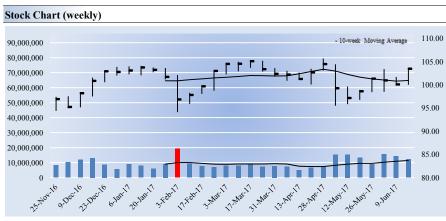
VALUENTUM

Value Rating

Automatic Data Processing ADP FAIRLY VALUED

Automatic Da	ta Processing ADP	FAIRLY VALUED	Buying Index™	6	Value
Economic Castle	Estimated Fair Value	Fair Value Range	Investment Style		Sector
Very Attractive	\$108.00	\$86.00 - \$130.00	LARGE-CAP VALUE	Inform	ation Technology

ADP boasts a large, recurring revenue base resulting in strong, consistent cash flow generation.



ding volume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$47,512
Avg Weekly Vol (30 wks)	9,842
30-week Range (USD) 94.	11 - 105.675
Valuentum Sector Information	n Technology
5-week Return	6.7%
13-week Return	-1.6%
30-week Return	9.5%
Dividend Yield %	2.2%
Dividends per Share	2.28
Forward Dividend Payout Ratio	60.7%
Est. Normal Diluted EPS	3.87
P/E on Est. Normal Diluted EPS	26.7
Est. Normal EBITDA	2,567
Forward EV/EBITDA	4.9
EV/Est. Normal EBITDA	4.9
Forward Revenue Growth (5-yr)	2.8%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	3.1% I Year

Returns Summary	3-year Historical Average
Return on Equity	26.5%
Return on Assets	4.3%
ROIC, with goodwill	34.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	83.4% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 2,008 Net Debt -35,048 Total Debt/EBITDA 0.9 Net Debt/EBITDA NMF EBITDA/Interest 391 Current Ratio 1.1 1.1 Quick Ratio NMF = Not Meaningful

Investment Highlights

· Automatic Data Processing (ADP) is one of the world's largest providers of business outsourcing solutions. The firm offers a wide range of easy-to-use human resource, payroll, tax and benefits administration solutions from a single source. It has 650,000 clients in 110+ countries. The company was founded in 1949 and is based in New Jersey.

• In the US, the human capital market is a \$50 billion market growing at a nice mid-single-digit pace. The market is ~\$90 billion on a global basis. ADP has the potential to cover 95%+ of all multinational employees, offering further growth opportunity.

· ADP believes its runway for growth is a long one, though its operating environment is evolving. The increasing complexity of regulatory compliance, trends toward the use of big data, and the globalization of businesses and the additional complexities that come along with cross-border operations are all expected to help drive demand.

· We're not encouraged by the number of times ADP revised its fiscal 2017 guidance as it points to a degree of a lack of visibility in the business, despite its recurring revenue base. Material weakness in worldwide new business bookings forced management to cut its guidance for the measure in the fiscal year from growth of 4%-6% to a drop of 5%-7%.

· ADP boasts a large, recurring revenue base resulting in strong, consistent cash flow generation. The firm's business model has low capital requirements. It has minimal long-term obligations and has been paying dividends continuously since 1974.

Structure of the Staffing Services Industry

The staffing services industry spans firms that provide business outsourcing services to those that offer talent management

solutions. Providers of business outsourcing solutions compete with a variety of independent firms as well as captive in-house functions. Their businesses are characterized by long-term client relationships and recurring revenue. Talent management firms offer executive recruitment and consulting services and face emerging competition from professional networking website providers. Attracting consultants is particularly important for executive recruitment entities. We're neutral on the group. 6

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation UNATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage LOW Growth MODEST Technical Evaluation VERY BULLISH Relative Strength WEAK Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BEARISH Near-term Technical Support, 10-week MA 101.00

6

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

		e	·	0 0	
Business Quality	ValueCreation™				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E PEG Price / FV			Price / FV		
Insperity		24.6	1.8	111.9%	
Korn/Ferry		14.4	1.5	91.2%	
Manpower		16.2	1.9	110.9%	
Paychex		27.1	3.2	127.3%	
Peer Median		20.4	1.8	111.4%	
Automatic Data P	Automatic Data Processing 27.5 10.2 95.8%				

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actual		Projected
Fiscal Year End:	Jun-15	Jun-16	Jun-17
Revenue	10,939	11,668	12,356
Revenue, YoY%	-10.4%	6.7%	5.9%
Operating Income	1,636	1,813	2,162
Operating Margin %	15.0%	15.5%	17.5%
Net Income	1,377	1,493	1,691
Net Income Margin %	12.6%	12.8%	13.7%
Diluted EPS	2.89	3.25	3.76
Diluted EPS, YoY %	-7.0%	12.4%	15.5%
Free Cash Flow (CFO-capex)	1,570	1,474	1,699
Free Cash Flow Margin % In Millions of USD (except for per share items)	14.4%	12.6%	13.7%

NEUTRAL

rv. seek profe ed on our judgment as of the date of the report and are art Redistribution is prohibited without written per ission To license Valuentum re



Ratings as of 30-Jun-2017 Data as of 22-May-2017

VALUENTUM

Amgen AMGN FAIRLY VALUED

Economic Castle	Estim
Very Attractive	

nated Fair Value \$169.00

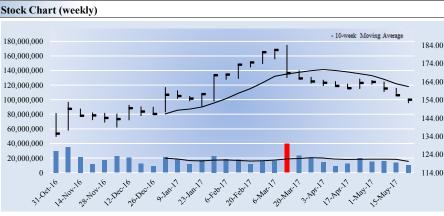
Fair Value Range \$135.00 - \$203.00

3 Buying Index[™] Value Rating **Investment Style** Sector LARGE-CAP VALUE

ALUENTUM

Industry Health Care Pharmaceuticals - Big

Amgen sees material growth potential in its pipeline of biosimilars, but we're not fans of the lower margin nature of this business.



olume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$116,169
Avg Weekly Vol (30 wks)	18,025
30-week Range (USD)	133.64 - 184.21
Valuentum Sector	Health Care
5-week Return	-5.2%
13-week Return	-11.6%
30-week Return	5.1%
Dividend Yield %	3.0%
Dividends per Share	4.60
Forward Dividend Payout Ratio	36.6%
Est. Normal Diluted EPS	12.07
P/E on Est. Normal Diluted EPS	S 12.8
Est. Normal EBITDA	13,223
Forward EV/EBITDA	8.1
EV/Est. Normal EBITDA	8.5
Forward Revenue Growth (5-yr) 0.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = F	iscal Year

Returns Summary 3-year Historical Average Return on Equity 24.7% 9.3% Return on Assets 27.3% ROIC, with goodwill ROIC, without goodwill 49.7% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	34,596
Net Debt	-3,489
Total Debt/EBITDA	2.9
Net Debt/EBITDA	NMF
EBITDA/Interest	19.1
Current Ratio	4.1
Quick Ratio	3.7
NMF = Not Meaningful	

Investment Highlights

• Amgen is one of the world's largest biotechnology medicines firms. The company's pipeline continues to advance, and commercial execution of its portfolio remains strong. It will continue to successfully execute on new product launches as well. The firm has been a pioneer since 1980 and is headquartered in Thousand Oaks, California.

· Through 2018 Amgen is targeting double digit adjusted EPS growth annually, an adjusted operating margin of 52%-54%, \$1.5 billion in gross cost savings, as well as material headcount and facilities footprint reductions. It is on track with these targets.

· Amgen continues to invest for the long run, and management is excited about its pipeline in the areas of atherosclerosis and heart failure. Its biosimilar pipeline has biologics along various stages for drugs that totaled more \$60 billion in worldwide sales in 2016. We're not fans of the lower-margin nature of biosimilars, however, and this may not be as attractive of a growth market as management believes.

· We like Amgen's approach to innovative research. The firm pursues a 'biology first' process allowing its scientists to first explore the complex molecular pathways of disease before determining what type of medicine is most likely to deliver optimal efficacy. Its near-term pipeline leaves a bit to be desired at the moment, however.

· Global expansion is key to future growth at Amgen. The firm continues to form partnerships and acquire rights to expand its presence in Japan, China, and key emerging markets. Sales of key product Enbrel are worth watching as it faces pressure in the increasingly crowded inflammatory disease space

Investment Considerations FAIRLY VALUED DCF Valuation Relative Valuation **NEUTRAL** ValueCreation[™] EXCELLENT ValueRisk[™] LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG HIGH Financial Leverage Growth MODEST Technical Evaluation BEARISH Relative Strength WEAK Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BEARISH Near-term Technical Resistance, 10-wk MA 161.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	V ValueCreation [™]				
ValueRisk TM	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E PEG Price / FV					
Abbott		64.0	0.6	102.8%	
Eli Lilly		20.2	2.0	128.9%	
Merck		17.3	1.6	111.0%	
Pfizer		13.4	1.2	90.8%	
Peer Median		18.7	1.4	106.9%	
Amgen		12.2	9.7	91.2%	
Price / FV = Current Stock Price divided by Estimated Fair Value					
Financial Summary		Act	Actual		
	Fiscal Year End	Dec-15	Dec-16	Dec-17	

Financiai Summary	Actual		Projected	
Fiscal Year End:	Dec-15	Dec-16	Dec-17	
Revenue	21,662	22,991	22,669	
Revenue, YoY%	8.0%	6.1%	-1.4%	
Operating Income	8,519	9,927	11,778	
Operating Margin %	39.3%	43.2%	52.0%	
Net Income	6,939	7,722	9,394	
Net Income Margin %	32.0%	33.6%	41.4%	
Diluted EPS	9.06	10.24	12.58	
Diluted EPS, YoY %	35.2%	13.1%	22.9%	
Free Cash Flow (CFO-capex)	9,082	9,517	10,768	
Free Cash Flow Margin % In Millions of USD (except for per share items)	41.9%	41.4%	47.5%	

GOOD

Structure of the Big Pharma Industry

The big pharma industry is primarily composed of makers of branded drugs. Intellectual property protection is vital to the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, which can extend for decades. When branded drugs lose market exclusivity, however, makers of generic pharmaceuticals can generate intense price competition, causing drastic revenue losses on unprotected therapies. Long-term success for branded pharma companies depends on a strong and diverse drug pipeline, which can be augmented by M&A activity. We generally

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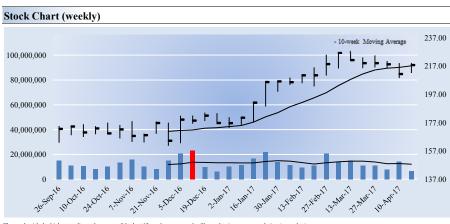
like the group and expect continued industry consolidation.



Ratings as of 30-Jun-2017 Data as of 17-Apr-2017

VALUENTUM ALUENTUM **Broadcom AVGO FAIRLY VALUED** 5 Buying Index[™] Value Rating **Estimated Fair Value** Fair Value Range **Economic Castle Investment Style** Sector Industry Attractive \$193.00 \$154.00 - \$232.00 LARGE-CAP CORE Information Technology Broad Line Semiconductors

Broadcom is tied to multiple long-term secular growth trends, but competition will not let up.



The week with the highest trading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$83,364
Avg Weekly Vol (30 wks)	12,837
30-week Range (USD) 1	60.62 - 227.75
Valuentum Sector Informati	on Technology
5-week Return	-1.6%
13-week Return	14.0%
30-week Return	31.8%
Dividend Yield %	1.9%
Dividends per Share	4.08
Forward Dividend Payout Ratio	27.2%
Est. Normal Diluted EPS	16.49
P/E on Est. Normal Diluted EPS	13.2
Est. Normal EBITDA	8,772
Forward EV/EBITDA	11.7
EV/Est. Normal EBITDA	10.7
Forward Revenue Growth (5-yr)	8.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fis	-229.4% scal Year

Returns Summary	3-year Historical Average
Return on Equity	10.1%
Return on Assets	4.0%
ROIC, with goodwill	21.3%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	31.7% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· Broadcom is a leading diversified communications semiconductor company with a broad portfolio of category-leading franchises. It serves markets in China, the US, Singapore, among others across the globe. The company is headquartered in Singapore and has a long history, with some of its divisions tracing their roots to the 1960s.

· After acquiring Broadcom in early 2016, Avago changed its name, but continues to trade under the)8 AVGO ticker. Management expects to extract \$750 % million in annual run rate synergies within 18 months 49 of the deal closing. We like the diversification of the .2 combined portfolio.

· Braodcom recently agreed to purchase Brocade in an all cash deal worth ~\$5.5 billion, though regulatory pressure is likely to result in a number of divestitures. Brocade's fiber channel switches are expected to be used in gaining share in the data center products market as they speed up data transfer between servers and storage devices. Gaining share is important at this stage of the 'Internet of Things.'

• As of the first quarter of fiscal 2017, 50% of Broadcom's revenue was generated in its 'Wired Infrastructure' segment. Key drivers for the segment include increasing use of cloud, social media, and video streaming, big data and corresponding analytics, and the adoption of connected home technology.

· The new Broadcom is levered to growth trends in the 13,642 areas of LTE transition, datacenter spending, IP traffic, and the Internet of Things, all of which are 10,545 expected to grow at strong double-digit CAGRs over 3.7 the next 3-4 years. 2.9

6.3 Structure of the Broad Line Semiconductor Industry

The broad line semiconductor industry is characterized by intense competition, rapid technological change, and frequent 2.3

product introductions. The number and variety of computing devices have expanded rapidly, creating a connected landscape 1.7 between suppliers and competitors. New market segments have emerged rapidly (smartphones, tablets), and constituents must continuously innovate to maintain share as traditional PC demand faces pressure. Though some firms may gain advantages via the combination of their manufacturing/test facilities with their design teams, we think the structure of the group is poor.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	NEUTRAL
Relative Strength	STRONG
Money Flow Index (MFI)	OVERBOUGHT
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	217.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

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Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	Forward P/E	PEG	Price / FV		
Advanced Micro Devices		NMF	NMF	144.4%	
Intel		12.8	1.8	86.5%	
STMicroelectronics		21.0	2.3	146.4%	
Texas Instruments		21.5	3.7	126.7%	
Peer Median		21.0	2.3	135.6%	
Broadcom		14.5	NMF	112.8%	

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actu	al	Projected
Fiscal Year End:	Oct-15	Oct-16	Oct-17
Revenue	6,824	13,240	17,146
Revenue, YoY%	59.9%	94.0%	29.5%
Operating Income	1,769	587	7,472
Operating Margin %	25.9%	4.4%	43.6%
Net Income	1,391	-1,871	5,741
Net Income Margin %	20.4%	-14.1%	33.5%
Diluted EPS	4.95	-4.89	14.99
Diluted EPS, YoY %	327.7%	-198.7%	-406.8%
Free Cash Flow (CFO-capex)	1,725	2,688	5,209
Free Cash Flow Margin % In Millions of USD (except for per share items)	25.3%	20.3%	30.4%

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Fair Value Range

\$470.00 - \$704.00

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Investment Style

LARGE-CAP CORE

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 16-Jun-2017

Industry

Specialty Retail - auto

VALUENTUM

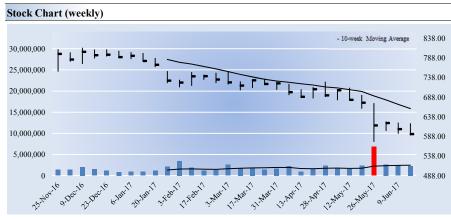
Value Rating

AutoZone AZO FAIRLY VALUED

Economic Castle	Estimated Fair
Attractive	\$587.00

AutoZone has been aggressively investing in the highly-fragmented commercial segment of its industry.

Value



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red bar

Company Vitals

Market Cap (USD)\$18,104Avg Weekly Vol (30 wks)1,90530-week Range (USD)573.8 - 813.7Valuentum SectorConsumer Discretionary5-week Return-12.8%13-week Return-18.7%30-week Return-21.2%Dividend Yield %0.0%
Valuentum SectorConsumer Discretionary5-week Return-12.8%13-week Return-18.7%30-week Return-21.2%
5-week Return -12.8% 13-week Return -18.7% 30-week Return -21.2%
13-week Return -18.7% 30-week Return -21.2%
30-week Return -21.2%
Dividend Vield % 0.0%
Dividends per Share 0.00
Forward Dividend Payout Ratio 0.0%
Est. Normal Diluted EPS 53.47
P/E on Est. Normal Diluted EPS 11.1
Est. Normal EBITDA 2,837
Forward EV/EBITDA 9.1
EV/Est. Normal EBITDA 8.0
Forward Revenue Growth (5-yr) 3.2%
Forward EPS Growth (5-yr) 9.0%
NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	-77.1%
Return on Assets	14.9%
ROIC, with goodwill	38.3%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	43.4% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	4,924
Total Debt	4,924
Net Debt	4,734
Total Debt/EBITDA	2.1
Net Debt/EBITDA	2.0
EBITDA/Interest	15.8
Current Ratio	0.9
Quick Ratio	0.1
NMF = Not Meaningful	

Investment Highlights

• AutoZone is a leading retailer and distributor of auto replacement parts in the US. Though the firm tries to differentiate itself with customer service, we don't think this is a sustainable competitive advantage versus peers such as Advance Auto and Pep Boys. Its US retail business is its #1 priority. The company was founded in 1979 and is based in Tennessee.

The company has been aggressively investing in the highly-fragmented commercial segment of its industry in order to drive share gains. The efforts have resulted in a doubling of sales to this industry segment since 2010, but it still only has 3% market share in the US.

• AutoZone is a fantastic growth story. The firm has grown revenue roughly 10-fold since 1990, as it continues to grab a larger share of the ~\$54 billion per year 'Do-It-Yourself' auto aftermarket industry. Its expansion is not over yet either. AutoZone's US retail business can be expected to grow 3% annually, while its commercial business offers solid growth potential.

• AutoZone has been battling a challenging operating environment of late, and investors must be aware of the potential for its business to be impacted by factors outside of its control, such as discretionary spending levels. Concerns over the health of the US used auto market in coming years are rising and could impact demand for AutoZone.

AutoZone is focusing on its new mantra 'Yes, We've Got It!' This includes increased training for store employees, an increased sales payroll, and an increase in weekly deliveries to stores from once per week to three or more times per week. A materially expanding hub network will be necessary.
Structure of the Retail Auto Parts Industry

The retail auto parts industry is characterized by stiff competition in many areas, including brand recognition, customer service, and price. The industry is impacted by both the age and number of vehicles in service, especially those that are no longer under manufacturer's warranties (typically seven years old and older). Demand for retail auto parts can best be described as counter-cyclical: as consumers' cash flows decrease, drivers tend to keep their vehicles longer, leading to more retail auto parts sales. Though competition among constituents is intense, we like the industry's defensive characteristics.

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Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	659.00

Sector

Consumer Discretionary

3

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

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y ValueCreation [™]				
Very Poor	Poor	Good	Excellent	
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
1	Forward P/E	PEG	Price / FV	
	10.2	1.3	77.5%	
	18.6	1.4	114.5%	
ve	21.3	1.8	118.7%	
	9.5	0.8	86.1%	
	14.4	1.4	100.3%	
	13.3	1.6	101.2%	
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summary Actual Pro		Projected		
	profits with little ope 1 /e k Price divided by	Very Poor Poor Image: Very Poor Poor Image: Very Poor Image: Very Poor profits with little operating variability see Image: Very Poor Image: Very Poor Image: Very Poor Image:	Very Poor Poor Good Image: Constraint of the second of th	

Projected	
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2%	
335	
3%	
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8%	
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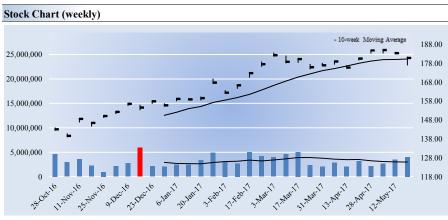
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Ratings as of 30-Jun-2017 Data as of 19-May-2017

ALUENTUM VALUENTUM **Boeing BA FAIRLY VALUED** 7 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Industry Sector Attractive \$175.00 \$140.00 - \$210.00 LARGE-CAP CORE Industrials A&D Prime

Boeing's massive commercial aerospace backlog of unfulfilled deliveries gives it excellent visibility.



volume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$116,193
Avg Weekly Vol (30 wks)	3,183
30-week Range (USD)	138.8 - 185.07
Valuentum Sector	Industrials
5-week Return	0.7%
13-week Return	2.3%
30-week Return	25.8%
Dividend Yield %	3.1%
Dividends per Share	5.68
Forward Dividend Payout Ratio	59.9%
Est. Normal Diluted EPS	12.17
P/E on Est. Normal Diluted EPS	14.9
Est. Normal EBITDA	12,238
Forward EV/EBITDA	11.4
EV/Est. Normal EBITDA	9.2
Forward Revenue Growth (5-yr)	2.6%
Forward EPS Growth (5-yr)	15.2%
NMF = Not Meaningful; Est. = Estimated; FY = Fit	scal Year

Returns Summary	3-year Historical Average
Return on Equity	84.1%
Return on Assets	5.4%
ROIC, with goodwill	21.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	26.1% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 6,506 Net Debt -3,523 Total Debt/EBITDA 0.9 Net Debt/EBITDA NMF EBITDA/Interest 243 Current Ratio 1.2 0.4 Quick Ratio NMF = Not Meaningful: Debt excludes debt associated with the finance sub

Investment Highlights

· Boeing is the largest manufacturer of commercial jetliners and military aircraft combined. Boeing also makes rotorcraft, electronic and defense systems, missiles, satellites, launch vehicles and advanced information and communication systems. The firm is a major service provider to NASA. It was founded in 1916 and is now based in Chicago, Illinois.

· The aerospace giant is benefiting from a benign operating environment. Global economic growth continues (albeit modestly), air passenger traffic is healthy, defense markets are firming with renewed threats, and commercial aviation remains a long-term growth market.

· Boeing's massive commercial aerospace backlog of unfulfilled deliveries gives it excellent visibility and a growth trajectory better than most other firms of similar size. Its revolutionary 787 has changed the $\frac{1}{\text{Price} / \text{FV} = \text{Current Stock Price divided by Estimated Fair Value}}$ economics of air travel, and we expect deliveries to remain robust in coming years. Technical concerns with any new plane (737 MAX, 777X) are a big risk, however.

· Boeing earns an 'A' rating from the credit agencies, and the firm's balance sheet remains healthy despite a recent dip in its cash balance in 2016 due to share repurchases and the timing of cash flows. We think the firm has learned from the recent global financial crisis, but cyclical end markets will always be a risk.

· Boeing's outlook for 2017 is solid. It is expecting GAAP EPS to be in a range of \$10.35-\$10.55 (was previously \$10.25-\$10.45) in the year, while free cash flow is expected to expand to roughly \$8.45 billion from \$7.9 billion in 2016. The company's core commercial business is executing wonderfully

Structure of the Aerospace and Defense Industry The global commercial aerospace duopoly is being challenged by encroaching international competitors who are intent on

Investment Considerations			
DCF Valuation	FAIRLY VALUED		
Relative Valuation	ATTRACTIVE		
ValueCreation TM	EXCELLENT		
ValueRisk [™]	LOW		
ValueTrend TM	NEGATIVE		
Cash Flow Generation	STRONG		
Financial Leverage	LOW		
Growth	MODEST		
Technical Evaluation	BULLISH		
Relative Strength	NEUTRAL		
Money Flow Index (MFI)	NEUTRAL		
Upside/Downside Volume (U/D)	DETERIORATING		
Near-term Technical Support, 10-week MA	180.00		
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average			

Business Quality	ValueCreation TM			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
General Dynamics		19.8	2.0	119.4%
Lockheed Martin		21.6	2.8	125.1%
Northrop Grummar	1	20.0	2.2	128.8%
Raytheon		21.5	2.0	135.8%
Peer Median		20.8	2.1	127.0%
Boeing		19.1	1.6	103.3%

Financial Summary	Actua	Actual	
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	96,114	94,571	91,923
Revenue, YoY%	5.9%	-1.6%	-2.8%
Operating Income	7,170	5,538	8,037
Operating Margin %	7.5%	5.9%	8.7%
Net Income	5,176	4,895	6,096
Net Income Margin %	5.4%	5.2%	6.6%
Diluted EPS	7.45	7.62	9.48
Diluted EPS, YoY %	0.7%	2.3%	24.5%
Free Cash Flow (CFO-capex)	6,913	7,886	8,451
Free Cash Flow Margin % In Millions of USD (except for per share items)	7.2%	8.3%	9.2%

NEUTRAL

increasing market share. Though Boeing and Airbus dominate the large commercial aircraft segment, Embraer, Bombardier and other entrants from Russia, China and Japan are becoming stronger rivals. Long-term demand for commercial aircraft is cyclical and depends on the health of the credit markets, airline customers, and lessors. The defense industry has strong competition in all market segments and continues to face pressure due to weak funding and competing budget priorities.

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Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

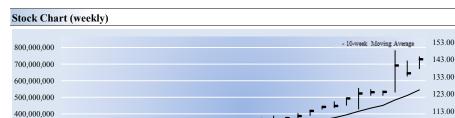
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Value Rating

Alibaba BABA FAIRLY VALUED

					-
Economic Castle	Estimated Fair Value	Fair Value Range	Investment Style	Sector	Industry
Attractive	\$159.00	\$127.00 - \$191.00	MEGA-CAP BLEND	Consumer Discretionary	Internet & Catalog Retail

Total gross merchandising volume on Alibaba's China retail marketplaces is staggeringly large.



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The week with the highest to rading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$367,965
Avg Weekly Vol (30 wks)	59,231
30-week Range (USD) 80	5.01 - 148.29
Valuentum Sector Consumer I	Discretionary
5-week Return	14.4%
13-week Return	34.1%
30-week Return	53.7%
Dividend Yield %	0.0%
Dividends per Share (in CNY)	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS (in CNY	50.00
P/E on Est. Normal Diluted EPS	19.4
Est. Normal EBITDA (in CNY)	175,573
Forward EV/EBITDA	22.1
EV/Est. Normal EBITDA	13.9
Forward Revenue Growth (5-yr)	25.2%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	31.3% I Year

Returns Summary	3-year Historical Average
Return on Equity	24.6%
Return on Assets	15.2%
ROIC, with goodwill	40.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	40.5% Not Meaningful

Leverage, Coverage, and Liquidity MCIII.

In while of Civi	
Total Debt	9
Net Debt	-6
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

· Alibaba has been generating significant economic value (ROIC-less-WACC) during the past few years. The company benefits greatly from a network effect and will continue to benefit from favorable demographic trends in China. Altaba (formerly Yahoo!) and Softbank own a nice slice of the firm.

• Alibaba is widely known as being synonymous with % e-commerce in China. The firm owns Taobao.com, the)() country's largest online shopping destination, Tmall, % China's largest third-party plaform for brands and)0 retailers, and Juhuasuan, China's most popular group .4 buying marketplace.

· Alibaba has a robust marketplaces operation and is a mobile commerce leader. Total gross merchandising volume (GMV) on its China retail marketplaces is staggeringly large. The company expects fiscal 2018 revenue to be 45%-49% higher than fiscal 2017 levels, and GMV could reach \$1 trillion in 2020 from \$547 billion in 2016.

• The upside catalyst to Alibaba's shares rests on its monetization rate. Though the firm manages its business for growth in GMV and active buyers, the Street is laser-focused on this metric. If Alibaba surprises only a few basis points to the upside on this metric, shares could surge.

We think Alibaba's shares are worth north of \$150 each. Risks are abundant with operators in China 91,732 (regulatory/legal/corporate governance), and the 1,724 company's standing within the political structure of 1.6 the country could be worth watching. It would take a NMF massive event to truly derail the firm at this point

21.9 Structure of the Internet & Catalog Retail Industry

The Internet and catalog retail industry benefits as a whole from the secular trend toward consumer digital (online) 1.9

consumption. The industry consists of a number of exclusive online retailers led by Amazon and businesses that offer Internet 1.6 travel services such as Priceline. Online auctions are dominated by eBay, and the firm benefits from both a buyer-seller driven network effect and secular online consumption growth (via PayPal). The industry generates high returns on investment due to minimal capital costs, but the landscape will be vastly different in the decades ahead. Still, we like the group. 11

Priceline.com

Peer Median

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation UNATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend[™] POSITIVE Cash Flow Generation STRONG MEDIUM Financial Leverage Growth AGGRESSIVE Technical Evaluation BULLISH Relative Strength STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) DETERIORATING Near-term Technical Support, 10-week MA 965.00

6

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

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Business Quality ValueCreation [™]					
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.	
Relative Valuation Forward P/E PEG Price / FV					
Amazon.com		NMF	NMF	152.8%	
eBay		17.5	NMF	107.8%	
Expedia		28.7	2.0	119.7%	

43.9

28.7

1.2

1.6

1.8

Alibaba 31.4 Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary Actual		Projected	
Fiscal Year End:	Mar-16	Mar-17	Mar-18
Revenue (CNY)	101,143	158,273	229,496
Revenue, YoY%	32.7%	56.5%	45.0%
Non-GAAP Operating Income	29,102	48,055	97,851
Non-GAAP EBIT Margin %	28.8%	30.4%	42.6%
Non-GAAP Net Income	71,460	43,675	79,698
Non-GAAP NI Margin %	70.7%	27.6%	34.7%
Non-GAAP Diluted EPS (CNY)	27.89	16.97	30.97
Non-GAAP Dil EPS, YoY %	187.4%	-39.1%	82.5%
Non-GAAP Free Cash Flow	45,991	62,780	65,928
Non-GAAP FCF Margin % In Millions of CNY (except for per share items)	45.5%	39.7%	28.7%

GOOD

92.9%

113.8%

89.9%

tained in this report is not represented or warranted to be timely, co rv. seek profe art Redistribution is prohibited without written per ission To license Valuer

Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

Biogen BIIB FAIRLY VALUED

Economic Castle	
Very Attractive	

Company Vitals

Estimated Fair Value \$299.00

Fair Value Range \$209.00 - \$389.00

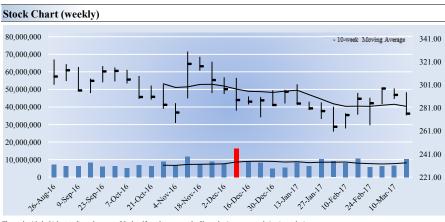
4 Buying Index[™] Value Rating **Investment Style** Sector LARGE-CAP VALUE

JALUENTUM

Industry Health Care Biotechnology

VALUENTUM

Biogen continues to advance its pipeline, and potential new therapies could be game changers at the company.



ding volume out of the last 13 weeks was

Investment Highlights

\$60,408 Market Cap (USD) Avg Weekly Vol (30 wks) 7,888 30-week Range (USD) 260.5 - 329.83 Valuentum Sector Health Care 5-week Return -0.1% 13-week Return -3.7% 30-week Return -12.7% Dividend Yield % 0.0% Dividends per Share 0.00 Forward Dividend Payout Ratio 0.0% 24.60 Est. Normal Diluted EPS P/E on Est. Normal Diluted EPS 11.2 Est. Normal EBITDA 7,485 Forward EV/EBITDA 9.2 EV/Est. Normal EBITDA 8.3 Forward Revenue Growth (5-yr) 3.7% Forward EPS Growth (5-yr) 10.8% NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year

Returns Summary 3-year Historical Average 33.4% Return on Equity 20.4% Return on Assets 30.2% ROIC, with goodwill ROIC, without goodwill 40.6% ROIC = Return on Invested Capital: NMF = Not Meaningful

Leverage, Coverage, and Liquidity				
In Millions of USD				
Total Debt	6,517			
Net Debt	1,622			
Total Debt/EBITDA	1.4			
Net Debt/EBITDA	0.4			
EBITDA/Interest	Excellent			
Current Ratio	2.6			
Quick Ratio	1.9			
NMF = Not Meaningful				

Biogen is a global biotech firm that focuses on therapies for the treatment of multiple sclerosis (MS), neurodegenerative diseases, and other autoimmune disorders. The firm continues to advance its pipeline, and potential new therapies could be game changers at the company. It recently bought Convergence Pharma.

• The company has a nice balance between early-stage and emerging mid- and late-stage prospects. Management is encouraged by the recent launch of Spinraza, the first drug approved by the FDA for treatment of spinal muscular atrophy.

· The company observed positive interim results from early trials of its investigational Alzheimer's disease treatment aducanumab (BIIB037) in patients with prodromal or mild Alzheimer's disease in 2015 and 2016, and it was ultimately granted a 'Fast Track' designation from the FDA. Though the drug is still in testing, the opportunity for Biogen is tremendous, and the firm will continue to pour R&D spending into it.

· Biogen's multiple sclerosis franchise is impressive. Its three main product drivers are AVONEX (a firstline MS therapy of choice), TYSABRI (a high efficacy treatment for MS), and TECFIDERA (the #1 oral MS therapy). We like its portfolio in this area, though it competes with Teva's Copaxone and other generics in the space.

Biogen recently completed the spin-off of its hemophilia portfolio into an independent, publiclytraded company name Bioverativ (BIVV). Maximizing the potential of ELOCTATE and ALPROLIX will be a near term priority for the new attacker of the \$10+ billion hematology market Structure of the Biotechnology Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk TM	MEDIUM
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	282.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	MA = Moving Average

Business Quality		ValueCreation™	r	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Alexion Pharma		69.5	2.7	73.1%
BioMarin Pharma		NMF	NMF	124.5%
Celgene		20.8	1.5	89.8%
Regeneron		49.4	2.2	96.8%
Peer Median		49.4	2.2	93.3%
Biogen		13.1	1.5	92.3%
Price / FV = Current Stock Price divided by Estimated Fair Value				

ı	Financial Summary Actual		Projected	
l	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	10,764	11,449	11,277
	Revenue, YoY%	10.9%	6.4%	-1.5%
•	Operating Income	3,676	3,894	6,044
7	Operating Margin %	34.1%	34.0%	53.6%
,	Net Income	3,547	3,703	4,535
i	Net Income Margin %	33.0%	32.3%	40.2%
	Diluted EPS	15.34	16.92	21.15
3	Diluted EPS, YoY %	24.0%	10.3%	25.0%
•	Free Cash Flow (CFO-capex)	3,058	3,795	4,627
; l	Free Cash Flow Margin % In Millions of USD (except for per share items)	28.4%	33.1%	41.0%

GOOD

Firms in the biotechnology industry face no certain future. Drug development is complex, difficult, and risky, and failure rates .6 are high. Product development cycles are extended-approximately 10 to 15 years from discovery to market. A potential new 9 medicine must undergo years of testing to establish safety/efficacy. Sales depend on reimbursement from third-party payers. Competition can be fierce when biosimilar products exist, though patents are material competitive advantages. We like the group on the basis of patent protection, but the timing of expiration of such patents should be watched closely.

tained in this report is not represe sarv. seek profe nal advice. ed on our judgment as of the date of the report and an art Redistribution is prohibited without written per ission To license Valuentum re



12

Fair Value Range

\$142.00 - \$212.00

JALUENTUM

Investment Style

MID-CAP VALUE

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

Industry

VALUENTUM

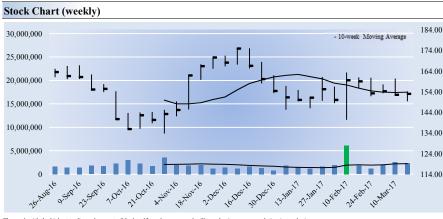
Value Rating

Consumer Discretionary Restaurants - Fast Cas & Full Svc

Buffalo Wild Wings BWLD FAIRLY VALUED

Economic Castle	Estimated Fair Value
Attractive	\$177.00

Buffalo Wild Wings still has plenty of room to grow its restaurant base.



ng volume out of the last 13 weeks was

Company Vitals

Market Cap (USD) \$	52,828
Avg Weekly Vol (30 wks)	1,955
30-week Range (USD) 133.71 -	175.1
Valuentum Sector Consumer Discret	ionary
5-week Return	-4.4%
13-week Return	-8.2%
30-week Return	-6.6%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	8.93
P/E on Est. Normal Diluted EPS	17.1
Est. Normal EBITDA	416
Forward EV/EBITDA	9.2
EV/Est. Normal EBITDA	7.0
Forward Revenue Growth (5-yr)	6.6%
Forward EPS Growth (5-yr) 22 NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	20.0%

Returns Summary	3-year Historical Average
Return on Equity	16.5%
Return on Assets	10.3%
ROIC, with goodwill	22.7%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	25.9% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• A restaurant focused on the concept of wings, beer, and sports seems like nothing special, but Buffalo Wild Wings certainly has carved out a solid presence in this arena. With each restaurant boasting an extensive multi-media system, a full bar and open layout, 'B-Dubs' has become the place of choice for many social chicken-wing lovers.

• Buffalo Wild Wings has plenty of room to grow its restaurant base. The firm now has well over 1,200 restaurants and believes it can achieve 1,700 locations in the US, and we completely agree. We're equally excited about its new PizzaRev concept, which could do to pizza what Chipotle has done to burritos.

· B-Dubs plans to grow into a globally-connected brand through franchising. It has a minimal franchised presence in Mexico and the Philippines in addition to ~15 company-owned restaurants in Canada. The firm continues to seek opportunities in markets around the world and recently opened restaurants in Dubai and Saudi Arabia, but international expansion efforts have disappointed of late.

· Buffalo Wild Wings' same-store sales growth outpaced casual dining trends from 2011-2015 before falling at a faster comparative rate in 2016. Companyowned restaurants have outperformed franchised restaurants in same-store sales, but management is exploring plans to refranchise its worst performing company-owned restaurants.

Buffalo Wild Wings continues to invest in technology to improve the guest experience and attract 209 new demographics. Long-term sales drivers include 93 the launching of delivery services and a loyalty 0.7 program, the latter of which has been 'in the works' for 0.3 years now 71.5

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	154.00 . MA = Moving Average

Sector

3

Business Quality ValueCreation™ ValueRisk™ Very Poor Poor Good Excellent Low Medium High Very High Firms that generate economic profits with little operating variability score near the top right of the matrix

Relative Valuation	Forward P/E	PEG	Price / FV	
Chipotle	48.9	4.6	83.2%	
Darden Restaurants	19.3	2.0	105.0%	
Brinker	13.8	1.4	94.3%	
Panera Bread	30.7	2.0	119.2%	
Peer Median	25.0	2.0	99.6%	
Buffalo Wild Wings	26.3	1.5	86.4%	
Price / FV = Current Stock Price divided by Estimated Fair Value				

inancial Summary Actual		Projected	
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	1,813	1,987	2,136
Revenue, YoY%	19.6%	9.6%	7.5%
Operating Income	146	145	155
Operating Margin %	8.1%	7.3%	7.3%
Net Income	95	95	107
Net Income Margin %	5.2%	4.8%	5.0%
Diluted EPS	4.97	5.12	5.82
Diluted EPS, YoY %	0.3%	3.1%	13.5%
Free Cash Flow (CFO-capex)	65	141	141
Free Cash Flow Margin % In Millions of USD (except for per share items)	3.6%	7.1%	6.6%

Structure of the Restaurants Industry - Fast Casual & Full Service

The restaurant industry has benefited from a long-term trend toward eating out, but the space has become increasingly more 0.7 competitive as new concepts are introduced and successful chains expand. Not only are there pricing pressures and trade-down 0.6 threats, but rising costs for commodities and labor have pressured profits. Barriers to entry are low, and many constituents have

a difficult time differentiating themselves. We tend to like larger chains that benefit from scale advantages and international expansion opportunities, though niche franchises can be appealing. We're neutral on the structure of the group. 13

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NEUTRAL

Fair Value Range

\$32.00 - \$48.00

ALUENTUM

Investment Style

LARGE-CAP VALUE

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 21-Jun-2017

Industry

Software

VALUENTUM

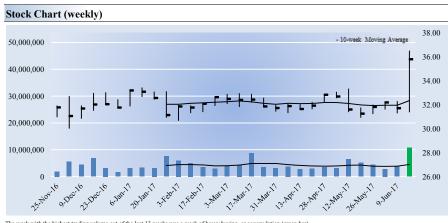
Value Rating

CA Tech CA FAIRLY VALUED

Economic Castle	
Highest Rated	

Estimated Fair Value \$40.00

CA Tech has a viable strategy and solid growth opportunities, but investors should pay close attention to order trends.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green bat

Company Vitals	
Market Cap (USD)	\$15,287
Avg Weekly Vol (30 wks)	4,383
30-week Range (USD)	30.01 - 36.54
Valuentum Sector Informatio	n Technology
5-week Return	13.5%
13-week Return	10.4%
30-week Return	15.0%
Dividend Yield %	2.8%
Dividends per Share	1.02
Forward Dividend Payout Ratio	55.2%
Est. Normal Diluted EPS	2.48
P/E on Est. Normal Diluted EPS	14.5
Est. Normal EBITDA	1,860
Forward EV/EBITDA	9.5
EV/Est. Normal EBITDA	7.8
Forward Revenue Growth (5-yr)	1.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	8.7% al Year

Returns Summary	3-year Historical Average
Return on Equity	15.0%
Return on Assets	7.2%
ROIC, with goodwill	16.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	73.8% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	1,953
Net Debt	-859
Total Debt/EBITDA	1.3
Net Debt/EBITDA	NMF
EBITDA/Interest	29.6
Current Ratio	1.2
Quick Ratio	1.2
NMF = Not Meaningful	

Investment Highlights

• CA Tech provides IT management solutions that help customers manage complex IT environments to support business services. Organizations leverage CA Tech's software and SaaS solutions to accelerate innovation and secure data and identities, from the data center to the cloud. The company was founded in 1974 and is headquartered in New York, New York.

• CA Tech's future growth is expected to come from its
 2 Development Operations, Agile Management, and
 4 Security opportunities, three rapidly growing markets.
 8 All three markets are expected to grow by an 8%
 5 CAGR or higher through calendar 2020.

• CA Tech's business is driven by its strong relationships with its large installed customer base. The firm boasts strong operating margins, and it expects to drive cash flow from operations of ~\$1 billion per annum. Mid-term expectations include low-single digit revenue growth, a non-GAAP operating margin in the high 30s, and low- to mid-single digit growth in cash flow from continuing operations.

• There's a lot to like about CA Tech. The firm has a viable strategy and solid growth opportunities, but investors should pay close attention to order trends. The firm has opportunity as its addressable market remains healthy and growing and is expected to grow to \$44 billion by calendar 2020 from ~\$31 billion in 2015.

• CA Tech expects to invest aggressively in its business, with roughly \$300-\$500 million allocated to acquisition opportunities each year. We like its capital allocation approach, but acquisition activity should be monitored. The firm also plans to return billions in F cash to shareholders in coming years.

6 Structure of the Software Industry

2 Firms that serve the mature software markets-or those consisting of basic business applications-have powerful distribution

channels, large installed bases, and fortress balance sheets. These entrenched competitors benefit from significant customer switching costs, which make it nearly impossible for new entrants to gain a foothold. Participants generally benefit from high-margin license revenue and generate significant returns on investment. Still, the shift to cloud computing has created both opportunities and challenges, and the enterprise software landscape continues to evolve. We like the group.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation UNATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage LOW Growth MODEST Technical Evaluation BULLISH Relative Strength STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH Near-term Technical Support, 10-week MA 32.00

Sector

Information Technology

6

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
F5 Networks		16.0	1.6	103.4%
Microsoft		21.7	2.0	104.8%
Oracle		16.6	1.8	86.3%
Salesforce.com		63.8	5.2	113.9%
Peer Median		19.1	1.9	104.1%
CA Tech		19.4	2.3	89.5%
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summa		A	tual	Decicated

ç	Financial Summary	Actual		Projected
	Fiscal Year End:	Mar-15	Mar-16	Mar-17
	Revenue	4,262	4,025	4,036
l	Revenue, YoY%	-5.6%	-5.6%	0.3%
	Operating Income	1,185	1,147	1,152
	Operating Margin %	27.8%	28.5%	28.6%
,	Net Income	810	769	781
l	Net Income Margin %	19.0%	19.1%	19.4%
	Diluted EPS	1.84	1.80	1.85
5	Diluted EPS, YoY %	-9.6%	-1.9%	2.6%
)	Free Cash Flow (CFO-capex)	977	986	992
;	Free Cash Flow Margin % In Millions of USD (except for per share items)	22.9%	24.5%	24.6%

VERY GOOD

14

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Ratings as of 30-Jun-2017 Data as of 1-Mav-2017 VALUENTUM

Caterpillar CAT FAIRLY VALUED

Economic Castle
Attractive

Company Vitals

Estimated Fair Value \$85.00

Fair Value Range \$68.00 - \$102.00

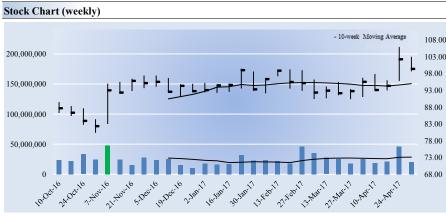
6 Buying Index[™] Value Rating **Investment Style** Sector Industry Industrials

LARGE-CAP CORE

ALUENTUM

Machinery - agriculture

Better than expected energy and transportation demand in China is helping drive increased growth expectations at Caterpillar.



olume out of the last 13 weeks was a

Investment Highlights

Market Cap (USD)	\$58,074
Avg Weekly Vol (30 wks)	24,914
30-week Range (USD)	80.33 - 105.98
Valuentum Sector	Industrials
5-week Return	7.5%
13-week Return	7.1%
30-week Return	11.5%
Dividend Yield %	3.1%
Dividends per Share	3.08
Forward Dividend Payout Ratio	77.6%
Est. Normal Diluted EPS	5.53
P/E on Est. Normal Diluted EPS	5 18.0
Est. Normal EBITDA	8,713
Forward EV/EBITDA	9.4
EV/Est. Normal EBITDA	7.8
Forward Revenue Growth (5-yr)	3.9%
Forward EPS Growth (5-yr) -32	
NMF = Not Meaningful; Est. = Estimated; FY = F	iscal Year
Returns Summary 3-ver	ar Historical Average

Returns Summary	3-year Historical Average
Return on Equity	9.6%
Return on Assets	2.0%
ROIC, with goodwill	18.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	23.9% Not Meaningful

Leverage, Coverage, and Liquidity		
In Millions of USD		
Total Debt	17,421	
Net Debt	10,253	
Total Debt/EBITDA	2.6	
Net Debt/EBITDA	1.5	
EBITDA/Interest	6.0	
Current Ratio	1.2	
Quick Ratio	0.8	
NMF = Not Meaningful; Debt excludes debt associa finance sub.	ted with the	

· Caterpillar makes construction and mining equipment, diesel and natural gas engines, industrial gas turbines and diesel-electric locomotives. The company also owns Caterpillar Financial Services (Cat Financial). The machinery giant's operations are tied to cyclical end markets, and results are not immune to geopolitical risks either. It is based in Peoria, Illinois.

· Cat's dealer network is a significant competitive advantage. The company's reach is phenomenal, with about 50 dealers in the US and over 140 outside of the US (serving 180+ countries). We like the firm's proficiency in lowering costs, improving cash flows and continued execution of lean manufacturing.

· Mining equipment sales remain tied to expectations of commodity prices, and the past four years haven't been kind to Cat. Chairman/CEO Doug Oberhelman recently resigned and has been succeeded by Jim Umpleby, a 35-year company veteran. Hopes are high that Trump's infrastructure initiatives will put a charge in performance, and better than expected demand from China is helping drive increased growth expectations.

· Caterpillar is quite effective at managing costs through the course of the economic cycle. Part of Caterpillar's strategy when faced with revenue declines is to manage the fall such that the decrease in operating profit is less than 30% of the decline in revenue. We also like the focus on driving strong inventory turns.

· Cat Financial's exposure to weak credits in the mining and energy arenas will always have us concerned. The hidden captive finance arms across the broader machinery group may put surprising pressure on performance if times remain tough.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	95.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossar	y. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	ore near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
AGCO Corp		23.4	1.3	114.3%
Deere		22.0	NIME	102 40/

Price / FV = Current Stock Price divided by Estimated Fair Value			
Caterpillar	25.0	NMF	116.9%
Peer Median	23.4	NMF	105.9%
Terex	39.4	NMF	109.3%
Manitowoc	NMF	NMF	99.5%
Deere	23.0	NMF	102.4%
AGCO Corp	23.4	1.3	114.3%

Financial Summary	Actu	al	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	47,011	38,537	40,040
Revenue, YoY%	-14.8%	-18.0%	3.9%
Operating Income	5,905	3,591	4,123
Operating Margin %	12.6%	9.3%	10.3%
Net Income	2,512	-67	2,308
Net Income Margin %	5.3%	-0.2%	5.8%
Diluted EPS	4.18	-0.11	3.97
Diluted EPS, YoY %	7.1%	-102.7%	-3561.6%
Free Cash Flow (CFO-capex)	3,414	2,680	2,646
Free Cash Flow Margin % In Millions of USD (except for per share items)	7.3%	7.0%	6.6%

Structure of the Agricultural Machinery Industry

The agricultural machinery industry is composed of firms that make farm and construction equipment. Demand for agricultural equipment is levered to farm incomes and commodity prices, while purchases of construction equipment are dependent on global economic health. Population growth and the increasing need for food/energy are the major long-term drivers for new orders across the industry. Still, firms are competitive, capital intensive, and possess significant operating leverage. A strong/dependable brand and an expansive distribution network are keys to success. We're neutral on the group.

on in this report, you should conside



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NEUTRAL

concept is without parallel.

Visit us at www.valuentum.com

Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

VALUENTUM

JALUENTUM Cracker Barrel CBRL FAIRLY VALUED

Economic Castle
Attractive

Estimated Fair Value \$171.00

Fair Value Range \$137.00 - \$205.00

7 Buying Index[™] Value Rating **Investment Style** Sector

MID-CAP VALUE

Consumer Discretionary Restaurants - Fast Cas & Full Svc

Industry

Stock Chart (weekly) 181.00 20,000,000 171.00 15 000 000 161.00 151.00 10 000 000 141.00 131.00 5.000.000 121.00 111.00

Cracker Barrel is laser-focused on improving margins, and its differentiated

ading volume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$3,922
Avg Weekly Vol (30 wks)	1,701
30-week Range (USD) 130.15	- 175.04
Valuentum Sector Consumer Discr	retionary
5-week Return	-1.2%
13-week Return	-5.0%
30-week Return	0.9%
Dividend Yield %	2.8%
Dividends per Share	4.60
Forward Dividend Payout Ratio	55.2%
Est. Normal Diluted EPS	10.96
P/E on Est. Normal Diluted EPS	14.9
Est. Normal EBITDA	481
Forward EV/EBITDA	10.9
EV/Est. Normal EBITDA	8.7
Forward Revenue Growth (5-yr)	4.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	12.9%

Returns Summary	3-year Historical Average
Return on Equity	30.8%
Return on Assets	10.9%
ROIC, with goodwill	21.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	21.6% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

Cracker Barrel is principally engaged in the ٠ operation of the Cracker Barrel Old Country Store concept. Stores consist of a rustic, old country-store design offering a full-service restaurant menu featuring home-style country food. A typical store serves 1,000 guests a day and employs 100+ people. The company was founded in 1969 and is headquartered in Tennessee.

6 · The firm is laser-focused on improving margins via 0 re-engineering processes to reduce costs and creating a more efficient box for new stores. Yearly price increases to the tune of 2%-3% should be expected. 6 EPS is targeted to advance 7%-8% on an annual basis.

· We think Cracker Barrel is a differentiated concept. The company generates ~20% of revenue from its retail business, while ~40% of its customers are travelers. Its retail shop produces sales per square foot of ~\$440 million and gross margins around 50%. The 'Cracker Barrel' experience begins with rockers on its front porch, which are also a top seller in its retail shop

· Cracker Barrel continues to earn high marks for 'uniqueness' from consumers. The Cracker Barrel experience is full of nostalgia, homemade authenticity, affordable quality, southern country heritage, and is largely viewed as a relaxing, family friendly environment. Such a reputation is irreplaceable.

· Cracker Barrel is dedicated to growing its store base 400 and has approximately 150 new site opportunities 249 outside of its core Southeastern market. The firm has also opened a prototype for its take on fast-casual 1.1 dining, called 'Holler & Dash Biscuit House.' 0.7

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk TM	LOW
ValueTrend [™]	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossar	161.00 y. MA = Moving Average

Business Quality		ValueCreation™	r	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation Forward P/E PEG Price / FV				
Chipotle		48.9	4.6	83.2%
Darden Restaurants	5	19.3	2.0	105.0%
Brinker		13.8	1.4	94.3%
Panera Bread		30.7	2.0	119.2%
Peer Median		25.0	2.0	99.6%
Cracker Barrel 19.6 1.6 95.3%			95.3%	
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary	Actual	Actual	
Fiscal Year End:	Jul-15	Jul-16	Jul-17
Revenue	2,842	2,912	2,956
Revenue, YoY%	5.9%	2.5%	1.5%
Operating Income	255	280	302
Operating Margin %	9.0%	9.6%	10.2%
Net Income	164	189	201
Net Income Margin %	5.8%	6.5%	6.8%
Diluted EPS	6.82	7.86	8.33
Diluted EPS, YoY %	23.6%	15.4%	6.0%
Free Cash Flow (CFO-capex)	243	157	195
Free Cash Flow Margin % In Millions of USD (except for per share items)	8.6%	5.4%	6.6%

NEUTRAL

25.5 Structure of the Restaurants Industry - Fast Casual & Full Service

The restaurant industry has benefited from a long-term trend toward eating out, but the space has become increasingly more 1.0 competitive as new concepts are introduced and successful chains expand. Not only are there pricing pressures and trade-down 0.5 threats, but rising costs for commodities and labor have pressured profits. Barriers to entry are low, and many constituents have a difficult time differentiating themselves. We tend to like larger chains that benefit from scale advantages and international expansion opportunities, though niche franchises can be appealing. We're neutral on the structure of the group.

es and, if ne rv. seek profe art Redistribution is prohibited without written ne ission To license Valuer



ALUENTUM

Ratings as of 30-Jun-2017 Data as of 3-Mar-2017

VALUENTUM

Corporate Executive Board CEB FAIRLY VALUED

E : C d	E-fine to
Economic Castle	Estimate
Attractive	\$7

ed Fair Value 77.00

Fair Value Range \$62.00 - \$92.00

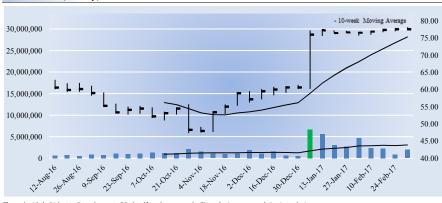
6 Buying Index[™] Value Rating **Investment Style** Sector MID-CAP CORE

Information Technology

Industry Management Services

Corporate Executive Board has agreed to be acquired by Gartner for \$2.6 billion in cash and stock, or \$77.25 per share.





The week with the highest trading volume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$2,490
Avg Weekly Vol (30 wks)	1,777
30-week Range (USD) 47	.325 - 78.1
Valuentum Sector Information T	Technology
5-week Return	1.4%
13-week Return	34.7%
30-week Return	23.9%
Dividend Yield %	2.1%
Dividends per Share	1.65
Forward Dividend Payout Ratio	43.1%
Est. Normal Diluted EPS	4.66
P/E on Est. Normal Diluted EPS	16.7
Est. Normal EBITDA	307
Forward EV/EBITDA	12.2
EV/Est. Normal EBITDA	10.5
Forward Revenue Growth (5-yr)	4.2%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Ye	-239.1%

Returns Summary	3-year Historical Average
Return on Equity	80.2%
Return on Assets	2.7%
ROIC, with goodwill	14.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	26.5% Not Meaningful
ROIC, without goodwill	26.5%

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Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	8
Net Debt	2
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

• Corporate Executive Board is a member-based advisory company that combines the best practices of thousands of member companies with research methodologies and human capital analytics to equip senior leaders with insight and solutions. The CEB member network includes 16,000+ executives and the vast majority of top companies globally.

• CEB operates across five advice-dependent I functions: CHROs and human resources; CFOs, CPOs, and Finance; GCs and Legal/Compliance; CSOs and Sales/Marketing; CIOs and Information Technology. The Americas region accounts for about two thirds of revenue.

· Corporate Executive Board has agreed to be acquired by Gartner for \$2.6 billion in cash and stock. CEB shareholders will receive \$54 in cash and 0.2284 shares of Gartner for each CEB share owned, the equivalent of \$77.25 per share. The deal is expected to be immediately accretive to Gartner's adjusted EPS and should close in the first half of 2017. Gartner will assume ~\$0.7 billion in CEB net debt.

· One of the most attractive attributes of Corporate Executive Board is its loyal blue-chip client base. The firm has ~97% of the Fortune 100, ~90% of the Fortune 500, and ~85% of FTSE 100. The top 50 clients account for less than 10% of combined revenue. CEB has a nearly \$9 billion total addressable market opportunity.

· The firm is aligned with key long-term trends: 875 increasing corporate complexity, multiplying 740 information flows, and heightened connectivity and empowerment. The majority of the company's 4.6 opportuniy comes from the large corporate sector 3.9

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	75.00
DCF = Discounted Cash Flow: MFL U/D = Please see glossar	v MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation Forward P		Forward P/E	PEG	Price / FV
Booz Allen		20.6	12	120.2%

Heind i e i uluation	rorward r/E	120	11100 / 1 /
Booz Allen	20.6	1.2	120.2%
FTI Consulting	18.2	2.5	89.8%
Huron Consulting	16.5	1.9	78.1%
CoreCivic	15.5	1.5	122.9%
Peer Median	17.3	1.7	105.0%
Corporate Executive Board	20.3	NMF	100.8%

Price / FV = Current Stock Price divided by Estimated Fair Value

	Financial Summary	Actu	al	Projected
	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	928	950	955
;	Revenue, YoY%	2.1%	2.3%	0.5%
;	Operating Income	149	85	185
;	Operating Margin %	16.0%	9.0%	19.4%
	Net Income	93	-35	122
,	Net Income Margin %	10.0%	-3.6%	12.8%
	Diluted EPS	2.75	-1.08	3.83
	Diluted EPS, YoY %	82.8%	-139.3%	-454.5%
ŗ	Free Cash Flow (CFO-capex)	125	105	196
1	Free Cash Flow Margin % In Millions of USD (except for per share items)	13.5%	11.0%	20.6%

GOOD

6.4 Structure of the Management Services Industry

The management services industry primarily comprises of advisory and consulting firms. The reputation and performance track 0.8

record of constituents is necessary to drive a high level of repeat/referral business and attract/retain top professionals. Most 0.7 industry constituents produce consistent cash flows and require very little capital spending to maintain operations. Still, firms remain exposed to capital market changes, including M&A activity and legal/regulatory requirements, which may impact demand for their business and utilization of professionals. We generally like the structure of the group.

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Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

Celgene CELG FAIRLY VALUED

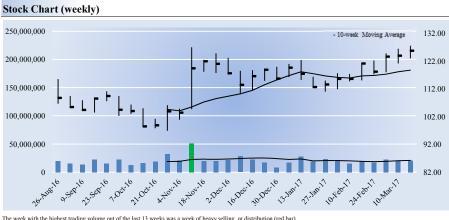
Economic Castle	
Very Attractive	

Estimated Fair Value \$140.00

Fair Value Range \$105.00 - \$175.00



Worldwide sales of Celgene's Revlimid continue to grow at a fast clip and account for more than half of the company's overall sales.



The week with the highest ading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$101,031
Avg Weekly Vol (30 wks)	20,905
30-week Range (USD)	96.93 - 127.64
Valuentum Sector	Health Care
5-week Return	8.4%
13-week Return	7.8%
30-week Return	11.5%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	8.92
P/E on Est. Normal Diluted EPS	S 14.1
Est. Normal EBITDA	9,389
Forward EV/EBITDA	15.8
EV/Est. Normal EBITDA	11.4
Forward Revenue Growth (5-yr)	13.2%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = F	32.7% iscal Year

Returns Summary	3-year Historical Average
Return on Equity	30.2%
Return on Assets	9.2%
ROIC, with goodwill	31.0%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	44.1% Not Meaningful

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Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

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Investment Highlights

• Celgene is a biotech firm focused on developing therapies to treat cancer and immune-inflammatory related diseases. The company's product pipeline-which covers the areas of hematology, oncology, and immunology-is impressive. The firm was founded in 1986 and is headquartered in New Jersey.

· Celgene has some notable compounds in the inflammatory disease area thanks in part to its purchase of Receptos in 2015, which gave it control of Ozanimod, a treatment for Relapsing Multiple Sclerosis and Ulcerative Colitis currently in phase 3 testing.

Worldwide sales of Celgene's Revlimid (MDS, multiple myeloma, MCL) continue to grow at a fast clip, and Revlimid's net sales accounted for mroe than half of Celgene's overall sales in 2016. Pomalyst (multiple myeloma) has performed well as of late as well. Near term results should be enhanced by the approval of Otezla (psoriatic arthritis) in 2015, and Celgene continues to advance its pipeline.

· It's great to see Celgene's management focus on the long haul. The company's 2017 financial targets are as follows: \$13-\$13.4 billion in net sales and adjusted diluted EPS of \$7.10-\$7.25. For 2020, management is looking for \$21+ billion in sales and adjusted diluted EPS of \$13.00.

· As for risks, the areas of oncology, inflammation, 14,289 and immunology are highly competitive. Numerous 6,320 biotech firms are focused in these areas. This could either mean merger opportunities or heightened 3.9 innovation and drug obsolescence risk (generics). 1.7

Structure of the Biotechnology Industry

74

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Firms in the biotechnology industry face no certain future. Drug development is complex, difficult, and risky, and failure rates 3.7 are high. Product development cycles are extended-approximately 10 to 15 years from discovery to market. A potential new 3.3

medicine must undergo years of testing to establish safety/efficacy. Sales depend on reimbursement from third-party payers. Competition can be fierce when biosimilar products exist, though patents are material competitive advantages. We like the group on the basis of patent protection, but the timing of expiration of such patents should be watched closely.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ MEDIUM ValueTrend™ NEGATIVE Cash Flow Generation STRONG Financial Leverage HIGH Growth HIGH Technical Evaluation BULLISH STRONG Relative Strength Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH 119.00 Near-term Technical Support, 10-week MA

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.		t of the matrix.		
Relative Valuation	n	Forward P/E	PEG	Price / FV
Alexion Pharma		69.5	2.7	73.1%
Biogen		13.1	1.5	92.3%
BioMarin Pharma		NMF	NMF	124.5%
Regeneron		49.4	2.2	96.8%
Peer Median		49.4	2.2	94.6%

i cei meatan	12.1	2.2
Celgene	20.8	1.5

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	9,256	11,229	13,284
Revenue, YoY%	20.7%	21.3%	18.3%
Operating Income	2,554	3,204	6,268
Operating Margin %	27.6%	28.5%	47.2%
Net Income	1,602	1,999	4,819
Net Income Margin %	17.3%	17.8%	36.3%
Diluted EPS	1.94	2.49	6.06
Diluted EPS, YoY %	-18.8%	28.1%	143.5%
Free Cash Flow (CFO-capex)	2,198	3,740	5,064
Free Cash Flow Margin % In Millions of USD (except for per share items)	23.7%	33.3%	38.1%

GOOD

89.8%

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Ratings as of 30-Jun-2017 Data as of 16-Jun-2017

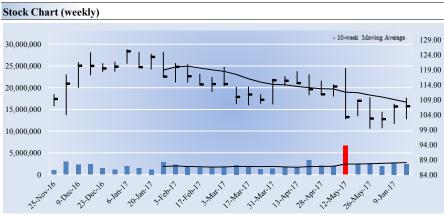
Core Labs CLB FAIRLY VALUED

Economic Castle	Estir
Very Attractive	

Estimated Fair Value \$110.00 Fair Value Range \$69.00 - \$151.00

Buying Index™3Value RatingInvestment StyleSectorIndustryMID-CAP BLENDEnergyEnergy Equipment

Revenue to free cash flow conversion has been top-notch at Core Labs, and excess economic profit creation has been impressive as well.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals

Market Cap (USD)	\$4,667
Avg Weekly Vol (30 wks)	2,128
30-week Range (USD)	99.315 - 125.83
Valuentum Sector	Energy
5-week Return	1.3%
13-week Return	-3.0%
30-week Return	-1.3%
Dividend Yield %	2.1%
Dividends per Share	2.20
Forward Dividend Payout Rati	o 99.0%
Est. Normal Diluted EPS	4.41
P/E on Est. Normal Diluted EF	PS 24.2
Est. Normal EBITDA	275
Forward EV/EBITDA	31.1
EV/Est. Normal EBITDA	17.7
Forward Revenue Growth (5-y	r) 14.1%
Forward EPS Growth (5-yr)	36.5%
NMF = Not Meaningful; Est. = Estimated; FY =	Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	234.5%
Return on Assets	22.3%
ROIC, with goodwill	43.9%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	69.8% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• Core Labs is a Netherlands-based company that is one of the world's leading providers of proprietary/patented reservoir description, production enhancement and reservoir management services to the oil and gas industry. Its services are directed toward enabling clients to improve reservoir performance and increase oil and gas recovery from their producing fields.

We're big fans of Core Labs' three tenets: 1)
 maximize free cash flow through financial discipline,
 2) maximize return on invested capital, and 3) return
 excess capital to shareholders. Though the recent
 environment has been troubling, shareholders have
 been very pleased since its IPO in 1995.

• Core Labs experienced a material decline in its business in 2016, but increased activity onshore in the US should help as energy resource markets continue toward normalization. BP's Mad Dog and Chevron's Tengiz are two key opportunities. The company notes major capital projects from potential customers 'will rise above 20 in 2017, more than doubling the 9 approved in 2016.'

• Core Labs is in a class by itself. Revenue to free cash flow conversion has been top-notch, and excess economic profit creation has been impressive (many times that of peers). Senior management and scientists own \$100+ million of stock, closely aligning them with shareholders. Free cash flow of ~\$120 million in 2016 was nearly double net income during the year.

• The company is laser-focused on crude-oil 216 developments, especially those in the deepwater and 202 unconventional tight-oil plays that are primarily in 1.9 shale reservoirs. More than 80% of Core Labs' revenue now comes from oil-related projects.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	HIGH
ValueTrend [™]	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	HIGH
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	108.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Helmerich & Payne	e	NMF	NMF	85.9%
o :				75 10/

Price / $FV = Current Stock Price divided by Estimated Fair Value$			
Core Labs	48.1	2.0	97.1%
Peer Median	-36.3	NMF	78.9%
Superior Energy	NMF	NMF	69.5%
Oil States Intl	-36.3	NMF	82.7%
Oceaneering Intl	NMF	NMF	75.1%
Helmerich & Payne	NMF	NMF	85.9%

Price / FV = Current Stock Price divided by Estimated Fair Val

ĺ	Financial Summary	Actua	1	Projected
)	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	798	595	690
ı	Revenue, YoY%	-26.5%	-25.4%	16.1%
5	Operating Income	188	86	124
/	Operating Margin %	23.5%	14.4%	18.0%
s 1	Net Income	115	64	97
1	Net Income Margin %	14.4%	10.7%	14.0%
	Diluted EPS	2.68	1.46	2.22
1	Diluted EPS, YoY %	-53.6%	-45.3%	51.9%
1	Free Cash Flow (CFO-capex)	195	121	120
1 2	Free Cash Flow Margin % In Millions of USD (except for per share items)	24.5%	20.3%	17.4%

NEUTRAL

9.8 Structure of the Energy Equipment Industry

13

1.8 The energy equipment industry is heavily tied to the exploration and production (upstream) expenditures of oil and gas

producers across the globe. Many industry constituents participate in a number of different market segments to offer a complete range of products/services to customers. The fortunes of the group are levered to energy prices (crude/natural gas), as higher prices make drilling projects more attractive and increase the demand for oilfield equipment and services. However, falling prices have an opposite effect, creating long boom and bust cycles. We're neutral on the structure of the group.

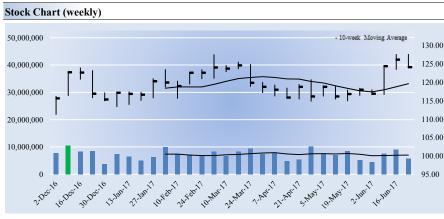
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Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

JALUENTUM VALUENTUM CME Group CME FAIRLY VALUED 6 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Sector Industry Highest Rated \$104.00 \$83.00 - \$125.00 LARGE-CAP CORE Financials Exchanges

Customers often prefer CME Group's centralized market primarily because of its liquidity and price transparency.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals	
Market Cap (USD)	\$42,072
Avg Weekly Vol (30 wks)	7,295
30-week Range (USD)	111.19 - 127.74
Valuentum Sector	Financials
5-week Return	5.8%
13-week Return	4.6%
30-week Return	11.0%
Dividend Yield %	2.1%
Dividends per Share	2.64
Forward Dividend Payout Ratio	53.7%
Est. Normal Diluted EPS	5.86
P/E on Est. Normal Diluted EPS	S 21.2
Est. Normal EBITDA	3,349
Forward EV/EBITDA	15.0
EV/Est. Normal EBITDA	12.6
Forward Revenue Growth (5-yr) 6.1%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = F	9.0% Siscal Year

Returns Summary	3-year Historical Average
Return on Equity	6.3%
Return on Assets	1.9%
ROIC, with goodwill	Negative IC
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	Negative IC

Leverage, Coverage, and Liquidity

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

In Millions of USI

Investment Highlights

• CME Group offers a wide range of global benchmark products (derivatives) across all major asset classes based on interest rates, equity indexes, foreign exchange, energy, agricultural commodities, metals, weather and real estate. CME traces its roots back to the 19th century and is based in Chicago.

• Electronic trading value accounts for ~80% of its business, and the firm generates the most clearing and transaction fee revenue from its interest rate (~25% of sales) and energy (~20%) product lines.

19

21.0

The company's two main competitive strengths include providing highly liquid markets and offering the most diverse product line. Customers prefer CME's centralized market primarily because of its liquidity and price transparency. The firm's products offer a means for hedging, speculation and asset allocation.

• CME employs a unique annual variable dividend that is paid at the end of year or the first quarter following the year and creates opportunity to sweep excess cash to shareholders. Income investors looking for high levels of dependability may want to explore other options.

• CME's business has a high degree of operating 2,231 leverage, which was on full display in the full year 249 2016 when its incremental operating margin was an 0.9 impressive 92%, a figure that jumps to 96% without license fees.

Structure of the Exchanges Industry

1.0 The exchanges industry consists of firms that deliver trading, clearing, exchange technology, and regulatory securities listing.

0.1 Industry constituents operate some of the most well-known exchanges including the NASDAQ, Chicago Board Options Exchange, and the Chicago Mercantile Exchange. Firms carve out competitive advantages via scale (operating the largest market for a given financial instrument) and via technological superiority (transaction speeds and reliability). The securities markets are intensely competitive, but new entrants tend to have limited liquidity/capability. We like the industry structure.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation UNATTRACTIVE GOOD ValueCreation[™] ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage LOW Growth MODEST Technical Evaluation BULLISH Relative Strength STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) IMPROVING 120.00 Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

	, ,			0
Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV

Relative Valuation	Forward P/E	PEG	Price / FV	
CBOE	26.1	2.1	136.6%	
IntercontinentalExchange	21.3	2.8	116.9%	
KCG	36.5	NMF	99.6%	
NASDAQ	16.8	2.0	102.7%	
Peer Median	23.7	2.1	109.8%	
CME Group	25.2	3.1	119.3%	
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary ----- Actual -----Projected Fiscal Year End: Dec-15 Dec-16 Dec-17 Revenue 3,327 3,595 3,743 6.9% Revenue, YoY% 8.1% 4.1% Operating Income 2,113 2,364 2,586 Operating Margin % 63 5% 65.8% 69.1% Net Income 1,247 1,534 1,673 Net Income Margin % 37.5% 42.7% 44.7% Diluted EPS 3.69 4.53 4.92 Diluted EPS, YoY % 10.0% 22.6% 8 7% 1,401 Free Cash Flow (CFO-capex) 1,624 1.940 42.1% 45.2% 51.8%

Free Cash Flow Margin % In Millions of USD (except for per share items)

GOOD

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Ratings as of 30-Jun-2017 Data as of 9-Jun-2017

VALUENTUM

Columbia Sportswear COLM FAIRLY VALUED

Economic Castle	Estim
Attractive	

¥ 7* /

nated Fair Value \$50.00

Fair Value Range \$40.00 - \$60.00

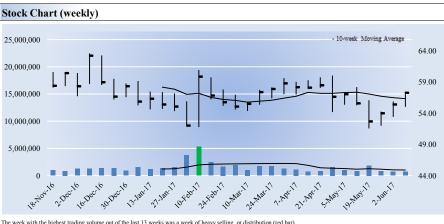
6 Buying Index[™] Value Rating **Investment Style** Sector

MID-CAP CORE

Consumer Discretionary

Industry Retail - Under 30. Off-Price. Sport Appare

Columbia is focused on enhancing its growth profile in emerging markets such as Latin America and Asia.



The week with the highest ading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$4,044
Avg Weekly Vol (30 wks)	1,492
30-week Range (USD)	51.56 - 63.55
Valuentum Sector Consumer	Discretionary
5-week Return	0.1%
13-week Return	3.0%
30-week Return	-3.4%
Dividend Yield %	1.3%
Dividends per Share	0.72
Forward Dividend Payout Ratio	25.5%
Est. Normal Diluted EPS	3.35
P/E on Est. Normal Diluted EPS	17.1
Est. Normal EBITDA	392
Forward EV/EBITDA	10.4
EV/Est. Normal EBITDA	8.9
Forward Revenue Growth (5-yr)	4.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	7.5% al Year

Returns Summary	3-year Historical Average
Return on Equity	12.5%
Return on Assets	9.5%
ROIC, with goodwill	17.7%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	18.8% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt Net Debt -538 Total Debt/EBITDA Net Debt/EBITDA NMF EBITDA/Interest 294.5 Current Ratio Quick Ratio NMF = Not Meaningful

he information is suitable for your

Investment Highlights

· Columbia Sportswear is a leading innovator in the global outdoor apparel, footwear, accessories and equipment markets. The firm makes active outdoor products under the following brands: Columbia, Sorel, Mountain Headwear, and Montrail. It generates twothirds of sales during the second half of the year.

% · Though Columbia seeks to influence consumer 12 preferences, the popularity of outdoor activities, changing design trends and consumer adoption of % innovative performance technologies can impact 35 revenue performance. .1

· The firm is committed to the following strategies: consolidate and expand existing platforms, grow its warm weather business, capitalize on growth opportunities in Latin America and Asia, continue to build a brand-enhancing direct-to-consumer business, and transform its global business processes to drive and support growth.

· While Columbia is focused on enhancing its growth profile in emerging markets such as Latin America and Asia, its other international operations are growing as well. For example, the fourth quarter of 2016 marked the eighth consecutive quarter of 15% or greater constant currency revenue growth in the Columbia brand's Europe-direct markets.

• We're big fans of Columbia's balance sheet health. 14 As of the end of the third quarter of 2016, the company had a net cash position of more than \$205 million, down from more than \$350 million at the end 0.0 of 2015. Seasonality is a factor in its business.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BULLISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	56.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality		ValueCreation	I		
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	Relative Valuation Forward P/E PEG Price / FV				
Abercrombie & Fit	ch	NMF	NMF	90.9%	
Gap		11.3	1.1	73.6%	
Ross Stores		19.4	2.2	114.7%	
TJX Cos		18.8	1.9	110.0%	
Peer Median		18.8	1.9	100.4%	
Columbia Sportswear 20.2 2.8 114.5%					
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue		

Financial Summary	Actual	l	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	2,326	2,377	2,451
Revenue, YoY%	10.7%	2.2%	3.1%
Operating Income	242	246	274
Operating Margin %	10.4%	10.4%	11.2%
Net Income	174	192	200
Net Income Margin %	7.5%	8.1%	8.1%
Diluted EPS	2.45	2.72	2.83
Diluted EPS, YoY %	26.4%	10.7%	4.1%
Free Cash Flow (CFO-capex)	25	225	196
Free Cash Flow Margin % In Millions of USD (except for per share items)	1.1%	9.5%	8.0%

Structure of the Specialty Apparel (Under 30, Off-Price) Industry

The specialty apparel industry is highly competitive. Firms compete with various individual and chain specialty stores, as well 3.9 as casual apparel sections of department stores and discount retailers. Identifying and responding to fashion trends remains 2.4 key, and business fluctuates with changes in the economy and customer preferences. Fashion missteps can result in lower sales, excess inventories, and higher markdowns, which can severely impact profits. Improving productivity, managing new store growth and developing new brand concepts are critical for long-term success. We're neutral on the group.

es and, if ne rv. seek profe nal advice. art Redistribution is prohibited without written per ission To license Valuer



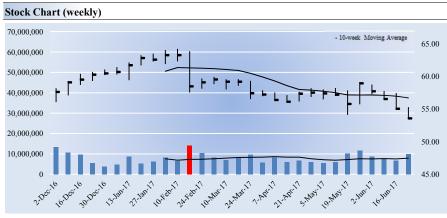
21

NEUTRAL

Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

VALUENTUM ALUENTUM Campbell Soup CPB FAIRLY VALUED 4 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Industry Sector Attractive \$52.00 \$40.00 - \$64.00 LARGE-CAP CORE Consumer Staples Food Products - Large

Weak consumption trends and lower consumer spending levels have weighed on Campbell Soup's top-line results of late.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals	
Market Cap (USD)	\$16,663
Avg Weekly Vol (30 wks)	7,987
30-week Range (USD)	53.52 - 64.23
Valuentum Sector C	onsumer Staples
5-week Return	-3.9%
13-week Return	-6.7%
30-week Return	-6.4%
Dividend Yield %	2.6%
Dividends per Share	1.40
Forward Dividend Payout Rati	o 45.4%
Est. Normal Diluted EPS	3.36
P/E on Est. Normal Diluted EF	PS 15.9
Est. Normal EBITDA	1,933
Forward EV/EBITDA	11.0
EV/Est. Normal EBITDA	10.3
Forward Revenue Growth (5-y	r) 1.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY =	15.1% Fiscal Year
Returns Summary 3-v	ear Historical Average

Returns Summary	3-year Historical Average
Return on Equity	46.1%
Return on Assets	8.3%
ROIC, with goodwill	16.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	26.5% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	3
Net Debt	3
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

• Campbell Soup reports in the following segments: US Simple Meals; Global Baking and Snacking; International Simple Meals and Beverages; US Beverages; and Bolthouse and Foodservice. Its products include Campbell's Chunky soup, Goldfish crackers, and V8 juice, among others. The company was founded in 1869.

Campbell Soup plans to strengthen its core business
 by focusing on transparency and digital marketing and
 e-commerce while expanding into faster-growing
 spaces, including health and well-being and
 developing markets.

• Campbell Soup is responding to dramatic shifts impacting the food industry from changing consumer behavior and demographics to the shift to digital. The company is working to reduce costs in its efforts to permanently return to profitable growth, and it recently upped its cost savings program target to \$450 million by 2020 from \$300 million by 2018.

• After third quarter results were impacted by weak consumption trends and lower consumer spending, Campbell Soup lowered its fiscal 2017 sales target to down 1% to flat from flat to up 1%. However, it upped adjusted EBIT growth guidance to 2%-4% from 1%-4% and adjusted EPS growth guidance to 3%-5% from 2%-5%.

• The firm is targeting long-term net sales growth in 3,533 the low-single-digits and earnings-per-share expansion 3,237 in the mid-single-digits. Pricing competition and input 2.5 cost swings will certainly pose a challenge to meeting 2.3 such goals. We think they're achievable, however.

Structure of the Food Products Industry

12.3

0.7 The food products industry is composed of a number of firms with strong brand names. However, market supply/demand dynamics and intense competition still impact product prices, while fluctuations in commodity costs can make earnings quite

0.4 dynamics and intense competition still impact product prices, while fluctuations in commodity costs can make earnings quite volatile. Private-label competition, competitors' promotional spending, and changing consumer preferences often drive demand trends. The group's customers—such as supermarkets, warehouses, and food distributors—continue to consolidate, increasing buying power over constituents and hurting margins. Still, we're generally neutral on the group. 22

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ MEDIUM ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage MEDIUM Growth MODEST Technical Evaluation BEARISH Relative Strength WEAK Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BEARISH Near-term Technical Resistance, 10-wk MA 57.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality		ValueCreation™		
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little oper	rating variability score	e near the top rigl	nt of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
ConAgra Brands		21.6	2.6	95.5%
General Mills		20.2	2.9	116.5%
Kellogg		17.8	1.8	110.3%
Mondelez Intl		21.1	1.6	118.2%
Peer Median		20.6	2.2	113.4%
Campbell Soup		17.4	2.0	103.0%
Price / FV = Current Stoc	k Price divided by	Estimated Fair Va	lue	
Einen eint German				D : (1

Financial Summary	Actual		Projected	
Fiscal Year End:	Jul-15	Jul-16	Jul-17	
Revenue	8,082	7,961	7,921	
Revenue, YoY%	-2.2%	-1.5%	-0.5%	
Operating Income	1,221	1,102	1,510	
Operating Margin %	15.1%	13.8%	19.1%	
Net Income	666	563	952	
Net Income Margin %	8.2%	7.1%	12.0%	
Diluted EPS	2.13	1.81	3.08	
Diluted EPS, YoY %	-15.0%	-14.9%	70.2%	
Free Cash Flow (CFO-capex)	802	1,122	1,101	
Free Cash Flow Margin % In Millions of USD (except for per share items)	9.9%	14.1%	13.9%	

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NEUTRAL

Ratings as of 30-Jun-2017 Data as of 16-Jun-2017

Capella Education CPLA FAIRLY VALUED

Economic Castle
Highest Rated

Stock Chart (weekly)

Company Vitals

Estimated Fair Value \$67.00

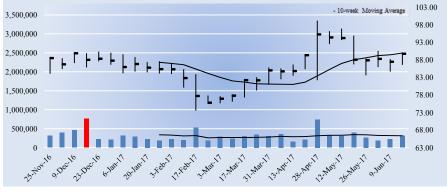
Fair Value Range \$44.00 - \$90.00

Buying Index™5Value RatingInvestment StyleSectorIndex

SMALL-CAP CORE

JALUENTUM

ment StyleSectorIndustry-CAP COREConsumer DiscretionaryEducation ServicesInvestment ConsiderationsEducation ServicesDCF ValuationFAIRLY VALUEDRelative ValuationNEUTRALValueCreationTMEXCELLENTValueRiskTMHIGHValueTrendTMNEGATIVE



Capella Education's groundbreaking FlexPath program is quite innovative,

and it was the first of its kind approved by the Department of Education.

The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Investment Highlights

Market Cap (USD)	\$1,064
Avg Weekly Vol (30 wks)	315
30-week Range (USD)	73.55 - 99.25
Valuentum Sector Consumer	Discretionary
5-week Return	-4.9%
13-week Return	9.4%
30-week Return	4.8%
Dividend Yield %	1.8%
Dividends per Share	1.64
Forward Dividend Payout Ratio	44.7%
Est. Normal Diluted EPS	4.22
P/E on Est. Normal Diluted EPS	21.3
Est. Normal EBITDA	105
Forward EV/EBITDA	9.9
EV/Est. Normal EBITDA	8.8
Forward Revenue Growth (5-yr)	3.9%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	5.7% al Year

Returns Summary	3-year Historical Average
Return on Equity	20.5%
Return on Assets	15.7%
ROIC, with goodwill	145.9%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	261.5% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 0 Net Debt -139 Total Debt/EBITDA 0.0 Net Debt/EBITDA NMF EBITDA/Interest Excellent Current Ratio 3.4 3.0 Quick Ratio NMF = Not Meaningful

• Capella is an online post-secondary education firm and the parent company of Capella University, a regionally accredited online university, and Resource Development Intl, an independent provider of United Kingdom university distance learning qualifications. More than 70% of learners at Capella are enrolled in a master's or doctoral degree program. Our favorite attribute of Capella is that it is primarily online-based, which keeps invested capital low and is largely responsible for its impressive Economic Castle rating. The firm owns the social education platform, Sophia. Capella was founded in 1991.

• Hands down, Capella has the best business model in the for-profit education space. We're huge fans of its online-based platform, which keeps investment in check, and the firm is one of the few in its industry actually expanding. A potential reduction in federal government spending at the graduate student level in the Trump administration could impact results.

• Capella's groundbreaking FlexPath program, which offers bachelor's and master's levels degrees based on the competencies a learner can demonstrate rather than on the traditional credit hour model, is quite innovative. Capella was the first institution approved by the DOE and HLC to offer such a program.

• A healthy dividend, an ongoing share buyback program, strong free cash flow and a pristine balance sheet make Capella a standout. As of the end of 2016, the firm had cash and marketable securities of ~\$139 million and no debt.

t Structure of the Education Services Industry

The higher education industry is fragmented with no single private or public institution garnering significant market share. The for-profit education space competes primarily with traditional four and two-year degree-granting accredited colleges and universities. Industry participants are exposed to significant regulation on both the federal and state level and must maintain institutional accreditation to participate in Title IV programs. Risks to federal student funding aid programs and "gainful employment" challenges pose addition threats to the business. We don't like the significant regulatory risks of the industry.

Cash Flow Generat	ion			STRONG
Financial Leverage				LOW
Growth				MODEST
Technical Evaluati	on			NEUTRAL
Relative Strength				STRONG
Money Flow Index	(MFI)		OVE	RBOUGHT
Upside/Downside Volume (U/D)				BULLISH
Near-term Technical Resistance, 10-wk MA 90.0 DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average				90.00 Ig Average
Business Quality		ValueCreation	ſ	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				

Very High

High

attribute of Capella is that it is primarily online-based, Firms that generate economic profits with little operating variability score near the top right of the matrix.

Forward P/E	PEG	Price / FV
138.8	NMF	140.1%
13.9	NMF	117.8%
44.6	3.3	131.8%
26.2	2.9	135.2%
35.4	3.1	133.5%
24.5	4.4	134.0%
	138.8 13.9 44.6 26.2 35.4	138.8 NMF 13.9 NMF 44.6 3.3 26.2 2.9 35.4 3.1

Price / FV = Current Stock Price divided by Estimated Fair Val

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	430	429	446
Revenue, YoY%	2.0%	-0.2%	3.8%
Operating Income	67	68	69
Operating Margin %	15.6%	15.9%	15.6%
Net Income	40	42	43
Net Income Margin %	9.3%	9.9%	9.7%
Diluted EPS	3.27	3.58	3.67
Diluted EPS, YoY %	7.9%	9.5%	2.5%
Free Cash Flow (CFO-capex)	40	61	51
Free Cash Flow Margin % In Millions of USD (except for per share items)	9.2%	14.2%	11.4%

VERY POOR

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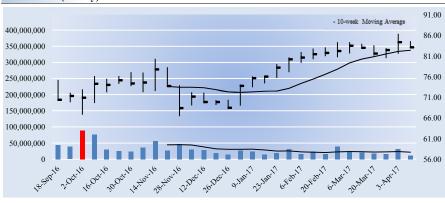


Ratings as of 30-Jun-2017 Data as of 10-Apr-2017

JALUENTUM VALUENTUM Salesforce.com CRM FAIRLY VALUED 5 Buying Index[™] Value Rating Economic Castle **Estimated Fair Value** Fair Value Range **Investment Style** Industry Sector Attractive \$73.00 \$58.00 - \$88.00 LARGE-CAP GROWTH Information Technology Software

Revenue growth is Salesforce.com's current top priority, but material upside to our fair value estimate exists if it hits its long-term operating margin target.

Stock Chart (weekly)



ng volume out of the last 13 weeks was a week of h

\$58.209

Market Cap (USD)	\$58,209
Avg Weekly Vol (30 v	wks) 30,691
30-week Range (USD)) 66.43 - 86.42
Valuentum Sector	Information Technology
5-week Return	-0.4%
13-week Return	10.4%

Company Vitals

13-week Return	10.4%
30-week Return	12.8%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	2.08
P/E on Est. Normal Diluted EPS	40.0
Est. Normal EBITDA	3,446
Forward EV/EBITDA	23.8
EV/Est. Normal EBITDA	16.8
Forward Revenue Growth (5-yr)	18.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	62.2%

Returns Summary	3-year Historical Average
Return on Equity	-1.9%
Return on Assets	-0.6%
ROIC, with goodwill	14.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	29.8%

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 2,008 Net Debt Total Debt/EBITDA Net Debt/EBITDA NMF EBITDA/Interest 12.3 Current Ratio Quick Ratio NMF = Not Meaningful

Investment Highlights

· Salesforce.com is a provider of enterprise cloud computing (software) solutions. The company delivers customer relationship management, or CRM, applications via the Internet, or 'cloud.' The company sells to businesses of all sizes across industries on a subscription basis. The Americas remains its dominant geography

· The company's deferred revenue and backlog .0% balances continue to grow, revealing material future 0.00 expansion potential. It is expecting fiscal 2018 0% revenue to surpass the \$10 billion mark on 21%-22% 2.08 growth, while non-GAAP EPS is being targeted in a 40.0 range of \$1.27-\$1.29.

· The company is well-positioned to capture the fundamental shift toward cloud computing, which has changed the way companies connect with customers, employees, partners and products. The firm's Sales Cloud, for example, enables companies to grow their sales pipelines and react in real-time to customer and contact info.

• There is much debate in the analyst community about using either Salesforce.com's non-GAAP or GAAP numbers in assessing the firm's performance. Though both offer valuable information, we think a focus on free cash flow, generation of which has been strong, is the most appropriate parameter in which to judge the value of the company's business.

Revenue growth is the company's current top priority. Long-term, however, Salesforce.com is -201 targeting a mid-30% operating margin. If it hits this, our fair value estimate would more than double (we're 1.8 assuming a mid-teens normalized operating margin).

Structure of the Software Industry

Firms that serve the mature software markets-or those consisting of basic business applications-have powerful distribution 0.8

channels, large installed bases, and fortress balance sheets. These entrenched competitors benefit from significant customer 0.7 switching costs, which make it nearly impossible for new entrants to gain a foothold. Participants generally benefit from highmargin license revenue and generate significant returns on investment. Still, the shift to cloud computing has created both opportunities and challenges, and the enterprise software landscape continues to evolve. We like the group. 24

Peer Median

Investment Considerations FAIRLY VALUED DCF Valuation Relative Valuation UNATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage MEDIUM Growth AGGRESSIVE Technical Evaluation NEUTRAL STRONG Relative Strength OVERBOUGHT Money Flow Index (MFI) Upside/Downside Volume (U/D) BULLISH Near-term Technical Support, 10-week MA 82.00 DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ss Quality ValueCreation™				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E PEG Price / FV					
Adobe Systems		32.3	2.3	121.7%	
F5 Networks		16.0	1.6	103.4%	
Microsoft		21.7	2.0	104.8%	
Oracle		16.6	1.8	86.3%	

19.1

63.8

1.9

5.2

104.1%

113.9%

Salesforce.com Price / FV = Current Stock Price divided by Estimated Fair Value

	Financial Summary Actual		l	Projected
l	Fiscal Year End:	Jan-16	Jan-17	Jan-18
	Revenue	6,667	8,392	10,272
7	Revenue, YoY%	24.1%	25.9%	22.4%
	Operating Income	78	64	1,330
	Operating Margin %	1.2%	0.8%	12.9%
L I	Net Income	-47	180	931
)	Net Income Margin %	-0.7%	2.1%	9.1%
	Diluted EPS - non-GAAP	-0.07	0.26	1.30
,	Diluted EPS, YoY %	NMF	NMF	NMF
5	Free Cash Flow (CFO-capex)	1,387	1,698	1,196
,	Free Cash Flow Margin % In Millions of USD (except for per share items)	20.8%	20.2%	11.6%

VERY GOOD

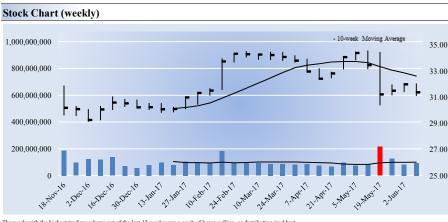
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Ratings as of 30-Jun-2017 Data as of 9-Jun-2017

JALUENTUM VALUENTUM Cisco CSCO UNDERVALUED 8.4% 3 Buying Index[™] Value Rating **Estimated Fair Value Investment Style Economic Castle** Fair Value Range Sector Industry Very Attractive \$42.00 \$34.00 - \$50.00 LARGE-CAP VALUE Information Technology Networking Equipment

Cisco must continue to adapt to evolving markets and meet the changing demands of customers.



The week with the high olume out of the last 13 weeks

Company Vitals

Market Cap (USD)	\$159,611
Avg Weekly Vol (30 wks)	102,287
30-week Range (USD)	29.12 - 34.6
Valuentum Sector Information	Technology
5-week Return	-9.0%
13-week Return	-8.3%
30-week Return	-0.2%
Dividend Yield %	3.7%
Dividends per Share	1.16
Forward Dividend Payout Ratio	48.3%
Est. Normal Diluted EPS	2.56
P/E on Est. Normal Diluted EPS	12.2
Est. Normal EBITDA	17,266
Forward EV/EBITDA	7.4
EV/Est. Normal EBITDA	7.1
Forward Revenue Growth (5-yr)	1.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	5.5% Year

Returns Summary	3-year Historical Average
Return on Equity	15.5%
Return on Assets	8.3%
ROIC, with goodwill	26.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	61.0% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

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Investment Highlights

· Cisco sells Internet Protocol based networking and other products related to the communications and IT industry. The firm provides a broad line of products for transporting data, voice, and video. It is #1 or #2 across a wide variety of architectures, and we like the progress it is making in its transition to a software and subscription based business model. It was founded in 1984 and is headquartered in California.

· Cisco has been acquisitive as of late. Instead of targeting suppliers to improve its gross margin, the firm's M&A strategy will be focused on disruptive technology and software and cloud acquisitions that will positively impact gross margins.

• We like that Cisco is aggressively buying back stock. In fact, the firm intends to return a minimum of 50% of annual free cash flow to shareholders via dividends and buybacks. Since its share repurchase program began through April 2017, the firm has repurchased roughly \$99 billion in shares, and has nearly \$13 billion remaining authorized for share repurchases.

· Future revenue growth at Cisco is now expected to be in the range of 3%-6% during the next 3-5 years. This is down from 5%-7% annual growth expectations it set during its conference in 2011. The firm must continue to adapt to evolving markets and meet the changing demands of customers.

· Cisco had an incredible ~\$68 billion in cash and 28,643 cash equivalents as of April 2017. Such a cash hoard -37,113 gives it tremendous financial flexibility to pursue value-creating acquisitions and/or significantly 1.9 increase the dividend. NMF

22.3 Structure of the Networking Equipment Industry

Firms in the networking equipment industry provide products for transporting data, voice, and video within businesses and 3.2

around the world. Participants must adapt to address virtualization/cloud-driven needs in the enterprise data center market; the 3.0 convergence of video, collaboration, and networked mobility technologies; and the move toward programmable, virtual networks. The industry is characterized by low barriers to entry, rapid technological change and significant pricing competition. Gross margins can be volatile and should be watched closely. We don't like the structure of the group. 25

Investment Considerations DCF Valuation UNDERVALUED Relative Valuation **NEUTRAL** ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG MEDIUM Financial Leverage Growth MODEST Technical Evaluation BEARISH Relative Strength WEAK Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BEARISH 33.00 Near-term Technical Resistance, 10-wk MA

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	usiness Quality ValueCreation™				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E PEG Price / F				Price / FV	
Finisar		12.2	1.7	89.4%	
Juniper Networks		12.7	1.5	81.7%	
Knowles Corp		18.4	2.0	109.4%	
Nokia		26.4	NMF	80.0%	
Peer Median		15.6	1.7	85.6%	
Cisco		13.1	2.7	74.7%	
Price / FV = Current Stock Price divided by Estimated Fair Value					
Financial Summa	Act	ual	Projected		

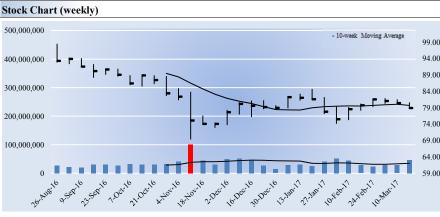
Financial Summary	Actual		Projected	
Fiscal Year End:	Jul-15	Jul-16	Jul-17	
Revenue	49,161	49,247	47,917	
Revenue, YoY%	4.3%	0.2%	-2.7%	
Operating Income	11,254	12,928	14,516	
Operating Margin %	22.9%	26.3%	30.3%	
Net Income	8,981	10,739	12,080	
Net Income Margin %	18.3%	21.8%	25.2%	
Diluted EPS	1.75	2.11	2.40	
Diluted EPS, YoY %	17.4%	20.9%	13.9%	
Free Cash Flow (CFO-capex)	11,325	12,424	13,688	
Free Cash Flow Margin % In Millions of USD (except for per share items)	23.0%	25.2%	28.6%	

POOR

Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

JALUENTUM VALUENTUM **CVS Caremark CVS UNDERVALUED 5.2%** 6 Buying Index[™] Value Rating **Estimated Fair Value** Economic Castle Fair Value Range **Investment Style** Sector Industry Attractive \$104.00 \$83.00 - \$125.00 LARGE-CAP VALUE Consumer Staples Food Retailers

CVS Caremark's integrated model includes both pharmacies and medical clinics, enabling the firm to gain a greater share of health care spending.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals	
Market Cap (USD)	\$85,112
Avg Weekly Vol (30 wks)	35,538
30-week Range (USD)	69.3 - 98.44
Valuentum Sector	Consumer Staples
5-week Return	-0.1%
13-week Return	-0.5%
30-week Return	-18.7%
Dividend Yield %	2.5%
Dividends per Share	2.00
Forward Dividend Payout R	atio 33.8%
Est. Normal Diluted EPS	7.50
P/E on Est. Normal Diluted	EPS 10.5
Est. Normal EBITDA	16,791
Forward EV/EBITDA	7.8
EV/Est. Normal EBITDA	6.5
Forward Revenue Growth (5	5-yr) 4.8%
Forward EPS Growth (5-yr)	13.7%
NMF = Not Meaningful; Est. = Estimated; F	Y = Fiscal Year
D (C	

Returns Summary	3-year Historical Average
Return on Equity	13.5%
Return on Assets	6.1%
ROIC, with goodwill	10.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	24.1% Not Meaningful

Deverage, coverage, and Enquinty	
In Millions of USD	
Total Debt	27,531
Net Debt	24,073
Total Debt/EBITDA	2.1
Net Debt/EBITDA	1.9
EBITDA/Interest	11.9
Current Ratio	1.2
Quick Ratio	0.6
NMF = Not Meaningful	

Leverage, Coverage, and Liquidity

Investment Highlights

• The 2007 merger of CVS Corp and Caremark created the largest pharmacy health care provider in the US. The company has more than 7,800 retail locations and operates in 98 of the top 100 US drugstore markets. Its PBM business serves more than 60 million plan members. The company was founded in 1892 and is headquartered in Rhode Island.

 CVS recently acquired Target's pharmacies and clinics and it will operate the acquired pharmacies in a store-within-a-store format. The deal expands its footprint of pharmacies by ~20% (adding more than 1,660) and clinics by ~8% (adding ~80 clinics).

 CVS Caremark's integrated model includes both pharmacies and medical clinics, enabling the firm to gain a greater share of health care spending. The power of this integrated model has created a sustainable competitive advantage highlighted by the growth of CVS/pharmacy's share of its own PBM's
 retail network claims.

• CVS recently announced a multi-year enterprise streamlining initiative, which it expects to deliver \$700-\$750 million in annual savings by 2021 or \$3 billion cumulatively over the next five years. In 2017, the firm is anticipating adjusted EPS to be in a range of \$5.77-\$5.93, with free cash flow generation between \$6.0-\$6.4 billion.

 Though we like the company's business model, efforts to reduce prescription drug costs and pharmacy reimbursement rates could impact long-term 2.1 profitability. Investors should watch new developments closely.

1.9 Structure of the Food Retailers Industry

1.2 Firms in the mature food retailers industry generally have slim profit margins and face significant competition from brick-andmortar locations (discount, department, drug, dollar, warehouse clubs and supermarkets) as well as Internet-based retailers

(including Amazon). Though the industry is not terribly cyclical, economic conditions, disposable income, credit availability, fuel prices, and unemployment levels drive ticket size and traffic trends. Offering consumers a compelling value proposition is a must, even as higher-priced organic food offerings proliferate. We're generally neutral on the group.

Investment Considerations DCF Valuation UNDERVALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation **MEDIUM** MEDIUM Financial Leverage Growth MODEST Technical Evaluation VERY BEARISH Relative Strength WEAK Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BEARISH Near-term Technical Resistance, 10-wk MA 80.00 DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality		ValueCreation TM	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Costco		29.5	1.7	119.0%
Kroger		13.4	0.9	82.1%
Target		13.4	2.2	82.3%
Wal-Mart		16.0	2.1	107.5%
Peer Median		14.7	1.9	94.9%
CVS Caremark 13.3 1.2 75.8%				75.8%
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary	Actua	Actual	
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	153,290	177,526	184,272
Revenue, YoY%	10.0%	15.8%	3.8%
Operating Income	9,454	10,338	11,437
Operating Margin %	6.2%	5.8%	6.2%
Net Income	5,228	5,318	6,322
Net Income Margin %	3.4%	3.0%	3.4%
Diluted EPS	4.64	4.93	5.92
Diluted EPS, YoY %	16.8%	6.2%	20.1%
Free Cash Flow (CFO-capex)	6,045	7,845	6,222
Free Cash Flow Margin % In Millions of USD (except for per share items)	3.9%	4.4%	3.4%

NEUTRAL

26

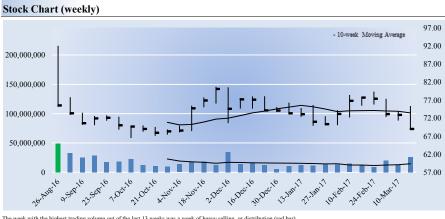
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Ratings as of 30-Jun-2017 Data as of 27-Mar-2017

JALUENTUM VALUENTUM Dollar General DG FAIRLY VALUED 4 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Sector Industry Attractive \$75.00 \$60.00 - \$90.00 LARGE-CAP VALUE Consumer Discretionary Multiline Retail - discount

Dollar General is the largest discount retailer in the US by number of stores, and it continues to add to its store count in a meaningful way.



The week with the highes olume out of the last 13 weeks was

\$10.468

Company	Vitals
Market Ca	p (USD)

Market Cap (USD)	\$19,468
Avg Weekly Vol (30 wks)	17,566
30-week Range (USD)	66.5 - 92.01
Valuentum Sector Consumer I	Discretionary
5-week Return	-10.9%
13-week Return	-10.0%
30-week Return	-24.3%
Dividend Yield %	1.5%
Dividends per Share	1.04
Forward Dividend Payout Ratio	23.1%
Est. Normal Diluted EPS	5.62
P/E on Est. Normal Diluted EPS	12.3
Est. Normal EBITDA	2,971
Forward EV/EBITDA	9.1
EV/Est. Normal EBITDA	7.6
Forward Revenue Growth (5-yr)	6.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	9.2% Year

Returns Summary	3-year Historical Average
Return on Equity	21.1%
Return on Assets	10.3%
ROIC, with goodwill	14.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	27.6% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	3,212
Net Debt	3,024
Total Debt/EBITDA	1.3
Net Debt/EBITDA	1.2
EBITDA/Interest	25.0
Current Ratio	1.4
Quick Ratio	0.1
NMF = Not Meaningful	

Investment Highlights

· Dollar General is the largest discount retailer in the US by number of stores with over 13,000 neighborhood stores in 44 states. It provides products that are frequently used and replenished such as food, snacks, and health and beauty aids. The company helps shoppers: 'Save time, Save money, Every day.'

· As with many of its peers, one of the biggest catalysts for Dollar General in coming periods will be suppressed prices at the gas pump. Its core demographic is more sensitive to the price at the pump than other consumers, and crude oil's fall from \$100+ per barrel is welcome news.

• Dollar General has put up 27 consecutive years of same-store sales growth as of 2016. The firm continues to add new stores to its portfolio and plans to add as many as 1,000 in 2017. The company lost the battle for Family Dollar's assets to Dollar Tree, despite a higher offer. It may have been a blessing in disguise.

· Dollar General sees the opportunity for an additional 13,000 locations across the US, many of which will be developed as small format stores with less than 6,000 square feet. These small format stores enable the firm to optimize merchandise mixes in each store and reduce occupany costs. Such growth initiatives are expected to help drive \$30 billion in sales in 2020.

• In fiscal 2017, management is anticipating net sales 2 growth of 4%-6% and same-store sales growth of 24 slightly positive to up 2%. Diluted earnings per share guidance has been issued in a range of \$4.25-\$4.50, .3 compared to \$4.43 in fiscal 2016. .2

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	POSITIVE
Cash Flow Generation	MEDIUM
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	73.00 MA = Moving Average

Business Quality		ValueCreation TM	1	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Big Lots		12.2	2.0	104.2%
Dollar Tree		16.8	1.7	95.8%
PriceSmart		28.7	1.8	122.6%

Dollar General	15.3	1.7	92.0%
Peer Median	16.8	1.8	111.59
Fred's Inc	NMF	NMF	118.89

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actua	Actual		
Fiscal Year End:	Jan-16	Jan-17	Jan-18	
Revenue	20,369	21,987	23,372	
Revenue, YoY%	7.7%	7.9%	6.3%	
Operating Income	1,940	2,063	2,071	
Operating Margin %	9.5%	9.4%	8.9%	
Net Income	1,165	1,251	1,256	
Net Income Margin %	5.7%	5.7%	5.4%	
Diluted EPS	3.95	4.43	4.49	
Diluted EPS, YoY %	13.2%	12.3%	1.4%	
Free Cash Flow (CFO-capex)	887	1,044	917	
Free Cash Flow Margin % In Millions of USD (except for per share items)	4.4%	4.8%	3.9%	

.0 Structure of the Multiline Retail (discount) Industry

The retail discount store industry provides consumable basic needs to customers primarily in the low- and middle-income .4

brackets. More than one third of the industry's customers live in households that earn less than \$20,000 per year, making the group's results counter-cyclical--as more households generate lower income due to poor economic conditions, store growth and same-store-sales opportunities increase. Still, competition is fierce among constituents and with many other retailers, including grocery stores. But given the niche low-price strategy of participants and their counter-cyclical nature, we like the group. 27

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GOOD

Fair Value Range

\$58.00 - \$86.00

ALUENTUM

Investment Style

LARGE-CAP CORE

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 12-May-2017

Industry

Conglomerates

VALUENTUM

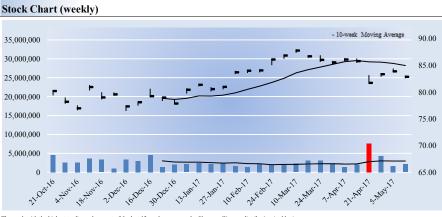
Value Rating

Danaher DHR FAIRLY VALUED

Economic Castle	Estimated
Attractive	\$72

Fair Value .00

Danaher's portfolio is exposed to secular growth drivers such as increasing environmental, healthcare, and food safety regulatory requirements.



21.0

The week with the highest trading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$57,971
Avg Weekly Vol (30 wks)	2,670
30-week Range (USD)	76.47 - 88.01
Valuentum Sector	Industrials
5-week Return	-3.1%
13-week Return	-1.5%
30-week Return	4.0%
Dividend Yield %	0.7%
Dividends per Share	0.56
Forward Dividend Payout Ratio	14.1%
Est. Normal Diluted EPS	4.84
P/E on Est. Normal Diluted EPS	17.1
Est. Normal EBITDA	5,359
Forward EV/EBITDA	14.8
EV/Est. Normal EBITDA	12.9
Forward Revenue Growth (5-yr)	5.3%
Forward EPS Growth (5-yr)	13.5%
NMF = Not Meaningful; Est. = Estimated; FY = Fise	cal Year
Returns Summary 3-year	Historical Average

Returns Summary	3-year Historical Average
Return on Equity	10.5%
Return on Assets	6.0%
ROIC, with goodwill	9.9%
ROIC, without goodwill	25.5%
ROIC = Return on Invested Capital; NMF =	Not Meaningful

In Millions of USD	
Total Debt	12
Net Debt	11,
Total Debt/EBITDA	
Net Debt/EBITDA	

Leverage, Coverage, and Liquidity

EBITDA/Interest

Current Ratio

Quick Ratio

NMF = Not Meaningful

Investment Highlights

• Danaher makes innovative products and provides services to professional, medical, industrial, and commercial customers. Its portfolio of premier brands, including Pall, Cepheid, and Beckman Coulter, is among the most highly recognized in each of the markets it serves. The company was founded in 1969 and is headquartered in Washington, D.C.

· There are a number of moving parts at Danaher. Not).7% only did it split with its diversified industrial growth 0.56 business Fortive in mid-2016, but it also announced .1% and closed 9 acquisitions worth ~\$5 billion in 2016 4.84 while maintaining consistent core revenue growth 17.1 across all 4 operating segments.

· Danaher continues to experience pressure from a challenging economic environment, particularly from its industrially-oriented end markets, but acquisitions and strong execution are expected to continue to drive growth. The post-split company expects full year 2017 adjusted diluted net earnings per share to be in a range of \$3.85-\$3.95. Non-GAAP core revenue growth is targeted at 3%-4%.

· Danaher's portfolio is exposed to secular growth drivers such as increasing environmental, healthcare, and food safety regulatory requirements. We also applaud the firm's free cash flow conversion efforts as 2016 marked the 25th consecutive year in which free cash flow exceeded net income. China offers expansion opportunities for the firm.

· Danaher is one of our favorite industrial firms. ,269 Though cyclical, the firm continues to drive gross .305 margins higher. The Danaher Business System ensures the firm will stay competitive across the variety of 3.2 market segments it serves. 2.9

Structure of the Conglomerates Industry

The industrial conglomerate industry is characterized by firms that operate various business lines on a global scale. Demand for 1.0 industrial products tends to be cyclical in nature, and most firms couple their manufacturing operations with generally more 0.6 stable services businesses to mitigate fundamental volatility. Firms tend to have bargaining power over suppliers due to industry dominance and boast substantial resources to adapt to changing conditions or competitive threats. Most sell products under powerful and recognizable brand names and look to emerging markets for future growth. We like the group.

Investment Considerations	
DCF Valuation	FAIRLY VALUEI
Relative Valuation	NEUTRAI
ValueCreation [™]	EXCELLENT
ValueRisk TM	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAI
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	85.00

3

ant Consideratio

Sector

Industrials

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™					
ValueRisk™	Very Poor	Poor	Good	Excellent		
Low						
Medium						
High						
Very High						
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.		
Relative Valuation	Relative Valuation Forward P/E PEG Price / FV					
3M		21.7	3.1	133.7%		
General Electric		17.2	1.3	94.2%		
Honeywell		18.4	2.6	119.5%		
United Technologie	es	18.2	1.7	114.0%		
Peer Median		18.3	2.1	116.8%		
Danaher		20.9	2.0	115.1%		
Price / FV = Current Stock Price divided by Estimated Fair Value						

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actu	Actual		
Fiscal Year End:	Dec-15	Dec-16	Dec-17	
Revenue	20,563	16,882	18,132	
Revenue, YoY%	3.3%	-17.9%	7.4%	
Operating Income	3,469	2,751	3,503	
Operating Margin %	16.9%	16.3%	19.3%	
Net Income	2,599	2,153	2,737	
Net Income Margin %	12.6%	12.8%	15.1%	
Diluted EPS	3.67	3.08	3.96	
Diluted EPS, YoY %	1.1%	-16.1%	28.7%	
Free Cash Flow (CFO-capex)	2,998	2,932	3,190	
Free Cash Flow Margin % In Millions of USD (except for per share items)	14.6%	17.4%	17.6%	

GOOD

28

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JALUENTUM

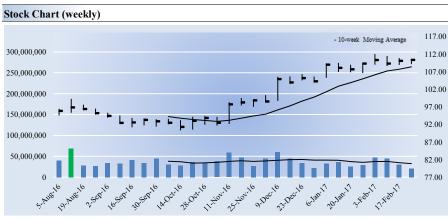
Ratings as of 30-Jun-2017 Data as of 24-Feb-2017

VALUENTUM

Disney DIS FAIRLY VALUED

Disney DIS	FAIRLY VALUED		Buying Index™	6	Value	Rating 🦳 🦳
Economic Castle	Estimated Fair Value	Fair Value Range	Investment Style		Sector	Industry
Attractive	\$98.00	\$76.00 - \$120.00	LARGE-CAP CORE	Consum	er Discretionary	Media - entertainment

Disney has an innate ability to leverage creative success across its entire company.



olume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$180,814
Avg Weekly Vol (30 wks)	37,537
30-week Range (USD) 9	0.315 - 111.99
Valuentum Sector Consume	r Discretionary
5-week Return	2.8%
13-week Return	12.0%
30-week Return	14.7%
Dividend Yield %	1.4%
Dividends per Share	1.56
Forward Dividend Payout Ratio	26.0%
Est. Normal Diluted EPS	7.52
P/E on Est. Normal Diluted EPS	14.7
Est. Normal EBITDA	20,389
Forward EV/EBITDA	11.4
EV/Est. Normal EBITDA	9.6
Forward Revenue Growth (5-yr)	4.9%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fi	9.6% scal Year

Returns Summary	3-year Historical Average
Return on Equity	19.9%
Return on Assets	10.3%
ROIC, with goodwill	13.3%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	24.8% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt	20
Net Debt	15
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

· Disney is a diversified entertainment company with operations in five segments: Media Networks, Parks and Resorts, Studio Entertainment, Consumer Products, and Interactive. 'Media Networks' and 'Parks and Resorts' account for more than 70% of revenue. The firm boasts one of the most-recognized brand names. It was founded in 1923 and is headquartered in California.

· We've been somewhat generous in our model for Disney. We are building in mid single-digit revenue growth and solid margin expansion, as well as using one of the lowest costs of equity within our coverage universe.

· Earnings at Disney continue to be resilient thanks to the strength of its brands and the value of its highquality creative content. The firm's 'Media Networks' and 'Parks and Resorts' segments continue to lead the charge. ESPN continues to be a solid anchor to 'Cable Networks' revenue--a division included in 'Media Networks'--though the threat of 'cord-cutting' should not be ignored.

· Disney has found itself amid reports it may be a candidate to take out a disruptive player in the broader media space such as Twitter or Netflix. The company has been interested in new digital distribution options as it continues to battle the cord-cutting movement. Though we're not advocating debt-fueled growth, it has material leverage potential on its balance sheet.

· Disney has an innate ability to leverage creative success across its entire company. Its 'Studio 0,170 Entertainment' division, for example, is growing at a 5,560 nice double-digit clip thanks to strong home 1.2 entertainment revenue (the movie Frozen, for 0.9 example)

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	108.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

6

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	Firms that generate economic profits with little operating variability score near the top right of the matrix.			
Relative Valuation	n	Forward P/E	PEG	Price / FV
IMAX Corp		30.6	1.9	109.2%
Live Nation		NMF	NMF	90.1%
Madison Square Ga	arden	NMF	NMF	118.5%
News Corp		32.4	1.7	93.6%
Peer Median		31.5	1.8	101.4%
Disney		18.4	2.0	112.6%

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actua	1	Projected
Fiscal Year End:	Sep-15	Sep-16	Sep-17
Revenue	52,465	55,632	56,800
Revenue, YoY%	7.5%	6.0%	2.1%
Operating Income	13,224	14,358	14,575
Operating Margin %	25.2%	25.8%	25.7%
Net Income	8,382	9,391	9,636
Net Income Margin %	16.0%	16.9%	17.0%
Diluted EPS	4.90	5.73	6.00
Diluted EPS, YoY %	15.0%	16.8%	4.7%
Free Cash Flow (CFO-capex)	6,644	8,440	8,721
Free Cash Flow Margin % In Millions of USD (except for per share items)	12.7%	15.2%	15.4%

NEUTRAL

47.7 Structure of the Media (entertainment) Industry

The media (entertainment) industry spans firms with diversified worldwide entertainment operations to those that specialize 1.0 primarily in motion picture technologies. Firms with media network businesses compete for viewers with other networks, while 0.8

companies with studio entertainment businesses compete with all forms of entertainment. A significant number of companies produce theatrical/television films, and success depends on unpredictable public preferences. The strongest participants will consistently create filmed entertainment and/or cable programming that consumers want. We're neutral on the group. 29

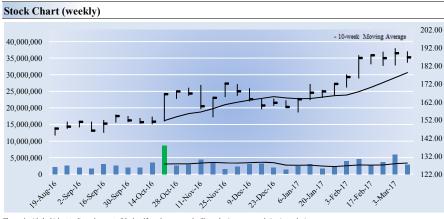
rv. seek profe rt Redistribution is prohibited without written ne ission. To license Value



Ratings as of 30-Jun-2017 Data as of 10-Mar-2017

VALUENTUM JALUENTUM Domino's Pizza DPZ OVERVALUED 19.7% 4 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Highest Rated \$125.00 \$100.00 - \$150.00 MID-CAP GROWTH Consumer Discretionary Restaurants - Fast Food & Coffee

Domino's Pizza's return on invested capital is simply a sight to see.



The week with the highes ding volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$9,322
Avg Weekly Vol (30 wks)	3,053
30-week Range (USD) 143.47	7 - 192.01
Valuentum Sector Consumer Disc	cretionary
5-week Return	6.6%
13-week Return	14.6%
30-week Return	27.9%
Dividend Yield %	1.0%
Dividends per Share	1.84
Forward Dividend Payout Ratio	34.9%
Est. Normal Diluted EPS	7.70
P/E on Est. Normal Diluted EPS	24.2
Est. Normal EBITDA	762
Forward EV/EBITDA	19.7
EV/Est. Normal EBITDA	14.9
Forward Revenue Growth (5-yr)	9.2%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	19.5%
	-

Returns Summary	3-year Historical Average
Return on Equity	-12.5%
Return on Assets	28.0%
ROIC, with goodwill	153.7%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	171.8% Not Meaningful

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Leverage, Coverage, and Liquidity		
In Millions of USD		
Total Debt	2,188	
Net Debt	2,019	
Total Debt/EBITDA	4.4	
Net Debt/EBITDA	4.0	
EBITDA/Interest	4.5	
Current Ratio	1.2	
Quick Ratio	0.8	
NMF = Not Meaningful		

Investment Highlights

• Domino's Pizza is the number one pizza delivery company in the US, based on reported consumer spending. The firm also has a leading international presence and ranks as the second-largest pizza company in the world, based on number of units and sales. It has an enterprise of more than 13,800 units with ~55% outside of the US market.

· All investors should become familiar with the success of Domino's. Profits are driven primarily by franchise royalties, which account for more than 90% of international operating income. Its store count is growing faster internationally than both Pizza Hut and Papa John's.

· Domino's is an impressive company. Its US annual same-store sales growth has averaged +3.5% since 1997, with particular strength coming during the past few years (+12% in 2015 and +10.5% in 2016). The firm's average annual international same-store sales expansion has been even more impressive over this time horizon (+5.8% average). It has posted 90+ consecutive quarters of same store sales growth.

· The firm's franchise model generates sustainable returns for franchisees (~\$134k in annual EBITDA in the US in 2016), revealing healthy internals. It is targeting a mid-range outlook of 6%-8% net unit growth, domestic same store sales growth of 3%-6%, international same store sales growth of 3%-6%, and global retail sales growth of 8%-12%.

• The company's return on invested capital is simply a sight to see. If the firm is not the greatest valuegenerator in our coverage universe, it certainly is within the restaurant space. Domino's has a fantastic business model.

Investment Considerations	
DCF Valuation	OVERVALUED
Relative Valuation	UNATTRACTIVE
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	HIGH
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	178.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk TM	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV

Relative valuation	FOIWAIU P/E	PEG	FIICE / FV
McDonald's	20.6	2.7	136.1%
Starbucks	25.3	2.1	109.1%
Wendy's Co	28.5	1.5	147.2%
Yum! Brands	23.4	1.5	98.9%
Peer Median	24.4	1.8	122.6%
Domino's Pizza	35.4	2.2	149.4%
Price / FV = Current Stock Price divided by Estimated Fair Value			

5	Financial Summary	Actual		Projected
	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	2,217	2,473	2,742
;	Revenue, YoY%	11.2%	11.6%	10.9%
	Operating Income	405	454	525
5	Operating Margin %	18.3%	18.4%	19.1%
	Net Income	193	215	261
l	Net Income Margin %	8.7%	8.7%	9.5%
	Diluted EPS	3.47	4.30	5.27
	Diluted EPS, YoY %	21.6%	23.9%	22.6%
	Free Cash Flow (CFO-capex)	228	229	250
;	Free Cash Flow Margin % In Millions of USD (except for per share items)	10.3%	9.2%	9.1%

Structure of the Restaurants Industry - Fast Food & Coffee

The restaurant industry has benefited from a long-term trend toward eating out, but the space has become increasingly more

competitive as new concepts are introduced and successful chains expand. Not only are there pricing pressures and trade-down threats, but rising costs for commodities and labor have pressured profits. Barriers to entry are low, and many constituents have a difficult time differentiating themselves. We tend to like larger chains that benefit from scale advantages and international expansion opportunities, though niche franchises can be appealing. We're neutral on the structure of the group.

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NEUTRAL

Ratings as of 30-Jun-2017 Data as of 10-Mar-2017

VALUENTUM

DaVita DVA FAIRLY VALUED

Economic Castle
Attractive

Estimated Fair Value \$76.00

Fair Value Range \$61.00 - \$91.00

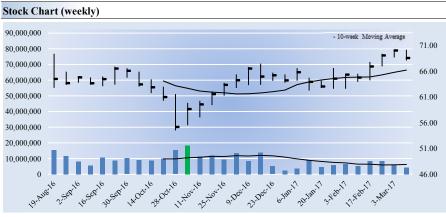
7 Buying Index[™] Value Rating **Investment Style** Sector Health Care

LARGE-CAP VALUE

JALUENTUM

Industry Health Care Services

Patients with end stage renal disease continue to grow as a result of the aging of the population, offering DaVita stable growth opportunities.



Company Vitals

Market Cap (USD)	\$14,824
Avg Weekly Vol (30 wks)	8,984
30-week Range (USD)	54.5 - 70.14
Valuentum Sector	Health Care
5-week Return	5.4%
13-week Return	2.1%
30-week Return	-0.9%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	4.48
P/E on Est. Normal Diluted EPS	15.3
Est. Normal EBITDA	2,915
Forward EV/EBITDA	7.9
EV/Est. Normal EBITDA	7.6
Forward Revenue Growth (5-yr)	4.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	34.1% Year

Returns Summary	3-year Historical Average
Return on Equity	14.9%
Return on Assets	3.9%
ROIC, with goodwill	11.1%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	32.6% Not Meaningful

Leverage, Coverage, and Liquidity		
In Millions of USD		
Total Debt	9,130	
Net Debt	7,223	
Total Debt/EBITDA	3.7	
Net Debt/EBITDA	2.9	
EBITDA/Interest	6.1	
Current Ratio	1.9	
Quick Ratio	1.7	
NMF = Not Meaningful		

Investment Highlights

• DaVita is a leading provider of kidney dialysis services primarily in the US for patients suffering from chronic kidney failure. US dialysis and related lab services account for over 90% of its consolidated net operating revenues. DaVita serves 33%+ of US dialysis patients. The company was founded in 1994 and is headquartered in Denver, Colorado.

· DaVita's distinctive platforms to deliver population health management is based on longitudal and holistic care, the coordination of health metrics, and research and development to explore new care models.

• Patients with end stage renal disease continue to grow as a result of the aging of the population, offering DaVita and its industry stable growth opportunities in terms of number of treatments, but commercial rate pressure, policy uncertainty, and increasing wage pressure have the potential to mitigate growth in treatments administered.

• DaVita's operating income in 2017 will be reduced by 1% due to the final 2017 Medicare Advantage benchmark payment rates, slightly above the industry average. Though the cut may not appear to be a meaningful reduction in overall operating income, it is а good example of the regulatory environment in healthcare.

· DaVita has found itself in hot water recently as it 30 relates to legal issues. The firm paid \$450 million to settle a false claims case in May 2015, and in 23 November 2015 the firm announced that its RMS Lifeline unit is subject to a False Claims Act inquiry.

Structure of the Healthcare Services Industry

The healthcare services industry consists of firms that operate traditional hospitals, inpatient rehabilitation hospitals, and other .9

specialized healthcare facilities. Demand for the group's services continues to increase as the US population ages and life .7 expectancies rise. Inpatient rehabilitation care is growing at a 2-3% annual rate, while the expansion of patients with end stage renal disease continues at a slightly faster pace. Improvement in clinical practices and pharmacology and reimbursement policies of third-party payors have also impacted hospital utilization/occupancy. We're neutral on the group. 31

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage HIGH Growth MODEST Technical Evaluation BULLISH Relative Strength NEUTRAL Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH Near-term Technical Support, 10-week MA 66.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

		-	-		
Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	profits with little ope	rating variability see	re near the top right	of the matrix.	
Relative Valuation	1	Forward P/E	PEG	Price / FV	
Community Health		NMF	NMF	72.5%	
Tenet Healthcare		16.1	NMF	76.9%	
Universal Health		15.1	1.3	95.2%	
UnitedHealth Grou	р	17.7	1.9	113.3%	
Peer Median		16.1	1.6	86.0%	
DaVita		16.0	1.6	90.2%	
Price / FV = Current Stock Price divided by Estimated Fair Value					
Financial Summary		Ac	Actual		
	Fiscal Year End:	Dec-14	Dec-15	Dec-16	

	Financiai Summary	Actua		riojecieu
9	Fiscal Year End:	Dec-14	Dec-15	Dec-16
	Revenue	12,795	13,782	14,745
ł	Revenue, YoY%	8.8%	7.7%	7.0%
9	Operating Income	1,809	1,858	2,113
/	Operating Margin %	14.1%	13.5%	14.3%
5	Net Income	723	270	928
1	Net Income Margin %	5.7%	2.0%	6.3%
	Diluted EPS	3.33	1.25	4.29
t	Diluted EPS, YoY %	15.4%	-62.6%	244.1%
)	Free Cash Flow (CFO-capex)	817	849	1,134
1	Free Cash Flow Margin % In Millions of USD (except for per share items)	6.4%	6.2%	7.7%

NEUTRAL

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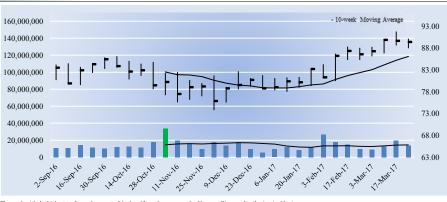


Ratings as of 30-Jun-2017 Data as of 24-Mar-2017

VALUENTUM ALUENTUM **Electronic Arts EA FAIRLY VALUED** 6 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Sector Industry Highest Rated \$69.00 \$48.00 - \$90.00 LARGE-CAP CORE Information Technology Software - graphics

EA's revenue from mobile has grown considerably in recent years and is a great opportunity for future growth.





The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals

Market Cap (USD)	\$29,486
Avg Weekly Vol (30 wks)	14,119
30-week Range (USD)	73.74 - 91.815
Valuentum Sector Informatio	on Technology
5-week Return	2.3%
13-week Return	10.3%
30-week Return	10.2%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	4.40
P/E on Est. Normal Diluted EPS	20.3
Est. Normal EBITDA	2,179
Forward EV/EBITDA	13.9
EV/Est. Normal EBITDA	12.3
Forward Revenue Growth (5-yr)	5.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	6.7% cal Year

Returns Summary3-year Historical AverageReturn on Equity24.2%Return on Assets10.9%ROIC, with goodwill41.6%ROIC, without goodwill169.7%ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity		
In Millions of USD		
Total Debt	1,150	
Net Debt	-2,684	
Total Debt/EBITDA	1.1	
Net Debt/EBITDA	NMF	
EBITDA/Interest	52.1	
Current Ratio	1.8	
Quick Ratio	1.7	
NMF = Not Meaningful		

Investment Highlights

• Electronic Arts develops, markets, publishes and distributes game software content and services that can be played by consumers on a variety of video game machines and electronic devices such as PlayStations 3 and 4, Xbox 360, Xbox One, and Wii. Some of its titles include Battlefield, UFC, and EA Sports offerings for nearly every major American sport.

• • EA's revenue from mobile has grown considerably in recent years and is a great opportunity for future growth. The segment's gains have more than offset negative PC trends. The firm's console segment has performed well in recent quarters.

• Multiple industry trends are changing EA's operating environment. Online gameplay and the digital distribution of games are leading the digital transformation. Business models have emerged with focuses on extended product engagement, mobile opportunities, and predictable subscription-based revenue. The importance and dependability of franchises cannot be denied, however.

• New consoles tend to drive growth at EA, so investors should pay close attention to the strategies of Nintendo (Wii), Microsoft (Xbox One) and Sony (PS). Digital share (mobile/handhelds, extra content, full game downloads) of overall interactive entertainment industry spending has advanced to 70% of the total in recent years.

 The company's portfolio of brands includes whollyowned brands such as Battlefield, Mass Effect, Need
 for Speed, The Sims, Bejeweled, and Plants v. Zombies. We like EA's considerable brand recognition
 and strength.

Structure of the Software (graphics) Industry

3 The software (graphics) industry is composed of a variety of firms from online gaming entities to technology-based-language

learning companies. Industry constituents compete for the leisure time, attention and discretionary spending of consumers. The social gaming space, in particular, is evolving rapidly, and new entrants will inevitably drive down outsize returns over time. Performance of many participants is "hit" driven. If companies don't deliver "hit" products to the market, operating results will suffer. Rapid technological change makes obsolescence a possibility. We don't like the group's structure.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation [™]	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend TM	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	86.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	1	Forward P/E	PEG	Price / FV	
Activision		24.9	2.4	132.8%	
KongZhong		20.5	NMF	74.2%	
Take-Two		48.0	NMF	145.3%	
Zynga		39.6	NMF	140.0%	
Peer Median		32.3	2.4	136.4%	
Electronic Arts 23.1 3.8 129.5%				129.5%	
Price / FV = Current Stoc	k Price divided by	Estimated Fair Va	alue		

Financial Summary	Actual		Projected
Fiscal Year End:	Mar-15	Mar-16	Mar-17
Revenue	4,515	4,396	4,752
Revenue, YoY%	26.3%	-2.6%	8.1%
Operating Income	948	898	1,723
Operating Margin %	21.0%	20.4%	36.3%
Net Income	875	1,156	1,277
Net Income Margin %	19.4%	26.3%	26.9%
Diluted EPS	2.69	3.50	3.87
Diluted EPS, YoY %	NMF	30.1%	10.4%
Free Cash Flow (CFO-capex)	972	1,130	1,440
Free Cash Flow Margin %	21.5%	25.7%	30.3%

POOR



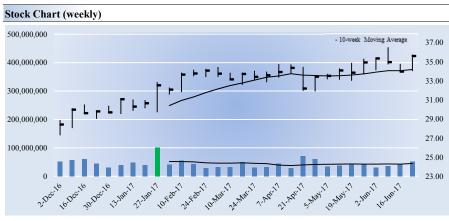
Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

VALUENTUM

eBay EBAY FAIRLY VALUED

еВау ЕВАҮ	FAIRLY VALUED		Buying Index™	6	Value	e Rating 🛛 💛
Economic Castle	Estimated Fair Value	Fair Value Range	Investment Style		Sector	Industry
Attractive	\$33.00	\$26.00 - \$40.00	LARGE-CAP CORE	Consum	er Discretiona	ry Internet & Catalog Retail

eBay's low capital intensity and predictable cash flows speak to high business quality.



The week with the highest trading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$40,692
Avg Weekly Vol (30 wks)	44,949
30-week Range (USD)	27.28 - 36.5
Valuentum Sector Consumer I	Discretionary
5-week Return	5.1%
13-week Return	7.3%
30-week Return	23.3%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	2.48
P/E on Est. Normal Diluted EPS	14.3
Est. Normal EBITDA	3,832
Forward EV/EBITDA	14.4
EV/Est. Normal EBITDA	11.1
Forward Revenue Growth (5-yr)	4.9%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	-14.2% I Year

Returns Summary	3-year Historical Average
Return on Equity	32.0%
Return on Assets	13.4%
ROIC, with goodwill	18.7%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	150.1% Not Meaningful

Leverage, Coverage, and Liquidit	y
In Millions of USD	
Total Debt	8,960
Net Debt	1,811
Total Debt/EBITDA	3.0
Net Debt/EBITDA	0.6
EBITDA/Interest	Excellent
Current Ratio	2.3
Quick Ratio	2.0
NMF = Not Meaningful	

Investment Highlights

· eBay is a global commerce and payments company that connects buyers and sellers worldwide. Activist investor Carl Icahn no longer holds shares in this security, and it has been separated from PayPal since July 2015. The company was founded in 1995 and is headquartered in San Jose, California.

· eBay is still a powerhouse even after letting go of its prized PayPal. During 2016, the firm processed \$84 billion in gross merchandise value from ~167 million active buyers and over 25 million active sellers. It had more than 1 billion listings, helping push eBay's revenue in 2016 to nearly \$9 billion.

· The company's business continues its resurgence, with active user growth recently reaching levels not seen since 2007. Targeting convenience and customer service via a site redesign has resonated with users. Mobile performance has also been fantastic, and international operations continue to account for a larger portion of overall GMV.

· Investors can expect revenue growth in the lowsingle digits and an operating margin comfortably above the 30% mark. Low capital intensity and predictable cash flows speak to high business quality. Management is expecting meaningful growth acceleration in its marketplace platform in 2017.

• In 2017, eBay is now expecting FX-neutral revenue growth of 6%-8%, or total revenue of \$9.3-\$9.5 billion. Non-GAAP earnings per share from continuing operations guidance has been issued in a range of \$1.98-\$2.03, and free cash flow is expected to .6 be roughly flat from 2016. Structure of the Internet & Catalog Retail Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	34.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossar	y. MA = Moving Average

6

Business Quality	ValueCreation [™]			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV

Relative Valuation	Forward P/E	PEG	Price / FV
Amazon.com	NMF	NMF	152.8%
Expedia	28.7	2.0	119.7%
Liberty Interactive	22.9	3.8	94.2%
Priceline.com	43.9	1.2	92.9%
Peer Median	28.7	2.0	107.0%
eBay	17.5	NMF	107.8%
Price / FV = Current Stock Price divided by Estimated Fair Value			

Financial Summary	- Actual -	Split Adjusted	Post - Proj
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	8,592	8,979	9,410
Revenue, YoY%	-2.3%	4.5%	4.8%
Non-GAAP Operating Income	2,197	2,325	2,247
Non-GAAP Operating Margin %	25.6%	25.9%	23.9%
Non-GAAP Net Income	1,947	7,285	2,322
Non-GAAP Net Income Margin	22.7%	81.1%	24.7%
Non-GAAP Diluted EPS	1.60	6.37	2.03
Non-GAAP Diluted EPS, YoY 9	NMF	NMF	NMF
Free Cash Flow (CFO-capex)	2,209	2,201	2,514
Free Cash Flow Margin % In Millions of USD (except for per share items)	25.7%	24.5%	26.7%

GOOD

The Internet and catalog retail industry benefits as a whole from the secular trend toward consumer digital (online) .3

consumption. The industry consists of a number of exclusive online retailers led by Amazon and businesses that offer Internet .0 travel services such as Priceline. Online auctions are dominated by eBay, and the firm benefits from both a buyer-seller driven network effect and secular online consumption growth (via PayPal). The industry generates high returns on investment due to minimal capital costs, but the landscape will be vastly different in the decades ahead. Still, we like the group.

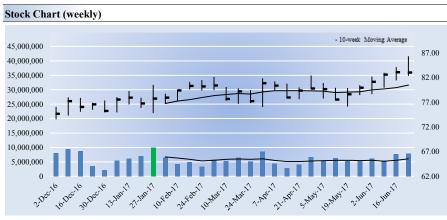
es and, if ne rv. seek profe art Redistribution is prohibited without written ne ission. To license Value



Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

VALUENTUM JALUENTUM Eastman Chemical EMN FAIRLY VALUED 7 Buying Index[™] Value Rating **Estimated Fair Value** Fair Value Range Investment Style Economic Castle Sector Industry Attractive \$99.00 \$79.00 - \$119.00 LARGE-CAP VALUE Materials Chemicals - broad

Eastman expects innovative products in its specialty businesses to drive higher margins and accelerating earnings growth.



Company Vitals

1 2	
Market Cap (USD)	\$12,313
Avg Weekly Vol (30 wks)	5,951
30-week Range (USD)	73.515 - 86.28
Valuentum Sector	Materials
5-week Return	4.6%
13-week Return	8.4%
30-week Return	10.4%
Dividend Yield %	2.5%
Dividends per Share	2.04
Forward Dividend Payout Ratio	27.0%
Est. Normal Diluted EPS	8.32
P/E on Est. Normal Diluted EPS	10.0
Est. Normal EBITDA	2,462
Forward EV/EBITDA	8.2
EV/Est. Normal EBITDA	7.6
Forward Revenue Growth (5-yr)	2.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fis	9.0% cal Year

Returns Summary	3-year Historical Average
Return on Equity	21.3%
Return on Assets	5.4%
ROIC, with goodwill	10.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	15.6% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	6,594
Net Debt	6,413
Total Debt/EBITDA	3.3
Net Debt/EBITDA	3.2
EBITDA/Interest	7.1
Current Ratio	1.6
Quick Ratio	0.8
NMF = Not Meaningful	

Investment Highlights

• Eastman Chemical is a global specialty chemical company that produces a broad range of advanced materials, additives and functional products, specialty chemicals, and fibers. The company's strategic shift away from 'commodity' chemicals has brightened its future. It was founded in 1920 and is headquartered in Tennessee.

6 · Eastman's portfolio transformation has led material)4 earnings growth over the past 5 years. The firm's Advanced Materials and Additives & Functional Products segments have grown as a percentage of 2 earnings and have led the charge in earnings growth. 0

· Eastman is looking for its specialty businesses to drive growth in 2017 with new innovative products driving higher margins and accelerating earnings growth. Aggressive cost reductions can be expected as well. Near-term headwinds include uncertain global economic growth, a stronger US dollar, and volatile raw material and energy prices.

· Two thirds of the company's sales comes from product lines with leading market positions, from additives (cellulosic polymers, insoluble sulfurs) to advanced materials (copolyester, PVB resin) to fibers (acetate tow, acetate yarn). Capital spending will continue to support organic growth projects throughout the company.

· Eastman Chemical stands to benefit from long-term global trends such as energy efficiency, a rising middle class in emerging economies, and increased health and wellness. Adjusted EPS growth is expected to be 8%-12% in 2017, and free cash flow is being targeted at ~\$1 billion Structure of the Chemicals Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	80.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	usiness Quality ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation Forward P/E PEG Price / FV				
Dow Chemical		15.5	2.2	119.8%
DuPont		20.9	1.9	126.5%
Ecolab		27.3	2.5	147.9%
PPG Industries		17.6	1.6	109.6%
Peer Median		19.2	2.1	123.2%
Eastman Chemical 11.0 1.6 83.8			83.8%	
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	
Financial Summa	rv	Ac	hual	Projected

	Financial Summary Actual		Projected	
;	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	9,648	9,008	9,269
	Revenue, YoY%	1.3%	-6.6%	2.9%
	Operating Income	1,567	1,428	1,683
	Operating Margin %	16.2%	15.9%	18.2%
	Net Income	848	854	1,120
	Net Income Margin %	8.8%	9.5%	12.1%
	Diluted EPS	5.66	5.75	7.54
	Diluted EPS, YoY %	14.2%	1.7%	31.1%
	Free Cash Flow (CFO-capex)	972	759	1,232
	Free Cash Flow Margin % In Millions of USD (except for per share items)	10.1%	8.4%	13.3%

POOR

The broad chemicals industry includes firms that make thousands of different chemical substances, ranging from basic raw materials to advanced specialty chemicals. Making chemicals is a cyclical and energy-intensive business, with volatile oil/gas prices influencing feedstock, operation, and transportation costs. Specialty providers can carve out niches, but commodity

chemicals producers are largely undifferentiated, making it impossible to gain a sustainable competitive edge. The industry is very capital intensive, and large swings in prices and volume should be expected. We don't like the industry structure. 34

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Attractive

Ratings as of 30-Jun-2017 Data as of 17-Feb-2017

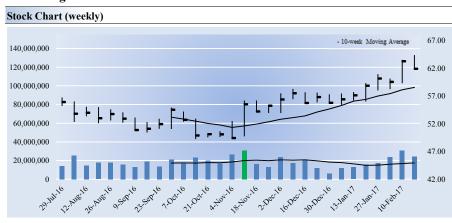
Electrical Equipment

JALUENTUM VALUENTUM **Emerson Electric EMR FAIRLY VALUED** 6 Buying Index[™] Value Rating **Estimated Fair Value** Fair Value Range Economic Castle **Investment Style** Sector Industry

LARGE-CAP CORE

\$42.00 - \$62.00

There are a number of moving parts in Emerson Electric's business as it works to align its portfolio with its two core verticals. Underlying sales trends have not been great.



olume out of the last 13 weeks was a

\$52.00

Company Vitals

Market Cap (USD)	\$40,030
Avg Weekly Vol (30 wks)	18,411
30-week Range (USD)	49.22 - 64.365
Valuentum Sector	Industrials
5-week Return	9.0%
13-week Return	13.4%
30-week Return	11.1%
Dividend Yield %	3.1%
Dividends per Share	1.92
Forward Dividend Payout Ratio	74.0%
Est. Normal Diluted EPS	3.22
P/E on Est. Normal Diluted EPS	19.2
Est. Normal EBITDA	3,584
Forward EV/EBITDA	14.4
EV/Est. Normal EBITDA	12.1
Forward Revenue Growth (5-yr)	-2.2%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fis	9.6% scal Year

Returns Summary	3-year Historical Average
Return on Equity	23.9%
Return on Assets	9.4%
ROIC, with goodwill	20.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	40.0% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 6,646 Net Debt 3,464 Total Debt/EBITDA 2.0 Net Debt/EBITDA 1.0 EBITDA/Interest 163 Current Ratio 1.2 Quick Ratio

NMF = Not Meaningful

Investment Highlights

• Emerson offers a wide range of products and services in the industrial, commercial and consumer markets through its Process Management, Industrial Automation, Network Power, Climate Technologies, and Commercial & Residential Solutions businesses. The company was founded in 1890 and is headquartered in St. Louis, Missouri.

• Current market conditions are weighing on top-line % results, as the uncertainty in oil prices and slow 92 growth of capital spending across the globe has forced management to reevaluate its expectations. The firm is 2 reviewing its cost structure and cutting jobs, which 2 will result in significant SG&A savings.

· Underlying sales trends have not been encouraging in recent quarters. Global economies are not displaying much core strength as industrial capital spending has been weakened. The firm expects 'Automation Solutions' sales to be down mid-single digits in fiscal 2017, while 'Commercial & Residential Solutions' sales are projected to grow 3%-5% in the vear.

· There are a number of moving parts in Emerson's business. The firm recently agreed to sell its network power division to Platinum Equity for \$4 billion and will sell its motor and generator business to Nidec for \$1.2 billion. Emerson has also agreed to buy Pentair's valves and controls business for \$3.15 billion as it works to align its portfolio with its two core verticals.

· You can't talk about Emerson without mentioning its fantastic dividend growth profile and impressive track record. The firm's dividend yield and Dividend Cushion ratio offer an excellent combination. It is a former holding in the Dividend Growth portfolio.

VALUED
RACTIVE
CELLENT
LOW
POSITIVE
STRONG
LOW
ECLINING
BULLISH
STRONG
NEUTRAL
BULLISH
59.00
F

Industrials

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation [™]					
ValueRisk™	Very Poor	Poor	Good	Excellent		
Low						
Medium						
High						
Very High						
Firms that generate economic profits with little operating variability score near the top right of the matrix.						
Relative Valuation	n	Forward P/E	PEG	Price / FV		
Barnes Groun		18.4	23	116.9%		

Barnes Group	18.4	2.3	116.9%		
Parker-Hannifin	20.7	2.4	125.1%		
Pentair	16.6	1.6	96.9%		
Roper Technologies	22.6	2.4	136.3%		
Peer Median	19.6	2.3	121.0%		
Emerson Electric	23.8	2.6	119.0%		
Price / FV = Current Stock Price divided by Estimated Fair Value					

Financial Summary Actual		1	Projected	
Fiscal Year End:	Sep-15	Sep-16	Sep-17	
Revenue	22,304	14,522	10,557	
Revenue, YoY%	-9.1%	-34.9%	-27.3%	
Operating Income	3,864	2,798	2,607	
Operating Margin %	17.3%	19.3%	24.7%	
Net Income	2,710	1,590	1,662	
Net Income Margin %	12.2%	10.9%	15.7%	
Diluted EPS	4.01	2.46	2.60	
Diluted EPS, YoY %	31.4%	-38.6%	5.6%	
Free Cash Flow (CFO-capex)	1,844	2,434	2,289	
Free Cash Flow Margin % In Millions of USD (except for per share items)	8.3%	16.8%	21.7%	

NEUTRAL

Structure of the Electrical Equipment Industry

The fragmented electrical equipment industry includes firms that primarily provide flow control and electrical components. Order trends and backlog are largely driven by the overall health of the economy, while all constituents must deal with volatile 0.7 raw material prices. Most operate high fixed-cost business models, where operating leverage should be monitored closely, and face intense global competition. Still, we like the group's exposure to recurring maintenance, repair, and overhaul (MRO) revenue and its large and growing emerging-market opportunities. We're generally neutral on the industry's structure.

rv. seek profe rt Redistribution is prohibited without written ne ission. To license Value

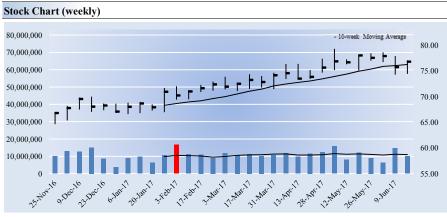


35

Ratings as of 30-Jun-2017 Data as of 16-Jun-2017

VALUENTUM Eaton ETN FAIRLY VALUED 7 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Sector Industry Attractive \$70.00 \$56.00 - \$84.00 LARGE-CAP CORE Industrials Electrical Equipment - industrial

Eaton continues to focus on improving segment operating margins via marginaccretive acquisitions, innovative new products, and through restructuring.



ng volume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$35,059
Avg Weekly Vol (30 wks)	10,742
30-week Range (USD)	64.62 - 79.31
Valuentum Sector	Industrials
5-week Return	-0.4%
13-week Return	4.8%
30-week Return	18.8%
Dividend Yield %	3.1%
Dividends per Share	2.40
Forward Dividend Payout Ratio	51.2%
Est. Normal Diluted EPS	5.55
P/E on Est. Normal Diluted EPS	13.8
Est. Normal EBITDA	3,870
Forward EV/EBITDA	12.8
EV/Est. Normal EBITDA	11.0
Forward Revenue Growth (5-yr)	2.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	8.7% ral Year

Returns Summary	3-year Historical Average
Return on Equity	12.2%
Return on Assets	5.9%
ROIC, with goodwill	9.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	19.1% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 8,277 Net Debt 7,531 Total Debt/EBITDA Net Debt/EBITDA 2.4 EBITDA/Interest 13.7 Current Ratio 1.3 0.8 Quick Ratio NMF = Not Meaningful

Investment Highlights

· Eaton is a leader in diversified power management solutions that make electrical, hydraulic and mechanical power operate more efficiently. The firm serves the electrical, hydraulics, aerospace, truck and automotive end markets. Electrical accounts for $\sim 60\%$ of sales. It was founded in 1916 and is headquartered in Ireland.

% · Negative currency translation will continue to impact 10 performance in 2017. The company is now targeting operating earnings per share to be in a range of \$4.45-\$4.75 for 2017 (up from initial guidance of \$4.30-55 \$4.60). Eaton is one of our favorite industrials. .8

· Multiple secular trends are driving Eaton's business over the long haul: population growth is pushing electricity demand higher; environmental concerns and increased regulation are requiring increased innovation, as is the case with the push for greater energy efficiency; and intelligent products and connectivity are driving new avenues for value creation

· The firm continues to focus on improving segment operating margins via margin-accretive acquisitions, innovative new products, and through restructuring. Segment operating margins averaged under 12% from 2002-2008, but have now advanced to the mid-teens range. Management estimates it has reduced earnings volatility through the economic cycle by 40%.

· Eaton has extended its business cost-cutting program through 2017 as the firm expects sluggish demand for its electrical equipment, truck transmissions, and hydraulic components to continue. 2016 was the 2nd 2.6 straight year of decline in its end markets

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	76.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	y. MA = Moving Average

Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation Forward P/E PEG Price / H				Price / FV	
Ametek		25.0	2.4	129.9%	
General Cable		16.4	NMF	109.3%	
Littelfuse		22.4	2.0	133.3%	
Rockwell Automat	ion	24.5	2.8	132.3%	
Peer Median Eaton		23.4	2.4	131.1%	
		16.4	2.1	109.7%	
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue		

l	Financial Summary	Actual		Projected
;	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	20,855	19,747	20,004
	Revenue, YoY%	-7.5%	-5.3%	1.3%
,	Operating Income	2,342	2,253	2,624
	Operating Margin %	11.2%	11.4%	13.1%
1	Net Income	1,979	1,922	2,161
;	Net Income Margin %	9.5%	9.7%	10.8%
	Diluted EPS	4.24	4.21	4.69
	Diluted EPS, YoY %	12.7%	-0.6%	11.3%
	Free Cash Flow (CFO-capex)	1,865	2,055	2,311
	Free Cash Flow Margin % In Millions of USD (except for per share items)	8.9%	10.4%	11.6%

NEUTRAL

Structure of the Industrial Electrical Equipment Industry

Demand for products in the industrial electrical equipment space is highly cyclical, and industry constituents are exposed to

volatile raw-material costs, which at times can be difficult to pass along to customers. Product development and quality initiatives are sources of competitive strengths, but rivals often compete aggressively on price to gain share. The industrial electrical equipment market should grow at a GDP-like pace in the developed world and a multiple of that trajectory in emerging markets. We're neutral on the space.

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Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

VALUENTUM

Expedia EXPE FAIRLY VALUED

Economic Castle	Est
Attractive	

timated Fair Value \$129.00

Fair Value Range \$103.00 - \$155.00

6 Buying Index[™] Value Rating **Investment Style** Sector

LARGE-CAP GROWTH

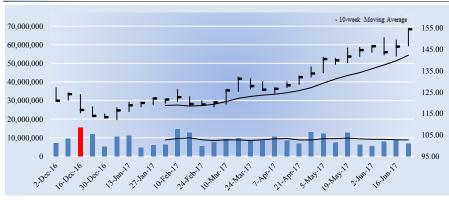
ALUENTUM

Consumer Discretionary Internet & Catalog Retail

Industry

Expedia's technology platform would be nearly impossible for a new entrant to replicate, and the company boasts deep global supplier relationships.

Stock Chart (weekly)



olume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$23,862
Avg Weekly Vol (30 wks)	9,042
30-week Range (USD) 111.	.875 - 154.7
Valuentum Sector Consumer D	iscretionary
5-week Return	8.6%
13-week Return	21.5%
30-week Return	21.6%
Dividend Yield %	0.7%
Dividends per Share	1.12
Forward Dividend Payout Ratio	20.8%
Est. Normal Diluted EPS	8.21
P/E on Est. Normal Diluted EPS	18.8
Est. Normal EBITDA	3,032
Forward EV/EBITDA	10.9
EV/Est. Normal EBITDA	8.3
Forward Revenue Growth (5-yr)	10.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Y	42.9% _{Year}
-	

Returns Summary	3-year Historical Average
Return on Equity	15.5%
Return on Assets	4.0%
ROIC, with goodwill	5.3%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	20.1% Not Meaningful

9.2

Leverage, Coverage, and Liquidity In Millions of USI

Investment Highlights

· Expedia is one of the largest online travel companies, with an extensive portfolio of online travel brands. The firm covers virtually every aspect of researching, planning, and booking travel. It was founded in 1996. Liberty Interactive owns ~16% of the company; Barry Diller controls nearly 55% of total voting power.

· Expedia's technology platform would be nearly impossible for a new entrant to replicate, and the company boasts deep global supplier relationships and multiple, diverse sources of demand (leisure, corporate, travel agency).

• The company truly has a dynamic portfolio of travel including Expedia.com, Hotels.com, brands. Hotwire.com, Egencia, eLong, and others. As one of the world's largest online travel companies, its gross bookings still represent only ~4% of total worldwide travel spending. Growth prospects are bright. Adjusted EBITDA is expected to grow 10%-15% in 2017.

· Expedia is investing in mobile in an attempt to drive growth and engagement. More than 45% of its traffic arrives via mobile, and almost one-third of all transactions are booked via mobile as of the fourth quarter of 2016. Expedia app users are more than twice as likely to be repeat users than the average user.

· Expedia is not afraid to make a deal. In December 3,159 2015, the company completed its acquisition of 1,271 HomeAway in a cash and stock deal valued at almost \$4 billion. The firm also purchased rival Orbitz in a 2.0 deal with an enterprise value of ~\$1.6 billion. 0.8

Structure of the Internet & Catalog Retail Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	HIGH
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	142.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	y. MA = Moving Average

Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	profits with little ope	rating variability see	re near the top right	of the matrix.	
Relative Valuation	Relative Valuation Forward P/E PEG Price / FV				
Amazon.com		NMF	NMF	152.8%	
eBay		17.5	NMF	107.8%	
Liberty Interactive		22.9	3.8	94.2%	
Priceline.com		43.9	1.2	92.9%	
Peer Median		22.9	2.5	101.0%	
Expedia		28.7	2.0	119.7%	
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue		

	Financial Summary	ancial Summary Actual		Projected
	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	6,672	8,774	10,300
	Revenue, YoY%	15.8%	31.5%	17.4%
	Operating Income	518	553	1,098
	Operating Margin %	7.8%	6.3%	10.7%
	Net Income	764	282	815
	Net Income Margin %	11.5%	3.2%	7.9%
	Diluted EPS	5.70	1.82	5.38
	Diluted EPS, YoY %	90.8%	-68.0%	195.1%
•	Free Cash Flow (CFO-capex)	581	815	1,260
	Free Cash Flow Margin % In Millions of USD (except for per share items)	8.7%	9.3%	12.2%

GOOD

The Internet and catalog retail industry benefits as a whole from the secular trend toward consumer digital (online) 0.6

consumption. The industry consists of a number of exclusive online retailers led by Amazon and businesses that offer Internet 0.5 travel services such as Priceline. Online auctions are dominated by eBay, and the firm benefits from both a buyer-seller driven network effect and secular online consumption growth (via PayPal). The industry generates high returns on investment due to minimal capital costs, but the landscape will be vastly different in the decades ahead. Still, we like the group.

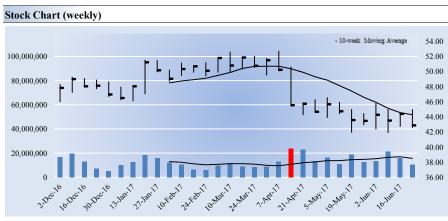
ined in this report is not represe es and, if ne rv. seek profe art Redistribution is prohibited without written ne ission. To license Value



Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

JALUENTUM VALUENTUM Fastenal FAST FAIRLY VALUED 3 Buying Index[™] Value Rating Economic Castle **Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Attractive \$41.00 \$31.00 - \$51.00 LARGE-CAP CORE Industrials Distributors

Fastenal's platform can't be easily replicated by peers.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals Market Cap (USD) \$12.396 Avg Weekly Vol (30 wks) 13,144 30-week Range (USD) 41.87 - 52.74 Valuentum Sector Industrials 5-week Return -1.7% 13-week Return -14.4% 30-week Return -7.4% Dividend Yield % 3.0% Dividends per Share 1.28 Forward Dividend Payout Ratio 67.8% Est. Normal Diluted EPS 2.47 P/E on Est. Normal Diluted EPS 17.3 Est. Normal EBITDA 1,209 Forward EV/EBITDA 13.3 EV/Est. Normal EBITDA 10.5 Forward Revenue Growth (5-yr) 8.9% Forward EPS Growth (5-yr) 13.2% NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	27.1%
Return on Assets	20.9%
ROIC, with goodwill	26.7%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	26.7% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• Each of Fastenal's 2,600+ stores is a local, one-stop shop for a variety of OEM, MRO and construction supplies. The firm's value proposition to customers centers on working within a decentralized environment to deliver local product to local people. The company was founded in 1967 and is headquartered in Minnesota.

• Fastenal's motto is 'Growth through Customer Service.' The firm believes it can grow market share by providing the greatest value to the customer. Fastenal's ability to grow is amplified if it can service the customer at the closest economic point of contact. Execution remains critical.

• Fastenal believes its local store network, along with its increasing 'keep-fill' initiatives close to customer locations, gives it an important structural advantage over other distributors who have embraced ecommerce. The company's strategic focus will continue to be on becoming the best same-day supplier of industrial and construction products worldwide.

• Fastenal is expecting many of the sluggish business conditions that existed in 2016 to carry through 2017, though it is generally more optimistic about the year. Management took a more favorable tone with respect to process industries, but OEM fastener demand has remained weak for multiple quarters.

• As it relates to operations, Fastenal is our favorite 390 distributor. The firm's local storefront model provides 277 a unique method of expanding availability and 0.4 providing cost savings to customers. Its platform can't 0.3 be easily replicated by peers.

138.4 Structure of the Industrial Distributors Industry

6.2 Though consolidating, the industrial distributors industry remains fragmented and highly competitive. Delivering cost savings,
2.2 convenience, and product availability are the major competitive factors. Some rivals use vans to sell products in markets away from their warehouses, while others rely on mail order, websites or telemarketing sales. Still, others operate stores and use centralized distribution centers to supply their networks. The industry is economically-sensitive and exposed to the threat of aggressive pricing strategies, but we generally like the group's massive distribution platforms that are difficult to replicate.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend TM	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	44.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation Forward P/E PEG Price / FV				
Anixter		14.1	1.7	102.2%
MSC Industrial		20.8	2.0	117.7%
W.W. Grainger		16.8	1.4	96.4%
WESCO		14.3	1.3	85.5%
Peer Median		15.6	1.6	99.3%
Fastenal		22.7	1.9	104.6%

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary Actual		Projected	
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	3,869	3,962	4,331
Revenue, YoY%	3.6%	2.4%	9.3%
Operating Income	827	795	838
Operating Margin %	21.4%	20.1%	19.4%
Net Income	516	499	541
Net Income Margin %	13.3%	12.6%	12.5%
Diluted EPS	1.77	1.73	1.89
Diluted EPS, YoY %	6.4%	-2.3%	9.3%
Free Cash Flow (CFO-capex)	392	325	382
Free Cash Flow Margin % In Millions of USD (except for per share items)	10.1%	8.2%	8.8%

GOOD

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Ratings as of 30-Jun-2017 Data as of 1-Mav-2017

VALUENTUM

Facebook FB FAIRLY VALUED

Economic Castle	Estimated Fair Value	Fair Value Range
Very Attractive	\$187.00	\$140.00 - \$234.00

5 Buying Index[™] Value Rating **Investment Style** Sector

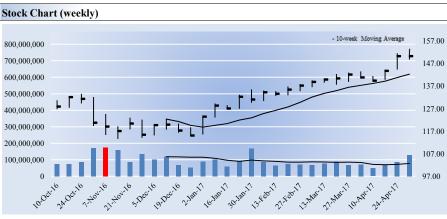
MEGA-CAP BLEND

JALUENTUM

Information Technology Internet Software & Svcs

Industry

Facebook's free cash flow generation and balance sheet strength continue to impress.



The week with the ading volume out of the last 13 weeks was a week o

Company Vitals

Market Cap (USD)	\$439,452
Avg Weekly Vol (30 wks)	93,777
30-week Range (USD)	113.55 - 153.6
Valuentum Sector Informatio	on Technology
5-week Return	5.9%
13-week Return	14.7%
30-week Return	15.9%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	7.38
P/E on Est. Normal Diluted EPS	20.4
Est. Normal EBITDA	38,446
Forward EV/EBITDA	16.6
EV/Est. Normal EBITDA	10.7
Forward Revenue Growth (5-yr)	24.8%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fis	23.6% cal Year

Returns Summary 3-year Historical Average Return on Equity 13.4% 12.1% Return on Assets 37.3% ROIC, with goodwill ROIC, without goodwill 95.6% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt Net Debt -29,449 Total Debt/EBITDA 0.0 Net Debt/EBITDA NMF EBITDA/Interest Excellent Current Ratio 12.0 11.6 Quick Ratio NMF = Not Meaningful

Investment Highlights

· Facebook's mission is to make the world more open and connected. People use Facebook to stay in touch with friends and family, to learn about current events, and to share and express what matters to them. CEO Mark Zuckerberg is a true visionary, and his genius may not yet be fully on display. The company was founded in 2004 and is headquartered in California.

· It's unfair to lump Facebook in with other social media companies. Facebook is generating billions in revenue and is turning a strong profit as it hauls in free cash flow. The company's balance sheet is pristine with ~\$29.5 billion in net cash at the end of 2016. Long-term investors are taking notice.

· As data coverage improves, the number of mobile users continues to grow. Facebook is well-positioned, and millennials are increasingly accessing its platform from mobile devices. For younger demographics, advertisers may have to go to Facebook to find their desired target market. Mobile ad revenue accounted for 83% of total ad revenue in 2016.

· While Facebook's free cash flow generation and balance sheet strength are strong sources of reassurance, investors must be cognizant of the low barriers to entry in the social media space as well as the potentially fickle nature of its users. The social media landscape could be completely different in 5-10 years, presenting both risks and opportunities.

· Facebook's monthly active users (MAUs) and mobile 0 monthly active users are growing at tremendous rates. As of the end of 2016, MAUs rose to ~1.8 billion and mobile MAUs rose to ~1.7 billion compared to less than 950 million mobile MAUs at the end of 2013.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation **NEUTRAL** ValueCreation[™] EXCELLENT ValueRisk™ MEDIUM ValueTrend™ NEGATIVE Cash Flow Generation STRONG LOW Financial Leverage Growth AGGRESSIVE Technical Evaluation NEUTRAL STRONG Relative Strength OVERBOUGHT Money Flow Index (MFI) Upside/Downside Volume (U/D) BULLISH 142.00 Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation Forward P/E PEG Price / FV				
Alphabet		27.1	1.9	93.2%
Baidu		31.3	NMF	95.7%
WebMD		26.8	5.3	114.9%
Yahoo		NMF	NMF	110.2%
Peer Median		27.1	3.6	103.0%
Facebook 30.8 1.8 80.3%				

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actua	ıl	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	17,928	27,638	38,444
Revenue, YoY%	43.8%	54.2%	39.1%
Operating Income	6,225	12,427	21,458
Operating Margin %	34.7%	45.0%	55.8%
Net Income	3,669	10,188	14,412
Net Income Margin %	20.5%	36.9%	37.5%
Diluted EPS	1.29	3.48	4.88
Diluted EPS, YoY %	17.1%	170.8%	40.1%
Free Cash Flow (CFO-capex)	7,797	11,617	12,933
Free Cash Flow Margin % In Millions of USD (except for per share items)	43.5%	42.0%	33.6%

Structure of the Internet Software & Services Industry

The Internet software/services industry is composed of a variety of companies with rapidly-changing business models. Most focus on improving the ways people connect with information, either via Internet search or by social media platforms, and generate revenue primarily by delivering cost-effective online advertising. Constituents earn significant returns on invested capital due to their capital-light operations, though competition remains fierce. We expect most companies in this group to look substantially different 10 years from now than they do today. Overall, we're neutral on the structure.

on in this report, you should conside rv. seek profe are based on our judgment as of the date of the report and an art Redistribution is prohibited without written per ussion To license Valuentum re



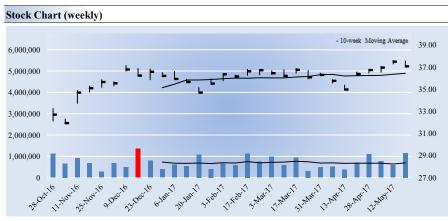
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NEUTRAL

Ratings as of 30-Jun-2017 Data as of 19-May-2017

JALUENTUM VALUENTUM FLIR Systems FLIR FAIRLY VALUED 7 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Industry Sector Attractive \$32.00 \$26.00 - \$38.00 MID-CAP CORE Industrials A&D Prime

FLIR Systems aims to serve the entire customer base and create virtuous cycles of demand via its 'Control the Corners' strategy.



ding volume out of the last 13 weeks was a

Company Vitals Market Cap (USD) \$5.134 Avg Weekly Vol (30 wks) 719 30-week Range (USD) 31.88 - 37.63 Valuentum Sector Industrials 5-week Return 1.9% 13-week Return 2.1% 30-week Return 14.1% Dividend Yield % 1.6% Dividends per Share 0.60 Forward Dividend Payout Ratio 32.1% Est. Normal Diluted EPS 2.25 P/E on Est. Normal Diluted EPS 16.5 Est. Normal EBITDA 498 Forward EV/EBITDA 12.3 EV/Est. Normal EBITDA 10.6 Forward Revenue Growth (5-yr) 5.7% Forward EPS Growth (5-yr) 16.9% NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	12.4%
Return on Assets	8.4%
ROIC, with goodwill	15.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	25.8% Not Meaningful

Leverage, Coverage, and Liquidity
In Millions of USD
Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· FLIR Systems is a leader in the design, manufacture, and marketing of sensor systems that enhance perception and awareness. The company provides advanced thermal imaging and threat detection systems for a wide variety of uses and applications. Its mission is to be the world's sixth sense.

· FLIR has a nicely diversified operating portfolio. No one of its six segments makes up more than one third of its revenue. We like its focus on its three higher margin segments (instruments, surveillance, and OEM and emerging), as they make up the majority of income.

· FLIR's strategy includes the mantra 'Control the Corners,' which means having material share of the entry-level and high-performance price points in each of its markets. This should result in greater ability to serve the entire customer base and create virtuous cycles of demand. Continuous cost reduction and innovation are to be expected as well. R&D as a percentage of revenue is targeted at 9% annually.

• FLIR is the largest infrared company in the world. The firm's operating margin is consistently 6-8 percentage points better than its peer group, and operating cash flow is consistently greater than net income, indicating high earnings quality. Its largest segment, surveillance, can see operating margins in the mid-20's and upward.

• FLIR sees thermal sensors and imaging as being a 517 solution for a wide range of end markets. The firm is constantly attempting to surface new applications for 156 its offerings, and awareness is growing beyond the 1.5 traditional markets of military and security. 0.4

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage LOW Growth MODEST Technical Evaluation BULLISH Relative Strength NEUTRAL Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH Near-term Technical Support, 10-week MA 36.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	n	Forward P/E	PEG	Price / FV	
Boeing		19.1	1.6	103.3%	
Lockheed Martin		21.6	2.8	125.1%	

Price / EV = Current Stock Price divided by Estimated Eair Value				
FLIR Systems	19.8	1.8	115.8%	
Peer Median	20.8	2.1	127.0%	
Raytheon	21.5	2.0	135.8%	
Northrop Grumman	20.0	2.2	128.8%	
Lockheed Martin	21.6	2.8	125.1%	
Doeing	17.1	1.0	105.570	

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	1,557	1,662	1,827
Revenue, YoY%	1.7%	6.7%	9.9%
Operating Income	307	297	366
Operating Margin %	19.7%	17.9%	20.1%
Net Income	242	167	256
Net Income Margin %	15.5%	10.0%	14.0%
Diluted EPS	1.72	1.20	1.87
Diluted EPS, YoY %	23.1%	-29.9%	55.3%
Free Cash Flow (CFO-capex)	207	277	254
Free Cash Flow Margin % In Millions of USD (except for per share items)	13.3%	16.6%	13.9%

19.6 Structure of the Aerospace and Defense Industry

The global commercial aerospace duopoly is being challenged by encroaching international competitors who are intent on 3.2 2.0

increasing market share. Though Boeing and Airbus dominate the large commercial aircraft segment, Embraer, Bombardier and other entrants from Russia, China and Japan are becoming stronger rivals. Long-term demand for commercial aircraft is cyclical and depends on the health of the credit markets, airline customers, and lessors. The defense industry has strong competition in all market segments and continues to face pressure due to weak funding and competing budget priorities. 40

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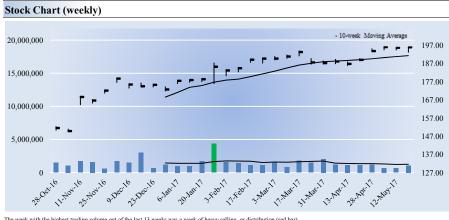


NEUTRAL

Ratings as of 30-Jun-2017 Data as of 19-May-2017

VALUENTUM ALUENTUM General Dynamics GD FAIRLY VALUED 7 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Industry Sector Very Attractive \$164.00 \$131.00 - \$197.00 LARGE-CAP CORE Industrials A&D Prime

General Dynamics' backlog may continue to face pressure in the near term, but the firm is confident in its forecasted revenue growth in coming years.



The week with the highest trading volume out of the last 13 weeks was a week of h

Company Vitals	
Market Cap (USD)	\$60,796
Avg Weekly Vol (30 wks)	1,427
30-week Range (USD)	149.66 - 196.5
Valuentum Sector	Industrials
5-week Return	3.7%
13-week Return	4.2%
30-week Return	30.2%
Dividend Yield %	1.7%
Dividends per Share	3.36
Forward Dividend Payout Ratio	33.9%
Est. Normal Diluted EPS	12.55
P/E on Est. Normal Diluted EPS	15.6
Est. Normal EBITDA	5,809
Forward EV/EBITDA	13.1
EV/Est. Normal EBITDA	10.7
Forward Revenue Growth (5-yr)	4.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fis	10.0% cal Year

Returns Summary	3-year Historical Average
Return on Equity	24.9%
Return on Assets	8.6%
ROIC, with goodwill	18.9%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	66.1% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	3,888
Net Debt	1,554
Total Debt/EBITDA	0.8
Net Debt/EBITDA	0.3
EBITDA/Interest	48.1
Current Ratio	1.2
Quick Ratio	0.5
NMF = Not Meaningful	

Investment Highlights

· General Dynamics is a leader in business aviation; combat vehicles/systems, armaments, and munitions; shipbuilding/marine systems; and information systems and technology. The firm's product line-up ranges from Gulfstream business jets to nuclear-powered submarines. It was founded in 1899 and is based in Virginia.

• At the end of 2016, the firm's backlog of unfulfilled 7% business orders was ~\$60 billion, a ~10% decrease .36 from the end of 2015. An increase in order velocity in 9% the back half of 2016 has management encouraged .55 about the near term outlook for its Gulfstream 5.6 products.

• The modest growth across General Dynamics' business is expected to begin projecting higher in 2017 and beyond. In its Aerospace segment, the return to full production and delivery of its G500 model in 2018 and the G600 model in 2019 will be a key growth driver. The company is forecasting sales to rise by an average of 5.6% annually through 2020.

· Management remains steadfast to its focus on improving margins, generating cash, and improving returns on capital. Strong operating leverage in its aerospace segment, resilient performance in combat systems, and healthy navy construction work offer an optimistic outlook, even as backlog may face pressure in the near term.

· The firm continues to raise its dividend each year. Strong free cash flow generation and a focus on return on invested capital will make continued increases something to bet on. It expects to return all of its free cash flow to shareholders in the form of dividends and buybacks in 2017

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk [™]	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	191.00 MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Boeing		19.1	1.6	103.3%

Boeing	19.1	1.6	103.3%
Lockheed Martin	21.6	2.8	125.1%
Northrop Grumman	20.0	2.2	128.8%
Raytheon	21.5	2.0	135.8%
Peer Median	20.8	2.1	127.0%
General Dynamics	19.8	2.0	119.4%
Price / FV = Current Stock Price divided by Estimated Fair Value			

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	31,469	31,353	31,353
Revenue, YoY%	2.0%	-0.4%	0.0%
Operating Income	4,178	4,309	4,294
Operating Margin %	13.3%	13.7%	13.7%
Net Income	2,965	3,062	3,041
Net Income Margin %	9.4%	9.8%	9.7%
Diluted EPS	9.08	9.87	9.90
Diluted EPS, YoY %	15.9%	8.7%	0.3%
Free Cash Flow (CFO-capex)	2,038	1,806	3,099
Free Cash Flow Margin % In Millions of USD (except for per share items)	6.5%	5.8%	9.9%

NEUTRAL

Structure of the Aerospace and Defense Industry

The global commercial aerospace duopoly is being challenged by encroaching international competitors who are intent on increasing market share. Though Boeing and Airbus dominate the large commercial aircraft segment, Embraer, Bombardier and other entrants from Russia, China and Japan are becoming stronger rivals. Long-term demand for commercial aircraft is cyclical and depends on the health of the credit markets, airline customers, and lessors. The defense industry has strong

competition in all market segments and continues to face pressure due to weak funding and competing budget priorities.

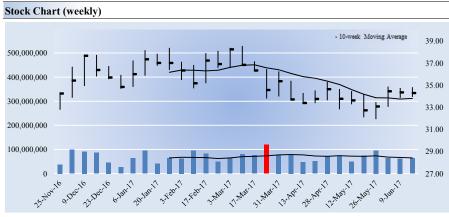
ntained in this report is not represented or warranted to be timely, co n in this report, you should co sarv, seek profe ed from the use of this i art Redistribution is prohibited without written ne ission. To license Value



Ratings as of 30-Jun-2017 Data as of 16-Jun-2017

ALUENTUM VALUENTUM General Motors GM FAIRLY VALUED 6 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Industry Sector Attractive \$43.00 \$30.00 - \$56.00 LARGE-CAP VALUE Consumer Discretionary Auto Manufacturers

We think General Motors could have a material advantage as it innovates at scale and works to disrupt the future mobility market.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals	
Market Cap (USD)	\$53,835
Avg Weekly Vol (30 wks)	69,769
30-week Range (USD)	31.92 - 38.55
Valuentum Sector Consumer	Discretionary
5-week Return	0.9%
13-week Return	-5.7%
30-week Return	3.2%
Dividend Yield %	4.4%
Dividends per Share	1.52
Forward Dividend Payout Ratio	24.9%
Est. Normal Diluted EPS	6.76
P/E on Est. Normal Diluted EPS	5.1
Est. Normal EBITDA	20,975
Forward EV/EBITDA	5.6
EV/Est. Normal EBITDA	5.5
Forward Revenue Growth (5-yr)	-0.8%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	5.6%
Detume Summers	

Returns Summary	3-year Historical Average
Return on Equity	19.5%
Return on Assets	4.0%
ROIC, with goodwill	0.3%
ROIC, without goodwill	0.3%
ROIC = Return on Invested Capital; NMF =	Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt	8
Net Debt	e
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

• General Motors makes cars, crossovers, trucks and parts. The firm's brand names include Buick, Cadillac, Chevrolet, and GMC, among others. Founded in 1908 in Detroit, General Motors has become synonymous with American manufacturing. A 'new' and leaner GM emerged from bankruptcy in July 2009.

Management is targeting a 20% ROIC, but
 investments in next generation technology may take a
 while to generate substantial returns. We think the
 firm could have a material advantage as it innovates at
 scale and works to disrupt the future mobility market.

• General Motors has significantly improved its breakeven point. On an EBIT-adjusted basis, break-even is roughly 10 million total US industry units (a level not reached in more than 20 years). During the past three years, the auto maker has posted an EBIT-adjusted margin of roughly 7%+. The company's North America EBIT-adjusted number is the best its been in years.

• Though there will be hiccups along the way, we don't think GM is finished expanding operating margins. Its intermediate-term goal is for EBIT-adjusted margins to be greater than 10% as it continues to reduce fixed costs and improve efficiency. Recall costs have been more annoying than tragic.

China will eventually become the world's largest vehicle market, and GM has used its first-mover advantage to become one of the dominant players in the highly-fragmented country. It recently unloaded its European operations as part of its strategy to focus on 3.1 the higher margin North American market.
34.9 Structure of the Auto Manufacturers Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation [™]	POOR
ValueRisk TM	MEDIUM
ValueTrend™	POSITIVE
Cash Flow Generation	MEDIUM
Financial Leverage	HIGH
Growth	DECLINING
Technical Evaluation	VERY BULLISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Support, 10-week MA	34.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	usiness Quality ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation Forward P/E PEG Price / FV				
Ford		7.2	0.5	74.8%
Harley-Davidson		14.7	1.2	106.7%
Honda		9.3	1.0	81.9%
Toyota		10.0	NMF	68.1%
Peer Median		9.6	1.0	78.4%
General Motors		5.6	1.0	79.7%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	
Financial Summa	ry	Ac	tual	Projected
	Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue		152,356	166,380	161,721

	Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue		152,356	166,380	161,721
Revenue, YoY%		-2.3%	9.2%	-2.8%
Operating Income	•	4,897	9,545	10,428
Operating Margir	ı %	3.2%	5.7%	6.4%
Net Income		9,687	9,427	9,402
Net Income Marg	in %	6.4%	5.7%	5.8%
Diluted EPS		5.91	6.00	6.11
Diluted EPS, Yoy	7 %	255.4%	1.7%	1.8%
Free Cash Flow (CFO-capex)	3,817	7,003	8,754
Free Cash Flow N In Millions of USD (except	0	2.5%	4.2%	5.4%

VERY POOR

0.9 The auto manufacturers industry is characterized by high fixed costs, substantial operating leverage, and intense competition.
 0.6 Vehicle sales are impacted by general economic conditions, which are largely out of the control of participants, and by the cost of credit and fuel. Excess capacity, price discounting and other marketing initiatives can pressure the top line, while rising raw material and labor costs can squeeze the bottom line. Changing consumer preferences in type, model and fuel-efficiency can cause abrupt shifts in market share. The structural characteristics of the group are very poor.

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Ratings as of 30-Jun-2017 Data as of 1-Mav-2017

VALUENTUM

Alphabet GOOG FAIRLY VALUED

Economic Castle	Est
Very Attractive	

timated Fair Value \$995.00

Fair Value Range \$796.00 - \$1194.00

7 Buying Index[™] Value Rating **Investment Style** Sector

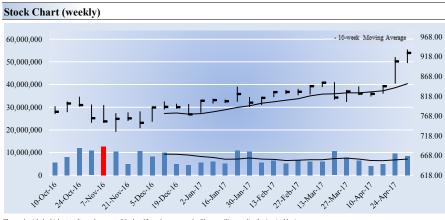
MEGA-CAP BLEND

JALUENTUM

Information Technology Internet Software & Svcs

Industry

Alphabet's massive net cash position gives it a substantial cushion to fall back on as it invests in high-return opportunities and new concepts.



ding volume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$640,918
Avg Weekly Vol (30 wks)	7,641
30-week Range (USD) 72	7.54 - 935.93
Valuentum Sector Informatio	n Technology
5-week Return	11.8%
13-week Return	15.9%
30-week Return	19.2%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	47.65
P/E on Est. Normal Diluted EPS	19.5
Est. Normal EBITDA	50,831
Forward EV/EBITDA	15.2
EV/Est. Normal EBITDA	11.0
Forward Revenue Growth (5-yr)	14.2%
Forward EPS Growth (5-yr)	16.9%
NMF = Not Meaningful; Est. = Estimated; FY = Fisc	al Year

Returns Summary 3-year Historical Average Return on Equity 14.6% 11.7% Return on Assets 49.0% ROIC, with goodwill ROIC, without goodwill 71.7% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 3,935 Net Debt -82,398 Total Debt/EBITDA 0.1 Net Debt/EBITDA NMF EBITDA/Interest Excellent Current Ratio 6.1 6.0 Quick Ratio NMF = Not Meaningful

Investment Highlights

· Known for its search dominance that it maintains, Alphabet is a tech company focused on a number of things: social, Android, ads, YouTube, Chrome, and research. We think the company will have some megahits in the years ahead, and we now value shares at nearly \$1,000 each. It reported an operating loss of ~\$1.9 billion in 'Other Bets' in 2016, suggesting core levels of profitability are higher than reported.

· Alphabet is a holding in the portfolio of the Best Ideas Newsletter. We like its valuation, growth potential, cash-flow generation and competitive profile. Very few firms are more attractive on a fundamental basis, in our view, and its future remains 5 bright.

· Alphabet continues to grow revenue at a healthy pace. The company is pleased with the momentum it is seeing from its mobile division, particularly within mobile advertising. The mobile Internet space will be key for the company moving forward, but Facebook is not backing down. YouTube and programmatic advertising offer additional upside potential.

Alphabet has a strong future in search, and we continue to be in awe of the strength in this division. Its massive net cash position (~\$88.5 billion as of the first quarter of 2017) gives the company a substantial cushion to fall back on as it invests in high-return opportunities and new concepts such as self-driving cars, Glass, Fiber, or other innovative ideas.

· Alphabet has three different stock classes with two different tickers. GOOGL is Class A stock, and GOOG represents the non-voting Class C stock that was created by a stock split in 2014 in order for Google founders to maintain majority control.

]	nvestment Considerations	
]	DCF Valuation	FAIRLY VALUED
]	Relative Valuation	ATTRACTIVE
	√alueCreation [™]	EXCELLENT
1	√alueRisk™	LOW
7	√alueTrend™	POSITIVE
(Cash Flow Generation	STRONG
1	Financial Leverage	LOW
(Growth	HIGH
-	Fechnical Evaluation	BULLISH
]	Relative Strength	STRONG
I	Money Flow Index (MFI)	NEUTRAL
I	Jpside/Downside Volume (U/D)	BULLISH
1	Near-term Technical Support, 10-week MA	849.00
Ι	DCF = Discounted Cash Flow; MFI, U/D = Please see gloss	ary. MA = Moving Average

Business Quality	ValueCreation™				
ValueRisk™	Very Poor	Very Poor Poor Good Exce			
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	n	Forward P/E	PEG	Price / FV	
Baidu		31.3	NMF	95.7%	
Facebook		30.8	1.8	80.3%	
WebMD		26.8	5.3	114.9%	

	Yahoo	NMF	NMF	110.2%
	Peer Median	30.8	3.6	103.0%
	Alphabet	27.1	1.9	93.2%
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary Actual		Projected	
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	74,989	90,272	107,604
Revenue, YoY%	13.6%	20.4%	19.2%
Operating Income	19,360	23,716	29,509
Operating Margin %	25.8%	26.3%	27.4%
Net Income	16,348	19,478	23,801
Net Income Margin %	21.8%	21.6%	22.1%
Diluted EPS	23.79	28.18	34.22
Diluted EPS, YoY %	18.4%	18.4%	21.4%
Free Cash Flow (CFO-capex)	16,622	25,022	21,338
Free Cash Flow Margin % In Millions of USD (except for per share items)	22.2%	27.7%	19.8%

Structure of the Internet Software & Services Industry

The Internet software/services industry is composed of a variety of companies with rapidly-changing business models. Most focus on improving the ways people connect with information, either via Internet search or by social media platforms, and generate revenue primarily by delivering cost-effective online advertising. Constituents earn significant returns on invested capital due to their capital-light operations, though competition remains fierce. We expect most companies in this group to look substantially different 10 years from now than they do today. Overall, we're neutral on the structure.

rv. seek profe ission. To license Value



NEUTRAL

DCF Valuation

Relative Valuation

Cash Flow Generation

ValueCreation[™]

ValueRisk™

ValueTrend™

Ratings as of 30-Jun-2017 Data as of 16-Jun-2017

FAIRLY VALUED

UNATTRACTIVE

EXCELLENT

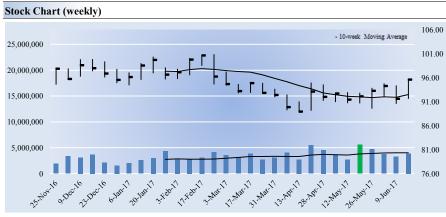
NEGATIVE

STRONG

LOW

JALUENTUM VALUENTUM Genuine Parts GPC FAIRLY VALUED 6 Buying Index[™] Value Rating **Estimated Fair Value Investment Style Economic Castle** Fair Value Range Sector Industry Attractive \$80.00 \$64.00 - \$96.00 LARGE-CAP CORE Consumer Discretionary Specialty Retail - auto **Investment Considerations**

Genuine Parts continues to be encouraged by trends in automotive aftermarket fundamentals.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals	
Market Cap (USD)	\$14,323
Avg Weekly Vol (30 wks)	3,361
30-week Range (USD)	88.88 - 100.9
Valuentum Sector Consumer	Discretionary
5-week Return	4.5%
13-week Return	0.7%
30-week Return	1.0%
Dividend Yield %	2.8%
Dividends per Share	2.70
Forward Dividend Payout Ratio	55.6%
Est. Normal Diluted EPS	6.30
P/E on Est. Normal Diluted EPS	15.2
Est. Normal EBITDA	1,648
Forward EV/EBITDA	11.4
EV/Est. Normal EBITDA	9.1
Forward Revenue Growth (5-yr)	3.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	11.9% Il Year

Returns Summary	3-year Historical Average
Return on Equity	21.7%
Return on Assets	8.5%
ROIC, with goodwill	17.0%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	21.4% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	8
Net Debt	6
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	5
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

• Genuine Parts distributes auto parts and accessory items. It operates under a widely-recognized brand (NAPA), but the auto parts distribution business is highly competitive, and we don't expect weakening competition in any of its four business segments. Its 'Automotive Group' accounts for ~50% of sales. The company is based in Georgia.

The firm has paid a cash dividend every year since going public in 1948. 2017 marks its 61st consecutive year that it has increased dividends paid to shareholders. Very few other companies have this solid of a track record.

• Genuine Parts is an amazing success story. The company has grown to its current state from a mere \$75k in net sales in 1928. Investors should be cognizant that acquisitions remain an integral part of the company's overall revenue growth trajectory, however. This strategy comes with increased selection and overpayment risk, and challenges in its 'Motion' (industrial) segment should not be overlooked.

• Genuine Parts has several key long-term annual objectives, including annual sales growth of 6%-8%, steadily expand operating margin, and grow earnings per share by 7%-10%. These targets will help the firm continue to generate solid cash flows and maintain a strong balance sheet, the two most important drivers of its dividend health.

• Management continues to be encouraged by trends in automotive aftermarket fundamentals. The prime years for aftermarket repair start in year 6, and vehicles that 0.7 are 6+ years of age make up more than 75% of the 0.5 fleet.

57.7 Structure of the Retail Auto Parts Industry

1.4 The retail auto parts industry is characterized by stiff competition in many areas, including brand recognition, customer 0.5 service, and price. The industry is impacted by both the age and number of vehicles in service, especially those that are no longer under manufacturer's warranties (typically seven years old and older). Demand for retail auto parts can best be

described as counter-cyclical: as consumers' cash flows decrease, drivers tend to keep their vehicles longer, leading to more retail auto parts sales. Though competition among constituents is intense, we like the industry's defensive characteristics.

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GOOD

Financial Leverage				LOW	
Growth				MODEST	
Technical Evaluation				BULLISH	
Relative Strength				NEUTRAL	
Money Flow Index	(MFI)			NEUTRAL	
Upside/Downside	Volume (U/D)		BULLISH	
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Mov			ry. MA = Movin	93.00 g Average	
Business Quality		ValueCreation	- I		
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuatio	n	Forward P/E	PEG	Price / FV	
AutoNation	-	10.2	1.3	77.5%	
AutoZone		13.3	1.6	101.2%	

AutoZone	13.3	1.6	101.2%
CarMax	18.6	1.4	114.5%
O'Reilly Automotive	21.3	1.8	118.7%
Peer Median	15.9	1.5	107.8%
Genuine Parts	19.7	1.8	119.5%
Price / FV = Current Stock Price divided by Estimated Fair Value			

FIGE / FV – Current Stock Price divided by Estimated Fair Value

	Financial Summary	Actual		Projected
	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	15,280	15,340	15,769
	Revenue, YoY%	-0.4%	0.4%	2.8%
	Operating Income	1,124	1,070	1,156
	Operating Margin %	7.4%	7.0%	7.3%
	Net Income	706	687	726
•	Net Income Margin %	4.6%	4.5%	4.6%
	Diluted EPS	4.63	4.59	4.86
	Diluted EPS, YoY %	0.4%	-0.9%	5.9%
	Free Cash Flow (CFO-capex)	1,050	785	673
	Free Cash Flow Margin % In Millions of USD (except for per share items)	6.9%	5.1%	4.3%

Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

W.W. Grainger GWW FAIRLY VALUED

Economic Castle	
Attractive	

Estimated Fair Value \$183.00 **Fair Value Range** \$142.00 - \$224.00

Buying Index™5Value RatingInvestment StyleSectorIndex

LARGE-CAP VALUE

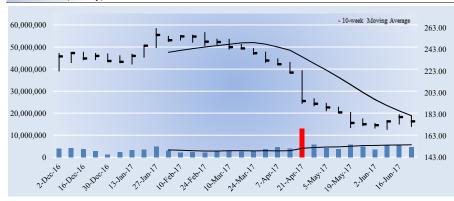
JALUENTUM

Industrials

Industry Distributors

We've lowered our fair value estimate for W.W. Grainger after management cut profit guidance due to a strong customer repsonse to a greater volume of products being sold at more competitive prices.





The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red bar

Company Vitals

Market Cap (USD)	\$10,731
Avg Weekly Vol (30 wks)	4,015
30-week Range (USD)	168.58 - 262.715
Valuentum Sector	Industrials
5-week Return	0.5%
13-week Return	-25.5%
30-week Return	-21.7%
Dividend Yield %	2.9%
Dividends per Share	5.12
Forward Dividend Payout Rat	io 48.8%
Est. Normal Diluted EPS	13.68
P/E on Est. Normal Diluted E	PS 12.9
Est. Normal EBITDA	1,685
Forward EV/EBITDA	9.0
EV/Est. Normal EBITDA	7.5
Forward Revenue Growth (5-y	yr) 4.6%
Forward EPS Growth (5-yr)	12.2%
NMF = Not Meaningful; Est. = Estimated; FY =	= Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	28.3%
Return on Assets	13.5%
ROIC, with goodwill	21.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	25.0% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD Total Debt 2,247 Net Debt 1,973 Total Debt/EBITDA 1.6 Net Debt/EBITDA 1.4 EBITDA/Interest 20.6 Current Ratio 1.9 Quick Ratio 0.9 NMF = Not Meaningful 0.9

Investment Highlights

• W.W. Grainger is a leading broad line distributor of maintenance, repair and operating (MRO) products in North America, with expanding global operations. The worldwide MRO market is estimated to be roughly \$560 billion, with North America accounting for ~25% of that figure. Grainger was founded in Chicago in 1927.

Grainger uses a multichannel business model
 (catalogs, e-commerce, etc.) to distribute supplies to
 customers in the US and Canada. The company is not
 immune to global economic threats and the risks of
 unexpected product shortages, however.

The North American MRO market remains highly fragmented, offering acquisition opportunities for participants. Grainger controls ~6% share of the North American market, while the other top 10 distributors account for ~24%. Grainger is expecting a return to growth for the US industrial/export MRO market in
 2017 after two consecutive years of declines.

• We've lowered our fair value estimate for shares after management cut its 2017 EPS guidance due to a strong customer repsonse to a greater volume of products being sold at more competitive prices. Grainger is now accelerating its competitive pricing strategy to gain market share, though its margins will face pressure in the near term.

• Grainger is adapting its business to better serve the new age customer. The proliferation of online shopping has made customers more aware of pricing 1.6 competition, and larger customers are increasingly expecting distributors to cater to their needs.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation™	EXCELLENT
ValueRisk TM	MEDIUM
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	NEUTRAL
Relative Strength	WEAK
Money Flow Index (MFI)	OVERSOLD
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	182.00
DCE = Discounted Cosh Flowy MEL U/D = Plasse and plasses	MA = Marina Arianaga

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ty ValueCreation [™]				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	1	Forward P/E	PEG	Price / FV	
Anixter		14.1	1.7	102.2%	
Fastenal		22.7	1.9	104.6%	
MSC Industrial		20.8	2.0	117.7%	
WESCO		14.3	1.3	85.5%	
Peer Median		17.6	1.8	103.4%	
W.W. Grainger		16.8	1.4	96.4%	
Price / FV = Current Stock Price divided by Estimated Fair Value					
Financial Summa	ry	Act	ual	Projected	

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	9,973	10,137	10,472
Revenue, YoY%	0.1%	1.6%	3.3%
Operating Income	1,300	1,120	1,150
Operating Margin %	13.0%	11.0%	11.0%
Net Income	769	606	625
Net Income Margin %	7.7%	6.0%	6.0%
Diluted EPS	11.69	9.96	10.48
Diluted EPS, YoY %	0.9%	-14.8%	5.3%
Free Cash Flow (CFO-capex)	616	719	624
Free Cash Flow Margin % In Millions of USD (except for per share items)	6.2%	7.1%	6.0%

GOOD

6 Structure of the Industrial Distributors Industry

1.9 Though consolidating, the industrial distributors industry remains fragmented and highly competitive. Delivering cost savings, convenience, and product availability are the major competitive factors. Some rivals use vans to sell products in markets away from their warehouses, while others rely on mail order, websites or telemarketing sales. Still, others operate stores and use centralized distribution centers to supply their networks. The industry is economically-sensitive and exposed to the threat of aggressive pricing strategies, but we generally like the group's massive distribution platforms that are difficult to replicate.

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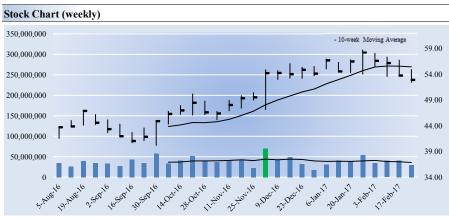


Ratings as of 30-Jun-2017 Data as of 24-Feb-2017

FAIRLY VALUED

VALUENTUM JALUENTUM Halliburton HAL FAIRLY VALUED 3 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Attractive \$46.00 \$37.00 - \$55.00 LARGE-CAP GROWTH Energy Energy Equipment - Large

We've raised our fair value estimate for Halliburton thanks to cost savings coupled with what looks to be a rebounding crude oil market.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals

Market Cap (USD)	\$45,521
Avg Weekly Vol (30 wks)	38,918
30-week Range (USD)	40.12 - 58.78
Valuentum Sector	Energy
5-week Return	-3.9%
13-week Return	6.5%
30-week Return	21.8%
Dividend Yield %	1.4%
Dividends per Share	0.72
Forward Dividend Payout Ratio	59.4%
Est. Normal Diluted EPS	2.91
P/E on Est. Normal Diluted EPS	18.2
Est. Normal EBITDA	6,055
Forward EV/EBITDA	14.3
EV/Est. Normal EBITDA	8.9
Forward Revenue Growth (5-yr)	12.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	-189.2% al Year

Returns Summary 3-year Historical Average Return on Equity -9.2% Return on Assets -2.9% ROIC, with goodwill 11.7% ROIC, without goodwill 13.2% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity

In Millions of USD	
Total Debt	
Net Debt	
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

• Halliburton is a provider of services and products to the energy industry related to the exploration, development, and production of oil and natural gas. The company has two operating segments: Completion & Production and Drilling & Evaluation. It was established in 1919.

• Halliburton has scrapped its plans to acquire Baker
 Hughes as a result of scrutiny from US and European
 regulators. Halliburton was forced to pay Baker
 Hughes a \$3.5 billion breakup fee, which it paid for
 with cash on hand.

• Following the breakup of the merger agreement with Baker Hughes, Halliburton plans to invest in areas where it has been weaker and will look at selective acquisitions to augment its offerings. The company was able to cut structural costs by ~25% or \$1 billion on an annualized basis in 2016. We've raised our fair value estimate thanks to such cost savings and what looks to be a rebounding crude oil market.

• Halliburton looks to three areas for growth: 1) unconventional (shale gas, tight gas), deepwater, and mature fields (those past peak production). Halliburton has invested to capitalize on each of these areas of expansion. Roughly half of its business comes from the United States.

Top-line growth and profits have been under considerable pressure the past few years, which caused the firm to look elsewhere (consolidation) for growth. Though the crude oil market looks to be rebalancing, the hit rate on production cut quotas, and new production capacity, should be watched closely.

-2.7 Structure of the Energy Equipment Industry

2.0

2.9 The energy equipment industry is heavily tied to the exploration and production (upstream) expenditures of oil and gas

producers across the globe. Many industry constituents participate in a number of different market segments to offer a complete range of products/services to customers. The fortunes of the group are levered to energy prices (crude/natural gas), as higher prices make drilling projects more attractive and increase the demand for oilfield equipment and services. However, falling prices have an opposite effect, creating long boom and bust cycles. We're neutral on the structure of the group.

Relative Valuation	NEUTRAL
ValueCreation TM	GOOD
ValueRisk™	LOW
ValueTrend TM	NEGATIVE
Cash Flow Generation	WEAK
Financial Leverage	HIGH
Growth	HIGH
Technical Evaluation	VERY BEARISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Resistance, 10-wk MA $DCF = Discounted Cash Flow; MFI, U/D = Please see glossary$	55.00 MA = Moving Average

Investment Considerations

DCF Valuation

Business Quality		ValueCreation™	r	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Baker Hughes		182.3	NMF	116.8%
National Oilwell V	arco	NMF	NMF	99.5%
Weatherford Intl		NMF	NMF	69.6%
Schlumberger		44.3	NMF	105.5%
Peer Median		113.3	NMF	102.5%
Halliburton		43.6	NMF	114.9%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

Financial Summary ----- Actual -----

	Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue		23,633	15,887	18,874
Revenue, YoY%		-28.1%	-32.8%	18.8%
Operating Income		2,320	-3,421	1,983
Operating Margin	/0	9.8%	-21.5%	10.5%
Net Income		-666	-5,761	1,023
Net Income Margin	ı %	-2.8%	-36.3%	5.4%
Diluted EPS		-0.78	-6.69	1.21
Diluted EPS, YoY	%	-119.4%	757.0%	-118.1%
Free Cash Flow (Cl	FO-capex)	722	-2,499	1,521
Free Cash Flow Ma In Millions of USD (except for	0	3.1%	-15.7%	8.1%

NEUTRAL

Projected

46

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Ratings as of 30-Jun-2017 Data as of 15-May-2017

VALUENTUM

Hanesbrands Inc HBI UNDERVALUED 7.7%

Economic Castle Attractive

Estimated Fair Value \$27.00

Fair Value Range \$22.00 - \$32.00

6 Buying Index[™] Value Rating **Investment Style** Sector

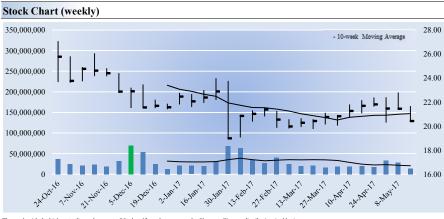
MID-CAP VALUE

ALUENTUM

Consumer Discretionary

Industry Retail - Men's, Women's, Kids' Apparel

Hanesbrands expects its recently announced 'Project Booster' to drive ~\$300 million in incremental annual net cash from operations by 2020.



volume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$7,701
Avg Weekly Vol (30 wks)	29,315
30-week Range (USD)	18.91 - 27.07
Valuentum Sector Consumer	Discretionary
5-week Return	-4.6%
13-week Return	-2.9%
30-week Return	-17.4%
Dividend Yield %	2.9%
Dividends per Share	0.60
Forward Dividend Payout Ratio	30.0%
Est. Normal Diluted EPS	2.32
P/E on Est. Normal Diluted EPS	8.8
Est. Normal EBITDA	1,201
Forward EV/EBITDA	9.9
EV/Est. Normal EBITDA	9.1
Forward Revenue Growth (5-yr)	3.6%
Forward EPS Growth (5-yr)	13.8%
NMF = Not Meaningful; Est. = Estimated; FY = Fisca	al Year
D (C	

Returns Summary	3-year Historical Average
Return on Equity	33.9%
Return on Assets	8.9%
ROIC, with goodwill	20.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	27.3% Not Meaningful

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Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	3,742
Net Debt	3,282
Total Debt/EBITDA	4.2
Net Debt/EBITDA	3.7
EBITDA/Interest	5.8
Current Ratio	2.1
Quick Ratio	0.3
NMF = Not Meaningful	

Investment Highlights

· Hanesbrands makes every day basic apparel under some of the world's strongest apparel brands, including Hanes, Champion, Playtex, Bali, JMS/Just My Size, barely there, Wonderbra and Gear for Sports. Hanes is the third-largest apparel brand in terms of dollars. It was founded in 1901 and is headquartered in North Carolina.

· Cotton costs can impact performance, but we believe Hanesbrands has better pricing power than most to handle such input cost volatility. For example, the company raised selling prices double-digits, multiple times, in one year because it faced the highest cotton costs since the American Civil War.

· Hanesbrands recently announced a growth initiative called 'Project Booster' through which it expects to drive approximately \$300 million in incremental annual net cash from operations and \$100 million in annualized net cost savings after \$50 million in annualized growth reinvestment by 2020. Cash flow from operations for 2017 is expected to be \$625-\$725 million.

· Hanesbrands' operations are broken down into four segments: Innerwear, Activewear, International, and Direct-to-Consumer. 'Innerwear' accounts for more than 45% of total sales and boasts an operating margin in the mid-20% range. The firm's mantra of 'Sell More, Spend Less, and Make Acquisitions' is geared towards driving double-digit annual EPS expansion.

· Competition is heating up in the 'underwear' space beyond PVH's Calvin Klein and Berkshire's Fruit of the Loom. Under Armour is hoping to make a splash with new products and increased advertising. An Iso-Chill fabric for UA's boxerjocks may gain some traction

Investment Considerations	
DCF Valuation	UNDERVALUED
Relative Valuation	ATTRACTIVE
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Resistance, 10-wk MA	21.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	MA = Moving Average

Business Quality	ValueCreation [™]					
ValueRisk™	Very Poor	Poor	Good	Excellent		
Low						
Medium						
High						
Very High						
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.		
Relative Valuation Forward P/E PEG Price / FV						
Ascena Retail		NMF	NMF	67.0%		
Carter's Inc		14.9	1.9	91.8%		
Chico's FAS		12.7	1.6	84.4%		
Limited Brands		14.9	1.0	80.7%		

14.9

1.6

1.1

82.5%

75.6%

Hanesbrands Inc 10.2 Price / FV = Current Stock Price divided by Estimated Fair Value

/	Financial Summary	Actual		Projected	
5	Fiscal Year End:	Dec-15	Dec-16	Dec-17	
	Revenue	5,732	6,028	6,444	
r	Revenue, YoY%	7.6%	5.2%	6.9%	
ł	Operating Income	595	776	986	
•	Operating Margin %	10.4%	12.9%	15.3%	
1 1	Net Income	429	537	754	
1	Net Income Margin %	7.5%	8.9%	11.7%	
	Diluted EPS	1.06	1.40	2.00	
9	Diluted EPS, YoY %	7.2%	31.4%	43.2%	
f	Free Cash Flow (CFO-capex)	128	522	638	
1	Free Cash Flow Margin % In Millions of USD (except for per share items)	2.2%	8.7%	9.9%	

Structure of the Specialty Apparel (Men's-Women's-Kid's) Industry

The retail clothing space is incredibly competitive, very fragmented, and heavily exposed to cyclical pressures and consumer spending patterns. Distribution and storefronts remain crucial, but online threats are becoming ever more apparent. Predicting

Peer Median

the correct fashion styles during various seasons of the year continues to be the primary driver impacting the operating results of constituents, and brands can fall out of favor with consumers relatively quickly. Though some firms have developed a dedicated customer following that has helped mitigate abrupt market share shifts, we're generally neutral on the industry. 47

irv. seek profe rt Redistribution is prohibited without written pe ission. To license Value



NEUTRAL

Ratings as of 30-Jun-2017 Data as of 3-Apr-2017

JALUENTUM VALUENTUM Home Depot HD FAIRLY VALUED 6 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Industry Sector Attractive \$123.00 \$98.00 - \$148.00 LARGE-CAP CORE Consumer Discretionary Specialty Retailers

Home Depot's financial performance depends in part on the stability of the housing, residential construction and home improvement markets.



The week with the highest trading volume out of the last 13 weeks was a

Company Vitals	
Market Cap (USD)	\$181,558
Avg Weekly Vol (30 wks)	22,622
30-week Range (USD) 1	19.2 - 150.15
Valuentum Sector Consumer	Discretionary
5-week Return	0.0%
13-week Return	10.4%
30-week Return	16.3%
Dividend Yield %	2.4%
Dividends per Share	3.56
Forward Dividend Payout Ratio	49.0%
Est. Normal Diluted EPS	9.26
P/E on Est. Normal Diluted EPS	15.9
Est. Normal EBITDA	20,103
Forward EV/EBITDA	12.1
EV/Est. Normal EBITDA	10.1
Forward Revenue Growth (5-yr)	5.9%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	12.2% al Year
Determe Germania	

Returns Summary	3-year Historical Average
Return on Equity	99.1%
Return on Assets	17.1%
ROIC, with goodwill	28.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	30.6% Not Meaningful

Leverage, Coverage, and Liquidity				
In Millions of USD				
Total Debt	23,601			
Net Debt	21,063			
Total Debt/EBITDA	1.5			
Net Debt/EBITDA	1.4			
EBITDA/Interest	15.8			
Current Ratio	1.3			
Quick Ratio	0.3			
NMF = Not Meaningful				

Investment Highlights

Home Depot is the world's largest home improvement specialty retailer. Its stores sell an assortment of building materials, home improvement and lawn/garden products. Its stores average ~104,000 square feet of enclosed space, with ~24,000 additional square feet of outside garden area. The company was founded in 1978 and is based in Atlanta, Georgia.

· Home Depot's financial performance depends in part 6 on the stability of the housing, residential construction and home improvement markets. These markets can and do experience wild swings over the course of a 6 full economic cycle.

· Home Depot has an interesting growth strategy. Canada and Mexico are core pieces in this strategy, where it is the #1 home improvement retailer. As of the end of fiscal 2016 (ended January 2017) ~13% of the firm's total stores were in Canada or Mexico. The strategy also involves saying no to international expansion into new geographies and large acquisitions to 'buy' sales.

· Home Depot serves three primary customer groups: Do-It-Yourself customers, Do-It-For-Me customers, and professional customers (tradesmen). Home Depot plans to focus more on its professional customers, where average tickets are substantially larger. The Pro group makes up only ~3% of its customer base, but accounts for approximately 40% of total sales.

· Home Depot's impressive financial performance of late, specifically its strong free cash flow generation, has allowed it to raise its dividend in a big way recently. Revenue growth expectations of 4%-5% and operating margin expansion in fiscal 2018 support such a decision.

0	G4 4	641 0	• 14	D / "I	T 1 4
x	Structure of	or rne Ni	neciaity	Refailers	industry

The specialty retail segment is fragmented, highly competitive, and economically-sensitive. The group covers a broad array of

businesses and is dominated by retailers with large brick-and-mortar store footprints. Though some constituents may be insulated from e-commerce competition, others risk obsolescence as product distribution moves to digital means, and online retailers offer lower prices for identical goods and services. We're fairly neutral on the structure of the industry, though some constituents will inevitably face secular and permanent declines.

DCF Valuation FAIRLY VALUED Relative Valuation UNATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage MEDIUM Growth MODEST Technical Evaluation BULLISH STRONG Relative Strength Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH 145.00 Near-term Technical Support, 10-week MA

Investment Considerations

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

	, ,		,		
Business Quality		ValueCreation [™]			
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	n	Forward P/E	PEG	Price / FV	
Bed Bath & Beyon	d	9.0	1.9	69.3%	
Best Buy		13.0	NMF	104.8%	
Lowe's		17.6	1.8	117.3%	
Office Depot		10.1	NMF	79.7%	
Peer Median		11.5	1.8	92.2%	
Home Depot		20.3	1.9	119.6%	
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue		
Financial Summa	ry	Act	ual	Projected	
	Fiscal Year End:	Jan-16	Jan-17	Jan-18	
D		00 510	04 505	00.007	

Revenue 88,519 94,595 99 Revenue, YoY% 6.4% 6.9% 2 Operating Income 11,774 13,427 14 Operating Margin % 13.3% 14.2% 14 Net Income 7,009 7,957 8 Net Income Margin % 7.9% 8.4% 8 Diluted EPS 5.46 6.45 6.45 Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8		Financial Summary	Actua	1	Projected
Revenue, YoY% 6.4% 6.9% 5 Operating Income 11,774 13,427 14 Operating Margin % 13.3% 14.2% 14 Net Income 7,009 7,957 8 Net Income Margin % 7.9% 8.4% 8 Diluted EPS 5.46 6.45 Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8	;	Fiscal Year End:	Jan-16	Jan-17	Jan-18
Operating Income 11,774 13,427 14 Operating Margin % 13.3% 14.2% 14 Net Income 7,009 7,957 8 Net Income Margin % 7.9% 8.4% 8 Diluted EPS 5.46 6.45 6.45 Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8		Revenue	88,519	94,595	99,987
Operating Margin % 13.3% 14.2% 14 Net Income 7,009 7,957 8 Net Income Margin % 7.9% 8.4% 8 Diluted EPS 5.46 6.45 6 Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8		Revenue, YoY%	6.4%	6.9%	5.7%
Net Income 7,009 7,957 8 Net Income Margin % 7.9% 8.4% 8 Diluted EPS 5.46 6.45 Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8	,	Operating Income	11,774	13,427	14,722
Net Income Margin % 7.9% 8.4% 8 Diluted EPS 5.46 6.45 Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8		Operating Margin %	13.3%	14.2%	14.7%
Diluted EPS 5.46 6.45 Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8	,	Net Income	7,009	7,957	8,782
Diluted EPS, YoY % 15.9% 18.0% 12 Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8	ţ	Net Income Margin %	7.9%	8.4%	8.8%
P Free Cash Flow (CFO-capex) 7,870 8,162 8 Free Cash Flow Margin % 8.9% 8.6% 8		Diluted EPS	5.46	6.45	7.26
Free Cash Flow Margin % 8.9% 8.6% 8		Diluted EPS, YoY %	15.9%	18.0%	12.6%
	,	Free Cash Flow (CFO-capex)	7,870	8,162	8,872
in winnows of obd (except for per share reins)	' -	Free Cash Flow Margin % In Millions of USD (except for per share items)	8.9%	8.6%	8.9%

NEUTRAL

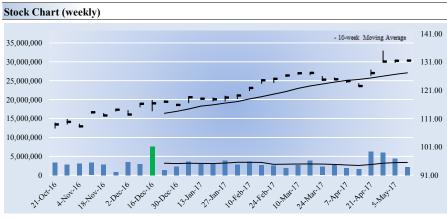
ntained in this report is not represented or warranted to be timely, comp rv. seek profe ed on our judgment as of the date of the report and are art Redistribution is prohibited without written per ission To license Valuentum re



Ratings as of 30-Jun-2017 Data as of 12-May-2017

VALUENTUM JALUENTUM Honeywell HON FAIRLY VALUED 6 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Sector Industry Attractive \$110.00 \$88.00 - \$132.00 LARGE-CAP CORE Industrials Conglomerates

Honeywell's reported top line results may face some pressure in the near term, but management continues to work to expand profit margins.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals

Market Cap (USD)	\$101,944
Avg Weekly Vol (30 wks)	3,169
30-week Range (USD)	107.51 - 135
Valuentum Sector	Industrials
5-week Return	7.0%
13-week Return	6.1%
30-week Return	21.8%
Dividend Yield %	2.0%
Dividends per Share	2.66
Forward Dividend Payout Ratio	37.1%
Est. Normal Diluted EPS	8.25
P/E on Est. Normal Diluted EPS	15.9
Est. Normal EBITDA	9,766
Forward EV/EBITDA	12.7
EV/Est. Normal EBITDA	11.3
Forward Revenue Growth (5-yr)	3.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	8.3% Year

Returns Summary	3-year Historical Average
Return on Equity	25.8%
Return on Assets	9.7%
ROIC, with goodwill	16.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	38.2% Not Meaningful

Leverage, Coverage, and LiquidityIn Millions of USDTotal Debt15,775Net Debt7,932Total Debt/EBITDA2.0Net Debt/EBITDA1.0EBITDA/Interest22.8Current Ratio1.4Quick Ratio1.0NMF = Not Meaningful10

Investment Highlights

• Honeywell is a conglomerate operating in the following areas: aerospace, automation and controls solutions, performance materials and technologies, and transportations systems. Its aerospace products are used on virtually every aircraft, while its building solutions are in over 150 million homes. The company was founded in 1920 and is based in New Jersey.

For an industrial giant, Honeywell generates nice
 margins. The company's 'Performance Materials and
 Technology' segment boasts its highest segment profit
 margins in the low- to mid-20% range, followed by its
 'Aerospace' segment in the low 20% range.

• Honeywell's long-term financial targets include lowto-mid single digit annual organic sales growth, 30-50 basis points of margin expansion per year, a cash conversion rate greater than 100%, and the maintenance of investment grade credit ratings. Management is also targeting dividend growth at a higher rate than EPS growth.

• Honeywell's 2017 outlook may have been tempered by some headwinds at the back end of 2016. The company is targeting 2017 earnings per share of \$6.90-\$7.10 but anticipates revenue being down 2% to flat from 2016. Organic growth is expected to be 1%-3%, however, and segment margins are targeted to leap 70-110 basis points during the year.

There have been some rumors swirling around Honeywell as of late regarding activists on the hunt (namely Nelson Peltz's Trian). Shares of Honeywell aren't necessarily cheap or mispriced, and management has been doing a good job, in our view.

Structure of the Conglomerates Industry

1.4 The industrial conglomerate industry is characterized by firms that operate various business lines on a global scale. Demand for 1.0 industrial products tends to be cyclical in nature, and most firms couple their manufacturing operations with generally more stable services businesses to mitigate fundamental volatility. Firms tend to have bargaining power over suppliers due to industry dominance and boast substantial resources to adapt to changing conditions or competitive threats. Most sell products

under powerful and recognizable brand names and look to emerging markets for future growth. We like the group.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	EXCELLENT
ValueRisk [™]	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	127.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality ValueCreation™						
ValueRisk™	Very Poor	Poor	Good	Excellent		
Low						
Medium						
High						
Very High						
Firms that generate economic profits with little operating variability score near the top right of the matrix.						
Relative Valuation Forward P/E PEG Price / FV						
3M		21.7	3.1	133.7%		
Danaher		20.9	2.0	115.1%		
General Electric		17.2	1.3	94.2%		
United Technologie	es	18.2	1.7	114.0%		
Peer Median 19.6 1.8 114.5%						
Honeywell		18.4	2.6	119.5%		
Price / FV = Current Stock Price divided by Estimated Fair Value						

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	38,581	39,302	39,734
Revenue, YoY%	-4.3%	1.9%	1.1%
Operating Income	6,828	6,683	7,599
Operating Margin %	17.7%	17.0%	19.1%
Net Income	4,768	4,809	5,524
Net Income Margin %	12.4%	12.2%	13.9%
Diluted EPS	6.04	6.20	7.16
Diluted EPS, YoY %	13.3%	2.7%	15.4%
Free Cash Flow (CFO-capex)	4,446	4,403	5,477
Free Cash Flow Margin %	11.5%	11.2%	13.8%
In Millions of USD (except for per share items)			
	Fiscal Year End: Revenue Revenue, YoY% Operating Income Operating Margin % Net Income Net Income Margin % Diluted EPS Diluted EPS, YoY % Free Cash Flow (CFO-capex) Free Cash Flow Margin %	Fiscal Year End:Dec-15Revenue38,581Revenue, YoY%-4.3%Operating Income6,828Operating Margin %17.7%Net Income4,768Net Income Margin %12.4%Diluted EPS6.04Diluted EPS, YoY %13.3%Free Cash Flow (CFO-capex)4,446Free Cash Flow Margin %11.5%	Fiscal Year End: Dec-15 Dec-16 Revenue 38,581 39,302 Revenue, YoY% -4.3% 1.9% Operating Income 6,828 6,683 Operating Margin % 17.7% 17.0% Net Income 4,768 4,809 Net Income Margin % 12.4% 12.2% Diluted EPS 6.04 6.20 Diluted EPS, YoY % 13.3% 2.7% Free Cash Flow (CFO-capex) 4,446 4,403 Free Cash Flow Margin % 11.5% 11.2%

GOOD

49

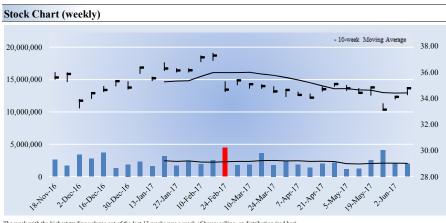
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Ratings as of 30-Jun-2017 Data as of 9-Jun-2017

JALUENTUM VALUENTUM Hormel Foods HRL FAIRLY VALUED 6 Buying Index[™] Value Rating **Economic Castle** Fair Value Range **Estimated Fair Value Investment Style** Industry Sector Attractive \$35.00 \$28.00 - \$42.00 LARGE-CAP VALUE Consumer Staples Food Products

Hormel is targeting annual revenue growth of about 5% and earnings per share growth of 10% per year.



The week with the highest trading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$18,485
Avg Weekly Vol (30 wks)	2,307
30-week Range (USD)	33.07 - 37.48
Valuentum Sector Con	nsumer Staples
5-week Return	1.1%
13-week Return	-0.8%
30-week Return	-3.3%
Dividend Yield %	2.0%
Dividends per Share	0.68
Forward Dividend Payout Ratio	40.8%
Est. Normal Diluted EPS	2.35
P/E on Est. Normal Diluted EPS	14.8
Est. Normal EBITDA	1,909
Forward EV/EBITDA	12.7
EV/Est. Normal EBITDA	9.6
Forward Revenue Growth (5-yr)	2.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fis	15.7% scal Year
Detume Summerry	TT: () 1.4

Returns Summary	3-year Historical Average
Return on Equity	18.9%
Return on Assets	12.6%
ROIC, with goodwill	19.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	31.2% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	250
Net Debt	-165
Total Debt/EBITDA	0.2
Net Debt/EBITDA	NMF
EBITDA/Interest	110.2
Current Ratio	1.9
Quick Ratio	1.0
NMF = Not Meaningful	

Investment Highlights

· Hormel is primarily engaged in the production of a variety of meat and food products and the marketing of those products. Pork and turkey remain the major raw materials for its products. It owns the Skippy peanut butter brand, and the Jenny-O turkey store; the SPAM family of products and Hormel pepperoni and party trays are common offerings as well.

% • Hormel has posted 50+ years of consecutive 58 dividend increases. The company's annual cash dividend has nearly doubled since 2012. We're expecting future growth in the dividend, but investors 35 should be cognizant of shares, which are not cheap. .8

• More than 30 brands have #1 or #2 market share positions in their respective categories from grocery products and refrigerated foods to the Jennie-O turkey store. Hormel is targeting annual revenue growth of about 5% and earnings per share growth of 10% per year. Its international business will be leading the charge.

· A large outbreak of avian influenza can be positive for some companies such as egg producer Cal-Maine, but it is certainly negative for a company such as Hormel. Not only does bird flu impact its turkey supply chain, but input costs related to quality checks move higher, potentially pressuring margins over the longer-term.

· We think one of the strongest earnings drivers a Hormel is its Specialty Foods division thanks to 250 strength from its CytoSport business. Divestitures can 165 muddle results, and the company is expecting fisca 0.2 2017 earnings per share to be in a range of \$1.65-MF \$1.71

Structure of the Food Products Industry

The food products industry is composed of a number of firms with strong brand names. However, market supply/demand dynamics and intense competition still impact product prices, while fluctuations in commodity costs can make earnings quite volatile. Private-label competition, competitors' promotional spending, and changing consumer preferences often drive demand

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BULLISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossa	34.00

ValueCreationTM

Business Quality

ValueRisk™	Very Poor	Poor	Good	Excellent		
Low						
Medium						
High						
Very High						
Firms that generate economic profits with little operating variability score near the top right of the matrix.						
Relative Valuation Forward P/E PEG Price / FV						
Dean Foods		13.0	1.8	89.4%		
McCormick		25.3	2.5	130.5%		
Smucker		24.9	1.2	105.1%		
Tyson Foods		12.1	1.9	93.5%		
Peer Median		19.0	1.8	99.3%		
Hormel Foods		20.9	1.4	99.3%		
Price / FV = Current Stock Price divided by Estimated Fair Value						

Financial Summary	Actual		Projected
Fiscal Year End:	Oct-15	Oct-16	Oct-17
Revenue	9,264	9,523	9,142
Revenue, YoY%	-0.6%	2.8%	-4.0%
Operating Income	1,065	1,286	1,318
Operating Margin %	11.5%	13.5%	14.4%
Net Income	686	890	886
Net Income Margin %	7.4%	9.3%	9.7%
Diluted EPS	1.27	1.64	1.67
Diluted EPS, YoY %	13.7%	29.4%	1.6%
Free Cash Flow (CFO-capex)	848	737	918
Free Cash Flow Margin % n Millions of USD (except for per share items)	9.2%	7.7%	10.0%

NEUTRAL

trends. The group's customers-such as supermarkets, warehouses, and food distributors-continue to consolidate, increasing buying power over constituents and hurting margins. Still, we're generally neutral on the group.

irv. seek profe rt Redistribution is prohibited without written p ssion. To license Valu



Ratings as of 30-Jun-2017 Data as of 17-Apr-2017

ALUENTUM

Intel INTC FAIRLY VALUED

Economic Castle	
Attractive	

Estimated Fair Value \$42.00

Fair Value Range \$34.00 - \$50.00

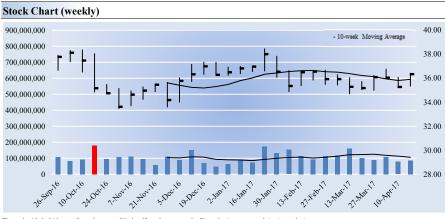
7 Buying Index[™] Value Rating **Investment Style** Sector LARGE-CAP VALUE

ALUENTUM

Information Technology Broad Line Semiconductors

Industry

Intel has agreed to acquire Mobileye for \$15.3 billion in cash. We like the move and what it does for Intel's future in autonomous driving.



The week with the l volume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$177,060
Avg Weekly Vol (30 wks)	105,024
30-week Range (USD)	33.42 - 38.45
Valuentum Sector Informatio	n Technology
5-week Return	2.7%
13-week Return	-2.0%
30-week Return	-1.6%
Dividend Yield %	3.0%
Dividends per Share	1.09
Forward Dividend Payout Ratio	38.5%
Est. Normal Diluted EPS	3.09
P/E on Est. Normal Diluted EPS	11.7
Est. Normal EBITDA	26,917
Forward EV/EBITDA	7.1
EV/Est. Normal EBITDA	6.7
Forward Revenue Growth (5-yr)	2.3%
Forward EPS Growth (5-yr)	9.7%
NMF = Not Meaningful; Est. = Estimated; FY = Fisca	al Year

Returns Summary 3-year Historical Average 18.7% Return on Equity 11.3% Return on Assets 26.2% ROIC, with goodwill ROIC, without goodwill 33.7% ROIC = Return on Invested Capital: NMF = Not Meaningful

Leverage, Coverage, and Liquidit	ty
In Millions of USD	
Total Debt	25,283
Net Debt	3,468
Total Debt/EBITDA	1.1
Net Debt/EBITDA	0.2
EBITDA/Interest	50.8
Current Ratio	1.7
Quick Ratio	1.3
NMF = Not Meaningful	

Investment Highlights

· Intel designs and manufactures advanced integrated digital technology platforms, which are used in PCs, servers, tablets, smartphones, automobiles, automated factory systems, and medical devices. The company recently completed the acquisition of Altera in a near-\$17 billion deal before agreeing to acquire Mobileye, a global leader in computer vision and machine learning, for \$15.3 billion.

· Intel's merger with Altera enables it to compete in new classes of products in its high-growth Data Center and Internet of Things segments, and its purchase of Mobileye is expected to deliver similar growth avenues in the rapidly expanding autonomous driving market

• Intel believes it has a virtuous cylce of growth as we move into 'the next Industrial Revolution,' or the Internet of Things. Intel's products speed up the connectivity of devices to data centers and the cloud while enabling larger amounts of storage at a lower cost. As more devices are equipped with such technology, demand for the same technology should increase on the data center end, and vice versa.

· Intel's agreement to buy Mobileye will position it as a leader in the provision of end-to-end solutions in the automated driving market, expanding the reach of its virtuous cycle of growth. Management expects to pay for the deal with cash from the balance sheet, and annual cost synergies of \$195 million are being targeted by 2019.

· We view the Mobileye deal as largely value-neutral, but we love the potential it brings in terms of broadening Intel's addressable market. Apple is now reportedly using Intel modems in iPhones aimed at emerging markets, helping the company take iPhone share from rivals such as Qualcomm

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BULLISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Support, 10-week MA	36.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality		ValueCreation TM	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV

Relative Valuation	Forward P/E	PEG	Price / FV
Advanced Micro Devices	NMF	NMF	144.4%
Broadcom	14.5	NMF	112.8%
STMicroelectronics	21.0	2.3	146.4%
Texas Instruments	21.5	3.7	126.7%
Peer Median	21.0	3.0	135.6%
Intel	12.8	1.8	86.5%
Price / FV = Current Stock Price divided by Estimated Fair Value			

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	55,355	59,387	59,862
Revenue, YoY%	-0.9%	7.3%	0.8%
Operating Income	14,356	14,760	17,423
Operating Margin %	25.9%	24.9%	29.1%
Net Income	11,420	10,316	13,649
Net Income Margin %	20.6%	17.4%	22.8%
Diluted EPS	2.33	2.12	2.83
Diluted EPS, YoY %	0.8%	-9.3%	33.6%
Free Cash Flow (CFO-capex)	11,571	12,183	9,965
Free Cash Flow Margin % In Millions of USD (except for per share items)	20.9%	20.5%	16.6%

POOR

Structure of the Broad Line Semiconductor Industry

The broad line semiconductor industry is characterized by intense competition, rapid technological change, and frequent

product introductions. The number and variety of computing devices have expanded rapidly, creating a connected landscape between suppliers and competitors. New market segments have emerged rapidly (smartphones, tablets), and constituents must continuously innovate to maintain share as traditional PC demand faces pressure. Though some firms may gain advantages via the combination of their manufacturing/test facilities with their design teams, we think the structure of the group is poor. 51

irv. seek profe rt Redistribution is prohibited without written pe ssion. To license Value



Ratings as of 30-Jun-2017 Data as of 10-Apr-2017

Industry

Software

VALUENTUM

Intuit INTU FAIRLY VALUED

Economic Castle	Esti
Highest Rated	

¥ 7. .

imated Fair Value \$98.00

Fair Value Range \$78.00 - \$118.00

3 Buying Index[™] Value Rating **Investment Style** Sector

LARGE-CAP CORE

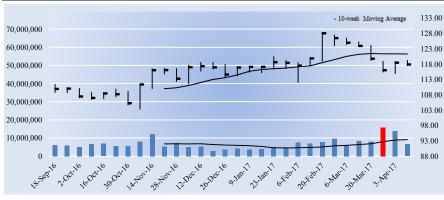
Business Quality

LALUENTUM

Information Technology

Intuit's QuickBooks online subscribers count continues to grow as momentum behind its Small Business online ecosystem is building.

Stock Chart (weekly)



42.3

ding volume out of the last 13 weeks was The week with the

Company Vitals	
Market Cap (USD)	\$31,241
Avg Weekly Vol (30 wks)	6,844
30-week Range (USD) 103.22	- 128.45
Valuentum Sector Information Tec	hnology
5-week Return	-5.5%
13-week Return	0.8%
30-week Return	7.7%
Dividend Yield %	1.2%
Dividends per Share	1.36
Forward Dividend Payout Ratio	31.0%
Est. Normal Diluted EPS	5.61
P/E on Est. Normal Diluted EPS	21.0
Est. Normal EBITDA	2,606
Forward EV/EBITDA	14.7
EV/Est. Normal EBITDA	11.8
Forward Revenue Growth (5-yr)	8.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	17.7%
Poturne Summery 2	1

Returns Summary	3-year Historical Average
Return on Equity	29.1%
Return on Assets	13.9%
ROIC, with goodwill	47.4%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	136.9% • Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt]
Net Debt	
Total Debt/EBITDA	
Net Debt/EBITDA]
EBITDA/Interest	
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

· Intuit is a leading provider of innovative business and financial management solutions for small businesses, consumers and accounting professionals. Its flagship products and services include QuickBooks, TurboTax and Quicken. The company was founded in 1983 and is headquartered in California.

· Fundamentals remain strong at Intuit. Overall customer growth has been impressive, active use and attach rates are increasing, and global adoption is in full swing. The firm is committed to winning in the cloud. .0

· Intuit continues to accelerate its cloud exposure, increase connected services revenue, and grow its number of global customers moving forward. Over the past five fiscal years, online customers and connected services revenue have both grown at an ~12% CAGR, and non-US QuickBooks online subscribers have more than doubled.

· Momentum behind the firm's Small Business online ecosystem is building, and QuickBooks online subscribers grew more than 40% in fiscal 2016. Management is looking for revenue growth of 7%-9% in fiscal 2017, and the number of QuickBooks Online subscribers is expected to reach 2.2 million by years' end, up from 1.5 million at the end of fiscal 2016.

· Though we don't view such things as material, a 1,000 number of regulatory bodies are investigating -384 fraudulent attempts to obtain tax refunds via TurboTax. Shares could move on news like this, which 0.7 could be recurring in a form. NMF

Structure of the Software Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	121.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

ValueCreationTM

ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	c profits with little ope	rating variability sco	ore near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
F5 Networks		16.0	1.6	103.4%
Microsoft		21.7	2.0	104.8%
Oracle		16.6	1.8	86.3%
Salesforce.com		63.8	5.2	113.9%
Peer Median		19.1	1.9	104.1%
Intuit		26.9	2.2	120.3%
Price / FV = Current Sto	ck Price divided by	Estimated Fair V	/alue	

Financial Summary ---- Actual ---Projected Fiscal Year End Inl-15 Jul-16

	riscar rear Elia.	Jui-15	Jui-10	Jui-17
Revenue		4,192	4,694	5,074
Revenue, YoY	%	-7.0%	12.0%	8.1%
Operating Inco	me	886	1,242	1,842
Operating Mar	gin %	21.1%	26.5%	36.3%
Net Income		413	806	1,150
Net Income Ma	argin %	9.9%	17.2%	22.7%
Diluted EPS		1.44	3.04	4.38
Diluted EPS, Y	oY %	-50.7%	110.6%	44.1%
Free Cash Flow	(CFO-capex)	1,362	985	1,260
Free Cash Flow In Millions of USD (exc	0	32.5%	21.0%	24.8%

VERY GOOD

Firms that serve the mature software markets-or those consisting of basic business applications-have powerful distribution 0.7

channels, large installed bases, and fortress balance sheets. These entrenched competitors benefit from significant customer 0.7 switching costs, which make it nearly impossible for new entrants to gain a foothold. Participants generally benefit from highmargin license revenue and generate significant returns on investment. Still, the shift to cloud computing has created both opportunities and challenges, and the enterprise software landscape continues to evolve. We like the group.

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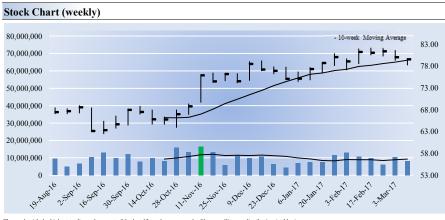


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Ratings as of 30-Jun-2017 Data as of 10-Mar-2017

VALUENTUM Ingersoll-Rand IR FAIRLY VALUED 7 Buying Index[™] Value Rating **Estimated Fair Value** Fair Value Range **Economic Castle Investment Style** Sector Industry Attractive \$67.00 \$54.00 - \$80.00 LARGE-CAP CORE Industrials Machinery & Tools

Ingersoll-Rand estimates that 75% of infrastructure globally that will exist in 2050 has yet to be built, offering it significant sustainable growth opportunity.



Company Vitals

Market Cap (USD)	\$20,803
Avg Weekly Vol (30 wks)	9,812
30-week Range (USD)	62.4 - 82.17
Valuentum Sector	Industrials
5-week Return	1.0%
13-week Return	1.3%
30-week Return	16.2%
Dividend Yield %	2.0%
Dividends per Share	1.60
Forward Dividend Payout Ratio	35.4%
Est. Normal Diluted EPS	5.48
P/E on Est. Normal Diluted EPS	14.5
Est. Normal EBITDA	2,544
Forward EV/EBITDA	10.3
EV/Est. Normal EBITDA	9.1
Forward Revenue Growth (5-yr)	3.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	3.1% Year

Returns Summary	3-year Historical Average
Return on Equity	16.5%
Return on Assets	6.0%
ROIC, with goodwill	7.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	14.3% Not Meaningful

Leverage, Coverage, and Liquidity

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

In Millions of USI

Investment Highlights

• Ingersoll-Rand's diverse portfolio of industrial products have well-recognized brand names, including Ingersoll-Rand, American Standard, and Trane. Following the spinoff of Allegion, the company ls restructured from four reporting business segments to two-Climate and Industrial. The firm was founded in 1872 and is headquartered in Ireland.

· Management continues to invest in innovation and growth, and we think the most attractive part of its operations rests in its aftermarket business, which accounts for ~30% of revenue.

81

• Ingersoll-Rand is well-positioned to capitalize on the needs driven by the global urban population, which is expected to expand to 6.4 billion by 2050 or a 70%-85% increase from recent levels. The firm has an excellent position to leverage its large installed equipment base to expand higher-margin services revenue.

· Ingersoll-Rand estimates that 75% of infrastructure globally that will exist in 2050 has yet to be built, offering it significant sustainable growth opportunity. India offers above average growth opportunity, where 85% of buildings that will exist in 2050 have yet to be built.

· Strong performance in North America and Asia 4,070 Pacific are expected to more than offset weakness in 2,356 Latin America and the Middle East in Ingersoll-Rand's Climate segment, while its Industrial segment 2.3 continues to expect declines in all of its regions. 1.3

Structure of the Machinery & Tools Industry

The machinery and tools industry is fragmented and highly competitive. Most constituents offer a wide range of products in a 1.6 myriad of markets. Firms are heavily exposed to fluctuating raw material prices (steel, resins, chemicals) and the vicissitudes 1.1

of the global economic cycle, including customer capital/maintenance budgets. Several companies are recognized worldwide for their strong brand names and reputation for quality, innovation and value, and we view such attributes as material competitive advantages. Though pricing competition is not absent, we like the structural characteristics of the group. 53

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	GOOD
ValueRisk [™]	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Support, 10-week MA	79.00

. .

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	1	Forward P/E	PEG	Price / FV
Dover		21.3	1.7	109.7%
Flowserve		41.4	0.7	112.2%
Graco		24.8	2.7	129.5%
Illinois Tool Works	5	21.5	2.9	142.6%
Peer Median		23.1	2.2	120.9%
Ingersoll-Rand		17.6	1.6	118.6%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	13,301	13,509	13,793
Revenue, YoY%	3.2%	1.6%	2.1%
Operating Income	1,458	1,573	2,020
Operating Margin %	11.0%	11.6%	14.6%
Net Income	689	1,443	1,158
Net Income Margin %	5.2%	10.7%	8.4%
Diluted EPS	2.57	5.52	4.51
Diluted EPS, YoY %	-21.3%	114.4%	-18.1%
Free Cash Flow (CFO-capex)	446	1,182	1,172
Free Cash Flow Margin % In Millions of USD (except for per share items)	3.4%	8.7%	8.5%

GOOD

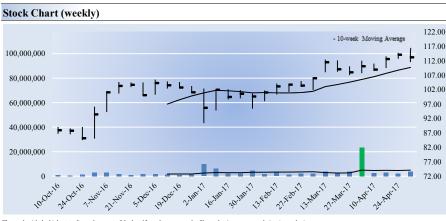
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Ratings as of 30-Jun-2017 Data as of 1-May-2017

JALUENTUM VALUENTUM Gartner IT FAIRLY VALUED 6 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Attractive \$96.00 \$77.00 - \$115.00 MID-CAP GROWTH Information Technology **Business Services**

Gartner recently acquired CEB for ~\$2.6 billion in a cash and stock deal.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (gree

Company Vitals	
Market Cap (USD)	\$9,490
Avg Weekly Vol (30 wks)	3,386
30-week Range (USD) 84.5	4 - 116.48
Valuentum Sector Information T	echnology
5-week Return	4.8%
13-week Return	13.7%
30-week Return	28.4%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	5.27
P/E on Est. Normal Diluted EPS	21.5
Est. Normal EBITDA	758
Forward EV/EBITDA	17.9
EV/Est. Normal EBITDA	12.8
Forward Revenue Growth (5-yr)	17.8%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Ye	24.9%

Returns Summary	3-year Historical Average
Return on Equity	250.0%
Return on Assets	9.0%
ROIC, with goodwill	21.9%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	46.3% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• Gartner is an advisory company that works with its clients to research, analyze and interpret their business information technology. Gartner's leading brand name, superior IT research content and global footprint are attractive. Research accounts for ~75% of revenue. The company was founded in 1979 and is headquartered in Stamford, Connecticut.

* The company is at the center of IT and innovation.
Its 1,400+ research analysts and consultants advise
thousands of IT executives. Gartner delivers valuable
insights to organizations of every shape and size,
across all geographies and in every industry.

• Gartner serves a vast, untapped market. The firm estimates that its current market opportunity stands at ~\$61 billion. Its research contract value continues to climb, and customer retention rates have hovered in the mid-80s. Wallet retention in 2016 came in at a strong 104%, as research contract value growth more than accounted for customers lost. We're expecting more of the same moving forward.

 Gartner recently acquired CEB for ~\$2.6 billion, or roughly \$77.25 per share, in a cash and stock deal. The deal is expected to be immediately accretive to adjusted EPS. Management thinks the deal will deliver long-term double-digit growth in revenue, earnings, and free cash flow.

Research contract value has increased to nearly \$1.8
billion from under \$800 million in 2009. The
company has a large untapped market opportunity that
puts it in an excellent position for sustained doubledigit top-line growth.

15.0 Structure of the Business Services Industry

0.9 Firms in the business services space primarily focus on management consulting, technology/data-integration services/software
 0.8 and outsourcing solutions. Participants generate high returns on invested capital, but the business services marketplace is very competitive, and firms can often face pressure from off-shore service providers in lower-cost locations (India, Philippines and China). Such competition may inhibit firms' ability to obtain sufficient pricing for services, and economic conditions may hinder the capability of clients to pay for such services. Still, we're generally neutral on the group.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend [™]	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	AGGRESSIVE
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	110.00 A MA = Moving Average

Business Quality		ValueCreation™	r	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Accenture		20.5	1.9	119.1%
Amdocs		16.3	2.0	103.5%
IHS Markit		90.2	1.2	124.9%
VMware		19.1	1.9	100.0%
Peer Median		19.8	1.9	111.3%
Gartner		32.0	2.0	117.9%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

1				
	Financial Summary	Actual		Projected
3	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	2,163	2,445	3,481
r	Revenue, YoY%	7.0%	13.0%	42.4%
	Operating Income	314	348	462
)	Operating Margin %	14.5%	14.2%	13.3%
r	Net Income	176	194	293
,	Net Income Margin %	8.1%	7.9%	8.4%
	Diluted EPS	2.06	2.31	3.54
2	Diluted EPS, YoY %	1.9%	11.9%	53.1%
è	Free Cash Flow (CFO-capex)	300	317	134
t	Free Cash Flow Margin % In Millions of USD (except for per share items)	13.9%	13.0%	3.9%
	· · · /			

NEUTRAL

ALUENTUM



Ratings as of 30-Jun-2017 Data as of 10-Mar-2017

VALUENTUM

Jabil Circuit JBL FAIRLY VALUED

Economic Castle
Attractive

Estimated Fair Value \$34.00 Fair Value Range \$26.00 - \$43.00

Buying Index™7Value RatingInvestment StyleSectorIncestor

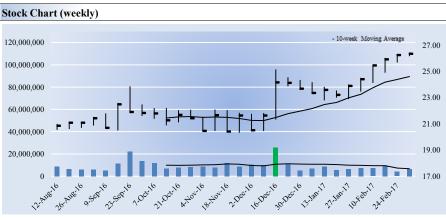
MID-CAP VALUE Information Technology

JALUENTUM

logy Electronic Suppliers

Industry

Jabil Circuit is focused on expanding its position as a global provider of electronic manufacturing services and solutions.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals

Market Cap (USD)	\$5,075
Avg Weekly Vol (30 wks)	9,260
30-week Range (USD)	20.32 - 26.44
Valuentum Sector Informatio	on Technology
5-week Return	11.1%
13-week Return	27.3%
30-week Return	27.3%
Dividend Yield %	1.2%
Dividends per Share	0.32
Forward Dividend Payout Ratio	15.4%
Est. Normal Diluted EPS	2.50
P/E on Est. Normal Diluted EPS	10.5
Est. Normal EBITDA	1,599
Forward EV/EBITDA	4.4
EV/Est. Normal EBITDA	3.9
Forward Revenue Growth (5-yr)	2.9%
Forward EPS Growth (5-yr)	15.9%
NMF = Not Meaningful; Est. = Estimated; FY = Fise	cal Year
D ()	

Returns Summary 3-year Historical Average Return on Equity 7.9% Return on Assets 1.9% ROIC, with goodwill 12.1% ROIC, without goodwill 14.0%

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	2,120
Net Debt	1,208
Total Debt/EBITDA	1.7
Net Debt/EBITDA	1.0
EBITDA/Interest	9.0
Current Ratio	1.1
Quick Ratio	0.4
NMF = Not Meaningful	

Investment Highlights

• Jabil is focused on expanding its position as a global provider of electronic manufacturing services and solutions. The company operates in two segments, Electronics Manufacturing Services (EMS) and Diversified Manufacturing Services (DMS). The industry is highly competitive, and consistent innovation is necessary to survival. Jabil was founded in Michigan in 1966.

Jabil's revenue is split roughly 60/40 between EMS
 and DMS. Management continues to invest for the
 future, in areas such as automation, 3D printing,
 acoustics, optics, and active alignment, with the last
 two being targeted at augmented reality.

Jabil presents investors with a rather interesting situation. After reporting slightly better than expected results in the fourth quarter of its fiscal 2016, the firm announced a restructuring plan in global capacity and administrative support, which it expects to result in charges of \$195 million over two years. The goal of the plan is the optimization of organizational effectiveness in a more moderate growth environment.
Jabil Circuit's fiscal 2019 financial targets suggest there may be upside to our fair value estimate for shares due to our forecasts being slightly more conservative. Revenue is being targeted at \$20.5 billion, while non-GAAP core operating income is projected to be ~\$815 million. Core non-GAAP EPS guidance has been issued at \$3 for the year.

• Jabil Circuit's yield isn't as high as some of our other dividend growth ideas, but the firm's Dividend Cushion ratio is rather solid. Management may be taking a cautious stance in light of the uncertain industry backdrop, but we think the payout is poised for growth.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	POSITIVE
Cash Flow Generation	WEAK
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossar	25.00 y. MA = Moving Average

Business Quality		ValueCreation™	1	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	ore near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Amphenol Corp		24.0	2.4	143.8%
Corning		16.4	NMF	111.5%
LG Display		17.0	0.7	87.1%
TE Connectivity		16.9	2.2	116.2%
Peer Median		16.9	2.2	113.9%
Jabil Circuit		12.7	1.3	77.4%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	/alue	

Financial Summary	Actua	1	Projected
Fiscal Year End:	Aug-15	Aug-16	Aug-17
Revenue	17,899	18,353	18,702
Revenue, YoY%	13.6%	2.5%	1.9%
Operating Income	588	534	731
Operating Margin %	3.3%	2.9%	3.9%
Net Income	293	254	397
Net Income Margin %	1.6%	1.4%	2.1%
Diluted EPS	1.49	1.32	2.08
Diluted EPS, YoY %	NMF	NMF	NMF
Free Cash Flow (CFO-capex)	278	-8	298
Free Cash Flow Margin % In Millions of USD (except for per share items)	1.6%	0.0%	1.6%

in minious of CSB (except for per share re-

POOR

9.0 Structure of the Electronic Suppliers Industry

1 The electronic suppliers industry is composed of firms that provide services to companies that use electronic components. The

0.4 industry is very cyclical, subject to rapid changes in technology, and highly competitive (from both rivals and customers). Participants generally do not have proprietary manufacturing processes, and performance is tied to the success of their

customers' products in the market. Significant pricing pressure and shifts in market share are common, and component supply shortages and rising commodity costs can pressure margins. We don't like the structure of the group.

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Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

VALUENTUM ALUENTUM Johnson & Johnson JNJ FAIRLY VALUED 7 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Industry Sector Attractive \$121.00 \$97.00 - \$145.00 MEGA-CAP CORE Consumer Staples Household Products

Johnson & Johnson's oncology division is a force to be reckoned with, and its broader pharma pipeline will be a primary driver of growth.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals

Market Cap (USD)	\$357,147
Avg Weekly Vol (30 wks)	33,528
30-week Range (USD)	109.32 - 129
Valuentum Sector	Consumer Staples
5-week Return	11.1%
13-week Return	10.3%
30-week Return	6.8%
Dividend Yield %	2.5%
Dividends per Share	3.20
Forward Dividend Payout Ra	atio 45.0%
Est. Normal Diluted EPS	8.01
P/E on Est. Normal Diluted I	EPS 16.0
Est. Normal EBITDA	30,625
Forward EV/EBITDA	12.3
EV/Est. Normal EBITDA	11.2
Forward Revenue Growth (5	-yr) 4.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY	8.8%

Returns Summary	3-year Historical Average
Return on Equity	22.6%
Return on Assets	12.0%
ROIC, with goodwill	22.7%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	32.6% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	27,126
Net Debt	-14,781
Total Debt/EBITDA	1.1
Net Debt/EBITDA	NMF
EBITDA/Interest	34.3
Current Ratio	2.5
Quick Ratio	2.0
NMF = Not Meaningful	

Investment Highlights

• J&J has built one of the most comprehensive health care businesses, generating approximately 70% of revenue from top positions in its respective markets. The firm is focused on innovation while broadening its geographic presence. Consumer product sales are \sim 20% of its operations. The company was founded in 1885 and is headquartered in New Brunswick, New Jersey.

• We're fans of J&J's capital allocation strategy. It uses ~30% of free cash flow in value creating acquisitions, and the other ~70% is returned to shareholders through dividends and share repurchases. The firm plows about ~10% of annual sales into R&D -- a focus we like.

• J&J's pharma portfolio is impressive. REMICADE has 75% share of the US market for IV immunology products, and the therapy has exclusivity through 2018 in the US. STELARA (exclusivity through 2023 in US) and SIMPONI (exclusivity through 2024 in US) are other key profit drivers. The company's pipeline continues to be robust, and it has shifted its focus to fewer and bigger ideas.

• Top-line growth at Johnson & Johnson will be driven by its impressive pharma portfolio pipeline, which will be supported by its steady consumer product business. The firm has 10 new molecular entities it believes have \$1+ billion in individual sales potential that it expects to file for approval by 2019 as of the fall of 2016.

• J&J's dividend track record is solid. The firm's annual dividend payout has advanced from just \$0.43 per share in 1997 to its current robust payout. J&J is a holding in both newsletter portfolios, and we expect future dividend expansion.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	119.00 MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Colgate-Palmolive		25.0	2.7	123.3%
Procter & Gamble		23.5	2.5	123.0%
Clorox		25.5	2.7	140.3%
Kimberly-Clark		20.9	2.8	119.0%

24.2

2.7

2.5

123.1%

105.8%

Johnson & Johnson 18.0
Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Act	ual	Projected
Fiscal Y	Year End: Dec-15	Dec-16	Dec-17
Revenue	70,074	71,890	75,341
Revenue, YoY%	-5.7%	2.6%	4.8%
Operating Income	18,289	21,165	23,898
Operating Margin %	26.1%	29.4%	31.7%
Net Income	15,409	16,540	19,661
Net Income Margin %	22.0%	23.0%	26.1%
Diluted EPS	5.48	5.93	7.11
Diluted EPS, YoY %	-3.9%	8.3%	19.9%
Free Cash Flow (CFO-ca	pex) 16,106	15,541	20,059
Free Cash Flow Margin ⁶ In Millions of USD (except for per shar		21.6%	26.6%

GOOD

.3 Structure of the Household Products Industry

5 Firms in the household products industry sell some of the most recognized branded consumer packaged goods in the world and

Peer Median

often hold a significant market share position in a variety of product categories. Though the industry is characterized by stiff competition from retailers' private-label brands, constituents tend to boast meaningful competitive advantages due to their brand strength/reputation and generate high returns on invested capital. Household products companies remain tied to the vicissitudes of consumer spending, but we tend to like the structure of the group.

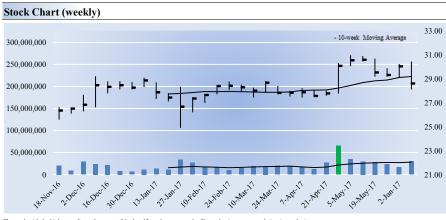
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Ratings as of 30-Jun-2017 Data as of 9-Jun-2017

JALUENTUM VALUENTUM Juniper Networks JNPR FAIRLY VALUED 4 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Sector Industry Attractive \$35.00 \$26.00 - \$44.00 LARGE-CAP VALUE Information Technology Networking Equipment

Juniper's self-proclaimed niche is the industry leader in network innovation.



The week with the highest trading volume out of the last 13 weeks was a

Company Vitals	
Market Cap (USD)	\$11,095
Avg Weekly Vol (30 wks)	21,125
30-week Range (USD)	24.9 - 30.96
Valuentum Sector Information	Technology
5-week Return	-6.2%
13-week Return	2.1%
30-week Return	11.8%
Dividend Yield %	1.4%
Dividends per Share	0.40
Forward Dividend Payout Ratio	17.8%
Est. Normal Diluted EPS	2.49
P/E on Est. Normal Diluted EPS	11.5
Est. Normal EBITDA	1,480
Forward EV/EBITDA	7.8
EV/Est. Normal EBITDA	7.2
Forward Revenue Growth (5-yr)	3.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	12.2% Year
Doturns Summany 2	

Returns Summary	3-year Historical Average
Return on Equity	6.8%
Return on Assets	3.5%
ROIC, with goodwill	23.4%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	82.1% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 2,134 Net Debt -452 Total Debt/EBITDA Net Debt/EBITDA NMF EBITDA/Interest Excellent Current Ratio 2.1 Quick Ratio NMF = Not Meaningful

Investment Highlights

Juniper Networks sells products that provide ٠ customers with a high-performance network infrastructure built on simplicity, security, openness, and scale. Nearly 60% of total revenue is generated in the Americas, with ~25% coming from the EMEA region, and the remainder generated in the APAC region. The firm was founded in 1996 and is based in Sunnyvale, California.

· Juniper's self-proclaimed niche is the industry leader 40 in network innovation. Investors should pay close attention to its pipeline, and management is excited about a new lineup of networking and security products. .5

· Competition is intense. The firm's Platform Systems Division, which offers routing/switching products, goes head-to-head with Cisco, while its Software Solutions Division, which focuses on security and network applications, also competes with the networking behemoth. Other rivals include Alcatel-Lucent, Brocade, and F5 Networks.

· Juniper Networks has seen positive momentum building in its Cloud vertical in recent quarters. Such growth caused management to provide a breakdown of revenue into its three customer verticals (Cloud, Telecom/Cable, and Strategic Enterprise), beginning in the first quarter of 2017. We like the adaptation.

· In the competitive environment in which the firm operates, we like Juniper's focus on cutting costs. Structural headcount reductions, consolidation of facilities and ceasing low-return projects should all 1.9 help the bottom line in coming periods.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Resistance, 10-wk MA	29.00
DCF = Discounted Cash Flow: MFI, U/D = Please see glossar	v. MA = Moving Average

Business Quality		ValueCreation™		
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability scor	e near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Cisco		13.1	2.7	74.7%
Finisar		12.2	1.7	89.4%
Knowles Corp		18.4	2.0	109.4%
Nokia		26.4	NMF	80.0%
Peer Median		15.7	2.0	84.7%
Juniper Networks		12.7	1.5	81.7%
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summa	ry	Act	ual	Projected
	Fiscal Voor End	Dec 15	Dag 16	Dec 17

T manetar Summary	Tietuu		Hojeeteu
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	4,858	4,990	5,245
Revenue, YoY%	5.0%	2.7%	5.1%
Operating Income	911	893	1,153
Operating Margin %	18.8%	17.9%	22.0%
Net Income	634	593	865
Net Income Margin %	13.0%	11.9%	16.5%
Diluted EPS	1.59	1.53	2.25
Diluted EPS, YoY %	-317.1%	-3.7%	47.4%
Free Cash Flow (CFO-capex)	682	891	917
Free Cash Flow Margin % In Millions of USD (except for per share items)	14.0%	17.9%	17.5%

POOR

Structure of the Networking Equipment Industry

Firms in the networking equipment industry provide products for transporting data, voice, and video within businesses and 2.3 around the world. Participants must adapt to address virtualization/cloud-driven needs in the enterprise data center market; the convergence of video, collaboration, and networked mobility technologies; and the move toward programmable, virtual networks. The industry is characterized by low barriers to entry, rapid technological change and significant pricing competition. Gross margins can be volatile and should be watched closely. We don't like the structure of the group.

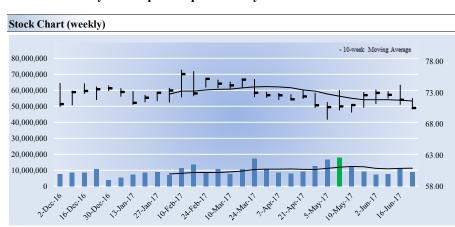
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Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

VALUENTUM ALUENTUM Kellogg K FAIRLY VALUED 4 Buying Index[™] Value Rating **Estimated Fair Value** Industry **Economic Castle** Fair Value Range **Investment Style** Sector Attractive \$64.00 \$51.00 - \$77.00 LARGE-CAP CORE Consumer Staples Food Products - Large

Kellogg is optimistic it will return to top-line growth, but it is confident in its current visibility into improved profitability and free cash flow.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals

Market Cap (USD)	\$24,978
Avg Weekly Vol (30 wks)	9,931
30-week Range (USD)	68.67 - 76.69
Valuentum Sector	Consumer Staples
5-week Return	-0.1%
13-week Return	-3.1%
30-week Return	-4.7%
Dividend Yield %	2.9%
Dividends per Share	2.08
Forward Dividend Payout Ra	atio 52.5%
Est. Normal Diluted EPS	4.42
P/E on Est. Normal Diluted I	EPS 15.9
Est. Normal EBITDA	2,946
Forward EV/EBITDA	11.8
EV/Est. Normal EBITDA	11.0
Forward Revenue Growth (5	-yr) 0.5%
Forward EPS Growth (5-yr)	20.1%
NMF = Not Meaningful; Est. = Estimated; FY	/ = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	26.5%
Return on Assets	4.2%
ROIC, with goodwill	12.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	22.8% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	7,767
Net Debt	7,487
Total Debt/EBITDA	4.1
Net Debt/EBITDA	3.9
EBITDA/Interest	4.7
Current Ratio	0.7
Quick Ratio	0.3
NMF = Not Meaningful	

Investment Highlights

• Kellogg has a number of iconic brands. Pop-Tarts is a great example and has an impressive 80%+ share in the toaster pastries market thanks to strong advertising and innovation efforts. Other brands include Kelloggs, Keebler, Cheez-It, Murray, Austin, and Famous Amos. More than 100 years ago, W.K. Kellogg founded the company, and it is based in Michigan.

 Kellogg's strategy is relatively simple: to win in breakfast and in emerging markets. Becoming a global snacks leader and growing frozen foods are other key priorities. India, Brazil, and the Middle East offer tremendous opportunities.

• Kellogg's long-term growth targets include lowsingle-digit revenue growth, mid-single-digit operating profit growth, and earnings per share growth of 6%-8%, all of which are on a constant currency basis. The firm is also expecting savings to hit an annual run-rate of approximately \$600-\$700 million in 2019. Capex is expected to settle at 3%-4% of sales.

• Kellogg is expecting strong currency-neutral operating profit growth of 7%-9% in 2017. Full-year earnings per share guidance on a comparable, constantcurrency basis has been set at \$3.91-\$3.97, while free cash flow is expected to be in a range of \$1.1-\$1.2 billion, compared to \$1.1 billion in 2016.

Kellogg recently announced it will exit the direct store delivery network model of its US snacks business and transition to a warehouse model, with completion expected by the end of 2017. The move is expected to bring the US snacks business' operating margin in line with Kellogg North America's.
 Structure of the Food Products Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	72.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

ValuaCroationTM

Business Quality		ValueCreation ^{TN}	1	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	ore near the top right	t of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Campbell Soup		17.4	2.0	103.0%
ConAgra Brands		21.6	2.6	95.5%
General Mills		20.2	2.9	116.5%
Mondelez Intl		21.1	1.6	118.2%
Peer Median		20.6	2.3	109.8%
Kellogg		17.8	1.8	110.3%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	/alue	

	Financial Summary	Actual	Projected					
	Fiscal Year End:	Dec-15	Dec-16	Dec-17				
	Revenue	13,525	13,014	12,650				
	Revenue, YoY%	-7.2%	-3.8%	-2.8%				
	Operating Income	1,091	1,395	2,260				
-	Operating Margin %	8.1%	10.7%	17.9%				
	Net Income	614	694	1,388				
	Net Income Margin %	4.5%	5.3%	11.0%				
	Diluted EPS	1.72	1.96	3.96				
	Diluted EPS, YoY %	-1.8%	13.7%	102.0%				
	Free Cash Flow (CFO-capex)	1,138	1,121	1,573				
	Free Cash Flow Margin % In Millions of USD (except for per share items)	8.4%	8.6%	12.4%				

NEUTRAL

7 The food products industry is composed of a number of firms with strong brand names. However, market supply/demand 3 dynamics and intense competition still impact product prices, while fluctuations in commodity costs can make earnings quite volatile. Private-label competition, competitors' promotional spending, and changing consumer preferences often drive demand trends. The group's customers—such as supermarkets, warehouses, and food distributors—continue to consolidate, increasing

buying power over constituents and hurting margins. Still, we're generally neutral on the group.

Rusiness Quality

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Ratings as of 30-Jun-2017 Data as of 24-Mar-2017

VALUENTUM

Coca-Cola KO FAIRLY VALUED

Economic Castle	Estimated Fair Value	Fair Value Range
Attractive	\$39.00	\$31.00 - \$47.00

Buying Index[™] 7 Value Rating

Investment Considerations

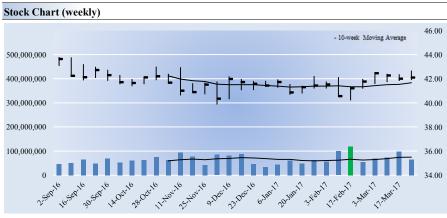
LARGE-CAP CORE

ALUENTUM

Consumer Staples

Industry Beverages - nonalcoholic

Coca-Cola expects to complete the refranchising of its bottling operations by the end of 2017.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals

Market Cap (USD)	\$183,938
Avg Weekly Vol (30 wks)	66,658
30-week Range (USD)	39.88 - 43.83
Valuentum Sector	Consumer Staples
5-week Return	2.2%
13-week Return	1.3%
30-week Return	-2.8%
Dividend Yield %	3.5%
Dividends per Share	1.48
Forward Dividend Payout Ra	atio 78.4%
Est. Normal Diluted EPS	2.21
P/E on Est. Normal Diluted I	EPS 19.1
Est. Normal EBITDA	12,826
Forward EV/EBITDA	18.3
EV/Est. Normal EBITDA	16.2
Forward Revenue Growth (5	-yr) -3.1%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY	12.0% Y = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	25.1%
Return on Assets	7.8%
ROIC, with goodwill	21.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	30.7% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	45,709
Net Debt	23,508
Total Debt/EBITDA	4.4
Net Debt/EBITDA	2.3
EBITDA/Interest	14.2
Current Ratio	1.3
Quick Ratio	1.0
NMF = Not Meaningful	

Investment Highlights

• Coca-Cola is the world's largest beverage company. The firm owns and markets four of the world's top five nonalcoholic sparkling beverage brands: Coca-Cola, Diet Coke, Fanta and Sprite. The firm has seventeen \$1 billion brands and more on the way. Do not count out the giant's ability to innovate. The company was founded in 1886 and is based in Atlanta, Georgia.

The company boasts a number of competitive advantages: its brands, financial strength, distribution system, global reach, and a deep executive bench. Nevertheless, we don't expect the 'cola wars' with Pepsi to subside anytime soon, nor will social pressures against sugary drinks will wane.

• We live in a thirsty world. From 2014-2016, the nonalcoholic ready-to-drink (NARTD) beverage category retail value has advanced by over \$100 billion and is expected to grow more than \$110 billion from 2017-2019. Coca-Cola is very well-positioned to capture incremental growth driven by growing middle-classes across the world.

• Coca-Cola is in the midst of refranchising its bottling operations, which is expected to be completed by the end of 2017. Such a move is projected to expand margins and result in higher returns in the long run, though top- and bottom-line results will be negatively impacted by the sale of profitable businesses in the near term.

• Coca-Cola has raised its dividend in each of the past 50+ years. Investors, however, should be cognizant of the generosity embedded in its fair value estimate, originating from a low discount rate and elevated expected growth and margin enhancement.

.2 Structure of the Nonalcoholic Beverages Industry

.3 The nonalcoholic beverage segment of the commercial beverage industry is highly competitive, consisting of numerous

companies that make various sparkling beverages, water products, juices, fruit drinks, energy and other performanceenhancing drinks. Pricing, advertising, product innovation, the availability of in-store private-label beverages, and health concerns about sugar-sweetened beverages are key drivers that impact demand. Leading brands with high levels of consumer acceptance and an expansive distribution network are sources of competitive strengths. We like the structure of the group. 59

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GOOD

DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	DECLINING
Technical Evaluation	BULLISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	42.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality		ValueCreation TM	I		
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.	
Relative Valuation	1	Forward P/E	PEG	Price / FV	
National Beverage		37.1	2.7	191.6%	
Monster Beverage		39.4	2.8	123.5%	
Dr Pepper Snapple		21.0	2.4	125.9%	
PepsiCo		21.6	2.4	119.3%	
Peer Median		29.4	2.6	124.7%	
Coca-Cola		22.3	2.3	108.0%	
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue		
Financial Summa	Financial Summary Actual Projected				

e	Financial Summary	Actua	Projected	
5	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	44,294	41,863	34,997
3	Revenue, YoY%	-3.7%	-5.5%	-16.4%
•	Operating Income	8,728	8,626	9,822
1	Operating Margin %	19.7%	20.6%	28.1%
, ,	Net Income	7,351	6,527	8,165
è	Net Income Margin %	16.6%	15.6%	23.3%
	Diluted EPS	1.67	1.49	1.89
t	Diluted EPS, YoY %	4.6%	-10.4%	26.4%
f	Free Cash Flow (CFO-capex)	7,968	6,345	8,968
, 1	Free Cash Flow Margin % In Millions of USD (except for per share items)	18.0%	15.2%	25.6%

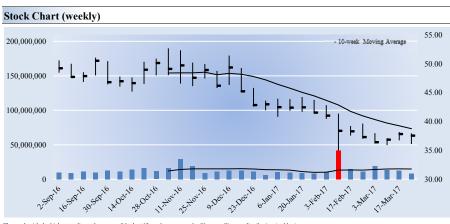
Ratings as of 30-Jun-2017 Data as of 24-Mar-2017

VALUENTUM

Michael Kors Hldg KORS UNDERVALUED 27.8%

Michael Kors	S HIdg KORS UND	ERVALUED 27.8%	Buying Index™	6	Value	Rating 🔍 🔍
Economic Castle	Estimated Fair Value	Fair Value Range	Investment Style		Sector	Industry
Attractive	\$60.00	\$48.00 - \$72.00	MID-CAP VALUE	Consun	ner Discretionary	/ Luxury - Ultra & Aspirational

Michael Kors is cutting back on discounting in hopes of restoring the allure of its brand.



ding volume out of the last 13 weeks was a week of he

Company Vitals Market Cap (USD) \$7.101 Avg Weekly Vol (30 wks) 13,412 30-week Range (USD) 34.92 - 52.67 Consumer Discretionary Valuentum Sector 5-week Return -1.9% 13-week Return -11.6% 30-week Return -24.3% Dividend Yield % 0.0% Dividends per Share 0.00 Forward Dividend Payout Ratio 0.0% 4.45 Est. Normal Diluted EPS P/E on Est. Normal Diluted EPS 8.4 Est. Normal EBITDA 1,356 Forward EV/EBITDA 5.0 EV/Est. Normal EBITDA 4.7 Forward Revenue Growth (5-yr) 0.2% Forward EPS Growth (5-yr) 2.8% NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	36.3%
Return on Assets	30.1%
ROIC, with goodwill	64.1%
ROIC, without goodwill	64.8%
ROIC = Return on Invested Capital; NMF =	Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	2
Net Debt	-700
Total Debt/EBITDA	0.0
Net Debt/EBITDA	NMF
EBITDA/Interest	807.5
Current Ratio	3.8
Quick Ratio	2.3
NMF = Not Meaningful	

Investment Highlights

• Michael Kors is a global luxury lifestyle brand led by a renowned, award-winning designer. The company operates its business in three segments-retail, wholesale and licensing. The Michael Kors name has become synonymous with timeless, luxurious fashion. The company is poised to take share in the growing accessories product category.

· Growth rates at Michael Kors have been incredible in previous years, but poor performance in a difficult retail environment in the United States has effectively put an end to such trends. Increased pressure from Amazon in the apparel space is not helping.

As Michael Kors continues to battle a difficult operating environment in the US, initiatives to restore growth include the launch of wearable technology, the development of a mens' sportswear and leather goods business, and growing its digital flagship business. The firm is also cutting back on discounting to restore the allure of its brand.

· The firm operates in the global luxury goods industry, which is estimated to be north of \$275 billion. Industry tends to be resilient during economic downturns. Michael Kors is targeting \$4.5 billion in long-term sales in North America and \$1.5 billion in Europe, but growth has ground to a halt in recent quarters.

· The Michael Kors collection establishes the aesthetic 2 authority of its entire brand and is carried in many of -700 the finest luxury department stores in the world, including Bergdorf Goodman, Saks, and Neiman 0.0 Marcus.

Structure of the Luxury Goods Industry

Luxury goods firms differentiate themselves based on brand name, perception, and quality in order to generate excess returns 3.8 on invested capital through the economic cycle. Building a large, successful luxury brand is difficult, leaving those that possess 2.3 them with intangible competitive advantages that are not easily overcome by new entrants. Growth in emerging middle classes and China will be the key demand drivers going forward, though the strongest brands will also grow successfully via market share gains. Though changes in consumer preferences should be watched closely, we like the structure of the group. 60

GOOD

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DCF Valuation	UNDERVALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	39.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	MA = Moving Average

6

Investment Considerations

Business Quality ValueCreation™				
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Coach		18.0	1.8	95.3%
Luxottica		27.3	3.8	99.1%
Ralph Lauren		14.5	1.6	81.9%
Tiffany		23.9	2.8	127.2%
Peer Median		21.0	2.3	97.2%
Michael Kors Hld	g	8.9	1.7	62.6%
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summa	ry	Act	tual	Projected
	Fiscal Year End:	Mar-15	Mar-16	Mar-17

	Financial Summary	Actual		Projected
;	Fiscal Year End:	Mar-15	Mar-16	Mar-17
	Revenue	4,371	4,712	4,476
;	Revenue, YoY%	32.0%	7.8%	-5.0%
	Operating Income	1,258	1,186	1,111
;	Operating Margin %	28.8%	25.2%	24.8%
1	Net Income	881	839	794
ţ	Net Income Margin %	20.2%	17.8%	17.7%
	Diluted EPS	4.28	4.44	4.20
;	Diluted EPS, YoY %	33.2%	3.7%	-5.3%
2	Free Cash Flow (CFO-capex)	472	848	793
, 1	Free Cash Flow Margin % In Millions of USD (except for per share items)	10.8%	18.0%	17.7%

Fair Value Range

\$87.00 - \$131.00

JALUENTUM

Investment Style

LARGE-CAP GROWTH

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 1-Mav-2017

Industry

VALUENTUM

Value Rating

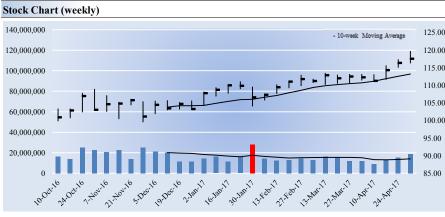
Information Technology Financial Tech Services

Mastercard MA FAIRLY VALUED

Economic Castle	Estimated I
Very Attractive	\$109.

Fair Value .00

Though uncertainty persists in the global economy, the fundamentals of MasterCard's business and its approach remain unchanged.



volume out of the last 13 weeks was a week of

Company Vitals

Market Cap (USD)	\$129,368
Avg Weekly Vol (30 wks)	16,320
30-week Range (USD) 9	9.51 - 119.71
Valuentum Sector Informatio	n Technology
5-week Return	4.3%
13-week Return	10.2%
30-week Return	14.4%
Dividend Yield %	0.7%
Dividends per Share	0.88
Forward Dividend Payout Ratio	20.3%
Est. Normal Diluted EPS	5.63
P/E on Est. Normal Diluted EPS	20.9
Est. Normal EBITDA	8,941
Forward EV/EBITDA	17.9
EV/Est. Normal EBITDA	13.9
Forward Revenue Growth (5-yr)	11.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	13.3% al Year
-	

Returns Summary	3-year Historical Average
Return on Equity	59.9%
Return on Assets	23.9%
ROIC, with goodwill	104.1%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	157.5% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	5,180
Net Debt	-4,689
Total Debt/EBITDA	0.8
Net Debt/EBITDA	NMF
EBITDA/Interest	64.6
Current Ratio	1.8
Quick Ratio NMF = Not Meaningful	1.7

Investment Highlights

· MasterCard is a payments industry leader. Every day, the firm's network makes payments happen. It doesn't issue cards, set interest rates or establish annual fees. MasterCard generates revenue by charging fees to issuers and acquirers for providing transaction processing and other payment-related services based on the gross dollar volume of activity.

· Though uncertainty persists in the global economy, the fundamentals of MasterCard's business and its approach remain unchanged. The firm's digital wallet MasterPass will continue to be a focus of the firm as it moves into an increasingly digital world.

• The payments industry is a rapidly evolving one. The larger secular trend moving society towards electronic payments remains very much intact, and technological advances and demand for adjacent services will continue to drive growth opportunities. However, risks for the industry include cybersecurity and privacy concerns, increased regulatory presence and nationalism, and new competitive entrants.

Mastercard benefits from one of the strongest competitive advantages out there - the network effect. As more consumers use credit/debit cards, more merchants accept them, thereby creating a virtuous cycle. Amazingly, nearly 85% of the world's transactions are still completed by cash and check as of 2015. This provides a long runway for growth.

· When it comes to the credit-card processing space, we generally prefer Visa and MasterCard, which do not take on credit risk like Discover or American Express. This shields it from credit quality concerns. MasterCard's free cash flow generation is a sight to behold

Structure of the Financial Tech Services Industry

6.	
Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	HIGH
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	113.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossar	y. MA = Moving Average

Sector

6

Business Quality		ValueCreation [™]	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Bottomline Tech		26.0	NMF	78.7%
Fiserv		23.2	2.4	141.2%
Visa		27.1	1.9	109.6%
Western Union		11.4	1.4	77.6%
Peer Median		24.6	1.9	94.2%
Mastercard		27.1	2.4	107.8%
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	9,667	10,776	12,166
Revenue, YoY%	2.0%	11.5%	12.9%
Operating Income	5,078	5,761	6,575
Operating Margin %	52.5%	53.5%	54.0%
Net Income	3,808	4,059	4,782
Net Income Margin %	39.4%	37.7%	39.3%
Diluted EPS	3.35	3.69	4.34
Diluted EPS, YoY %	8.2%	10.1%	17.8%
Free Cash Flow (CFO-capex)	3,866	4,269	5,509
Free Cash Flow Margin % In Millions of USD (except for per share items)	40.0%	39.6%	45.3%

EXCELLENT

The financial tech services industry is primarily composed of firms that generate revenue by charging fees to customers for

providing transaction processing and other payment-related services. Constituents operate in a rapidly-evolving legal/regulatory environment, particularly with respect to interchange fees, data protection, and information security. Several participants benefit from a significant competitive advantage - the network effect. As more consumers use credit/debit cards, more merchants accept them, thereby creating a virtuous cycle. The industry is one of the most attractive in our coverage.

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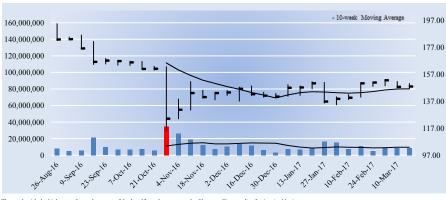
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Ratings as of 30-Jun-2017 Data as of 17-Mar-2017

VALUENTUM JALUENTUM McKesson MCK UNDERVALUED 1.4% 7 Buying Index[™] Value Rating **Estimated Fair Value** Fair Value Range **Economic Castle Investment Style** Sector Industry Attractive \$188.00 \$150.00 - \$226.00 LARGE-CAP VALUE Health Care Healthcare Products

As with its industry peers, McKesson will benefit from a number of long-term tailwinds, but it is not without its share of near-term challenges.

Stock Chart (weekly)



ng volume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$34,468
Avg Weekly Vol (30 wks)	10,906
30-week Range (USD)	14.53 - 194.66
Valuentum Sector	Health Care
5-week Return	5.3%
13-week Return	3.5%
30-week Return	-23.6%
Dividend Yield %	0.8%
Dividends per Share	1.12
Forward Dividend Payout Ratio	8.8%
Est. Normal Diluted EPS	12.54
P/E on Est. Normal Diluted EPS	5 11.8
Est. Normal EBITDA	5,604
Forward EV/EBITDA	6.8
EV/Est. Normal EBITDA	6.9
Forward Revenue Growth (5-yr)	2.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = F	5.9% iscal Year

Returns Summary	3-year Historical Average
Return on Equity	20.8%
Return on Assets	3.6%
ROIC, with goodwill	16.1%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	37.0% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USE Total Debt

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

As a pharmaceutical distributor and healthcare 58 ٠ technology firm, McKesson provides systems for)6 medical supply management, pharmacy automation, 66 and care management. McKesson is #1 in pharma re distribution in the US and Canada, generics % distribution and medical-surgical distribution. The % company was founded in 1833 and is headquartered in San Francisco, California. %

% • The company has grown revenue at a 5% CAGR and 2 adjusted EPS at a 17% CAGR since 2007. Management is optimistic that its focus on highermargin products and services will drive long-term 4 margin expansion in its distribution segment. .8

)4

13.1

0.6

· As with its industry peers, McKesson will benefit from a number of long-term tailwinds: aging population (prescription demand), specialty growth, manufacturer support, and drug pipeline improvement. We would expect the pharmaceuticals industry to grow at a low-single-digit pace in the near future.

· However, McKesson is not without its share of nearterm challenges, including fewer expected generic launches than prior years, the moderation of pharmaceutical pricing trends, and customer consolidation leading to higher negotiating leverage for customers in areas such as customer pricing competitiveness.

The firm generates razor-thin margins, and its 8,154 business model has substantial earnings leverage. 4,106 However, investors should be aware of the potential for such earnings leverage to cut both ways in times of 1.8 economic strength and weaknesses. 0.9

Structure of the Healthcare Products Distributors Industry

Investment Considerations	
DCF Valuation	UNDERVALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	MEDIUM
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	146.00 MA = Moving Average

Business Quality		ValueCreation™	r	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	t of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
AmerisourceBerger	n	14.8	1.9	82.6%
Express Scripts		9.3	1.7	70.0%
Henry Schein		23.4	1.9	118.1%
STAAR Surgical		NMF	NMF	123.8%
Peer Median		14.8	1.9	100.3%
McKesson		11.6	2.6	78.7%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

Finan	cial Summary	Actu	al	Projected
	Fiscal Year End:	Mar-15	Mar-16	Mar-17
Reven	ue	179,045	190,884	199,474
Reven	ue, YoY%	30.1%	6.6%	4.5%
Opera	ting Income	3,118	3,748	4,721
Opera	ting Margin %	1.7%	2.0%	2.4%
Net In	come	1,775	2,290	2,970
Net In	come Margin %	1.0%	1.2%	1.5%
Dilute	d EPS	7.55	9.83	12.75
Dilute	d EPS, YoY %	29.5%	30.1%	29.7%
Free C	Cash Flow (CFO-capex)	2,736	3,184	3,452
	Cash Flow Margin % s of USD (except for per share items)	1.5%	1.7%	1.7%

NEUTRAL

The healthcare distributors industry is made up of wholesale medical equipment products distributors, serving the dental, 1.1

medical and animal health markets, and wholesale drug providers, which distribute pharmaceuticals, medical

products/services, and other healthcare technologies. Both sub-spaces are highly competitive and continue to experience growth as a result of the aging population, increased healthcare awareness, and the proliferation of medical technology and testing. Participants face pricing pressure from both customers and suppliers as a result of competition. We're neutral on the group

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ALUENTUM

Ratings as of 30-Jun-2017 Data as of 17-Apr-2017

Industry

VALUENTUM

Value Rating

Medtronic MDT FAIRLY VALUED Buying Index[™] Fair Value Range **Investment Style**

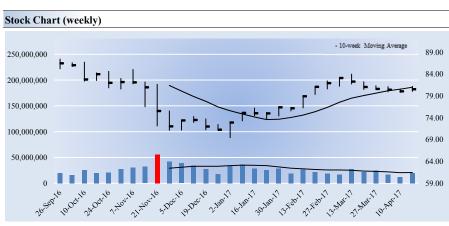
Economic Castle Attractive

Estimated Fair Value \$83.00

emerging markets, and services and solutions.

Medtronic has identified three diversified growth vectors: new therapies,

\$66.00 - \$100.00



ding volume out of the last 13 weeks was a week of h

Company Vitals Market Can (USD)

company vitais	
Market Cap (USD)	\$114,756
Avg Weekly Vol (30 wks)	26,298
30-week Range (USD)	69.35 - 87.46
Valuentum Sector	Health Care
5-week Return	-2.0%
13-week Return	7.7%
30-week Return	-7.8%
Dividend Yield %	2.1%
Dividends per Share	1.72
Forward Dividend Payout Ratio	37.2%
Est. Normal Diluted EPS	5.23
P/E on Est. Normal Diluted EPS	15.4
Est. Normal EBITDA	12,944
Forward EV/EBITDA	11.4
EV/Est. Normal EBITDA	10.3
Forward Revenue Growth (5-yr)	3.4%
Forward EPS Growth (5-yr)	18.2%
NMF = Not Meaningful; Est. = Estimated; FY = Fise	ai rear

Returns Summary 3-year Historical Average Return on Equity 10.0% 5.2% Return on Assets ROIC, with goodwill 16.6% 36.2% ROIC, without goodwill ROIC = Return on Invested Capital: NMF = Not Meaningfu

Leverage, Coverage, and Liquidity	y
In Millions of USD	
Total Debt	31,240
Net Debt	18,606
Total Debt/EBITDA	3.5
Net Debt/EBITDA	2.1
EBITDA/Interest	6.4
Current Ratio	3.3
Quick Ratio	2.6
NMF = Not Meaningful	

Investment Highlights

• Medtronic is a global leader in medical technology. The company currently functions in two operating segments that manufacture and sell device-based medical therapies: Cardiac/Vascular and Restorative Therapies. Medtronic recently bought Covidien in a tax-inversion deal. It is a Dividend Aristocrat and traces its roots back to the late 1940s.

% · The integration of Covidien may steal the headlines 2 in coming quarters, but all three of Medtronic's legacy businesses are performing well on a constant currency basis. The firm is on track for a minimum of \$850 million in cumulative cost savings from 2016-2018.

Medtronic's baseline, organic expectations are achievable. Over the long haul, the company expects to deliver consistent mid-single-digit currency neutral revenue growth, double-digit EPS growth on a constant currency basis, and return 50% of free cash flow to shareholders. The deal with Covidien will generate significant synergies and may change these targets, however.

٠ Medtronic has identified three diversified growth vectors it expects to help it achieve its mid-single digit revenue growth target: a full pipelie of new therapies (expected annual growth of 2%-3.5%), penetration of existing therapies into emerging markets (1.5%-2%), and driving annuity revenue in services and solutions (0.4% - 0.6%).

· Medtronic recently agreed to sell its 'Patient Care,' 'Deen Vein Thrombosis,' and 'Nutritional Insufficiency' businesses to Cardinal Health for \$6.1 billion. Cumulatively, the three businesses generated \$2.3 billion in revenue in the 12-month period ending October 2016. Structure of the Medical Devices Industry

LARG	E-CAP VALUE H	ealth Care	Medical Devices
	Investment Consideration	5	
,	DCF Valuation		FAIRLY VALUED
	Relative Valuation		ATTRACTIVE
	ValueCreation™		EXCELLENT
	ValueRisk™		LOW
89.00	ValueTrend™		NEGATIVE
84.00	Cash Flow Generation		STRONG
	Financial Leverage		HIGH
79.00	Growth		MODEST
74.00	Technical Evaluation		BULLISH
69.00	Relative Strength		STRONG
<i></i>	Money Flow Index (MFI)		NEUTRAL
64.00	Upside/Downside Volume (U/D)	IMPROVING
59.00	Near-term Technical Resista	ance, 10-wk MA	81.00
		1/D D1 1	

Sector

7

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	Business Quality ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Intuitive Surgical		34.2	2.9	131.6%
Varian Medical Sys	stems	22.7	2.1	120.3%
Waters		24.1	2.7	126.1%
Zimmer Biomet		14.0	1.7	95.4%
Peer Median		23.4	2.4	123.2%
Medtronic 17.4 1.8			1.8	97.0%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	
Financial Summa	rv	Ac	tual	Projected

Financial Summary	Actua		Projected
Fiscal Year End:	Apr-15	Apr-16	Apr-17
Revenue	20,261	28,833	29,669
Revenue, YoY%	19.1%	42.3%	2.9%
Operating Income	4,675	6,067	8,793
Operating Margin %	23.1%	21.0%	29.6%
Net Income	2,675	3,538	6,662
Net Income Margin %	13.2%	12.3%	22.5%
Diluted EPS	2.41	2.48	4.63
Diluted EPS, YoY %	-20.2%	2.9%	86.4%
Free Cash Flow (CFO-capex)	4,331	4,172	5,499
Free Cash Flow Margin % In Millions of USD (except for per share items)	21.4%	14.5%	18.5%

GOOD

The medical devices industry is heavily regulated and characterized by rapid technological change. Firms have been forced to compete on price due to economically-motivated buyers, consolidation among healthcare providers, and declining

reimbursement rates. Healthcare reform measures have put additional pressure on procedure rates and market sizes. Still, firms can gain advantages by developing products with differentiated clinical outcomes or by creating patent-protected technology. Since most constituents hold important patents or trade secrets, we tend to like the group.

es and, if ne rv. seek profe art Redistribution is prohibited without written ne ission. To license Valuer



Ratings as of 30-Jun-2017 Data as of 24-Mar-2017

VALUENTUM

Value Rating

Monster Beverage MNST FAIRLY VALUED

Economic Castle	E
Verv Attractive	

Stimated Fair Value \$38.00 Fair Value Range \$29.00 - \$48.00

6 Buying Index[™] **Investment Style** Sector

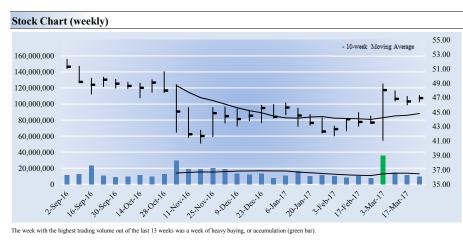
LARGE-CAP GROWTH

JALUENTUM

Consumer Staples

Industry Beverages - nonalcoholic

Monster Beverage will benefit from access to Coca-Cola's bottlers and international distribution network.



Company Vitals

company vitais	
Market Cap (USD)	\$28,156
Avg Weekly Vol (30 wks)	14,083
30-week Range (USD)	40.64 - 52.3533
Valuentum Sector	Consumer Staples
5-week Return	7.4%
13-week Return	2.9%
30-week Return	-10.0%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout R	atio 0.0%
Est. Normal Diluted EPS	1.69
P/E on Est. Normal Diluted	EPS 27.8
Est. Normal EBITDA	1,730
Forward EV/EBITDA	21.0
EV/Est. Normal EBITDA	14.6
Forward Revenue Growth (5	5-yr) 11.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; F	17.9% Y = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	32.4%
Return on Assets	25.3%
ROIC, with goodwill	69.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	77.2% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt	
Net Debt	
Total Debt/EBITDA	
Net Debt/EBITDA	
EBITDA/Interest	E
Current Ratio	
Quick Ratio	
NMF = Not Meaningful	

Investment Highlights

Monster Beverage is a leading marketer/distributor of energy drinks. The company makes Monster Energy brand energy drinks, Java Monster brand coffee+energy drinks, and other beverages. Its products are sold in 110+ countries on 6 continents. Coca-Cola has acquired a ~17% stake in the firm. The company was founded in 1985 and is headquartered in California. It recently underwent a 3-for-1 stock split.
Monster Beverage faces heightened risk regarding product safety, given legal complaints alleging that the firm's beverages may not be safe. It continues to contest such claims. The firm also faces headwinds related to proposed taxes on sugary drinks, which are gaining steam across the US.

• Monster Beverage continues to experience competition from new entrants in the energy drink and energy shot categories. The firm's products compete with Red Bull, Rockstar, Full Throttle, No Fear, Amp, and NOS, while its Java Monster line competes with a number of Starbucks' products. Product innovation, as • in its Ultra line extension, will remain key.

• Though Coca-Cola provides additional safety to Monster, we love the firm's balance sheet strength. As of the end of 2016, Monster had nearly \$600 million in cash and cash equivalents and short-term investments, compared to no long-term debt on its balance sheet.

Monster will benefit from access to Coca-Cola's 0 bottlers and international distribution network, which
 -2,920 it is in the process of implementing into its operations 0.0 in coming quarters. Distribution costs as a percentage of sales have fallen in recent quarters.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk TM	MEDIUM
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	HIGH
Technical Evaluation	BULLISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	45.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality		ValueCreation TM	1	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	ore near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
National Beverage		37.1	2.7	191.6%
Coca-Cola		22.3	2.3	108.0%
Dr Pepper Snapple		21.0	2.4	125.9%
PepsiCo		21.6	2.4	119.3%
Peer Median		22.0	2.4	122.6%
Monster Beverage	e	39.4	2.8	123.5%

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-14	Dec-15	Dec-16
Revenue	2,465	2,723	3,049
Revenue, YoY%	9.7%	10.5%	12.0%
Operating Income	748	732	1,166
Operating Margin %	30.3%	26.9%	38.2%
Net Income	483	547	715
Net Income Margin %	19.6%	20.1%	23.4%
Diluted EPS	0.92	0.95	1.19
Diluted EPS, YoY %	-52.7%	2.4%	25.9%
Free Cash Flow (CFO-capex)	566	481	614
Free Cash Flow Margin % In Millions of USD (except for per share items)	22.9%	17.6%	20.1%

Excellent Structure of the Nonalcoholic Beverages Industry

7.0 The nonalcoholic beverage segment of the commercial beverage industry is highly competitive, consisting of numerous
 6.6 companies that make various sparkling beverages, water products, juices, fruit drinks, energy and other performance enhancing drinks. Pricing, advertising, product innovation, the availability of in-store private-label beverages, and health
 concerns about sugar-sweetened beverages are key drivers that impact demand. Leading brands with high levels of consumer
 acceptance and an expansive distribution network are sources of competitive strengths. We like the structure of the group.

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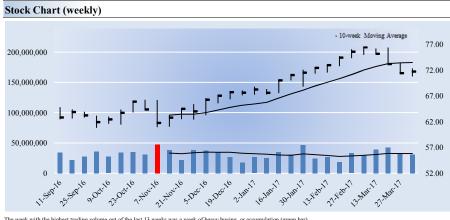


GOOD

Ratings as of 30-Jun-2017 Data as of 3-Apr-2017

JALUENTUM VALUENTUM Altria Group MO FAIRLY VALUED 3 Buying Index[™] Value Rating Fair Value Range Industry **Economic Castle Estimated Fair Value Investment Style** Sector Very Attractive \$60.00 \$48.00 - \$72.00 LARGE-CAP CORE Consumer Staples Tobacco

Very few firms have Altria's financial flexibility, and pricing power continues to support the profit pool of tobacco product makers as volumes decline.



The week with the highest

Company Vitals	
Market Cap (USD)	\$139,978
Avg Weekly Vol (30 wks)	31,757
30-week Range (USD)	60.82 - 76.55
Valuentum Sector Co	nsumer Staples
5-week Return	-5.1%
13-week Return	5.1%
30-week Return	12.9%
Dividend Yield %	3.4%
Dividends per Share	2.44
Forward Dividend Payout Ratio	71.9%
Est. Normal Diluted EPS	3.83
P/E on Est. Normal Diluted EPS	5 18.7
Est. Normal EBITDA	11,125
Forward EV/EBITDA	14.9
EV/Est. Normal EBITDA	13.4
Forward Revenue Growth (5-yr)	3.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = F	-10.1%

Returns Summary	3-year Historical Average
Return on Equity	167.4%
Return on Assets	22.2%
ROIC, with goodwill	4.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	= Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	13,881
Net Debt	9,312
Total Debt/EBITDA	1.5
Net Debt/EBITDA	1.0
EBITDA/Interest	12.0
Current Ratio	1.0
Quick Ratio	0.6
NMF = Not Meaningful	

Investment Highlights

Altria makes and sells cigarettes and smokeless products in the US. It owns the Marlboro brand, which holds ~44% retail cigarette share, and the Copenhagen and Skoal brands, which own more than 50% retail smokeless share. The company was founded in 1919 and is headquartered in Richmond, Virginia.

 Altria now has an approximate 10.2% equity interest in the new AB InBev, and it received ~\$5.3 billion in pre-tax cash from the combination of AB InBev and SABMiller that has created a global beer giant. Altria supported the deal, and we think it will be a long-term positive.

· We're huge fans of Altria's long-term goals: grow adjusted diluted EPS at an average annual rate of 7%-9% and maintain a dividend payout ratio of approximately 80% of adjusted diluted EPS. Though cigarette volumes continue to decline in the US, the profit pool of tobacco makers has not thanks to material pricing gains.

• Altria is expecting 2017 full-year adjusted diluted EPS to be in a range of \$3.26-\$3.32, excluding facility consolidation charges. This target is in line with the firm's annual expectation of adjusted diluted EPS growth of 7%-9%. It is also undertaking a productivity initiative, expected to deliver \$300 million in annualized savings by the end of 2017.

Altria boasts a hefty dividend yield, and its Valuentum Dividend Cushion score remains above 1 1 (which is good). We expect continued growth in its 2 dividend payout for many years to come. Very few .5 firms have Altria's financial flexibility .0

Structure of the Tobacco Industry

The oligopolistic tobacco industry is attractive in a number of ways. Firms sell an "addictive" product (cigarettes and/or .0

smokeless tobacco), have significant pricing power, generate high margins, and strong returns on invested capital. Still, declining trends in smoking in the US, threats of tobacco-related litigation, new tobacco regulation (labeling) that discourages tobacco use, and excise tax price shocks that may impact demand will always be concerns. In any case, we tend to like the structural characteristics of the tobacco industry and the shareholder-friendly policies of constituents.

Peer Median

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	POOR
ValueRisk™	LOW
ValueTrend [™]	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Resistance, 10-wk MA	73.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

		-		
Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top rigl	nt of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
British American		10.3	3.0	127.8%
Philip Morris		23.1	2.2	129.1%
Reynolds American	1	24.4	NMF	105.9%
Vector Group		32.5	3.2	92.6%

23.7

3.0

NMF

116.8%

119.5%

Altria Group 21.1 Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actua	d	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	18,854	19,337	19,975
Revenue, YoY%	5.1%	2.6%	3.3%
Operating Income	8,361	8,762	9,832
Operating Margin %	44.3%	45.3%	49.2%
Net Income	5,245	14,239	6,555
Net Income Margin %	27.8%	73.6%	32.8%
Diluted EPS	2.67	7.29	3.39
Diluted EPS, YoY %	4.3%	172.7%	-53.5%
Free Cash Flow (CFO-capex)	5,581	3,602	7,360
Free Cash Flow Margin % In Millions of USD (except for per share items)	29.6%	18.6%	36.8%

GOOD

65

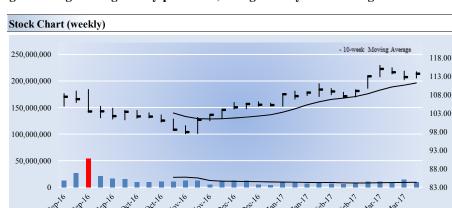
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Ratings as of 30-Jun-2017 Data as of 24-Mar-2017

VALUENTUM JALUENTUM Monsanto MON FAIRLY VALUED 6 Buying Index[™] Value Rating Economic Castle **Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Attractive \$123.00 \$98.00 - \$148.00 LARGE-CAP VALUE Materials Chemicals - agriculture

Our fair value estimate represents the likelihood Monsanto's deal with Bayer gets done given regulatory pressures, though it may still be too genenrous.



The week with the highest trading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$50,822
Avg Weekly Vol (30 wks)	12,576
30-week Range (USD)	97.35 - 116.04
Valuentum Sector	Materials
5-week Return	3.7%
13-week Return	8.2%
30-week Return	5.4%
Dividend Yield %	1.9%
Dividends per Share	2.16
Forward Dividend Payout Ratio	44.9%
Est. Normal Diluted EPS	6.71
P/E on Est. Normal Diluted EPS	5 16.9
Est. Normal EBITDA	5,191
Forward EV/EBITDA	14.2
EV/Est. Normal EBITDA	11.2
Forward Revenue Growth (5-yr) 5.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = F	25.4% iscal Year

Returns Summary	3-year Historical Average
Return on Equity	26.8%
Return on Assets	9.9%
ROIC, with goodwill	22.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	32.4% Not Meaningful

Leverage, coverage, and Enquiancy	
In Millions of USD	
Total Debt	9,040
Net Debt	7,304
Total Debt/EBITDA	2.7
Net Debt/EBITDA	2.1
EBITDA/Interest	7.8
Current Ratio	1.2
Quick Ratio	0.7
NMF = Not Meaningful	

Leverage, Coverage, and Liquidity

Investment Highlights

· Monsanto's seeds, biotechnology trait products, and herbicides provide farmers with solutions that greatly improve productivity. Within germplasm, it boasts the DEKALB (corn), Asgrow (soybeans), Deltapine (cotton), Seminis and De Ruiter (vegetable seeds) brands. Within biotechnology traits, SmartStax, YieldGard, VT Triple, and Roundup are key brands.

· Monsanto has agreed to be acquired by Bayer for % \$128 per share in cash, or a total consideration of 6 ~\$66 billion. Annual synergies of ~\$1.5 billion are % expected after three years, with additional synergies 71 coming in future years. Bayer has agreed to a \$2 9 billion break-up fee as well.

• The deal with Bayer represents the largest all-cash deal on record and will give the company control of roughly one-quarter of the combined world market for seeds and pesticides. Material regulatory pressure should be expected, and the firms have launched roughly \$2.5 billion in asset sales in hopes of appeasing regulators. Large amounts of divestitures could result in a synergy target reduction.

· What differentiates Monsanto from a lot of other smaller players in the industry is its dedication to innovation. The firm is well-positioned to bring integrated technologies in the seed, plant, and feed 'vield as a system.' Competition for the discovery of new traits continues to be heated.

Monsanto is working to meet its goal of doubling corn, soybean, cotton, and canola yields by 2030. As 040 the population grows, there are more mouths to feed 304 and less land that can be used for crop growth. The 2.7 company continues to innovate and improve its products Structure of the Agricultural Chemicals Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	111.00 y. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
CF Industries		103.2	NMF	97.3%
Compass Minerals		19.1	0.5	94.2%
Potash Corp		31.8	1.3	89.6%
Scotts Miracle-Gro		21.3	2.5	136.3%

26.6

23.6

1.3

15

95 7%

92.4%

Monsanto Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actual		Projected
Fiscal Year End:	Aug-15	Aug-16	Aug-17
Revenue	15,001	13,502	14,110
Revenue, YoY%	-5.4%	-10.0%	4.5%
Operating Income	3,916	2,672	3,344
Operating Margin %	26.1%	19.8%	23.7%
Net Income	2,286	1,319	2,106
Net Income Margin %	15.2%	9.8%	14.9%
Diluted EPS	4.75	2.95	4.81
Diluted EPS, YoY %	-8.6%	-37.9%	63.0%
Free Cash Flow (CFO-capex)	2,093	1,596	2,302
Free Cash Flow Margin % In Millions of USD (except for per share items)	14.0%	11.8%	16.3%

NEUTRAL

The agricultural chemical industry is highly competitive. Product innovation, intellectual property protection, worldwide 1.2

distribution, and farmer relationships are keys to success in the seeds and genomics business. The potash, phosphate, nitrogen, and rock salt markets have minimal product differentiation, though producers can gain an advantage in markets close to their sources of supply or when costs (transportation, processing) can be minimized. We're generally neutral on the structure of the group due to commodity price swings, but firms can carve out competitive advantages in local markets.

Peer Median

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66

Ratings as of 30-Jun-2017 Data as of 3-Mar-2017 VALUENTUM

Merck MRK FAIRLY VALUED

Economic Castle	•
Attractive	

Estimated Fair Value \$60.00

Fair Value Range

6 Buying Index[™] Value Rating **Investment Style** Sector

\$48.00 - \$72.00

LARGE-CAP CORE Health Care

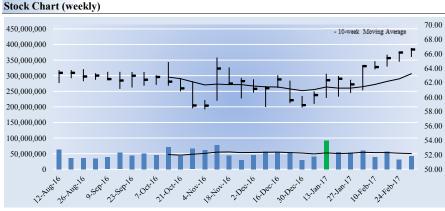
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Business Quality

ALUENTUM

Industry Pharmaceuticals - Big

Merck has the #1 treatment for advanced Melanoma in the US in KEYTRUDA, which can be expected to be a core driver of growth in coming vears.



olume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$185,558
Avg Weekly Vol (30 wks)	50,163
30-week Range (USD)	58.29 - 66.8
Valuentum Sector	Health Care
5-week Return	8.2%
13-week Return	8.2%
30-week Return	6.3%
Dividend Yield %	2.8%
Dividends per Share	1.88
Forward Dividend Payout Ratio	48.7%
Est. Normal Diluted EPS	4.43
P/E on Est. Normal Diluted EPS	15.0
Est. Normal EBITDA	18,569
Forward EV/EBITDA	11.9
EV/Est. Normal EBITDA	10.6
Forward Revenue Growth (5-yr)	3.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	28.9% I Year

Returns Summary	3-year Historical Average
Return on Equity	14.4%
Return on Assets	6.7%
ROIC, with goodwill	11.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	17.6% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

58 · Merck is a global health care company that delivers innovative health solutions through its prescription 53 medicines, vaccines, and biologic therapies. .8 Januvia/Janumet for type 2 diabetes and Zetia/Vytorin re for cholesterol (cardiovascular) are its two largest % revenue drivers within its pharma business. The % company was founded in 1891 and is headquartered in New Jersey. %

· Merck has the #1 treatment for advanced Melanoma in the US in KEYTRUDA. The drug is launching in 88 more than 40 markets across the world now, and the % firm is ready to begin reaping the benefits after a 13 period of suppressed growth due to the loss of .0 exclusivity of multiple drugs.

· Merck's recent results reveal in many ways the company has turned the corner with respect to the "patent cliff" and the expiration of exclusivity on its blockbuster Singulair and Nasonex. Worldwide sales, adjusted for currency and acquisitions and divestitures, grew 1% in 2016 as non-GAAP adjusted earnings per share advanced to \$3.78 per share from \$3.59 in the year-ago period.

· Merck continues to advance its late-stage pipeline, and we think it has promising potential therapies in cancer, antibiotic resistance, cardiometabolic disease, hepatitis C, and Alzheimer's disease. That worldwide sales are advancing at a mid-single-digit clip is a notable positive, and we continue to expect its recent acquisition of Cubist to pay dividends.

· Merck expects 2017 worldwide sales to be in a range 24,842 of \$38.6-\$40.1 billion, compared to \$39.8 billion in 2016. Full-year GAAP EPS is anticipated to be 10,501 between \$2.47 and \$2.62, up substantially from \$2.04 2.9 in 2016. 1.2

12.5 Structure of the Big Pharma Industry

The big pharma industry is primarily composed of makers of branded drugs. Intellectual property protection is vital to the 1.8 successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, 1.2

which can extend for decades. When branded drugs lose market exclusivity, however, makers of generic pharmaceuticals can generate intense price competition, causing drastic revenue losses on unprotected therapies. Long-term success for branded pharma companies depends on a strong and diverse drug pipeline, which can be augmented by M&A activity. We generally like the group and expect continued industry consolidation.

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Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend [™]	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	63.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	MA = Moving Average

ValueCreationTM

ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	t of the matrix.
Relative Valuatio	n	Forward P/E	PEG	Price / FV
AbbVie		17.5	1.4	89.2%
Abbott		64.0	0.6	102.8%
Eli Lilly		20.2	2.0	128.9%
Pfizer		13.4	1.2	90.8%
Peer Median		18.9	1.3	96.8%
Merck		17.3	1.6	111.0%

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary Actual		1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	39,498	39,807	39,688
Revenue, YoY%	-6.5%	0.8%	-0.3%
Operating Income	7,547	6,030	13,895
Operating Margin %	19.1%	15.1%	35.0%
Net Income	4,442	3,920	10,699
Net Income Margin %	11.2%	9.8%	27.0%
Diluted EPS	1.56	1.41	3.86
Diluted EPS, YoY %	-61.6%	-10.0%	174.3%
Free Cash Flow (CFO-capex)	11,255	8,762	11,429
Free Cash Flow Margin % In Millions of USD (except for per share items)	28.5%	22.0%	28.8%

GOOD

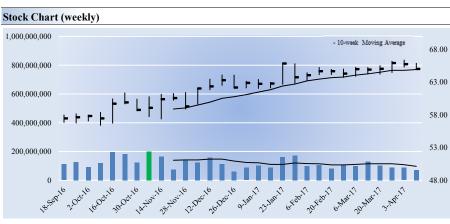
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Ratings as of 30-Jun-2017 Data as of 10-Apr-2017

VALUENTUM Microsoft MSFT FAIRLY VALUED 7 Buying Index[™] Value Rating Industry **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Sector Very Attractive \$62.00 \$50.00 - \$74.00 MEGA-CAP CORE Information Technology Software

Microsoft cloud-based product suite continues to gain popularity among both consumers and enterprises.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red ba

Company Vitals	
Market Cap (USD)	\$520,444
Avg Weekly Vol (30 wks)	118,677
30-week Range (USD)	56.32 - 66.35
Valuentum Sector Informatio	on Technology
5-week Return	-0.1%
13-week Return	3.6%
30-week Return	13.4%
Dividend Yield %	2.4%
Dividends per Share	1.56
Forward Dividend Payout Ratio	52.0%
Est. Normal Diluted EPS	3.64
P/E on Est. Normal Diluted EPS	17.8
Est. Normal EBITDA	40,922
Forward EV/EBITDA	13.7
EV/Est. Normal EBITDA	11.8
Forward Revenue Growth (5-yr)	5.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	15.4% ral Year
Returns Summary 3-year	Historical Average

Returns Summary	3-year Historical Average
Return on Equity	20.9%
Return on Assets	10.0%
ROIC, with goodwill	58.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	88.9% Not Meaningful

Leverage, Coverage, and Liquidity	r
In Millions of USD	
Total Debt	84,970
Net Debt	-37,811
Total Debt/EBITDA	3.0
Net Debt/EBITDA	NMF
EBITDA/Interest	22.5
Current Ratio	2.4
Quick Ratio	2.2
NMF = Not Meaningful	

Investment Highlights

• Microsoft's products include operating systems, cloud services, server applications, desktop and server management tools, software development tools, video games, and online advertising. It also designs, manufactures and sells hardware, including PCs, tablets, gaming consoles, and other smart accessories that integrate with its cloud offerings.

 Microsoft can't scoop up its own shares fast enough through its massive buyback program. The firm floats debt with the best credit quality (Aaa), and we can't think of another firm with a better financial profile.
 Financial discipline and strong execution remain hallmarks of its business.

• Microsoft's Windows business has been the breadand-butter of the company for such a long time, but investor focus has begun to shift to the company's other segments as its business model moves towards the cloud. Microsoft is helping drive the transition to cloud-based software products, and we expect such leadership to continue translating into robust free cash flow generation.

• Contrary to popular belief, Microsoft is not a tech dinosaur. CEO Satya Nadella has reignited innovation in the company, and momentum behind new devices and platorms, Windows 10, Office 365 and Azure is building. Its cloud-based product suite, Office 365 and Azure, continues to gain popularity among both consumers and enterprises.

• Microsoft recently acquired LinkedIn for over \$26 billion in cash. The deal is expected to be dilutive to EPS in fiscal 2017 and 2018. The firm's impressive financial profile gives us confidence in it moving forward, but its pristine credit rating was put on review following the announcement of the deal.

5 Structure of the Software Industry

Firms that serve the mature software markets—or those consisting of basic business applications—have powerful distribution channels, large installed bases, and fortress balance sheets. These entrenched competitors benefit from significant customer switching costs, which make it nearly impossible for new entrants to gain a foothold. Participants generally benefit from highmargin license revenue and generate significant returns on investment. Still, the shift to cloud computing has created both opportunities and challenges, and the enterprise software landscape continues to evolve. We like the group.

DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ NEGATIVE Cash Flow Generation STRONG MEDIUM Financial Leverage Growth MODEST Technical Evaluation BULLISH Relative Strength NEUTRAL Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) DETERIORATING Near-term Technical Support, 10-week MA 65.00

Investment Considerations

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality		ValueCreation	1	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	ore near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Adobe Systems		32.3	2.3	121.7%
F5 Networks		16.0	1.6	103.4%
Oracle		16.6	1.8	86.3%
Salesforce.com		63.8	5.2	113.9%
Peer Median		24.5	2.1	108.6%
Microsoft		21.7	2.0	104.8%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	/alue	

Price / FV = Current Stock Price divided by Estimated Fair Val

Financial Summary	Actua	1	Projected
Fiscal Year End:	Jun-15	Jun-16	Jun-17
Revenue	93,580	85,320	89,501
Revenue, YoY%	7.8%	-8.8%	4.9%
Operating Income	28,172	21,292	28,164
Operating Margin %	30.1%	25.0%	31.5%
Net Income	12,193	16,798	23,664
Net Income Margin %	13.0%	19.7%	26.4%
Diluted EPS	1.48	2.10	3.00
Diluted EPS, YoY %	-43.8%	41.9%	43.1%
Free Cash Flow (CFO-capex)	23,724	24,982	23,799
Free Cash Flow Margin % In Millions of USD (except for per share items)	25.4%	29.3%	26.6%

VERY GOOD

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Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

NASDAQ NDAQ FAIRLY VALUED

Economic Castle Attractive Estimated Fair Value \$68.00 Fair Value Range \$53.00 - \$83.00

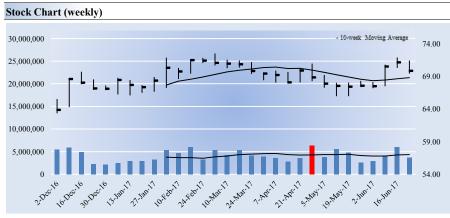
Buying Index™7Value RatingInvestment StyleSectorIndex

LARGE-CAP CORE

JALUENTUM

Sector Industry Financials Exchanges

NASDAQ boasts a high-quality business model with strong EBITDA margins and an impressive level of recurring revenue.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red bar

Company Vitals

Market Cap (USD)	\$11,792
Avg Weekly Vol (30 wks)	4,161
30-week Range (USD)	63.36 - 72.52
Valuentum Sector	Financials
5-week Return	3.2%
13-week Return	0.9%
30-week Return	6.6%
Dividend Yield %	2.2%
Dividends per Share	1.52
Forward Dividend Payout Ratio	36.5%
Est. Normal Diluted EPS	4.90
P/E on Est. Normal Diluted EPS	14.3
Est. Normal EBITDA	1,530
Forward EV/EBITDA	10.8
EV/Est. Normal EBITDA	9.6
Forward Revenue Growth (5-yr)	3.9%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	54.5%

Returns Summary	3-year Historical Average
Return on Equity	5.4%
Return on Assets	2.6%
ROIC, with goodwill	11.1%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	42.3% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• NASDAQ's global offerings include trading and clearing across multiple asset classes, market data products, financial indexes, capital formation solutions, financial services and market technology products and services. It operates the NASDAQ Stock Market in the US and several exchanges in Europe.

 Despite increased uncertainty, NASDAQ has a highquality business model, where ~75% of revenue is subscription-based or recurring. The firm's low capital intensity results in high operating leverage, and transaction revenue is poised to rebound from volatility-driven volumes.

• Over the next 3-5 years, NASDAQ is expecting midsingle digit organic revenue growth in in its Information Services segment, mid to high-single digit organic growth in its Market Technology segments and low-single digit organic revenue growth in its Corporate Services segment. Mid-single digit organic revenue growth is anticipated in its non-trading segments.

• NASDAQ's operating leverage has been noteworthy in recent years. Its EBITDA margin in 2016 was an impressive 50%, and the company has averaged roughly 75 basis points of annual operating income margin expansion from 2014-2016. This has helped it significantly increase the return of capital to shareholders via dividends and share buybacks.

• The company has a #1 or #2 market share in 3,603 business units that represent more than 90% of 2,940 revenue. Disciplined internal investment and 3.2 opportunistic acquisitions may provide further upside 2.6 potential.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Support, 10-week MA	69.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality ValueCreationTM ValueRiskTM Very Poor Poor Good Excellent Low Image: Constraint of the state of the state

Relative Valuation	Forward P/E	PEG	Price / FV	
CBOE	26.1	2.1	136.6%	
CME Group	25.2	3.1	119.3%	
IntercontinentalExchange	21.3	2.8	116.9%	
KCG	36.5	NMF	99.6%	
Peer Median	25.7	2.8	118.1%	
NASDAQ 16.8 2.0 102.7%				
Price / FV = Current Stock Price divided by Estimated Fair Value				

The Pro-Current Stock Price divided by Estimated Pair Value

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	3,403	3,705	3,901
Revenue, YoY%	-2.8%	8.9%	5.3%
Operating Income	902	956	1,187
Operating Margin %	26.5%	25.8%	30.4%
Net Income	428	108	692
Net Income Margin %	12.6%	2.9%	17.7%
Diluted EPS	2.50	0.64	4.16
Diluted EPS, YoY %	4.4%	-74.4%	550.4%
Free Cash Flow (CFO-capex)	549	588	854
Free Cash Flow Margin % In Millions of USD (except for per share items)	16.1%	15.9%	21.9%

Structure of the Exchanges Industry

8.7

1.1 The exchanges industry consists of firms that deliver trading, clearing, exchange technology, and regulatory securities listing.

0.3 Industry constituents operate some of the most well-known exchanges including the NASDAQ, Chicago Board Options Exchange, and the Chicago Mercantile Exchange. Firms carve out competitive advantages via scale (operating the largest market for a given financial instrument) and via technological superiority (transaction speeds and reliability). The securities markets are intensely competitive, but new entrants tend to have limited liquidity/capability. We like the industry structure.

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GOOD

Ratings as of 30-Jun-2017 Data as of 10-Mar-2017

Nike NKE FAIRLY VALUED

Economic Castle	Estimat
Attractive	5

ted Fair Value \$58.00

Fair Value Range \$46.00 - \$70.00

VALUENTUM ALUENTUM 6 Buying Index[™] Value Rating **Investment Style** Sector

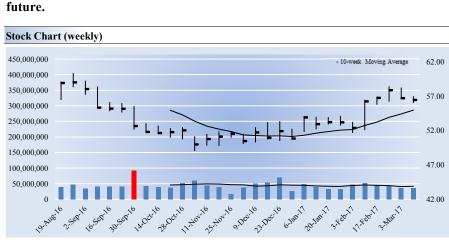
LARGE-CAP VALUE

1

Investment Considerations

Consumer Discretionary

Industry Luxury - Established Brands



We don't think anything will derail Nike's brand strength in the foreseeable

Company Vitals

Market Cap (USD)	\$98,329
Avg Weekly Vol (30 wks)	44,125
30-week Range (USD)	49.01 - 60.33
Valuentum Sector Consumer	Discretionary
5-week Return	8.3%
13-week Return	9.6%
30-week Return	-0.4%
Dividend Yield %	1.3%
Dividends per Share	0.72
Forward Dividend Payout Ratio	30.5%
Est. Normal Diluted EPS	3.09
P/E on Est. Normal Diluted EPS	18.3
Est. Normal EBITDA	7,361
Forward EV/EBITDA	16.5
EV/Est. Normal EBITDA	12.9
Forward Revenue Growth (5-yr)	7.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	12.7% al Year

Returns Summary	3-year Historical Average
Return on Equity	27.5%
Return on Assets	16.2%
ROIC, with goodwill	40.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	41.4% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt	2,055
Net Debt	-3,402
Total Debt/EBITDA	0.4
Net Debt/EBITDA	NMF
EBITDA/Interest	271.8
Current Ratio	2.8
Quick Ratio	1.6
NMF = Not Meaningful	

Investment Highlights

· Nike focuses its 'Nike Brand' and 'Brand Jordan' product offerings in seven key categories: Running, Basketball, Football (Soccer), Men's Training, Women's Training, Nike Sportswear (sports-inspired lifestyle products), and Action Sports. The breadth and depth of its product portfolio have translated into consistently strong results. Its deal with Lebron James could spell upside.

• Nike is targeting revenue of \$50 billion by fiscal year \overline{F} 2020. The company's internal long-term financial model indicates high single-digit to low double-digit revenue growth, mid-teens earnings per share growth and expanding returns on capital. This performance is achievable, in our view.

· Nike might not have the 'freshness' of a 'Lululemon' or of an 'Under Armour,' but we think Nike has the best business model and the most valuable brand name among the three. Global futures orders advanced 11% in fiscal 2016, in constant currency, showcasing the breadth of its brand reach. A slight downtick in futures orders in fiscal 2017 may be worth monitoring, as more direct to consumer engagement is targeted.

· Nike has a dominating position in the US athletic footwear market with ~60%+ of market share. The next closest competitor has 5% market share. Athletic footwear and activewear have been growing at a much faster rate than overall retail in the US, and Nike has 13% activewear market share. We don't think anything will derail Nike's brand strength.

· Nike is a fantastic company, and our forecasts are certainly reasonable. Readers should be cognizant, however, that we are quite generous with respect to Nike's discount rate in the model. Shares are not 0.4 particularly cheap, but they're not irrationally priced NMF either

Structure of the Luxury Goods Industry

Luxury goods firms differentiate themselves based on brand name, perception, and quality in order to generate excess returns 2.8 on invested capital through the economic cycle. Building a large, successful luxury brand is difficult, leaving those that possess 1.6 them with intangible competitive advantages that are not easily overcome by new entrants. Growth in emerging middle classes and China will be the key demand drivers going forward, though the strongest brands will also grow successfully via market share gains. Though changes in consumer preferences should be watched closely, we like the structure of the group. 70

DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	55.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Estee Lauder		25.5	2.3	120.8%
Philips		15.5	1.6	105.1%

Relative valuation	FOIWAIU P/E	PEG	FIICE / FV
Estee Lauder	25.5	2.3	120.8%
Philips	15.5	1.6	105.1%
Sony	NMF	0.7	99.1%
VF Corp	17.1	1.7	99.9%
Peer Median	17.1	1.6	102.5%
Nike	23.9	2.1	97.3%
Price / FV = Current Stock Price divided by Estimated Fair Value			

Financial Summary	Actua	1	Projected
Fiscal Year End:	May-15	May-16	May-17
Revenue	30,601	32,376	34,578
Revenue, YoY%	10.1%	5.8%	6.8%
Operating Income	4,175	4,502	5,057
Operating Margin %	13.6%	13.9%	14.6%
Net Income	3,273	3,760	4,098
Net Income Margin %	10.7%	11.6%	11.9%
Diluted EPS	1.85	2.16	2.36
Diluted EPS, YoY %	24.5%	16.6%	9.5%
Free Cash Flow (CFO-capex)	3,717	1,953	3,762
Free Cash Flow Margin % In Millions of USD (except for per share items)	12.1%	6.0%	10.9%

GOOD

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Ratings as of 30-Jun-2017 Data as of 24-Feb-2017

National Oilwell Varco NOV FAIRLY VALUED

Economic Castle Unattractive

Estimated Fair Value \$40.00

Fair Value Range \$28.00 - \$52.00

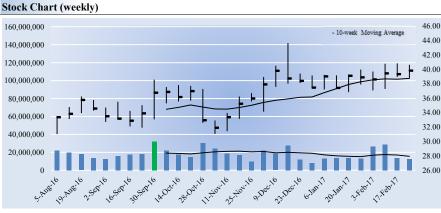
VALUENTUM 6 Buying Index[™] Value Rating **Investment Style** Sector LARGE-CAP VALUE

. 0

JALUENTUM

Industry Energy Energy Equipment - Large

National Oilwell Varco expects long-term demand trends to be in its favor. Its near-term demand outlook looks to be picking back up as well, and we've raised our fair value esimate as a result.



Company Vitals

Market Cap (USD)	\$14,961
Avg Weekly Vol (30 wks)	18,220
30-week Range (USD)	31 - 43.63
Valuentum Sector	Energy
5-week Return	2.9%
13-week Return	10.4%
30-week Return	24.3%
Dividend Yield %	0.5%
Dividends per Share	0.20
Forward Dividend Payout Ratio	-53.5%
Est. Normal Diluted EPS	0.98
P/E on Est. Normal Diluted EPS	40.7
Est. Normal EBITDA	1,533
Forward EV/EBITDA	27.5
EV/Est. Normal EBITDA	10.9
Forward Revenue Growth (5-yr)	7.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	-177.1% _{Year}

Returns Summary	3-year Historical Average
Return on Equity	-2.8%
Return on Assets	-1.8%
ROIC, with goodwill	12.0%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	18.0% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· National Oilwell Varco is a worldwide provider of 51 equipment and components used in oil and gas drilling 20 and production operations, oilfield services, and 53 supply chain integration services to the upstream oil gy and gas industry. Its 'Rig Technology' division % accounts for about half of its business. The company % was founded in 1862 and is headquartered in Houston, Texas. %

% · We like National Oilwell Varco's fundamentals quite 20 a bit, but the firm has not been spared from the tremendous weakness in the oil and gas industry. The % significant volatility historically experienced in the 98 industry will not change anytime soon. .7

· National Oilwell Varco expects long-term demand trends to be in its favor. By the year 2040 there will be ~2 billion more people, creating a more than 130% larger global economy with a greater than 35% increase in global energy demand. Its near-term demand outlook looks to be picking back up, and we've raised our fair value esimate as a result.

• In April 2016, National Oilwell Varco slashed its dividend by nearly 90%. Though the crude oil market looks to be rebounding, we must remind investors of the risk for another leg down in energy resource pricing. Global production cut quota hit rates should be monitored.

· National Oilwell Varco recently completed plans to spin off its distribution business, creating two stand-3,214 alone, publicly traded corporations. This has benefited 1,806 both entities as both are better able to focus on NMF individual operations. The newly-created entity has -2.5 been named NOW, Inc.

-7.0 Structure of the Energy Equipment Industry

1.1

The energy equipment industry is heavily tied to the exploration and production (upstream) expenditures of oil and gas 2.6

producers across the globe. Many industry constituents participate in a number of different market segments to offer a complete range of products/services to customers. The fortunes of the group are levered to energy prices (crude/natural gas), as higher prices make drilling projects more attractive and increase the demand for oilfield equipment and services. However, falling prices have an opposite effect, creating long boom and bust cycles. We're neutral on the structure of the group. 71

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	39.00
DCF = Discounted Cash Flow: MFL_U/D = Please see glossary	MA = Moving Average

CF = Discounted Cash Flow; MFI	, U/D = Please see glossary.	MA = Moving Average
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Business Quality		ValueCreation™	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Baker Hughes		182.3	NMF	116.8%
Halliburton		43.6	NMF	114.9%
Weatherford Intl		NMF	NMF	69.6%
Schlumberger		44.3	NMF	105.5%
Peer Median		44.3	NMF	110.2%
National Oilwell Varco NMF NMF 99.5%				
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	/alue	

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	14,757	7,251	7,273
Revenue, YoY%	-31.2%	-50.9%	0.3%
Operating Income	1,299	-1,439	-95
Operating Margin %	8.8%	-19.8%	-1.3%
Net Income	-769	-2,412	-141
Net Income Margin %	-5.2%	-33.3%	-1.9%
Diluted EPS	-1.99	-6.41	-0.37
Diluted EPS, YoY %	-134.9%	222.8%	-94.2%
Free Cash Flow (CFO-capex)	879	676	-1,471
Free Cash Flow Margin % In Millions of USD (except for per share items)	6.0%	9.3%	-20.2%

NEUTRAL

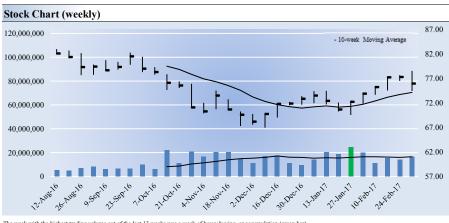
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Ratings as of 30-Jun-2017 Data as of 3-Mar-2017

VALUENTUM ALUENTUM Novartis NVS FAIRLY VALUED 6 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Sector Industry Attractive \$80.00 \$64.00 - \$96.00 LARGE-CAP VALUE Health Care Pharmaceuticals - Big

Novartis' oncology business looks to be perfoming well, which is a core piece of its portfolio transformation.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green b

Company Vitals

Market Cap (USD)	\$182,208
Avg Weekly Vol (30 wks)	13,558
30-week Range (USD)	66.93 - 82.98
Valuentum Sector	Health Care
5-week Return	5.5%
13-week Return	10.6%
30-week Return	-7.8%
Dividend Yield %	3.6%
Dividends per Share	2.75
Forward Dividend Payout Ratio	57.9%
Est. Normal Diluted EPS	5.40
P/E on Est. Normal Diluted EPS	14.1
Est. Normal EBITDA	17,743
Forward EV/EBITDA	12.9
EV/Est. Normal EBITDA	11.2
Forward Revenue Growth (5-yr)	3.2%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	16.2% al Year

Returns Summary	3-year Historical Average
Return on Equity	10.7%
Return on Assets	6.4%
ROIC, with goodwill	10.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	16.3% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

Novartis provides innovative healthcare solutions. It offers a diversified portfolio to meet the needs of patients and societies via innovative medicines, eye care, cost-saving generic pharmaceuticals, preventive vaccines, and over-the-counter products. The firm was founded in 1895 and is headquartered in Basel, Switzerland.

Part of Novartis' strategy is to capture crossdivisional synergies. The firm is in the process of scaling up 5 global service centers in Mexico City, Mexico; Prague, Czech Republic; Dublin, Ireland; Hyderabad, India; and Kuala Lumpur, Malaysia.

• Novartis is engaged in a portfolio transformation. The firm will focus on businesses with innovation power and global scale -- pharma, eye care and generics. Its transaction with GSK includes acquiring the firm's oncology products, divesting vaccines (excluding flu), and creating a Consumer Healthcare joint venture. The firm has also divested its animal health operations to Eli Lilly.

• The portfolio transformation should result in significantly improved profitability on modestly lower sales. We like the strengthening of Novartis' oncology business, as GSK's oncology products have immediately complemented its portfolio. The transformation appears to be on track; total oncology sales grew 12% in 2016.

Novartis also plans to overhaul Alcon, its eye care division, which operates in a large and profitable 16,025 market of ~\$40 billion that is expected to continue to grow. According to estimates, 80% of the population has a treatable eye condition.

11.8 Structure of the Big Pharma Industry

1.1 The big pharma industry is primarily composed of makers of branded drugs. Intellectual property protection is vital to the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, which is the balance of the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the balance of the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the balance of the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the balance of the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, the successful commercialization of medicines advantage via patents, the successful commercialization o

which can extend for decades. When branded drugs lose market exclusivity, however, makers of generic pharmaceuticals can generate intense price competition, causing drastic revenue losses on unprotected therapies. Long-term success for branded pharma companies depends on a strong and diverse drug pipeline, which can be augmented by M&A activity. We generally like the group and expect continued industry consolidation.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	74.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	y ValueCreation [™]				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.	
Relative Valuation	1	Forward P/E	PEG	Price / FV	
Abbott		64.0	0.6	102.8%	
Eli Lilly		20.2	2.0	128.9%	
Merck		17.3	1.6	111.0%	
Pfizer		13.4	1.2	90.8%	
Peer Median		18.7	1.4	106.9%	
Novartis 16.0 1.7 94.9%					
Price / FV = Current Stoc	Price / FV = Current Stock Price divided by Estimated Fair Value				

e	Financial Summary	Actual	l	Projected
l	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	50,387	49,436	49,288
n	Revenue, YoY%	-6.1%	-1.9%	-0.3%
r	Operating Income	6,928	6,341	13,376
y e	Operating Margin %	13.7%	12.8%	27.1%
e e	Net Income	7,017	6,712	11,507
y	Net Income Margin %	13.9%	13.6%	23.3%
	Diluted EPS	2.88	2.80	4.75
е	Diluted EPS, YoY %	-34.5%	-2.8%	69.7%
e	Free Cash Flow (CFO-capex)	8,392	8,596	13,763
o n	Free Cash Flow Margin % In Millions of USD (except for per share items)	16.7%	17.4%	27.9%

GOOD

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Ratings as of 30-Jun-2017 Data as of 10-Apr-2017

Industry

Software

Oracle ORCL FAIRLY VALUED

Economic Castle	Estima
Very Attractive	

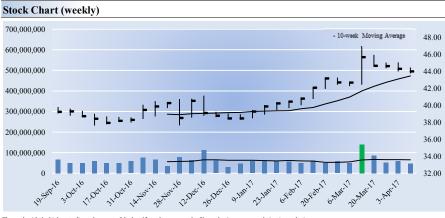
Estimated Fair Value \$51.00 Fair Value Range \$41.00 - \$61.00

Investment Style Sector Inc

LARGE-CAP VALUE Infor

Information Technology

Oracle is shifting the complexity from IT, moving it out of the enterprise by engineering hardware and software to work together.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green b

Company Vitals	
Market Cap (USD)	\$189,420
Avg Weekly Vol (30 wks)	61,388
30-week Range (USD)	37.62 - 46.99
Valuentum Sector Information	n Technology
5-week Return	2.9%
13-week Return	12.6%
30-week Return	12.4%
Dividend Yield %	1.7%
Dividends per Share	0.76
Forward Dividend Payout Ratio	28.6%
Est. Normal Diluted EPS	3.11
P/E on Est. Normal Diluted EPS	14.1
Est. Normal EBITDA	19,689
Forward EV/EBITDA	9.9
EV/Est. Normal EBITDA	9.0
Forward Revenue Growth (5-yr)	3.1%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	11.7% al Year
Returns Summary 3-year	Historical Average

Returns Summary	3-year Historical Average
Return on Equity	21.1%
Return on Assets	10.2%
ROIC, with goodwill	30.0%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	85.5% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	43,855
Net Debt	-12,270
Total Debt/EBITDA	2.8
Net Debt/EBITDA	NMF
EBITDA/Interest	10.6
Current Ratio	3.7
Quick Ratio	3.6
NMF = Not Meaningful	

Investment Highlights

• Oracle is shifting the complexity from IT, moving it out of the enterprise by engineering hardware and software to work together—in the cloud and in the data center. Its on-premise software, hardware systems, services, and cloud businesses account for ~70%, ~13%, ~9%, and ~8% of total revenues, respectively.

Oracle has positioned itself nicely against
 Salesforce.com. Oracle sold more than \$2.2 billion of
 new SaaS and PaaS business in fiscal 2016, which
 would have surpassed Salesforce.com's target.
 Competition will remain intense.

 Oracle will continue to focus on growing its cloud business. The segment only accounted for ~8% of total revenue in fiscal 2016 but has been growing at an impressive rate since fiscal 2010. This growth has helped drive an increase in recurring revenue over the same time period. Competition remains fierce in the space.

• Oracle continues to build its recurring revenue base, which has grown at a compound annual growth rate of 7% from fiscal 2011 to fiscal 2016. Recurring revenue accounted for 74% of total revenue, compared to 62% in fiscal 2011, good for a 7% 5-year CAGR. We like the momentum of such a dynamic.

• Oracle's recent large dividend hike speaks to its confidence in the free cash flow generating prowess of its business. As of the end of third quarter of fiscal 2017, it had more than \$58 million in cash, cash equivalents and marketable securities but total debt MF has risen to just under \$54 billion.

0.6 Structure of the Software Industry

3.7 Firms that serve the mature software markets—or those consisting of basic business applications—have powerful distribution
 3.6 channels, large installed bases, and fortress balance sheets. These entrenched competitors benefit from significant customer

switching costs, which make it nearly impossible for new entrants to gain a foothold. Participants generally benefit from highmargin license revenue and generate significant returns on investment. Still, the shift to cloud computing has created both opportunities and challenges, and the enterprise software landscape continues to evolve. We like the group.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	DETERIORATING
Near-term Technical Support, 10-week MA	43.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality	y ValueCreation [™]			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Adobe Systems		32.3	2.3	121.7%
F5 Networks		16.0	1.6	103.4%
Microsoft		21.7	2.0	104.8%
Salesforce.com		63.8	5.2	113.9%
Peer Median		27.0	2.2	109.3%
Oracle		16.6	1.8	86.3%
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary	Actua	Actual	
Fiscal Year End:	May-15	May-16	May-17
Revenue	38,226	37,047	37,380
Revenue, YoY%	-0.1%	-3.1%	0.9%
Operating Income	14,289	13,104	15,335
Operating Margin %	37.4%	35.4%	41.0%
Net Income	9,938	8,901	11,207
Net Income Margin %	26.0%	24.0%	30.0%
Diluted EPS	2.21	2.07	2.66
Diluted EPS, YoY %	-7.2%	-6.3%	28.5%
Free Cash Flow (CFO-capex)	12,945	12,372	13,376
Free Cash Flow Margin % In Millions of USD (except for per share items)	33.9%	33.4%	35.8%

VERY GOOD

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Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

VALUENTUM

Priceline.com PCLN FAIRLY VALUED

Economic Castle Highest Rated

Estimated Fair Value \$2018.00

Fair Value Range \$1614.00 - \$2422.00

6 Buying Index[™] Value Rating **Investment Style** Sector

LARGE-CAP BLEND

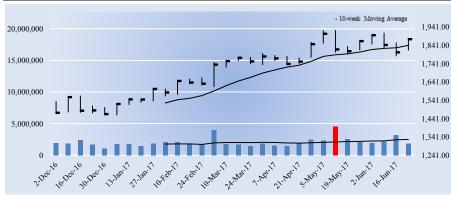
JALUENTUM

Consumer Discretionary Internet & Catalog Retail

Industry

We've raised our fair value estimate for Priceline.com as a result of increased top-line expectations. Bookings continue to grow at an impressive pace, and we're expecting global travel demand to remain strong.





Company Vitals

Market Cap (USD)	\$92,832
Avg Weekly Vol (30 wks)	2,076
30-week Range (USD) 1459.49 -	1927.13
Valuentum Sector Consumer Disc	retionary
5-week Return	3.2%
13-week Return	8.0%
30-week Return	23.5%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	88.06
P/E on Est. Normal Diluted EPS	21.3
Est. Normal EBITDA	5,744
Forward EV/EBITDA	31.4
EV/Est. Normal EBITDA	16.7
Forward Revenue Growth (5-yr)	14.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	20.5%

Returns Summary	3-year Historical Average
Return on Equity	31.9%
Return on Assets	19.0%
ROIC, with goodwill	82.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	208.8% Not Meaningful

Leverage, Coverage, and Liquidity

Total Debt Net Debt Total Debt/EBITDA Net Debt/EBITDA EBITDA/Interest Current Ratio Quick Ratio NMF = Not Meaningful

In Millions of USI

Investment Highlights

• Priceline is a leader in global online hotel reservations. The firm is composed of four primary brands--Booking.com, priceline.com, Agoda.com, Kayak and Rentalcars.com--and several ancillary brands. Bookings growth continues to be excellent across its platforms. The company was founded in 1997 and is headquartered in Connecticut.

· Demand in Priceline's business model is boosted by a virtuous cycle. Its partnerships allow it to offer an enhanced customer experience, driving increased conversion and traffic. Growing traffic levels give it the opportunity to test and improve customer and partner satisfaction.

· Priceline has made a habit of issuing conservative quarterly guidance, which the market tends not to like. Investors should be prepared for material swings on quarterly reports due to such guidance, and the firm's equity may be better served by management not issuing such punitive quarterly guidance. Nevertheless, we continue to have confidence in the firm's fundamentals.

· As it rides the wave of secular growth in Internet penetration in travel, Priceline will also benefit from expansion into new markets in North America, the Asia Pacific, and South America. The company's strong brand helps prop up share in the mature US market.

· Priceline.com is a stock that is going to experience a 7,139 tremendous amount of volatility, but investors can't argue with its strong financial performance as of late. 2,839 EBITDA and free cash flow have both advanced at a 2.0 more than 30% CAGR since 2010. 0.8

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	HIGH
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Support, 10-week MA	1841.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation Forward P/E PEG Price / FV				
Amazon.com		NMF	NMF	152.8%

Amazon.com	NMF	NMF	152.8%	
eBay	17.5	NMF	107.8%	
Expedia	28.7	2.0	119.7%	
Liberty Interactive	22.9	3.8	94.2%	
Peer Median	22.9	2.9	113.8%	
Priceline.com	43.9	1.2	92.9%	
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-14	Dec-15	Dec-16
Revenue	8,442	9,224	10,743
Revenue, YoY%	24.3%	9.3%	16.5%
Operating Income	3,073	3,259	2,695
Operating Margin %	36.4%	35.3%	25.1%
Net Income	2,422	2,551	2,113
Net Income Margin %	28.7%	27.7%	19.7%
Diluted EPS	45.67	49.45	42.65
Diluted EPS, YoY %	26.5%	8.3%	-13.7%
Free Cash Flow (CFO-capex)	2,783	2,928	3,705
Free Cash Flow Margin % In Millions of USD (except for per share items)	33.0%	31.7%	34.5%

22.5 Structure of the Internet & Catalog Retail Industry

The Internet and catalog retail industry benefits as a whole from the secular trend toward consumer digital (online) 2.5

consumption. The industry consists of a number of exclusive online retailers led by Amazon and businesses that offer Internet 2.3 travel services such as Priceline. Online auctions are dominated by eBay, and the firm benefits from both a buyer-seller driven network effect and secular online consumption growth (via PayPal). The industry generates high returns on investment due to minimal capital costs, but the landscape will be vastly different in the decades ahead. Still, we like the group.

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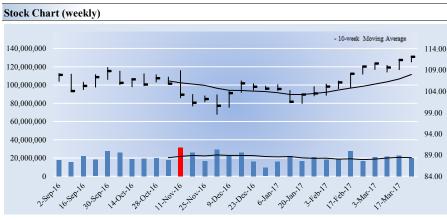


GOOD

Ratings as of 30-Jun-2017 Data as of 24-Mar-2017

VALUENTUM PepsiCo PEP FAIRLY VALUED 7 Buying Index[™] Value Rating Investment Style **Economic Castle Estimated Fair Value** Fair Value Range Sector Industry Attractive \$94.00 \$75.00 - \$113.00 LARGE-CAP CORE Consumer Staples Beverages - nonalcoholic

We're huge fans of Pepsi's brand portfolio, but competition remains fierce.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals

Market Cap (USD)	\$162,798
Avg Weekly Vol (30 wks)	20,772
30-week Range (USD)	98.5 - 112.38
Valuentum Sector	Consumer Staples
5-week Return	3.7%
13-week Return	6.7%
30-week Return	4.3%
Dividend Yield %	2.7%
Dividends per Share	3.01
Forward Dividend Payout Ra	tio 58.1%
Est. Normal Diluted EPS	6.15
P/E on Est. Normal Diluted H	EPS 18.2
Est. Normal EBITDA	15,870
Forward EV/EBITDA	13.3
EV/Est. Normal EBITDA	11.6
Forward Revenue Growth (5-	yr) 3.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY	= Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	41.4%
Return on Assets	8.5%
ROIC, with goodwill	17.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	26.4% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	36,945
Net Debt	20,820
Total Debt/EBITDA	3.0
Net Debt/EBITDA	1.7
EBITDA/Interest	9.1
Current Ratio	1.3
Quick Ratio	1.1
NMF = Not Meaningful	

Investment Highlights

• Pepsi is a global food/beverage company with a plethora of respected brands. Its portfolio includes the namesake Pepsi, Mountain Dew, Gatorade, Lay's, Doritos, Cheetos, Tostitos, Ruffles, Quaker oatmeal, and Aunt Jemima, among others. The US accounts for about half of revenue. The company was founded in 1898 and is headquartered in New York.

Though Pepsi may be impacted by volatile macro pressures, particularly in developing and emerging markets, its strength in North America is undeniable. 2016 marked the third consecutive year in which it was the largest contributor to US reatil food and beverage growth.

• We're huge fans of Pepsi's brand portfolio, but competition remains fierce. Coca-Cola is its primary beverage competitor, while food and beverage rivals include Nestlé, Danone, Kellogg, General Mills, and Mondelēz. Pepsi has a scale advantage in North America, however, and has nineteen \$1 billion global brands sold in the US.

• In 2017, Pepsi is expecting organic revenue growth of 3%, but currency headwinds will reduce its reported figure. Core EPS are expected to grow to ~\$5.09 for the full year, while free cash flow is expected to be approximately flat at ~\$7 billion. Management expects to spend \$4.5 billion on dividends and \$2 billion on share repurchases in the year.

Though we do not expect Pepsi's dividend to continue to grow as it has in the past, we think this is more of a function of the pace of its dividend growth in the past and its debt load than any fundamental weakness going forward. 2017 marks the 45th consecutive year of a dividend increase.
Structure of the Nonalcoholic Beverages Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk [™]	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	108.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	y. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
National Beverage		37.1	2.7	191.6%
Coca-Cola		22.3	2.3	108.0%
Monster Beverage		39.4	2.8	123.5%
Dr Pepper Snapple		21.0	2.4	125.9%
Peer Median		29.7	2.6	124.7%
PepsiCo		21.6	2.4	119.3%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	63,056	62,799	63,239
Revenue, YoY%	-5.4%	-0.4%	0.7%
Operating Income	9,712	9,785	11,402
Operating Margin %	15.4%	15.6%	18.0%
Net Income	5,452	6,329	7,523
Net Income Margin %	8.6%	10.1%	11.9%
Diluted EPS	3.67	4.36	5.18
Diluted EPS, YoY %	-13.9%	18.7%	18.9%
Free Cash Flow (CFO-capex)	7,575	7,107	7,193
Free Cash Flow Margin % In Millions of USD (except for per share items)	12.0%	11.3%	11.4%

GOOD

1.3 The nonalcoholic beverage segment of the commercial beverage industry is highly competitive, consisting of numerous

companies that make various sparkling beverages, water products, juices, fruit drinks, energy and other performanceenhancing drinks. Pricing, advertising, product innovation, the availability of in-store private-label beverages, and health concerns about sugar-sweetened beverages are key drivers that impact demand. Leading brands with high levels of consumer acceptance and an expansive distribution network are sources of competitive strengths. We like the structure of the group.

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JALUENTUM

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 3-Mar-2017

Industry

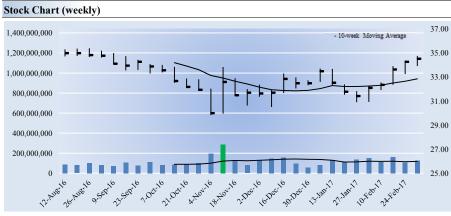
Pharmaceuticals - Big

Value Rating

Pfizer PFE FAIRLY VALUED

Economic Castle	Estimated Fair Value	Fair Value Range	Investment Style	Sector
Attractive	\$38.00	\$30.00 - \$46.00	MEGA-CAP VALUE	Health Car

Pfizer has a strong track record of approvals, which has played a key role in the evolution of its business.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green b

Company Vitals

Market Cap (USD)	\$212,609
Avg Weekly Vol (30 wks)	116,305
30-week Range (USD)	29.83 - 35.38
Valuentum Sector	Health Care
5-week Return	9.7%
13-week Return	8.8%
30-week Return	-2.2%
Dividend Yield %	3.7%
Dividends per Share	1.28
Forward Dividend Payout Ratio	49.5%
Est. Normal Diluted EPS	3.00
P/E on Est. Normal Diluted EPS	11.5
Est. Normal EBITDA	30,026
Forward EV/EBITDA	8.7
EV/Est. Normal EBITDA	7.9
Forward Revenue Growth (5-yr)	2.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	23.9% al Year

Returns Summary	3-year Historical Average
Return on Equity	11.4%
Return on Assets	4.6%
ROIC, with goodwill	11.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	20.7% Not Meaningful

Leverage, Coverage, and Liquidity		
In Millions of USD		
Total Debt	42,086	
Net Debt	24,236	
Total Debt/EBITDA	2.2	
Net Debt/EBITDA	1.2	
EBITDA/Interest	16.4	
Current Ratio	1.3	
Quick Ratio	0.9	
NMF = Not Meaningful		

Investment Highlights

• Pfizer is a research-based, global biopharmaceutical company. The company has a leading portfolio of products and medicines that support wellness and prevention, as well as treatment and cures for diseases across a broad range of therapeutic areas. It recently spun off Zoetis, its animal health operations. The firm was founded in 1849 and is headquartered in New York, New York.

• Pfizer continues to deliver novel and differentiated future potential products. The firm has the potential for more than 20 approvals from 2016-2020, including 7 new molecular entities (NMEs). Further, it has 6 near-term growth platforms with potential for significant market opportunity.

• Pfizer has a strong track record of approvals, which has played a key role in the evolution of its business. The firm is now #1 in non-viral anti-infective treatments, #1 in total biosimilar sales, the leading company in global off-patent sterile injectables, and has a leading position in emerging markets, which can be expected to drive growth in the near term.

 Pfizer has faced pressure from the loss of exclusivity of Lipitor, but we remain encouraged by potential new therapies in its pipeline and have no qualms with its decision to IPO its Animal Health business and sell its Nutrition operations. Recently-launched products such as Eliquis, Xeljanz, Xalkori, and Inlyta continue to gain traction.

• Pfizer recently had the US Department of the Treasury effectively nix its agreement to acquire Allergan in an all-stock tax-inversion deal. Pfizer abandoned the deal and acquired Anacor Pharmaceuticals for \$5.2 billion. The key target of the deal is Anacor's eczema gel product.

Structure of the Big Pharma Industry

The big pharma industry is primarily composed of makers of branded drugs. Intellectual property protection is vital to the successful commercialization of medicines and offers makers of branded drugs a unique competitive advantage via patents, which can extend for decades. When branded drugs lose market exclusivity, however, makers of generic pharmaceuticals can generate intense price competition, causing drastic revenue losses on unprotected therapies. Long-term success for branded pharma companies depends on a strong and diverse drug pipeline, which can be augmented by M&A activity. We generally like the group and expect continued industry consolidation.

Merck

Peer Median

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	33.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	MA = Moving Average

Care

7

Business Quality	ValueCreation TM			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
AbbVie		17.5	1.4	89.2%
Abbott		64.0	0.6	102.8%
Eli Lilly		20.2	2.0	128.9%

17.3

18.9

Pfizer 13.4

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actua	l	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	48,851	52,824	53,299
Revenue, YoY%	-1.5%	8.1%	0.9%
Operating Income	12,976	13,730	21,566
Operating Margin %	26.6%	26.0%	40.5%
Net Income	6,949	7,198	15,606
Net Income Margin %	14.2%	13.6%	29.3%
Diluted EPS	1.11	1.17	2.59
Diluted EPS, YoY %	-21.5%	5.2%	121.2%
Free Cash Flow (CFO-capex)	13,192	13,902	19,438
Free Cash Flow Margin % In Millions of USD (except for per share items)	27.0%	26.3%	36.5%

GOOD

111.0%

106.9%

90.8%

1.6

1.5

1.2

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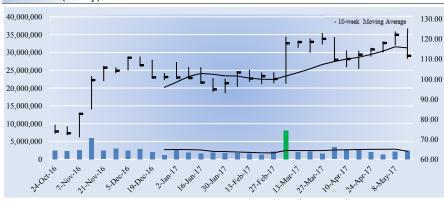


Ratings as of 30-Jun-2017 Data as of 15-May-2017

VALUENTUM Children's Place PLCE FAIRLY VALUED 3 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Sector Industry Attractive \$93.00 \$74.00 - \$112.00 MID-CAP CORE Consumer Discretionary Retail - Men's, Women's, Kids' Apparel

Children's Place has defied the broad retail weakness in recent quarters with impressive comparable sales growth numbers.

Stock Chart (weekly)



olume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$2,116
Avg Weekly Vol (30 wks)	2,482
30-week Range (USD) 70.5	9 - 125.3
Valuentum Sector Consumer Disc	retionary
5-week Return	1.1%
13-week Return	10.9%
30-week Return	49.2%
Dividend Yield %	1.4%
Dividends per Share	1.60
Forward Dividend Payout Ratio	23.8%
Est. Normal Diluted EPS	7.47
P/E on Est. Normal Diluted EPS	14.9
Est. Normal EBITDA	265
Forward EV/EBITDA	7.6
EV/Est. Normal EBITDA	7.1
Forward Revenue Growth (5-yr)	1.1%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year	8.1%

Returns Summary	3-year Historical Average
Return on Equity	13.3%
Return on Assets	7.8%
ROIC, with goodwill	23.1%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	23.1% Not Meaningful

543.6

Leverage, Coverage, and Liquidity

In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· The Children's Place is the largest pure-play children's specialty apparel retailer in North America. The company designs, contracts to manufacture and sells fashionable, high-quality merchandise at value prices, primarily under the proprietary "The Children's Place" brand name. It was founded in 1969 and is based in New Jersey.

· The firm continues to grow market share among kids 5-10 years of age and has increased its merchandising focus to strengthen sales within the baby segment (0-4 years of age). The market, while competitive, is an attractive one.

· The Children's Place's key near-term initiatives include the expansion of its mobile architecture and omni-channel capabilities, improving its inventory management, optimizing markdown pricing, and expanding its channel exposure. The firm has tagged its process as a business transformation through technology.

• A lot has happened at Children's Place of late. The company recently settled a proxy fight where it added two board members recommended by Macellum and Barrington Capital, and rumors have swirled that the company has hired an advisor to explore the sale of the firm.

· Children's Place was one of the few retailers that 15 turned in a better than expected holiday season in -228 which comparable retail sales increased ~7%. The firm kept the momentum rolling in the first quarter of 2017 0.1 with comps above 6%. NMF

Structure of the Specialty Apparel (Men's-Women's-Kid's) Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Resistance, 10-wk MA	116.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average	

Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.	
Relative Valuation	n	Forward P/E	PEG	Price / FV	
Ascena Retail		NMF	NMF	67.0%	
Carter's Inc		14.9	1.9	91.8%	
Hanesbrands Inc		10.2	1.1	75.6%	
Limited Brands		14.9	1.0	80.7%	
Peer Median		14.9	1.1	78.1%	
Children's Place 16.6 2.5 120.0%					
Price / FV = Current Stoc	Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary	Actua	Actual	
Fiscal Year End:	Jan-16	Jan-17	Jan-18
Revenue	1,726	1,785	1,807
Revenue, YoY%	-2.0%	3.5%	1.2%
Operating Income	93	152	182
Operating Margin %	5.4%	8.5%	10.1%
Net Income	58	102	126
Net Income Margin %	3.4%	5.7%	7.0%
Diluted EPS	2.80	5.40	6.73
Diluted EPS, YoY %	7.8%	93.1%	24.6%
Free Cash Flow (CFO-capex)	141	164	137
Free Cash Flow Margin %	8.1%	9.2%	7.6%

NEUTRAL

The retail clothing space is incredibly competitive, very fragmented, and heavily exposed to cyclical pressures and consumer 1.9 spending patterns. Distribution and storefronts remain crucial, but online threats are becoming ever more apparent. Predicting 0.8 the correct fashion styles during various seasons of the year continues to be the primary driver impacting the operating results of constituents, and brands can fall out of favor with consumers relatively quickly. Though some firms have developed a dedicated customer following that has helped mitigate abrupt market share shifts, we're generally neutral on the industry.

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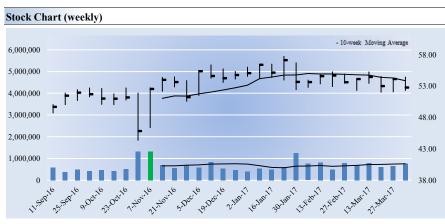


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Ratings as of 30-Jun-2017 Data as of 3-Apr-2017

ALUENTUM VALUENTUM Plantronics Inc PLT FAIRLY VALUED 4 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Attractive \$51.00 \$41.00 - \$61.00 SMALL-CAP CORE Information Technology Communications Equipment

Plantronics believes it has a long runway of growth ahead of it in its Unified **Communications segment.**



The week with the ighest trading volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$1,844
Avg Weekly Vol (30 wks)	668
30-week Range (USD)	44.33 - 57.79
Valuentum Sector Informatio	n Technology
5-week Return	-0.5%
13-week Return	-4.9%
30-week Return	7.1%
Dividend Yield %	1.1%
Dividends per Share	0.60
Forward Dividend Payout Ratio	19.2%
Est. Normal Diluted EPS	3.70
P/E on Est. Normal Diluted EPS	14.2
Est. Normal EBITDA	206
Forward EV/EBITDA	10.6
EV/Est. Normal EBITDA	9.4
Forward Revenue Growth (5-yr)	3.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	16.5% al Year
D : 0	

Returns Summary 3-year Historical Average Return on Equity 15.2% 11.7% Return on Assets 51.1% ROIC, with goodwill ROIC, without goodwill 54.2% ROIC = Return on Invested Capital: NMF = Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt Net Debt Total Debt/EBITDA Net Debt/EBITDA EBITDA/Interest Current Ratio Quick Ratio

NMF = Not Meaningful

Investment Highlights

· Plantronics is a world leader in personal audio communications for professionals and consumers. Its services span solutions for unified communication to Bluetooth headsets. The company also makes specialty products under the Clarity brand. It was founded in 1961 and is headquartered in Santa Cruz, California.

 Plantronics believes it has a long runway of growth ahead of it in its Unified Communications (UC) segment, though growth in this area has been slower than initially anticipated. Innovation in software, services, and analytics will be important moving forward.

 Plantronics expects revenue to advance at a 6%-7% CAGR through fiscal 2019. Its 'Consumer' segment (27% of fiscal 2016 revenue) is projected to grow at a ~10% CAGR, while its 'Enterprise' segment is looking to hit a ~5% revenue CAGR. Innovation is important to maintain solid growth, and the company spends 8% 10% of revenue on R&D each year, ~50% of which goes towards software development.

• Plantronics' targets call for gross margins in the 50% 52% range and operating margins in the 20%-23% range (assuming a stable economic environment) but it is targeting an operating margin of 20% in fiscal 2018 The company's profit margins have been quite volatile during the past decade, and investors should expect this volatility to continue.

· The firm's business is sensitive to economic cycles 490 but the demand for headsets has generally grown over 94 time for both business and consumer applications Motorola, Samsung, LG and Bose can be considered 3.4 competitors. Currency moves may pose headwinds. 0.7

5.7 Structure of the Communications Equipment Industry

The communications equipment industry continues to undergo rapid change, as network traffic expands, new service offerings 5.5

are introduced, and end user demand shifts. Competition among communication network solution vendors remains intense, as 4.8 securing new opportunities often requires agreeing to less favorable commercial terms and pricing. Rivalry among constituents will only increase in coming years, as Chinese equipment vendors gain entry into the US market and incumbent competitors strive to retain share. We don't think such conditions are favorable to generating long-term economic profit. 78

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend [™]	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Resistance, 10-wk MA	54.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	MA = Moving Average

Business Quality		ValueCreationTM	4		
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation	n	Forward P/E	PEG	Price / FV	
EchoStar		29.5	5.1	123.0%	

Relative valuation	Forward P/E	PEG	Price / FV	
EchoStar	29.5	5.1	123.0%	
Harris Corp	19.7	2.2	117.2%	
QUALCOMM	12.0	1.9	88.0%	
ViaSat	55.4	2.9	121.7%	
Peer Median	24.6	2.5	119.4%	
Plantronics Inc	16.9	1.6	103.5%	
Price / FV = Current Stock Price divided by Estimated Fair Value				

6-	Financial Summary	Actual		Projected
h	Fiscal Year End:	Mar-15	Mar-16	Mar-17
	Revenue	865	857	889
6-	Revenue, YoY%	5.7%	-0.9%	3.8%
6	Operating Income	140	123	160
t	Operating Margin %	16.2%	14.4%	18.0%
е	Net Income	112	68	108
t	Net Income Margin %	13.0%	8.0%	12.1%
	Diluted EPS	2.63	1.96	3.12
	Diluted EPS, YoY %	1.6%	-25.7%	59.4%
r	Free Cash Flow (CFO-capex)	132	116	96
s. d	Free Cash Flow Margin % In Millions of USD (except for per share items)	15.3%	13.6%	10.8%

VERY POOR

rv. seek profe rt Redistribu ssion. To license Value

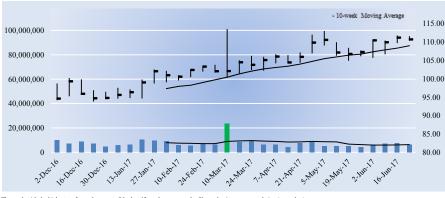


Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

JALUENTUM VALUENTUM PPG Industries PPG FAIRLY VALUED 7 Buying Index[™] Value Rating Fair Value Range Economic Castle **Estimated Fair Value Investment Style** Sector Industry Attractive \$101.00 \$81.00 - \$121.00 LARGE-CAP CORE Materials Chemicals - broad

PPG Industries isn't too capital-intensive, has pricing power, and has a topmarket share position in the consolidating coatings industry.

Stock Chart (weekly)



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals Market Cap (USD)

\$29,596
7,547
.8001 - 113.49
Materials
3.5%
7.7%
13.0%
1.4%
1.60
25.4%
7.61
14.5
3,416
10.9
9.4
3.6%
33.6% scal Year

Returns Summary	3-year Historical Average
Return on Equity	21.0%
Return on Assets	6.2%
ROIC, with goodwill	15.3%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	22.5% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• PPG Industries is a leading supplier of paints, coatings, specialty materials, flat glass and fiber glass. United States and Canada account for ~45% of the company's business. PPG Industries continues to post excellent financial results, and management is fiscally prudent (albeit acquisitive). The firm was founded in 1883.

Since 2004, the firm has undergone a significant
 shift in operational focus. Coatings accounted for
 ~56% of its business in 2004. Today, coatings account
 for more than 95% of its portfolio. Acquisitions are
 worth watching.

• PPG Industries is acquisitive, but we like its organic growth potential via emerging market expansion, increased sales content per airplane, and improving auto production. Earnings growth across its coatings segments has been 10%+ on an annual basis in recent years, and management continues to target the annual reduction of working capital by 1 percentage point.

• PPG Industries isn't too capital-intensive (capex averages about 2.5% of sales), has pricing power, and its top-market share position in the ~\$120 billion consolidating coatings industry is hard not to like. On a fundamental basis, the company is one of our favorite ideas within the chemicals industry.

PPG Industries is a Dividend Aristocrat. The company has raised its dividend in each of the past 45 2,553 years. Though we like its dividend growth potential, 1.6 the firm's annual yield isn't large. Dividends have been ~15% of its cash usage in recent years.

21.4 Structure of the Chemicals Industry

1.5 The broad chemicals industry includes firms that make thousands of different chemical substances, ranging from basic raw materials to advanced specialty chemicals. Making chemicals is a cyclical and energy-intensive business, with volatile oil/gas prices influencing feedstock, operation, and transportation costs. Specialty providers can carve out niches, but commodity chemicals producers are largely undifferentiated, making it impossible to gain a sustainable competitive edge. The industry is

very capital intensive, and large swings in prices and volume should be expected. We don't like the industry structure.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage MEDIUM Growth MODEST Technical Evaluation BULLISH Relative Strength STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) DETERIORATING Near-term Technical Support, 10-week MA 109.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

		0	-	0 0
Business Quality		ValueCreation™		
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Dow Chemical		15.5	2.2	119.8%
DuPont		20.9	1.9	126.5%
Ecolab		27.3	2.5	147.9%
Praxair		23.0	2.0	135.5%
Peer Median		21.9	2.1	131.0%
PPG Industries		17.6	1.6	109.6%
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summary			tual	Projected

Actual		Projected
Dec-15	Dec-16	Dec-17
15,330	14,751	15,046
-0.2%	-3.8%	2.0%
2,079	2,098	2,352
13.6%	14.2%	15.6%
1,405	564	1,677
9.2%	3.8%	11.1%
5.14	2.11	6.30
30.6%	-58.9%	198.8%
1,383	923	1,706
9.0%	6.3%	11.3%
	Dec-15 15,330 -0.2% 2,079 13.6% 1,405 9.2% 5.14 30.6% 1,383	Dec-15 Dec-16 15,330 14,751 -0.2% -3.8% 2,079 2,098 13.6% 14.2% 1,405 564 9.2% 3.8% 5.14 2.11 30.6% -58.9% 1,383 923

POOR

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Ratings as of 30-Jun-2017 Data as of 10-Mar-2017

VALUENTUM

PVH Corp PVH FAIRLY VALUED

Economic Castle
Attractive

Estimated Fair Value \$111.00 Fair Value Range \$89.00 - \$133.00

Buying Index[™] 7 Value Rating

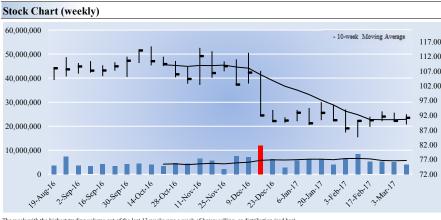
MID-CAP VALUE

JALUENTUM

Consumer Discretionary

Industry Luxury - Established Brands

Tommy Hilfiger and Calvin Klein account for about 75% of PVH Corp's revenue and about 85% of its earnings before interest and taxes.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red bar)

Company Vitals Market Cap (USD) \$7,572 Avg Weekly Vol (30 wks) 5,286 30-week Range (USD) 84.53 - 115.4 Valuentum Sector Consumer Discretionary 5-week Return 4.0%13-week Return -14.6% 30-week Return -12.4% Dividend Yield % 0.2% Dividends per Share 0.15 2.2% Forward Dividend Payout Ratio Est. Normal Diluted EPS 8.18 P/E on Est. Normal Diluted EPS 11.1 Est. Normal EBITDA 1.236 Forward EV/EBITDA 9.6 8.3 EV/Est. Normal EBITDA Forward Revenue Growth (5-yr) 2.6% Forward EPS Growth (5-yr) 7.2% NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Year

Returns Summary	3-year Historical Average
Return on Equity	8.9%
Return on Assets	3.6%
ROIC, with goodwill	7.5%
ROIC, without goodwill	11.9%
ROIC = Return on Invested Capital; NMF =	Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 3,217 Net Debt 2,660 Total Debt/EBITDA 3.2 Net Debt/EBITDA 2.7 EBITDA/Interest 86 Current Ratio 1.8 0.8 Quick Ratio NMF = Not Meaningful

Investment Highlights

• PVH Corp is one of the world's largest apparel companies. The firm leverages a diversified portfolio of brands--including Calvin Klein, Tommy Hilfiger, Van Heusen, IZOD, ARROW, and GH Bass & Co-and markets them globally. The company was founded in 1881 and is based in New York.

• Tommy Hilfiger and Calvin Klein account for about 75% of the firm's revenue and about 85% of its earnings before interest and taxes. The continued success of these two brands remains vital to PVH's long-term health. PVH acquired The Warnaco Group in February 2013.

By the end of 2017, PVH sees an incremental \$2.5 billion in global growth prospects for Tommy Hilfiger via broadening distribution and growing emerging market share. It sees a similar magnitude of opportunity for Calvin Klein. Sales growth for both brands has been modest as of late, however.

• PVH recently acquired True&Co, an e-commerce retailer, for an undisclosed sum. While the deal may not be a blockbuster needle mover in terms of immediate growth potential, we like what the decision to acquire a data and analytics driven entity. Integration and execution risk are certainly present, however.

• Tracing its roots back to the late 19th century, PVH has come a long way. It has wholesale, retail, ecommerce and licensing channels, and the firm's Asia and Latin American operations account for 20%+ of operating income.

Structure of the Luxury Goods Industry

Luxury goods firms differentiate themselves based on brand name, perception, and quality in order to generate excess returns on invested capital through the economic cycle. Building a large, successful luxury brand is difficult, leaving those that possess them with intangible competitive advantages that are not easily overcome by new entrants. Growth in emerging middle classes and China will be the key demand drivers going forward, though the strongest brands will also grow successfully via market share gains. Though changes in consumer preferences should be watched closely, we like the structure of the group.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	GOOD
ValueRisk TM	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	IMPROVING
Near-term Technical Support, 10-week MA	91.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality	ValueCreation™				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E			PEG	Price / FV	
Nike		23.9	2.1	97.3%	

Relative valuation	Forward P/E	PEG	Price / FV		
Nike	23.9	2.1	97.3%		
Philips	15.5	1.6	105.1%		
Sony	NMF	0.7	99.1%		
VF Corp	17.1	1.7	99.9%		
Peer Median	17.1	1.6	99.5%		
PVH Corp	13.3	1.4	82.1%		
Price / FV = Current Stock Price divided by Estimated Fair Value					

Financial Summary ----- Actual -----Projected Fiscal Year End: Jan-15 Jan-16 Jan-17 Revenue 8,241 8,020 8,189 Revenue, YoY% 0.7% -2.7% 2.1% Operating Income 613 744 800 7.4% 9.3% 9.8% Operating Margin % Net Income 439 572 573 7.0% Net Income Margin % 5.3% 7.1% Diluted EPS 5.27 6.89 6.83 Diluted EPS, YoY % 203.3% 30.7% -0.9% 533 636 596 Free Cash Flow (CFO-capex) 6.5% 7.9% 7.3% Free Cash Flow Margin % In Millions of USD (except for per share items)

GOOD

80

ALUENTUM

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JALUENTUM

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 1-May-2017

Industry

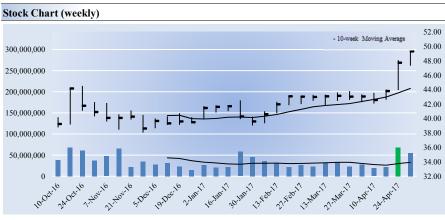
VALUENTUM

Value Rating

PayPal PYPL FAIRLY VALUED

Economic Cast	le Estimated Fair Value	Fair Value Range	Investment Style
Attractive	\$51.00	\$41.00 - \$61.00	LARGE-CAP BLEN

PayPal has done well in expanding its customer base and deepening engagement.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green l

Company Vitals

Market Cap (USD)	\$60,047
Avg Weekly Vol (30 wks)	35,556
30-week Range (USD)	38.06 - 49.44
Valuentum Sector Informatio	n Technology
5-week Return	14.1%
13-week Return	24.4%
30-week Return	22.9%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	2.48
P/E on Est. Normal Diluted EPS	19.8
Est. Normal EBITDA	4,745
Forward EV/EBITDA	16.0
EV/Est. Normal EBITDA	11.6
Forward Revenue Growth (5-yr)	14.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	22.5% al Year

Returns Summary	3-year Historical Average
Return on Equity	8.7%
Return on Assets	3.7%
ROIC, with goodwill	17.7%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	26.6% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 0 Net Debt -4,975 Total Debt/EBITDA 0.0 Net Debt/EBITDA NMF EBITDA/Interest Excellent Current Ratio 1.5 1.2 Quick Ratio NMF = Not Meaningful

Investment Highlights

• PayPal operates as a technology platform company that enables digital and mobile payments on behalf of consumers and merchants worldwide. The company's platform allows customers to pay and get paid, transfer and withdraw funds to their bank accounts, and hold balances in their PayPal accounts in various currencies. PayPal was spun off from eBay in July 2015.

• PayPal will continue to innovate and update its products and platform. For example, the firm recently updated its order-ahead function, which allows customer to have orders ready and paid for when they arrive at a store, and it has helped in the race for digital wallet customers.

 PayPal's business is subject to extensive government regulation and oversight, as well as complex, overlapping and frequently changing rules, regulations and legal interpretations. Additionally, any factors that increase the costs of cross-border trade or restrict, delay, or make cross-border trade more difficult would lower its revenues and profits and could harm our business, providing additional geopolitical risk.

• PayPal continues to set itself up for long-term success. The firm has announced partnerships with Visa, MasterCard, and Discover that enhance customer service features, particularly in the area of digital payments. For example, its partnership with Visa allows Visa cards to be a clear and equal payment method on PayPal platforms.

• PayPal has done well in expanding its customer base and deepening engagement. For example, both active customer accounts and number of payment transactions per customer account increased at a double-digit rate in the first quarter of 2017 on a yearover-year basis. Structure of the Financial Tech Services Industry

ND Information Technology Financial Tech Services **Investment Considerations** DCF Valuation FAIRLY VALUED Relative Valuation **NEUTRAL** ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ NEGATIVE Cash Flow Generation STRONG Financial Leverage LOW

Sector

6

HIGH
LLISH
RONG
TRAL
LLISH
44.00
Į

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E PEG Price / FV					
Bottomline Tech		26.0	NMF	78.7%	

Bottomline Tech	26.0	NMF	78.7%	
Fiserv	23.2	2.4	141.2%	
Mastercard	27.1	2.4	107.8%	
Visa	27.1	1.9	109.6%	
Peer Median	26.5	2.4	108.7%	
PayPal	27.4	1.9	96.7%	
Price / FV = Current Stock Price divided by Estimated Fair Value				

Price / FV = Current Stock Price divided by Estimated Fair Val

	Financial Summary Actual		Projected	
	Fiscal Year End:	Dec-15	Dec-16	Dec-17
	Revenue	9,248	10,842	12,696
	Revenue, YoY%	15.2%	17.2%	17.1%
	Operating Income	1,461	1,586	2,586
-	Operating Margin %	15.8%	14.6%	20.4%
	Net Income	1,228	1,401	2,198
	Net Income Margin %	13.3%	12.9%	17.3%
	Diluted EPS	1.00	1.15	1.80
	Diluted EPS, YoY %	191.9%	15.1%	56.3%
	Free Cash Flow (CFO-capex)	1,824	2,489	2,693
	Free Cash Flow Margin % In Millions of USD (except for per share items)	19.7%	23.0%	21.2%

EXCELLENT

5 The financial tech services industry is primarily composed of firms that generate revenue by charging fees to customers for 2 providing transaction processing and other payment-related services. Constituents operate in a rapidly-evolving

legal/regulatory environment, particularly with respect to interchange fees, data protection, and information security. Several participants benefit from a significant competitive advantage – the network effect. As more consumers use credit/debit cards, more merchants accept them, thereby creating a virtuous cycle. The industry is one of the most attractive in our coverage.

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Ratings as of 30-Jun-2017 Data as of 3-Apr-2017

VALUENTUM

Value Rating

QUALCOMM QCOM FAIRLY VALUED

Economic Castle	
Highest Rated	

Estimated Fair Value \$64.00

Fair Value Range \$51.00 - \$77.00

4 Buying Index[™] **Investment Style** Sector

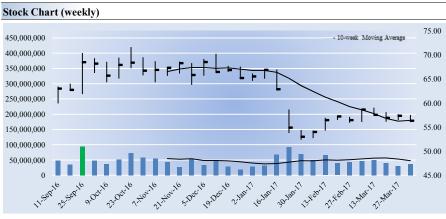
LARGE-CAP VALUE

ALUENTUM

Information Technology Communications Equipment

Industry

Apple and the Federal Trade Commission have accused QUALCOMM of anticompetitive practices.



Company Vitals

Market Cap (USD)	\$84,367
Avg Weekly Vol (30 wks)	48,413
30-week Range (USD)	52.37 - 71.62
Valuentum Sector Information	n Technology
5-week Return	0.1%
13-week Return	-14.1%
30-week Return	-6.5%
Dividend Yield %	4.0%
Dividends per Share	2.28
Forward Dividend Payout Ratio	48.4%
Est. Normal Diluted EPS	5.10
P/E on Est. Normal Diluted EPS	11.0
Est. Normal EBITDA	9,457
Forward EV/EBITDA	8.5
EV/Est. Normal EBITDA	8.2
Forward Revenue Growth (5-yr)	2.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	7.8% al Year
_	

Returns Summary	3-year Historical Average
Return on Equity	17.7%
Return on Assets	12.6%
ROIC, with goodwill	66.9%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	119.3% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· QUALCOMM has revolutionized the mobile phone industry. Through its own R&D and through partnerships with other firms, the company develops breakthrough technology and then licenses it. The firm has one of the strongest Economic Castles in our coverage, but a breakup may be on the table. Job cuts to the tune of ~15% of its workforce have been announced.

QUALCOMM agreed to acquire NXP Semiconductors in a cash deal worth ~\$47 billion, building on mobile technology leadership in connectivity and Systems on a Chip. The firm expects to realize \$500 million in annualized run-rate cost synergies within two years of the deal closing.

· You know a company's intellectual property is one-ofa-kind when it continues to face antitrust lawsuits. However, serious concerns arose after the Federal Trade Commission and Apple filed charges against QUALCOMM for anticompetitive behavior. The FTC claims the firm disrupted the supply of baseband processors to obtain elevated royalties and other favorable license terms.

• While the \$1 billion lawsuit is grabbing headlines, the underlying issue is that Apple is essentially attacking how QUALCOMM runs its licensing business model. These developments come shortly after QUALCOMM was fined \$854 million by South Korean regulators for unfair trade practices. We think the NXP deal may be at risk as a result.

· QUALCOMM is prepared to lead the world into 'The 11,757 5G Economy,' meaning the growing high speed wireless interconnectedness of smart devices. -6,891 Automotive, mobile, Internet of Things, and connected 1.5 infrastructure will be areas of focus moving forward. NMF

Investment Considerations		
DCF Valuation	FAIRLY VALUED	
Relative Valuation	ATTRACTIVE	
ValueCreation™	EXCELLENT	
ValueRisk™	LOW	
ValueTrend™	NEGATIVE	
Cash Flow Generation	STRONG	
Financial Leverage	LOW	
Growth	MODEST	
Technical Evaluation	BEARISH	
Relative Strength	WEAK	
Money Flow Index (MFI)	NEUTRAL	
Upside/Downside Volume (U/D)	BEARISH	
Near-term Technical Resistance, 10-wk MA	56.00	
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average		

Business Quality	ValueCreation [™]			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Balativa Valuation	•	E - mar d D/E	DEC	Duine / FM

Relative Valuation	Forward P/E	PEG	Price / FV
CIENA	16.0	1.7	84.5%
EchoStar	29.5	5.1	123.0%
Harris Corp	19.7	2.2	117.2%
ViaSat	55.4	2.9	121.7%
Peer Median	24.6	2.5	119.4%
QUALCOMM	12.0	1.9	88.0%
Price / FV = Current Stock Price divided by Estimated Fair Value			

Financial Summary Actual

Financial Summary	Actua	l	Projected
Fiscal Year End:	Sep-15	Sep-16	Sep-17
Revenue	25,281	23,554	23,884
Revenue, YoY%	-4.6%	-6.8%	1.4%
Operating Income	7,069	6,269	7,661
Operating Margin %	28.0%	26.6%	32.1%
Net Income	5,271	5,705	6,909
Net Income Margin %	20.8%	24.2%	28.9%
Diluted EPS	3.22	3.81	4.71
Diluted EPS, YoY %	-26.9%	18.4%	23.6%
Free Cash Flow (CFO-capex)	4,512	6,861	7,721
Free Cash Flow Margin % In Millions of USD (except for per share items)	17.8%	29.1%	32.3%

25.9 Structure of the Communications Equipment Industry

The communications equipment industry continues to undergo rapid change, as network traffic expands, new service offerings 3.1

are introduced, and end user demand shifts. Competition among communication network solution vendors remains intense, as 2.9 securing new opportunities often requires agreeing to less favorable commercial terms and pricing. Rivalry among constituents will only increase in coming years, as Chinese equipment vendors gain entry into the US market and incumbent competitors strive to retain share. We don't think such conditions are favorable to generating long-term economic profit.

rv. seek profe rt Redistribution is prohibited without written ne ission. To license Value



VERY POOR

Ratings as of 30-Jun-2017 Data as of 1-May-2017

Rio Tinto RIO FAIRLY VALUED

Economic Castle	
Neutral	

Estimated Fair Value \$43.00 Fair Value Range \$32.00 - \$54.00

With the sector3With the sectorBuying Index™3Value RatingInvestment StyleSectorIndex

Investment Considerations

Materials

LARGE-CAP VALUE

DCF Valuation

Relative Valuation

Cash Flow Generation

Technical Evaluation

Money Flow Index (MFI)

Upside/Downside Volume (U/D)

Near-term Technical Resistance, 10-wk MA

Very Poor

Price / FV = Current Stock Price divided by Estimated Fair Value

Fiscal Year End:

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Firms that generate economic profits with little operating variability score near the top right of the matrix

Forward P/E

28.5

5.9

11.0

6.4

8.7

15.3

ValueCreation™

Poor

Good

PEG

NMF

NMF

NMF

NMF

NMF

NMF

Dec-15

34,829

-26.9%

6.334

18.2%

-866

-2.5%

-0.47

NMF

4,698

13.5%

----- Actual -----

Dec-14

47,664

-6.9%

13.007

27.3%

6,527

13.7%

78.0%

6,124

12.8%

3.51

Relative Strength

Business Quality

Low

Medium

High

Very High

Relative Valuation

Freeport McMoRan

Financial Summary

Revenue, YoY%

Operating Income

Operating Margin %

Net Income Margin %

Diluted EPS, YoY %

Free Cash Flow (CFO-capex)

Free Cash Flow Margin % In Millions of USD (except for per share items)

Cliffs Natural Resources

BHP Billiton

Peer Median

Rio Tinto

Revenue

Net Income

Diluted EPS

Vale

ValueRisk™

Financial Leverage

ValueCreation[™]

ValueRisk™

ValueTrend™

Growth

Industry Mining - diversified

FAIRLY VALUED

NEUTRAL

MEDIUM

STRONG

MODEST

BEARISH

NEUTRAL

BEARISH

Excellent

Price / FV

111.3%

104.7%

84.3%

116.7%

108.0%

90.5%

Projected

Dec-16

33,781

-3.0%

5,392

16.0%

4,644

13.7%

2.55

NMF

5,452

16.1%

POOR

WEAK

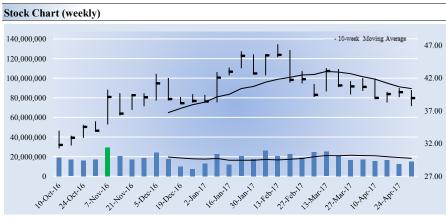
40.00

LOW

NEGATIVE

EXCELLENT

Rio Tinto's net debt position isn't great at more than \$10 billion at the end of 2016, but it has fallen considerably from ~\$22 billion in mid-2013.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green b

Company Vitals

Market Cap (USD)	\$70,981
Avg Weekly Vol (30 wks)	18,405
30-week Range (USD)	31.24 - 47.11
Valuentum Sector	Materials
5-week Return	-4.7%
13-week Return	-8.4%
30-week Return	16.4%
Dividend Yield %	4.4%
Dividends per Share	1.71
Forward Dividend Payout Ratio	67.2%
Est. Normal Diluted EPS	4.03
P/E on Est. Normal Diluted EPS	9.7
Est. Normal EBITDA	14,054
Forward EV/EBITDA	8.6
EV/Est. Normal EBITDA	6.1
Forward Revenue Growth (5-yr)	2.1%
Forward EPS Growth (5-yr)	-252.5%
NMF = Not Meaningful; Est. = Estimated; FY = Fise	cal Year
D ()	

Returns Summary 3-year Historical Average Return on Equity 4.1% Return on Assets 1.7% ROIC, with goodwill 18.1% ROIC, without goodwill 18.4% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity

In Millions of USE

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• Rio Tinto is one of the world's largest miners. The firm is a global leader in the aluminum industry and the second-largest producer supplying the global seaborne iron ore trade. It also has copper, diamonds, and coal operations. Rio is based in London, the United Kingdom.

China's leading steel- and iron-producing province
 plans to cut its production capacity for 2017 by twice
 the amount it cut 2016 capacity. Metal prices have not
 reacted favorably since the news, and concerns over
 another extended supply glut are very real.

• We continue to like Rio Tinto's decision to strengthen its balance sheet by enhancing cash flows and reducing capital spending. A focus on debt repayment is also welcome news for long-term investors. Rio's net debt position isn't great at more than \$10 billion at the end of 2016, but it has fallen considerably from ~\$22 billion in mid-2013.

• We're big fans of the firm's Australian Pilbara operations, which have close proximity to some of the world's largest and fastest-growing markets for iron ore. The company also has a nice position on the cost curve for aluminum smelting, and its copper assets are of high quality.

Iron ore and copper prices have been under pressure
23,624 as of late, and Rio Tinto has not been spared the pain.
14,154 However, the company has been preparing for such a
2.2 downswing for some time, and it is better positioned than most of its peers as a result.

14.6 Structure of the Diversified Mining Industry

1.5 The diversified mining industry is highly cyclical and almost entirely commoditized, with little differentiation from one firm to the next. Rising input costs can only be passed on to consumers if industry-wide prices increase. Exploration and development require large capital investments, which could pressure cash flows during weak economic times. A miner's position on the cost curve for each respective resource is a critical investment consideration, given the volatility of commodity prices. Though

emerging market growth will be a key source of demand for years to come, we don't like the structure of the group.

83

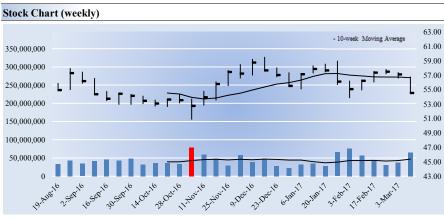
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Ratings as of 30-Jun-2017 Data as of 10-Mar-2017

JALUENTUM VALUENTUM Starbucks SBUX FAIRLY VALUED 3 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Very Attractive \$50.00 \$40.00 - \$60.00 LARGE-CAP GROWTH Consumer Discretionary Restaurants - Fast Food & Coffee

Starbucks has one of the strongest and most-recognized brands in the world, giving it notable pricing power.



olume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$81,070
Avg Weekly Vol (30 wks)	43,763
30-week Range (USD)	50.84 - 59.54
Valuentum Sector Consumer I	Discretionary
5-week Return	-0.9%
13-week Return	-6.9%
30-week Return	-2.0%
Dividend Yield %	1.7%
Dividends per Share	0.90
Forward Dividend Payout Ratio	41.8%
Est. Normal Diluted EPS	2.84
P/E on Est. Normal Diluted EPS	19.2
Est. Normal EBITDA	7,567
Forward EV/EBITDA	14.2
EV/Est. Normal EBITDA	10.9
Forward Revenue Growth (5-yr)	9.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	13.7% Year

Returns Summary 3-year Historical Average 46.8% Return on Equity 21.1% Return on Assets ROIC, with goodwill 45.2% ROIC, without goodwill 60.2% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	3,602
Net Debt	1,339
Total Debt/EBITDA	0.7
Net Debt/EBITDA	0.3
EBITDA/Interest	60.1
Current Ratio	1.0
Quick Ratio	0.7
NMF = Not Meaningful	

Investment Highlights

· Starbucks purchases and roasts high-quality coffees that it sells, along with handcrafted coffee, tea and other beverages and a variety of fresh food items, through its company-operated stores. Global comparable sales growth has averaged in the mid-tohigh single digits per annum during the past few years.

· Starbucks' China division is growing at a tremendous overall pace, as the firm is opening a store in China almost every day. Management expects its China business will eventually be larger than its US business. Performance in the region has been solid

· Starbucks has one of the strongest and mostrecognized brands in the world. We think its brand name is largely responsible for it being able to charge lofty prices, despite significant competition in each of its markets. Annual price increases across the menu appear to have become commonplace. We also like its unparalleled beverage innovation, recent step-change in food quality, and renewed focus on tea.

• Starbucks has achievable fiscal 2016 targets. Management expects revenue growth to be between 8% and 10% and global comparable store sales expansion in the mid-single digits; it anticipates openening an impressive 2,100 net new stores in the year. Non-GAAP EPS is targeted in the range of \$2.12-\$2.14

· Investors should be cognizant that input (coffee) 502 costs can be volatile. A variety of factors can influence the price of coffee, such as the strength of South American currencies relative to the dollar and weather patterns.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	UNATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	HIGH
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	57.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	. MA = Moving Average

Business Quality		ValueCreation [™]		
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Dunkin' Brands		22.4	2.4	117.3%
McDonald's		20.6	2.7	136.1%
Wendy's Co		28.5	1.5	147.2%
Yum! Brands		23.4	1.5	98.9%
Peer Median		22.9	2.0	126.7%
Starbucks		25.3	2.1	109.1%
Price / FV = Current Stock Price divided by Estimated Fair Value				

Financial Summary Actual		Projected	
Fiscal Year End:	Sep-15	Sep-16	Sep-17
Revenue	19,163	21,316	22,915
Revenue, YoY%	16.5%	11.2%	7.5%
Operating Income	3,351	3,854	4,695
Operating Margin %	17.5%	18.1%	20.5%
Net Income	2,757	2,818	3,198
Net Income Margin %	14.4%	13.2%	14.0%
Diluted EPS	1.82	1.90	2.15
Diluted EPS, YoY %	34.5%	NMF	NMF
Free Cash Flow (CFO-capex)	2,445	3,135	2,899
Free Cash Flow Margin % In Millions of USD (except for per share items)	12.8%	14.7%	12.7%

Structure of the Restaurants Industry - Fast Food & Coffee

The restaurant industry has benefited from a long-term trend toward eating out, but the space has become increasingly more .0

competitive as new concepts are introduced and successful chains expand. Not only are there pricing pressures and trade-down 0.7 threats, but rising costs for commodities and labor have pressured profits. Barriers to entry are low, and many constituents have a difficult time differentiating themselves. We tend to like larger chains that benefit from scale advantages and international expansion opportunities, though niche franchises can be appealing. We're neutral on the structure of the group.

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NEUTRAL

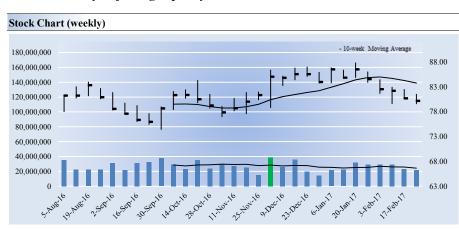
ined in this report is not represe es and, if ne rv. seek profe nal advice. ed on our judgment as of the date of the report and an art Redistribution is prohibited without written ne ission To license Valuer



Ratings as of 30-Jun-2017 Data as of 24-Feb-2017

VALUENTUM JALUENTUM Schlumberger SLB FAIRLY VALUED 3 Buying Index[™] Value Rating **Economic Castle Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Attractive \$76.00 \$61.00 - \$91.00 LARGE-CAP GROWTH Energy Energy Equipment - Large

Schlumberger continues to navigate the tumultuous energy resource pricing environment by adjusting capacity.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green b

Company Vitals

Market Cap (USD)	\$108,764
Avg Weekly Vol (30 wks)	26,992
30-week Range (USD)	74.33 - 87.84
Valuentum Sector	Energy
5-week Return	-6.6%
13-week Return	-1.5%
30-week Return	0.5%
Dividend Yield %	2.5%
Dividends per Share	2.00
Forward Dividend Payout Ratio	110.6%
Est. Normal Diluted EPS	3.82
P/E on Est. Normal Diluted EPS	21.0
Est. Normal EBITDA	13,501
Forward EV/EBITDA	14.3
EV/Est. Normal EBITDA	8.8
Forward Revenue Growth (5-yr)	12.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	-232.4% cal Year

Returns Summary	3-year Historical Average
Return on Equity	5.4%
Return on Assets	3.2%
ROIC, with goodwill	17.4%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	29.0% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	19,616
Net Debt	10,359
Total Debt/EBITDA	3.1
Net Debt/EBITDA	1.6
EBITDA/Interest	11.2
Current Ratio	1.6
Quick Ratio	1.2
NMF = Not Meaningful	

Investment Highlights

• Schlumberger is the world's leading supplier of technology, integrated project management and information solutions to the international oil and gas exploration and production industry. By market cap, the firm is bigger than the sum of its three main competitors (HAL, BHI, WFT) by a wide margin. The company was founded in 1926 and is based in Houston, Texas.

• Schlumberger is maintaining a constructive view of the oil market as supply and demand appear to be tightening. Third party sources have pegged global demand for 2017 between 1.3-1.6 million barrels per day compared to ~1.5 million in 2016.

• Schlumberger recently completed its acquisition of Cameron International for \$14.8 billion in cash and stock. The transaction is expected to be accretive to Schlumberger's earnings in the first year after closing (April 2016), and synergies of \$300 million and \$600 million are expected in the first and second years. More industry consolidation has increased competition for complete drilling and production systems.

• Though Schlumberger has materially reduced its operating capacity the firm has maintained its core capabilities beyond that of its current operating requirements, which will create operating leverage that will allow the firm to improve both its market share and margins as crude oil markets stabilize.

Technology remains at the core of Schlumberger.
The firm's research transformation has shifted to a focus on increasing the rate of innovation, shortening the time to market, and improving product performance. High impact technology launches have surged as a result.
Structure of the Energy Equipment Industry

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation™	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	HIGH
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	84.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	MA = Moving Average

Business Quality	Business Quality ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Baker Hughes		182.3	NMF	116.8%
Halliburton		43.6	NMF	114.9%
National Oilwell Varco Weatherford Intl Peer Median		NMF	NMF	99.5%
		NMF	NMF	69.6%
		113.0	NMF	107.2%
Schlumberger		44.3	NMF	105.5%
Price / FV = Current Stock Price divided by Estimated Fair Value				

inancial Summary Actual		Projected	
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	35,711	28,010	31,371
Revenue, YoY%	-26.9%	-21.6%	12.0%
Operating Income	5,566	2,285	3,721
Operating Margin %	15.6%	8.2%	11.9%
Net Income	2,072	-1,687	2,453
Net Income Margin %	5.8%	-6.0%	7.8%
Diluted EPS	1.63	-1.24	1.81
Diluted EPS, YoY %	NMF	NMF	NMF
Free Cash Flow (CFO-capex)	5,909	3,576	4,173
Free Cash Flow Margin % In Millions of USD (except for per share items)	16.5%	12.8%	13.3%

NEUTRAL

.6 The energy equipment industry is heavily tied to the exploration and production (upstream) expenditures of oil and gas

producers across the globe. Many industry constituents participate in a number of different market segments to offer a complete range of products/services to customers. The fortunes of the group are levered to energy prices (crude/natural gas), as higher prices make drilling projects more attractive and increase the demand for oilfield equipment and services. However, falling prices have an opposite effect, creating long boom and bust cycles. We're neutral on the structure of the group.

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Data as of 30-Jun-2017 Data as of 10-Apr-2017

VALUENTUM

Value Rating

Splunk SPLK FAIRLY VALUED

Economic Castle	Es
Attractive	

stimated Fair Value \$50.00

\$40.00 - \$60.00

Fair Value Range

Buying Index[™] **Investment Style**

MID-CAP GROWTH

3

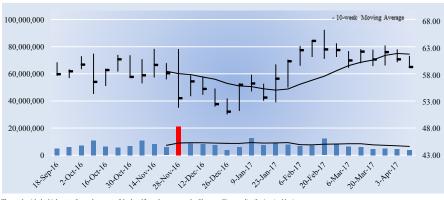
ALUENTUM

Sector Information Technology

Industry Software

Splunk's software collects and indexes the machine-generated big data coming from websites, servers, networks and mobile devices that power business.





The week with the highest trading volume out of the last 13 weeks was

C	omp	oany	Vitals	

Market Cap (USD)	\$7,966
Avg Weekly Vol (30 wks)	7,704
30-week Range (USD)	50.64 - 66.46
Valuentum Sector Informatio	n Technology
5-week Return	-1.7%
13-week Return	5.9%
30-week Return	0.0%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	1.00
P/E on Est. Normal Diluted EPS	59.7
Est. Normal EBITDA	341
Forward EV/EBITDA	38.7
EV/Est. Normal EBITDA	20.2
Forward Revenue Growth (5-yr)	23.9%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	-186.6% al Year

Returns Summary	3-year Historical Average
Return on Equity	-34.4%
Return on Assets	-19.2%
ROIC, with goodwill	29.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	43.9% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• Splunk provides the engine for machine data. Its software collects and indexes the machine-generated big data coming from websites, servers, networks and mobile devices that power business. The firm's software enables organizations to monitor, search, analyze, visualize and act on massive streams of realtime and historical machine data.

· The firm's software is designed to accelerate adoption and return on investment. It does not require customization or extensive professional services. Users can simply download and install the software in a matter of hours.

• The market for software that provides operational intelligence presents a substantial opportunity as data grows, creating new opportunities. Splunk has invested a substantial amount of resources developing its products and technology to address this market specifically with respect to machine data.

· Splunk recently raised its fiscal 2018 total revenue guidance to approximately \$1.185 billion (was ~\$1.175 billion), and is expecting cloud revenues to be roughly \$85 million in the year compared to ~\$48 million in fiscal 2017. Management is also targeting a non-GAAP operating margin of ~8% in the fiscal year

· Splunk is growing like a weed. The firm's total 0 revenue has advanced at a tremendous rate, but IT -1,083 spending concerns have provided material drag on the space. Operating cash flow and free cash flow 0.0 measures have also been robust. NMF

-109.9 Structure of the Software Industry

Firms that serve the mature software markets-or those consisting of basic business applications-have powerful distribution 2.0channels, large installed bases, and fortress balance sheets. These entrenched competitors benefit from significant customer 2.0

switching costs, which make it nearly impossible for new entrants to gain a foothold. Participants generally benefit from highmargin license revenue and generate significant returns on investment. Still, the shift to cloud computing has created both opportunities and challenges, and the enterprise software landscape continues to evolve. We like the group.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation UNATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ POSITIVE Cash Flow Generation STRONG Financial Leverage LOW Growth AGGRESSIVE Technical Evaluation VERY BEARISH Relative Strength NEUTRAL Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH Near-term Technical Resistance, 10-wk MA 62.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	siness Quality ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation Forward P/E PEG Price / FV				
F5 Networks		16.0	1.6	103.4%
Microsoft		21.7	2.0	104.8%
Oracle		16.6	1.8	86.3%
Salesforce.com		63.8	5.2	113.9%
Peer Median		19.1	1.9	104.1%
Splunk		99.8	NMF	119.0%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

ь t,	Financial Summary	Actual		Projected
	Fiscal Year End:	Jan-16	Jan-17	Jan-18
	Revenue	668	950	1,203
e	Revenue, YoY%	48.3%	42.1%	26.6%
s	Operating Income	-288	-344	136
0	Operating Margin %	-43.1%	-36.2%	11.3%
8	Net Income	-279	-355	87
a	Net Income Margin %	-41.7%	-37.4%	7.2%
•	Diluted EPS	-2.20	-2.65	0.60
1	Diluted EPS, YoY %	21.3%	20.6%	NMF
Г	Free Cash Flow (CFO-capex)	104	157	73
e v	Free Cash Flow Margin % In Millions of USD (except for per share items)	15.6%	16.5%	6.1%

VERY GOOD

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Investment Style

MID-CAP VALUE

Buying Index[™]

Ratings as of 30-Jun-2017 Data as of 3-Mar-2017 VALUENTUM

Value Rating

Industry

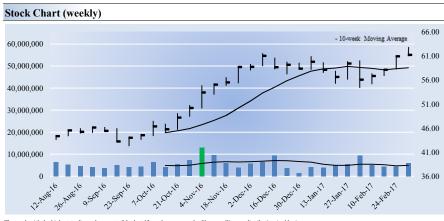
A&D Suppliers

59.00

Spirit AeroSystems SPR FAIRLY VALUED

Economic Castle	Estimated Fair Value	Fair Value Range
Attractive	\$64.00	\$51.00 - \$77.00

We don't think the ties between Boeing and Spirit will ever be severed.



olume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$7,775
Avg Weekly Vol (30 wks)	5,635
30-week Range (USD)	42.26 - 62.9
Valuentum Sector	Industrials
5-week Return	3.9%
13-week Return	3.5%
30-week Return	40.4%
Dividend Yield %	0.2%
Dividends per Share	0.10
Forward Dividend Payout Ratio	2.0%
Est. Normal Diluted EPS	5.37
P/E on Est. Normal Diluted EPS	11.4
Est. Normal EBITDA	1,199
Forward EV/EBITDA	7.4
EV/Est. Normal EBITDA	6.8
Forward Revenue Growth (5-yr)	2.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	9.2% _{Year}

Returns Summary	3-year Historical Average
Return on Equity	29.5%
Return on Assets	9.9%
ROIC, with goodwill	25.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	25.7% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· Spirit is one of the largest independent non-OEM (original equipment manufacturer) aircraft parts .9 designers and manufacturers of commercial aerostructures in the world. It is the largest ıls independent supplier of aerostructures to Boeing. The company was founded in 1927 and is headquartered in Wichita, Kansas.

% · The commercial aerospace industry is one of the 10 strongest industries on the market with significant visibility thanks in part to the burgeoning backlogs at % the airframe makers. We expect upside to 37 management's revenue and earnings guidance. .4

· The company makes aerostructures for every Boeing commercial aircraft currently in production besides the 787, including the majority of the airframe content for the Boeing 737, the most popular major commercial aircraft in history. The company's backlog has expanded to over \$47 billion at the end of 2016 from \$19 billion in 2006.

· Spirit is expecting very modest revenue growth in 2017, with guidance coming in a range of \$6.8-\$6.9 billion compared to ~\$6.8 billion in 2016. Earnings per diluted share guidance has been issued in a range of \$4.60-\$4.85, while free cash flow is being targeted at \$450-\$500 million for the year compared to over \$460 million in 2016.

· We like Spirit's industry leading capability from 1,087 design using base materials to a fully installed 389 operational flight deck to reliable delivery and support. We don't think the ties between Boeing and 1.1 Spirit will ever be severed. 0.4

167 Structure of the A&D Supplier Industry

The aerospace supply chain will benefit from the multi-year backlogs at the airframe makers, Boeing and Airbus. Though the 1.9 current upswing looks robust, commercial aerospace has historically been cyclical and remains influenced by airline profits, 0.9 passenger traffic, credit-market health, and geopolitical conditions. Participants generally operate under contracts with

significant long-term price concessions, so cost-containment remains critical. The strongest suppliers are those that have longstanding customer relationships, technical expertise, and state-of-the-art manufacturing facilities. We like the group.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ NEGATIVE Cash Flow Generation STRONG Financial Leverage LOW Growth MODEST Technical Evaluation VERY BULLISH **NEUTRAL** Relative Strength Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) DETERIORATING

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Sector

Industrials

7

Near-term Technical Support, 10-week MA

		e	, ,	6 6
Business Quality	ValueCreation TM			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Astronics		17.6	1.4	81.9%
Rockwell Collins		17.8	1.9	118.3%
Hexcel Corp		19.5	1.9	116.5%
Rockwell Collins		15.8	2.4	112.3%
Peer Median		17.7	1.9	114.4%
Spirit AeroSystems 12.5 1.8 95.7%				
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

Financial Summary ---- Actual ----Projected Fiscal Year End: Dec-15 Dec-16

Revenue	6,644	6,793	6,874
Revenue, YoY%	-2.3%	2.2%	1.2%
Operating Income	863	737	881
Operating Margin %	13.0%	10.9%	12.8%
Net Income	789	470	621
Net Income Margin %	11.9%	6.9%	9.0%
Diluted EPS	5.66	3.70	4.89
Diluted EPS, YoY %	NMF	NMF	32.2%
Free Cash Flow (CFO-capex)	930	463	563
Free Cash Flow Margin % In Millions of USD (except for per share items)	14.0%	6.8%	8.2%

GOOD

Dec-17

87

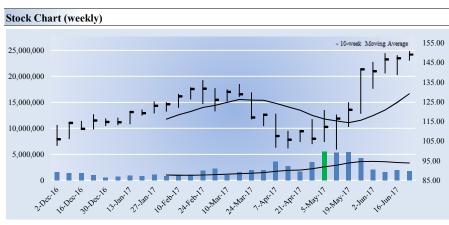
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Ratings as of 30-Jun-2017 Data as of 23-Jun-2017

VALUENTUM JALUENTUM Stamps.com STMP FAIRLY VALUED 6 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Industry Sector Very Attractive \$118.00 \$83.00 - \$153.00 MID-CAP GROWTH Consumer Discretionary Internet & Catalog Retail

Stamps.com is firing on all cylinders, and we like the recurring nature of its service revenue.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green bar

Company Vitals

Market Cap (USD)	\$2,720
Avg Weekly Vol (30 wks)	2,095
30-week Range (USD) 10	0.55 - 150.85
Valuentum Sector Consumer	Discretionary
5-week Return	22.8%
13-week Return	29.0%
30-week Return	32.1%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	8.23
P/E on Est. Normal Diluted EPS	18.1
Est. Normal EBITDA	273
Forward EV/EBITDA	11.7
EV/Est. Normal EBITDA	10.2
Forward Revenue Growth (5-yr)	10.1%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	16.3% ral Year

Returns Summary	3-year Historical Average
Return on Equity	13.9%
Return on Assets	9.6%
ROIC, with goodwill	29.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	54.0% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USD

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

• Stamps.com provides Internet-based services for mailing letters and packages. The firm's PC Postage service allows customers to print US postage using any PC, any ordinary printer, and an Internet connection--a significant convenience for customers. The company was founded in 1996 and is headquartered in California.

• Stamps.com is firing on all cylinders. In 2016, for example, core mailing and shipping revenue, including small business and enterprise customers, advanced 70% compared to 2015, while customized postage revenue leapt 88%. Adjusted EBITDA more than doubled in the year.

• Though email and social media have dampened growth in the US postage market, it remains large at over \$50 billion annually and consists of roughly 8 million small businesses and 14 million home businesses. Along withe the above opportunities, Stamps.com continues to target growth via acquisitions. In 2016, it acquired ShippingEasy after buying Endicia in 2015.

• The firm's mailing and shipping business has a degree of recurring revenue in it. Service revenue is earned through various subscription and transaction based revenue models, and supply store and package insurance are recurring in nature. This adds some reliability to its growth prospects.

• Seemingly with each passing year, Stamps.com 157 registers the highest postage printed by its customer 48 base, the highest number of paid customers, the 1.1 highest package volume in its shipping area, and the highest number of enterprise customers.

39.2 Structure of the Internet & Catalog Retail Industry

1.9 The Internet and catalog retail industry benefits as a whole from the secular trend toward consumer digital (online)

1.8 consumption. The industry consists of a number of exclusive online retailers led by Amazon and businesses that offer Internet travel services such as Priceline. Online auctions are dominated by eBay, and the firm benefits from both a buyer-seller driven network effect and secular online consumption growth (via PayPal). The industry generates high returns on investment due to minimal capital costs, but the landscape will be vastly different in the decades ahead. Still, we like the group.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation **NEUTRAL** ValueCreation[™] EXCELLENT ValueRisk™ MEDIUM ValueTrend™ NEGATIVE Cash Flow Generation STRONG Financial Leverage MEDIUM Growth HIGH Technical Evaluation BULLISH STRONG Relative Strength Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH Near-term Technical Support, 10-week MA 129.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation [™]			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV

Relative valuation	Forward P/E	PEG	Price / F v	
Amazon.com	NMF	NMF	152.8%	
eBay	17.5	NMF	107.8%	
Expedia	28.7	2.0	119.7%	
Priceline.com	43.9	1.2	92.9%	
Peer Median	28.7	1.6	113.8%	
Stamps.com	20.2	2.2	126.3%	
Price / FV = Current Stock Price divided by Estimated Fair Value				

Price / FV = Current Stock Price divided by Estimated Fair Val

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	214	364	427
Revenue, YoY%	45.3%	70.3%	17.1%
Operating Income	51	120	217
Operating Margin %	23.7%	33.0%	50.8%
Net Income	-4	75	137
Net Income Margin %	-2.0%	20.7%	32.2%
Diluted EPS	-0.26	4.12	7.37
Diluted EPS, YoY %	NMF	NMF	78.8%
Free Cash Flow (CFO-capex)	44	140	155
Free Cash Flow Margin % In Millions of USD (except for per share items)	20.6%	38.4%	36.2%

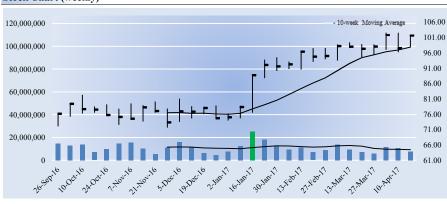
GOOD

Ratings as of 30-Jun-2017 Data as of 17-Apr-2017

JALUENTUM VALUENTUM Skyworks SWKS FAIRLY VALUED 5 Buying Index[™] Value Rating **Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry **Economic Castle** Very Attractive \$103.00 \$77.00 - \$129.00 LARGE-CAP VALUE Information Technology Integrated Circuits

Skyworks is capitalizing on multiple secular demand trends that are expected to fuel growth for years to come.





The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals

Market Cap (USD)	\$19,517
Avg Weekly Vol (30 wks)	11,109
30-week Range (USD)	71.65 - 102.64
Valuentum Sector Informatio	on Technology
5-week Return	3.7%
13-week Return	14.3%
30-week Return	37.4%
Dividend Yield %	1.1%
Dividends per Share	1.12
Forward Dividend Payout Ratio	17.8%
Est. Normal Diluted EPS	7.69
P/E on Est. Normal Diluted EPS	13.2
Est. Normal EBITDA	2,151
Forward EV/EBITDA	10.4
EV/Est. Normal EBITDA	8.6
Forward Revenue Growth (5-yr)	7.9%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	11.1% cal Year

Returns Summary	3-year Historical Average
Return on Equity	25.8%
Return on Assets	22.5%
ROIC, with goodwill	38.2%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	65.7% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI Total Debt 0 Net Debt -1.084Total Debt/EBITDA 0.0 Net Debt/EBITDA NMF EBITDA/Interest Excellent Current Ratio 9.5 7.1 Quick Ratio NMF = Not Meaningful

Investment Highlights

• Skyworks is an innovator of high performance analog semiconductors. The firm supports automotive, broadband, energy management, GPS, industrial, medical, military, wireless networking, and smartphone/tablet applications. Its products run the gamut from amplifiers to voltage regulators. The company was founded in 1962 and is headquartered in Massachusetts.

• Skyworks has a degree of customer concentration risk. Foxconn Technology Group accounted for 40% of net revenue in fiscal 2016. At the end of the fiscal year, its three largest accounts receivables balances comprised 54% of aggregate gross accounts receivable.

• The company's recent fundamental strength is being driven by the proliferation of connectivity across a broad range of end markets and applications. The global trend to connect 'everything' is playing into Skyworks' hands. The total number of connected devices, for example, could reach an impressive 75+ billion by 2020.

• Skyworks is capitalizing on the strength of mobile and the Internet of Things. Mobile devices are rapidly evolving to address the massive demand for data and speed, and the firm is well-positioned to help resolve such a complex issue. The number of machine-tomachine connections is expected to grow to 12.2 billion in 2020 from 4.9 billion in 2015.

• Power management is a significant growth avenue for Skyworks. Its market potential of \$2+ billion in this area is a needle-mover and spans LED flash drivers to analog devices in smartphones and e-book readers.

t Structure of the Integrated Circuits Industry

Firms in the integrated circuits industry make components that form the electronic building blocks used in electronic systems and equipment. The industry is notoriously cyclical and subject to significant economic upturns and downturns, as well as rapid technological changes. Firms must innovate to survive, and products stocked in inventory can sometimes become obsolete before they are even shipped. Severe pricing competition and lengthy manufacturing cycles only add uncertainty to the mix. We're not fans of the structure of the integrated circuits space.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation [™]	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	NEUTRAL
Relative Strength	STRONG
Money Flow Index (MFI)	OVERBOUGHT
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	98.00 MA = Moving Average
ber biscounter cush now, with, orb i teuse see glossury.	

Business Quality		ValueCreation	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability see	re near the top right	t of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Analog Devices		19.2	2.3	119.4%
Marvell Tech		14.6	2.5	99.3%
Semtech Corp		18.9	1.8	104.8%
Taiwan Semicondu	ictor	15.0	2.7	106.7%
Peer Median		16.9	2.4	105.8%
Skyworks		16.1	1.8	98.6%

Price / FV = Current Stock Price divided by Estimated Fair Value

Financ	ial Summary	Actual	l	Projected
-	Fiscal Year End:	Sep-15	Sep-16	Sep-17
Revenu	e	3,258	3,289	3,582
Revenu	e, YoY%	42.2%	0.9%	8.9%
Operati	ng Income	1,027	1,124	1,499
Operati	ng Margin %	31.5%	34.2%	41.9%
Net Inc	ome	798	995	1,209
Net Inc	ome Margin %	24.5%	30.3%	33.7%
Diluted	EPS	4.10	5.18	6.29
Diluted	EPS, YoY %	72.4%	26.5%	21.5%
Free Ca	sh Flow (CFO-capex)	563	900	1,138
	ash Flow Margin % of USD (except for per share items)	17.3%	27.4%	31.8%

VERY POOR

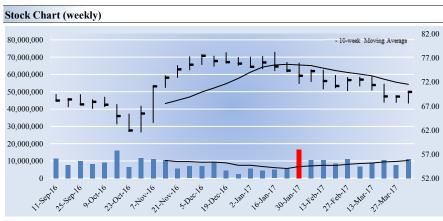
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Ratings as of 30-Jun-2017 Data as of 3-Apr-2017

JALUENTUM VALUENTUM Tractor Supply Co TSCO FAIRLY VALUED 3 Buying Index[™] Value Rating Fair Value Range **Economic Castle Estimated Fair Value Investment Style** Industry Sector Attractive \$71.00 \$57.00 - \$85.00 MID-CAP VALUE Consumer Discretionary Specialty Retailers

Tractor Supply Co has a loyal customer base and significant growth potential.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red bar

Company Vitals	
Market Cap (USD)	\$9,571
Avg Weekly Vol (30 wks)	8,701
30-week Range (USD)	61.5 - 78.25
Valuentum Sector Consumer I	Discretionary
5-week Return	-3.4%
13-week Return	-7.0%
30-week Return	2.8%
Dividend Yield %	1.4%
Dividends per Share	0.96
Forward Dividend Payout Ratio	29.3%
Est. Normal Diluted EPS	4.49
P/E on Est. Normal Diluted EPS	15.6
Est. Normal EBITDA	1,067
Forward EV/EBITDA	11.7
EV/Est. Normal EBITDA	9.1
Forward Revenue Growth (5-yr)	8.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal	15.8% Year

Returns Summary	3-year Historical Average
Return on Equity	29.5%
Return on Assets	18.6%
ROIC, with goodwill	27.8%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	28.0% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	1
Net Debt	1
Total Debt/EBITDA	(
Net Debt/EBITDA	(
EBITDA/Interest	267
Current Ratio	2
Quick Ratio NMF = Not Meaningful	(

Investment Highlights

• Tractor Supply Co is the largest operator of retail farm and ranch stores in the US with over 1,600 stores in more than 45 states, focused on supplying the lifestyle needs of recreational farmers and ranchers. It was founded in 1938 and is based in Tennessee.

The company continues to have an 'operating profit'
philosophy. It has a balanced focus on sales and
margin, and the firm will not risk market share for
margin rate. We like this focus quite a bit as it often
leads to higher returns on capital.

• Though Tractor Supply Co has a loyal customer base, weather and other seasonal factors can impact quarterly results. It believes it has growth opportunities in feed, live goods, and equipment for the sustainably conscious consumer, as well as in services to support the rural lifestyle its loyal customers need.

• Management is expecting 2017 sales to be in a range of \$7.22-\$7.29 billion, to be driven in part by comparable store sales growth expectations of 2%-3%. Though it is expecting operating margin pressure of 25-40 basis points as store count growth continues, EPS guidance has been issued in a range of \$3.44-\$3.52.

Tractor Supply has significant growth potential.
Management believes its total store potential could
reach 2,100 -- hundreds more than it has today. The
company's expansion potential is broad across the US.
It plans to open ~100 new stores in 2017.

7.8 Structure of the Specialty Retailers Industry

2.2 The specialty retail segment is fragmented, highly competitive, and economically-sensitive. The group covers a broad array of businesses and is dominated by retailers with large brick-and-mortar store footprints. Though some constituents may be insulated from e-commerce competition, others risk obsolescence as product distribution moves to digital means, and online retailers offer lower prices for identical goods and services. We're fairly neutral on the structure of the industry, though some constituents will inevitably face secular and permanent declines.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation [™]	EXCELLENT
ValueRisk™	LOW
ValueTrend TM	NEGATIVE
Cash Flow Generation	MEDIUM
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	BEARISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	72.00
DCF = Discounted Cash Flow: MFL LI/D = Please see glossary	MA = Moving Average

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality		ValueCreation	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation Forward P/E PEG Price / FV				
Best Buy		13.0	NMF	104.8%
Home Depot		20.3	1.9	119.6%
Lowe's		17.6	1.8	117.3%
Office Depot		10.1	NMF	79.7%
Peer Median		15.3	1.8	111.1%
Tractor Supply C	0	21.4	1.5	98.5%
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summa	rv	10	tual	Projected

Financial Summary	Actual		Projected	
Fiscal Year End:	Dec-14	Dec-15	Dec-16	
Revenue	5,712	6,227	6,780	
Revenue, YoY%	10.6%	9.0%	8.9%	
Operating Income	589	651	695	
Operating Margin %	10.3%	10.4%	10.2%	
Net Income	371	410	439	
Net Income Margin %	6.5%	6.6%	6.5%	
Diluted EPS	2.66	3.00	3.27	
Diluted EPS, YoY %	14.8%	12.8%	9.1%	
Free Cash Flow (CFO-capex)	249	193	413	
Free Cash Flow Margin % In Millions of USD (except for per share items)	4.4%	3.1%	6.1%	

NEUTRAL

90

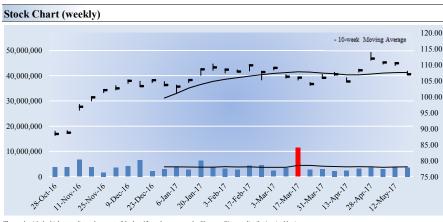
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Ratings as of 30-Jun-2017 Data as of 19-May-2017

ALUENTUM VALUENTUM Union Pacific UNP FAIRLY VALUED 3 Buying Index[™] Value Rating **Estimated Fair Value** Fair Value Range Industry **Economic Castle Investment Style** Sector Attractive \$100.00 \$80.00 - \$120.00 LARGE-CAP CORE Industrials Railroads

We expect Union Pacific's operating ratio to be among the best in the railroad group by the end of this decade.



The week with the highest trading volume out of the last 13 weeks was a week of heavy selling, or distribution (red bar

Company Vitals	
Market Cap (USD)	\$89,430
Avg Weekly Vol (30 wks)	3,817
30-week Range (USD)	87.79 - 113.95
Valuentum Sector	Industrials
5-week Return	-1.1%
13-week Return	1.4%
30-week Return	20.4%
Dividend Yield %	2.3%
Dividends per Share	2.42
Forward Dividend Payout Ratio	41.7%
Est. Normal Diluted EPS	6.98
P/E on Est. Normal Diluted EPS	15.3
Est. Normal EBITDA	12,095
Forward EV/EBITDA	9.8
EV/Est. Normal EBITDA	8.5
Forward Revenue Growth (5-yr)	5.0%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fis	9.8% scal Year
D ()	

Returns Summary 3-year Historical Average Return on Equity 22.7% Return on Assets 8.9% ROIC, with goodwill 11.1% ROIC, without goodwill 11.1% ROIC = Return on Invested Capital; NMF = Not Meaningful 11.1%

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	15,00
Net Debt	13,67
Total Debt/EBITDA	1.
Net Debt/EBITDA	1.
EBITDA/Interest	13.
Current Ratio	1.
Quick Ratio	0.
NMF = Not Meaningful	

Investment Highlights

• One of America's most recognized companies, Union Pacific links 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. The railroad's diversified business mix includes agricultural products, automotive, chemicals, coal, industrial products and intermodal.

• Pricing strength has been a huge lever for Union Pacific, and the company continues to align its resources to current demand levels. Total volumes have been under pressure in recent years, but Trump's infrastructure-related growth plans have increased optimism for the industry.

We expect the firm's operating ratio to be among the best in the railroad group by the end of this decade, and we like its exposure to growth in Mexico and export expansion on the West Coast. The company is targeting an operating ratio of 60% in 2019 (was 63.5% in 2016). For 2017 it is expecting low single digit volume growth and price gains above inflation, along with productivity savings of \$350-\$400 million.
As with its peers, the firm is levered to coal, though we note its mix is more of the Powder River Basin variety, which should continue to take share from Central Appalachian coal in the domestic market. Global coal oversupply isn't helping matters. The firm

also boasts a strong Dividend Cushion ratio and a decent annual yield.
Our forecasts for Union Pacific include one of the

10 lowest cost of equity assumptions and relatively strong 10 top-line performance in the out-years coupled with 10 strong operating earnings performance. If the company 10 comes up short, there is downside risk to the 15 valuation.

.3 Structure of the Railroads Industry

0 The railroad industry operates at a significant competitive advantage relative to motor transportation in that it can charge lower

Peer Median

.7 rates for long-haul bulk shipments (coal, grain, rock). Still, participants face competition from other railroads that operate parallel routes, from motor carriers that provide similar services, and from barges in routes close to inland and Gulf Coast waterways. Operating a railroad is a capital-intensive proposition, and participants face cost pressures from both union labor and fuel. Pricing and volume trends in commodity categories can be quite volatile from year to year. We like the group.

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DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation [™]	GOOD
ValueRisk [™]	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BEARISH
Relative Strength	NEUTRAL
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BEARISH
Near-term Technical Resistance, 10-wk MA	108.00
DCF = Discounted Cash Flow; MFI, U/D = Please see glossary.	MA = Moving Average

Investment Considerations

Business Quality		ValueCreation™	r	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Canadian National		19.5	1.1	118.8%
CSX Corp		22.1	1.7	139.9%
Kansas City Southe	ern	17.6	1.8	111.4%
Norfolk Southern		17.7	1.8	119.2%

18.6

Union Pacific 18.5 Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	nancial Summary Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	21,813	19,941	21,118
Revenue, YoY%	-9.1%	-8.6%	5.9%
Operating Income	8,976	7,272	8,351
Operating Margin %	41.1%	36.5%	39.5%
Net Income	4,772	4,233	4,795
Net Income Margin %	21.9%	21.2%	22.7%
Diluted EPS	5.49	5.07	5.80
Diluted EPS, YoY %	-4.5%	-7.7%	14.4%
Free Cash Flow (CFO-capex)	2,694	4,020	3,913
Free Cash Flow Margin % In Millions of USD (except for per share items)	12.4%	20.2%	18.5%

GOOD

119.0%

107.1%

1.7

2.1

ALUENTUM

Ratings as of 30-Jun-2017 Data as of 12-May-2017

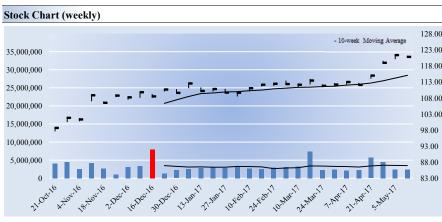
VALUENTUM

United Technologies UTX FAIRLY VALUED

Economic Castle	Estimated Fair Value	Fair Value Range
Attractive	\$106.00	\$85.00 - \$127.00

7 Buying Index[™] Value Rating Investment Style Sector Industry LARGE-CAP CORE Industrials Conglomerates

China is expected to be a long-term growth driver for United Tech, even if near-term ebbs and flows persist.



olume out of the last 13 weeks was

Company Vitals

Market Cap (USD)	\$99,818
Avg Weekly Vol (30 wks)	3,264
30-week Range (USD)	97.62 - 121.45
Valuentum Sector	Industrials
5-week Return	7.8%
13-week Return	8.0%
30-week Return	22.8%
Dividend Yield %	2.2%
Dividends per Share	2.64
Forward Dividend Payout Ratio	39.7%
Est. Normal Diluted EPS	8.44
P/E on Est. Normal Diluted EPS	14.3
Est. Normal EBITDA	12,291
Forward EV/EBITDA	11.2
EV/Est. Normal EBITDA	9.7
Forward Revenue Growth (5-yr)	3.7%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fit	11.8% scal Year

erage
.1%
.0%
.8%
.8%

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	21,697
Net Debt	19,134
Total Debt/EBITDA	2.3
Net Debt/EBITDA	2.0
EBITDA/Interest	8.1
Current Ratio	1.3
Quick Ratio	0.9
NMF = Not Meaningful	

Investment Highlights

· United Tech's commercial businesses are Otis elevators and escalators and UTC Climate, Controls & Security. The firm's aerospace businesses include UTC Propulsion & Aerospace Systems, which includes Pratt & Whitney aircraft engines and UTC Aerospace Systems products. The company was founded in 1934.

· United Tech parted ways with a valuable asset recently in Sikorsky Aircraft. Lockheed Martin was the lucky winner, but the \$9 billion price tag makes parting with it a little easier for United Tech. Buybacks appear forthcoming, and restructuring initiatives aren't over.

· Though near-term ebbs and flows to incremental growth are inevitable, China will be a long-term growth driver for United Tech. More than 100 million more people are expected to urbanize in China in the next five years, and estimates suggest there will be even more cities in China with more than 1 million inhabitants by 2025, as it continues to transition to a consumer consumption economy.

· We're big fans of United Tech's decision to pick up Goodrich to augment its commercial aerospace portfolio. Revenue passenger miles (air travel) are expected to expand at a rapid pace in coming decades, and annual aircraft deliveries should follow suit. The commercial backlogs at the airframe makers are simply tremendous.

• 2017 is shaping up to be as good a year as 2016 was for United Tech, but some investors may still be disappointed. Management is targeting earnings per share in 2017 to be in the range of \$6.30-\$6.60 on sales of \$57.5-\$59 billion, and free cash flow conversion of 90%-100%

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk™	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossar	115.00 y. MA = Moving Average

Business Quality		ValueCreation™	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV

Relative Valuation	Forward P/E	PEG	Price / FV
3M	21.7	3.1	133.7%
Danaher	20.9	2.0	115.1%
General Electric	17.2	1.3	94.2%
Honeywell	18.4	2.6	119.5%
Peer Median	19.6	2.3	117.3%
United Technologies	18.2	1.7	114.0%
Price / FV = Current Stock Price divided by Estimated Fair Value			

Financial Summary	Actua	1	Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	56,098	57,244	58,847
Revenue, YoY%	-13.8%	2.0%	2.8%
Operating Income	7,502	7,387	8,586
Operating Margin %	13.4%	12.9%	14.6%
Net Income	3,996	5,065	5,380
Net Income Margin %	7.1%	8.8%	9.1%
Diluted EPS	4.52	6.13	6.65
Diluted EPS, YoY %	-33.7%	35.5%	8.4%
Free Cash Flow (CFO-capex)	4,666	4,325	5,572
Free Cash Flow Margin % In Millions of USD (except for per share items)	8.3%	7.6%	9.5%

GOOD

Structure of the Conglomerates Industry

The industrial conglomerate industry is characterized by firms that operate various business lines on a global scale. Demand for industrial products tends to be cyclical in nature, and most firms couple their manufacturing operations with generally more stable services businesses to mitigate fundamental volatility. Firms tend to have bargaining power over suppliers due to

industry dominance and boast substantial resources to adapt to changing conditions or competitive threats. Most sell products under powerful and recognizable brand names and look to emerging markets for future growth. We like the group. 92

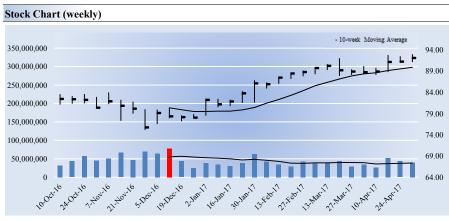
tained in this report is not represented or warranted to be timely, c rv. seek profe rt Redistribution is prohibited without written ne ission. To license Value



Ratings as of 30-Jun-2017 Data as of 1-Mav-2017



We think Visa is one of the best operators in one of the strongest industries.



ding volume out of the last 13 weeks was a week of

Company Vitals

Market Cap (USD)	\$222,305
Avg Weekly Vol (30 wks)	44,087
30-week Range (USD)	75.17 - 92.98
Valuentum Sector Information	n Technology
5-week Return	3.3%
13-week Return	7.0%
30-week Return	10.8%
Dividend Yield %	0.7%
Dividends per Share	0.66
Forward Dividend Payout Ratio	19.4%
Est. Normal Diluted EPS	4.69
P/E on Est. Normal Diluted EPS	19.6
Est. Normal EBITDA	15,602
Forward EV/EBITDA	17.4
EV/Est. Normal EBITDA	14.6
Forward Revenue Growth (5-yr)	12.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisca	19.8% Il Year

Returns Summary 3-year Historical Average Return on Equity 20.4% 14.0% Return on Assets 38.9% ROIC, with goodwill ROIC, without goodwill 76.0% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· Visa is the largest retail electronic payments network based on payments volume, total volume and number of transactions. The company benefits from one of the strongest competitive advantages out there - the network effect. As more consumers use credit/debit cards, more merchants accept them, thereby creating a virtuous cycle.

· Visa is not a bank and does not issue credit cards. The firm takes on no credit risk--unlike American Express and Discover Financial--but remains an integral part of the trend toward a cashless society. Sales are primarily generated from payments volume on Visa-branded cards.

• Visa has acquired Visa Europe in a deal valued north of 21 billion euros (\$23+ billion). The deal has unified the brand globally after eight years as separate companies. The transaction includes a payment of 16.5 billion euros upfront and another of as much as 4.7 billion euros after the fourth anniversary of closing. Visa added \$15+ billion debt to finance the deal, flipping its balance sheet to a net debt position.

• In fiscal 2017, Visa is expecting net revenue growth of 16%-18% on a nominal dollar basis, which includes a negative 1%-1.5% impact from foreign currency, and client incentives are projected to be 20.5%-21.5% of gross revenues. Adjusted, diluted earnings per share growth is projected to be in the mid-teens in the year on a non-GAAP basis.

· Visa is included in the Best Ideas portfolio, and we 15,882 think the company is one of the best operators in one 5,917 of the strongest industries, the Financial Tech Services industry. The company's fundamentals are rock-solid, 1.5 in our view. 0.6

Structure of the Financial Tech Services Industry 24.0

The financial tech services industry is primarily composed of firms that generate revenue by charging fees to customers for 1.8

providing transaction processing and other payment-related services. Constituents operate in a rapidly-evolving

1.6 legal/regulatory environment, particularly with respect to interchange fees, data protection, and information security. Several participants benefit from a significant competitive advantage - the network effect. As more consumers use credit/debit cards, more merchants accept them, thereby creating a virtuous cycle. The industry is one of the most attractive in our coverage. 93

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EXCELLENT

DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation [™]	EXCELLENT
ValueRisk TM	LOW
ValueTrend™	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	MEDIUM
Growth	HIGH
Technical Evaluation	NEUTRAL
Relative Strength	STRONG
Money Flow Index (MFI)	OVERBOUGHT
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	90.00
DCF = Discounted Cash Flow: MFL U/D = Please see glossary	MA = Moving Average

Investment Considerations

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality		ValueCreation [™]	I	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top right	of the matrix.
Relative Valuation	1	Forward P/E	PEG	Price / FV
Bottomline Tech		26.0	NMF	78.7%
Fiserv		23.2	2.4	141.2%
Mastercard		27.1	2.4	107.8%
Western Union		11.4	1.4	77.6%
Peer Median		24.6	2.4	93.2%
Visa		27.1	1.9	109.6%
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summa	ry	Ac	tual	Projected

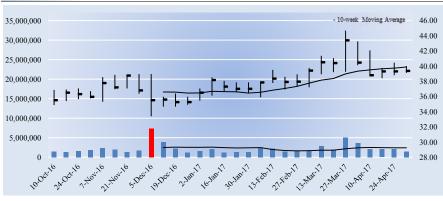
T manetai Summary	Actua	1	Trojecteu
Fiscal Year End:	Sep-15	Sep-16	Sep-17
Revenue	13,880	15,082	18,038
Revenue, YoY%	9.3%	8.7%	19.6%
Operating Income	9,078	9,762	12,519
Operating Margin %	65.4%	64.7%	69.4%
Net Income	6,328	5,991	8,052
Net Income Margin %	45.6%	39.7%	44.6%
Diluted EPS	2.58	2.48	3.40
Diluted EPS, YoY %	19.5%	-3.6%	37.1%
Free Cash Flow (CFO-capex)	6,170	5,051	8,911
Free Cash Flow Margin % In Millions of USD (except for per share items)	44.5%	33.5%	49.4%

Ratings as of 30-Jun-2017 Data as of 1-Mav-2017

VALUENTUM JALUENTUM Verint VRNT UNDERVALUED 1.7% 3 Buying Index[™] Value Rating **Estimated Fair Value Economic Castle** Fair Value Range **Investment Style** Sector Industry Very Attractive \$50.00 \$40.00 - \$60.00 MID-CAP VALUE Information Technology **Business Services**

Demand for Verint's solutions is being driven by the need for intelligence to create engaged workforces and smarter customer engagements.

Stock Chart (weekly)



olume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$2,476
Avg Weekly Vol (30 wks)	2,212
30-week Range (USD)	33.4 - 44.7
Valuentum Sector Information	Technology
5-week Return	-8.8%
13-week Return	6.2%
30-week Return	7.9%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	2.04
P/E on Est. Normal Diluted EPS	19.3
Est. Normal EBITDA	324
Forward EV/EBITDA	20.3
EV/Est. Normal EBITDA	8.6
Forward Revenue Growth (5-yr)	2.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal W	55.3% ^{Year}

Returns Summary	3-year Historical Average
Return on Equity	6.8%
Return on Assets	2.1%
ROIC, with goodwill	15.6%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	108.8% Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

· Verint is a global leader in 'Actionable Intelligence' solutions and value-added services. The firm's solutions enable organizations to extract and analyze information from customer interactions and operational data to make more effective decisions. The company was founded in 1994 and is headquartered in New York.

· Demand for Verint's solutions is being driven by organizations' need for intelligence to create an engaged workforce and smarter customer engagements. The firm's advanced actionable intelligence platform continues to grow.

· Verint has a culture of innovation. The firm has invested more than \$1 billion in R&D during the past 10 years and has 800+ patents and applications. The company seeks to address three important challenges: Customer Engagement Optimization; Security Intelligence; and Fraud Risk and Compliance. Its addressable market has grown to ~\$8 billion as of 2016 from \$3 billion in 2012.

· The company's revenue trends have been very impressive in recent years. Non-GAAP revenue has advanced to more than \$1.1 billion from just over \$200 million in 2005. For fiscal 2018, Verint is expecting revenue growth of ~7.5% along with slight operating margin expansion and non-GAAP EPS of \$2.70, a considerable improvement over fiscal 2017.

· Verint's large installed base provides stability and 738 recurring revenue. The firm has opportunities for 318 growth as its addressable market continues to expand. 4.0 Profitability should increase as costs are scaled. 1.7

UNDERVALUED JNATTRACTIVE EXCELLENT LOW NEGATIVE
EXCELLENT LOW
LOW
NEGATIVE
STRONG
HIGH
MODEST
BEARISH
STRONG
NEUTRAL
BULLISH
40.00

Business Quality		ValueCreation TM	I.	
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic	profits with little ope	rating variability sco	re near the top righ	t of the matrix.
Relative Valuation	n	Forward P/E	PEG	Price / FV
Accenture		20.5	1.9	119.1%
Amdocs		16.3	2.0	103.5%
IHS Markit		90.2	1.2	124.9%
VMware		19.1	1.9	100.0%
Peer Median		19.8	1.9	111.3%
Verint		NMF	NMF	78.7%
Price / FV = Current Stoc	k Price divided by	Estimated Fair V	alue	

5	Financial Summary	Actual		Projected
f	Fiscal Year End:	Jan-15	Jan-16	Jan-17
	Revenue	1,128	1,130	1,062
/	Revenue, YoY%	24.4%	0.2%	-6.0%
5	Operating Income	79	68	16
ŗ	Operating Margin %	7.0%	6.0%	1.5%
t	Net Income	31	18	-30
f	Net Income Margin %	2.7%	1.6%	-2.9%
	Diluted EPS	0.52	0.28	-0.47
	Diluted EPS, YoY %	NMF	NMF	NMF
ł	Free Cash Flow (CFO-capex)	164	126	145
r	Free Cash Flow Margin % In Millions of USD (except for per share items)	14.5%	11.2%	13.6%

Structure of the Business Services Industry 54

1.7

Firms in the business services space primarily focus on management consulting, technology/data-integration services/software 1.5

and outsourcing solutions. Participants generate high returns on invested capital, but the business services marketplace is very competitive, and firms can often face pressure from off-shore service providers in lower-cost locations (India, Philippines and China). Such competition may inhibit firms' ability to obtain sufficient pricing for services, and economic conditions may hinder the capability of clients to pay for such services. Still, we're generally neutral on the group. 94

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NEUTRAL

Ratings as of 30-Jun-2017 Data as of 1-Mav-2017 VALUENTUM

WebMD WBMD FAIRLY VALUED

Economic Castle	E
Highest Rated	

reaching out to potential buyers.

Estimated Fair Value \$48.00

Fair Value Range \$35.00 - \$61.00

6 Buying Index[™] Value Rating **Investment Style** Sector

MID-CAP CORE

~ . .

JALUENTUM

Information Technology Internet Software & Svcs

Industry

Stock Chart (weekly) 59.00 ek Moving A 40 000 000 57.00 35,000,000 55.00 30,000,000 53.00 51.00 25,000,000 20,000,000 49.00 47.00 15.000.000 10,000,000 45.00 5,000,000 43.00 41.00

WebMD has begun the process of evaluating strategic options, which includes

volume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$2,988
Avg Weekly Vol (30 wks)	3,666
30-week Range (USD)	48.1 - 55.9
Valuentum Sector Information	Technology
5-week Return	4.7%
13-week Return	8.8%
30-week Return	9.6%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	2.15
P/E on Est. Normal Diluted EPS	25.7
Est. Normal EBITDA	246
Forward EV/EBITDA	13.3
EV/Est. Normal EBITDA	12.4
Forward Revenue Growth (5-yr)	3.6%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fiscal Y	6.2% Year

Returns Summary 3-year Historical Average Return on Equity 58.8% Return on Assets 5.2% ROIC, with goodwill 47.3% 223.5% ROIC, without goodwill ROIC = Return on Invested Capital: NMF = Not Meaningful

Leverage, Coverage, and Liquidity

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

In Millions of USE

Investment Highlights

• WebMD is a leading provider of health information services to consumers, physicians and other healthcare professionals, employers and health plans through public and private online portals, mobile platforms and health-focused publications. Advertising and sponsorship revenue accounts for ~80% of total. The company is headquartered in New York.

· Healthcare consumers are increasingly seeking to 0 educate themselves online about health-related issues, motivated in part by the larger share of healthcare costs they are being asked to bear. WebMD is the goto objective and trusted online source.

· The WebMD Health Network experienced some material declines as 2016 wound down. Average monthly unique users per month fell 11% to 179.5 million and page views in the quarter fell 9% to 3.63 billion. Shares have done well since then on the back of news that WebMD has begun the process of evaluating strategic options, which includes reaching out to potential buyers.

· WebMD does not charge membership dues or usage fees. The company runs an advertising-based business model, and as a result, is dependent on the ad budgets of companies desiring to reach physicians and other healthcare professionals. Adjusted EBITDA margins are robust at north of 30%.

· Innovation continues at WebMD, and the biopharma 1,045 market remains very healthy. Revenue from 54 biopharma and medical device custo 5.2 at a low-double-digit clip. 0.3

8.2 Structure of the Internet Software & Services Industry

The Internet software/services industry is composed of a variety of companies with rapidly-changing business models. Most 6.4

focus on improving the ways people connect with information, either via Internet search or by social media platforms, and 6.4 generate revenue primarily by delivering cost-effective online advertising. Constituents earn significant returns on invested capital due to their capital-light operations, though competition remains fierce. We expect most companies in this group to look substantially different 10 years from now than they do today. Overall, we're neutral on the structure.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	NEUTRAL
ValueCreation TM	EXCELLENT
ValueRisk™	MEDIUM
ValueTrend™	POSITIVE
Cash Flow Generation	STRONG
Financial Leverage	HIGH
Growth	MODEST
Technical Evaluation	BULLISH
Relative Strength	STRONG
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA	52.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation™			
ValueRisk™	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
Firms that generate economic profits with little operating variability score near the top right of the matrix.				
Relative Valuation	n	Forward P/E	PEG	Price / FV
Alphabet		27.1	1.9	93.2%
Baidu		31.3	NMF	95.7%
Facebook		30.8	1.8	80.3%
Yahoo		NMF	NMF	110.2%
Peer Median		30.8	1.9	94.4%
WebMD		26.8	5.3	114.9%
Price / FV = Current Stock Price divided by Estimated Fair Value				
Financial Summa	ry	Act	ual	Projected
	Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue		636	705	721
Revenue, YoY%		9.6%	10.8%	2.2%

P. Comisso Indus	t		
omers is growing	Free Cash Flow Margin % In Millions of USD (except for per share items)	9.3%	18.6%

Free Cash Flow (CFO-capex)

Operating Income

Net Income

Diluted EPS

Operating Margin %

Net Income Margin %

Diluted EPS, YoY %

197

114

2.06

149

27.4%

15.8%

22.3%

20.7%

NEUTRAL

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171

91

24.2%

12.9%

38.6%

1.69

131

129

64

20.3%

10.1%

1.22

31.9%

59

Data as of 17-Mar-2017 Ratings as of 30-Jun-2017

Industry

LOW

MODEST

BULLISH

NEUTRAL

BULLISH

Excellent

Price / FV

119.0%

82.1%

82.3%

108.7%

95.5%

107.5%

Projected

Jan-18

1.9%

22.476

4 5%

13,442

2.7%

4.36

-0.5%

12,877

2.6%

495,105

Good

PEG

1.7

09

2.2

2.4

2.0

2.1

Jan-17

0.8%

22,764

13,643

2.8%

4.38

-4 0%

20,911

4.3%

4 7%

485,873

----- Actual -----

Jan-16

482,130

-0.7%

24,105

5.0%

14,694

3.0%

4.57

-9.5%

15,912

3.3%

WEAK

69.00

VALUENTUM

Wal-Mart WMT FAIRLY VALUED

Economic Castle
Attractive

Stock Chart (weekly)

Estimated Fair Value \$65.00

Fair Value Range \$52.00 - \$78.00

6 Buying Index[™] Value Rating **Investment Style** Sector

MEGA-CAP CORE

Growth

Financial Leverage

Technical Evaluation

Money Flow Index (MFI)

Upside/Downside Volume (U/D)

Near-term Technical Support, 10-week MA

Very Poor

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Firms that generate economic profits with little operating variability score near the top right of the matrix

Forward P/E

29.5

13.4

13.4

17.0

15.2

16.0

ValueCreation™

Poor

Relative Strength

Business Quality

Low

Medium

High

Very High

Relative Valuation

Walgreens Boots Alliance

Financial Summary

Revenue, YoY%

Operating Income

Operating Margin %

Net Income Margin %

Diluted EPS, YoY %

Free Cash Flow (CFO-capex)

In Millions of USD (except for per share items)

Free Cash Flow Margin %

Price / FV = Current Stock Price divided by Estimated Fair Value

Fiscal Year End:

Costco

Kroger

Target

Peer Median

Wal-Mart

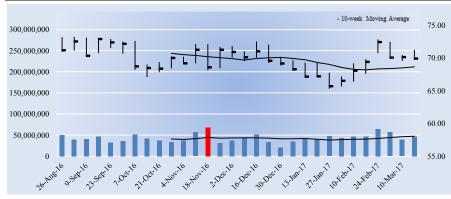
Revenue

Net Income

Diluted EPS

ValueRisk™

-CAP CORE	Consumer Staples	Food Retailers
Investment Conside	erations	
DCF Valuation		FAIRLY VALUED
Relative Valuation		UNATTRACTIVE
ValueCreation™		EXCELLENT
ValueRisk™		LOW
ValueTrend™		NEGATIVE
Cash Flow Generation	on	MEDIUM



Wal-Mart International and e-commerce initiatives are two key growth

drivers for Wal-Mart, but online competition is only intensifying.

ding volume out of the last 13 weeks was a

Company Vitals

Market Cap (USD)	\$217,498
Avg Weekly Vol (30 wks)	43,263
30-week Range (USD)	65.28 - 73.19
Valuentum Sector	Consumer Staples
5-week Return	2.3%
13-week Return	-1.3%
30-week Return	-4.3%
Dividend Yield %	2.9%
Dividends per Share	2.04
Forward Dividend Payout Ra	atio 46.8%
Est. Normal Diluted EPS	5.02
P/E on Est. Normal Diluted	EPS 13.9
Est. Normal EBITDA	35,682
Forward EV/EBITDA	7.8
EV/Est. Normal EBITDA	7.2
Forward Revenue Growth (5	-yr) 2.5%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY	5.8%

Returns Summary	3-year Historical Average
Return on Equity	19.3%
Return on Assets	7.6%
ROIC, with goodwill	13.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	15.7%

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

Investment Highlights

Wal-Mart operates retail stores. Its Wal-Mart US segment includes the company's mass merchant concept in the US. Its Wal-Mart International segment consists of the company's operations outside of the US. The Sam's Club segment includes warehouse membership clubs and samsclub.com. Social pressures will keep the retail giant in the news, and sometimes not in the best of light.

· We don't see Wal-Mart going away anytime soon. Though it faces pressure from both Amazon and discount dollar stores, consumers continue to flock to its locations. Its everyday-low-prices strategy has revolutionized the industry, and e-commerce initiatives should be watched closely.

· Wal-Mart International is a major source of growth for the company. With ~\$125 billion in sales, its international business alone would be among the three largest retailers in the world. The company remains focused on expansion in Brazil and China. A recent agreement with JD.com could provide the firm with the boost it needs in the Chinese online marketplace.

· Taking a page out of Costco's playbook, Wal-Mart is increasing its minimum employee wages in an effort to reduce training costs. We think the move will eventually bear fruit, as it incidentally increases entry barriers. Cost pressures will hurt in the near term, however.

• The pace of Wal-Mart's latest dividend increase (2%) 45,938 leaves a bit to be desired, and its earnings per share 39,071 outlook for fiscal 2018 targeted in the range of \$4.20-\$4.40 per share implies no growth from last year's 1.4 levels (\$4.38). Fundamentals remain under pressure. 1.2

Structure of the Food Retailers Industry

13.9

Firms in the mature food retailers industry generally have slim profit margins and face significant competition from brick-and-0.9 mortar locations (discount, department, drug, dollar, warehouse clubs and supermarkets) as well as Internet-based retailers 0.2 (including Amazon). Though the industry is not terribly cyclical, economic conditions, disposable income, credit availability,

fuel prices, and unemployment levels drive ticket size and traffic trends. Offering consumers a compelling value proposition is a must, even as higher-priced organic food offerings proliferate. We're generally neutral on the group. 96

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NEUTRAL

Ratings as of 30-Jun-2017 Data as of 3-Apr-2017 VALUENTUM

Williams-Sonoma WSM FAIRLY VALUED

We like Williams-Sonoma's direct sourcing model and the strength of its e-

Economic Castle	Estimated Fair Value	Fair Value Range
Attractive	\$62.00	\$50.00 - \$74.00

7 Buying Index[™] Value Rating **Investment Style** Sector

MID-CAP VALUE

JALUENTUM

Consumer Discretionary

Industry

50.00

Specialty Retailers

commerce operations. Stock Chart (weekly) 70.000.000 ek Moving Average 59.00 60,000,000 54 00 50,000,000 40.000.000 30 000 000 20,000,000 44.00 10.000.000 39.00

Company Vitals

\$4,870
7,452
5 - 56.94
etionary
9.6%
11.5%
11.8%
2.9%
1.56
43.5%
4.45
12.2
764
7.2
6.1
4.5%
10.2%

Returns Summary	3-year Historical Average
Return on Equity	25.2%
Return on Assets	12.9%
ROIC, with goodwill	31.1%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF = 1	31.1% Not Meaningful

899.4

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio NMF = Not Meaningful

Investment Highlights

• Williams-Sonoma is a multi-channel specialty retailer of high quality products for the home. Its brands include Williams-Sonoma, Pottery Barn, Pottery Barn Kids, West Elm, PBteen, Rejuvenation, and Mark and Graham. The company was founded in 1956 and is headquartered in San Francisco, California.

• A key factor in Williams-Sonoma's multi-channel success is its exclusive product and lifestyle merchandizing. As of 2016, 95% of the products the firm sells are directly sourced, offering a unique point of view on taste and style in addition to industry leading margins.

• Williams-Sonoma is a solid free cash flow generator, and its balance sheet is quite healthy. At the end of 2016, the company had no long-term debt and nearly \$215 million in cash and cash equivalents. Management is buying back stock, but shares only recently began representing a good value, in our view. We think there are better uses of cash.

· The company retains a strong portfolio of brands and highly-profitable operations. We view its global supply chain as a competitive advantage and believe the firm has multiple opportunities to grow through brand extensions. Its vertical integration allows it to generate industry-leading gross margins.

· One of the areas at Williams-Sonoma that we're huge 0 fans of is its e-commerce operations. The company -214 now generates roughly half of sales from that channel, a key competitive advantage. Multi-channel customers 0.0 spend 4-5 times more than single-channel customers. NMF

Structure of the Specialty Retailers Industry

The specialty retail segment is fragmented, highly competitive, and economically-sensitive. The group covers a broad array of 1.4

businesses and is dominated by retailers with large brick-and-mortar store footprints. Though some constituents may be 0.3 insulated from e-commerce competition, others risk obsolescence as product distribution moves to digital means, and online retailers offer lower prices for identical goods and services. We're fairly neutral on the structure of the industry, though some constituents will inevitably face secular and permanent declines. 97

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ NEGATIVE Cash Flow Generation STRONG Financial Leverage LOW Growth MODEST Technical Evaluation BULLISH STRONG Relative Strength Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH

Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	V ValueCreation [™]				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E PEG Price / FV				Price / FV	
Best Buy		13.0	NMF	104.8%	
Home Depot		20.3	1.9	119.6%	
Lowe's		17.6	1.8	117.3%	
Office Depot		10.1	NMF	79.7%	
Peer Median		15.3	1.8	111.1%	
Williams-Sonoma		15.2	1.6	87.8%	

Price / FV = Current Stock Price divided by Estimated Fair Value

/	Financial Summary Actual		Projected	
•	Fiscal Year End:	Jan-16	Jan-17	Jan-18
	Revenue	4,976	5,084	5,257
ł	Revenue, YoY%	5.9%	2.2%	3.4%
1	Operating Income	489	473	491
•	Operating Margin %	9.8%	9.3%	9.3%
ı	Net Income	310	305	318
)	Net Income Margin %	6.2%	6.0%	6.0%
	Diluted EPS	3.37	3.41	3.59
	Diluted EPS, YoY %	3.8%	1.4%	5.0%
7	Free Cash Flow (CFO-capex)	341	327	290
, 5	Free Cash Flow Margin % In Millions of USD (except for per share items)	6.9%	6.4%	5.5%

NEUTRAL

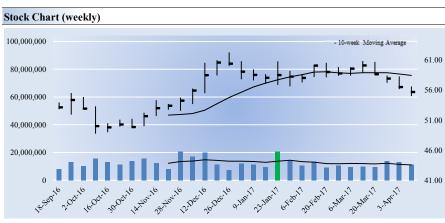
ALUENTUM

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Ratings as of 30-Jun-2017 Data as of 10-Apr-2017

JALUENTUM VALUENTUM Xilinx XLNX FAIRLY VALUED 3 Buying Index[™] Value Rating **Estimated Fair Value** Investment Style **Economic Castle** Fair Value Range Industry Sector Highest Rated \$48.00 \$38.00 - \$58.00 LARGE-CAP CORE Information Technology Specialized Semi's

Xilinx is experiencing solid momentum in the 28nm market.



The week with the highest ding volume out of the last 13 weeks was

Company Vitals	
Market Cap (USD)	\$14,959
Avg Weekly Vol (30 wks)	12,569
30-week Range (USD)	48.75 - 62.24
Valuentum Sector Information	on Technology
5-week Return	-6.7%
13-week Return	-4.5%
30-week Return	4.0%
Dividend Yield %	2.4%
Dividends per Share	1.32
Forward Dividend Payout Ratio	57.3%
Est. Normal Diluted EPS	2.69
P/E on Est. Normal Diluted EPS	20.7
Est. Normal EBITDA	884
Forward EV/EBITDA	16.6
EV/Est. Normal EBITDA	14.9
Forward Revenue Growth (5-yr)	5.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	8.9%
D ()	

Returns Summary 3-year Historical Average Return on Equity 22.5% Return on Assets 12.4% 109.8% ROIC, with goodwill 141.0% ROIC, without goodwill ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage, Coverage, and Liquidity In Millions of USI

Total Debt
Net Debt -
Total Debt/EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Quick Ratio
NMF = Not Meaningful

2.1

Investment Highlights

· Xilinx makes FPGAs, SoCs and 3D ICs. These devices are coupled with a next-generation design environment and IP to serve a broad range of customer needs, from programmable logic to programmable systems integration. The company was founded in 1984 and is headquartered in California.

• As with rival Altera, which was recently acquired by Intel, Xilinx's strategy centers on the displacement of ASICs and ASSPs in the development of nextgeneration electronic systems. The company strives to drive down cost and power consumption at each manufacturing process node.

· Investors in technology pay close attention to a firm's gross margin to get a read for product pricing pressures. We like Xilinx's focus on growing earnings and its cash-rich balance sheet. The firm's shares have benefitted from reports that it may be a takeover candidate, and robust estimates of potential markets including autonomous vehicles and artificial intelligence for chipmakers have been welcome news.

· The company is experiencing solid momentum in the 28nm market. Xilinx's quarterly revenue run-rate is expanding, and demand for its 16nm, 20nm, and 28nm products is expanding thanks to end markets such as data center, automotive, test and measurement, wired and wireless communications, and even space.

· The company is heavily dependent on distributor 1,583 Avnet for the majority of sales revenue and order 1,755 fulfillment. Resale of product through Avnet accounts for 40%+ of worldwide revenue and for two thirds of total net accounts receivable. NMF

13 5 Structure of the Specialized Semiconductor Industry

The specialized semiconductor industry is intensely competitive and has been characterized by price erosion and rapid 4.1

technological change. Participants compete with major domestic/international semiconductor companies and often have to 3.9 defend intellectual property rights against entities that have copied proprietary product lines. Firms are exposed to the global economic cycle, wide supply/demand fluctuations, and continuously face the risk of excess or obsolete inventories. Constituents must introduce new products with more features at higher prices to maintain margins. We don't like the group.

Investment Considerations DCF Valuation FAIRLY VALUED Relative Valuation **NEUTRAL** ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ NEGATIVE Cash Flow Generation STRONG MEDIUM Financial Leverage Growth MODEST Technical Evaluation BEARISH Relative Strength WEAK Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BEARISH Near-term Technical Resistance, 10-wk MA 58.00

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality	ValueCreation [™]				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation		Forward P/E	PEG	Price / FV	
Cirrus Logic		14.0	1.4	112.1%	
Linear Technology		32.2	3.2	100.0%	

Price / FV = Current Stock Price divided by Estimated Fair Value					
Xilinx	24.2	3.0	116.0%		
Peer Median	25.3	2.9	116.2%		
Nvidia	32.8	3.5	156.5%		
Microchip Technology	18.4	2.6	120.4%		

5	Financial Summary	Actual		Projected
	Fiscal Year End:	Mar-15	Mar-16	Mar-17
	Revenue	2,377	2,214	2,344
	Revenue, YoY%	-0.2%	-6.9%	5.9%
	Operating Income	780	670	712
	Operating Margin %	32.8%	30.3%	30.4%
	Net Income	648	551	606
	Net Income Margin %	27.3%	24.9%	25.9%
	Diluted EPS	2.35	2.05	2.30
	Diluted EPS, YoY %	7.0%	-12.7%	12.3%
	Free Cash Flow (CFO-capex)	761	696	734
	Free Cash Flow Margin % In Millions of USD (except for per share items)	32.0%	31.4%	31.3%

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Ratings as of 30-Jun-2017 Data as of 19-May-2017 VALUENTUM

Exxon Mobil XOM FAIRLY VALUED

Economic Castle Attractive

Estimated Fair Value \$92.00

Fair Value Range \$59.00 - \$125.00

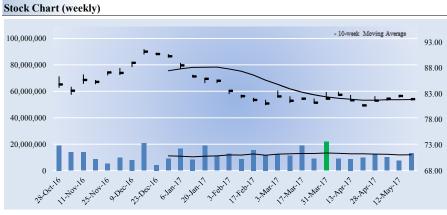
7 Buying Index[™] Value Rating **Investment Style** Sector Energy

MEGA-CAP VALUE

JALUENTUM

Industry Major Oil & Gas

Exxon Mobil's return on capital employed performance is not immune to volatile energy resource pricing, but it is consistently better than that of its peers.



olume out of the last 13 weeks was a

Company Vitals (LICD)

Company vitais	
Market Cap (USD)	\$343,778
Avg Weekly Vol (30 wks)	11,953
30-week Range (USD)	80.47 - 91.67
Valuentum Sector	Energy
5-week Return	1.2%
13-week Return	0.4%
30-week Return	-3.9%
Dividend Yield %	3.8%
Dividends per Share	3.08
Forward Dividend Payout Ratio	164.0%
Est. Normal Diluted EPS	5.06
P/E on Est. Normal Diluted EPS	16.2
Est. Normal EBITDA	48,005
Forward EV/EBITDA	14.3
EV/Est. Normal EBITDA	7.9
Forward Revenue Growth (5-yr)	3.3%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fise	15.2% cal Year
Returns Summary 2 year	Historical Average

Returns Summary	3-year Historical Average
Return on Equity	16.2%
Return on Assets	8.1%
ROIC, with goodwill	8.5%
ROIC, without goodwill ROIC = Return on Invested Capital; NMF =	8.5% Not Meaningful

Leverage, Coverage, and Liquidity	
In Millions of USD	
Total Debt	38,687
	,
Net Debt	34,982
Total Debt/EBITDA	1.3
Net Debt/EBITDA	1.1
EBITDA/Interest	99.5
Current Ratio	0.8
Quick Ratio	0.4
NMF = Not Meaningful	

Investment Highlights

· Exxon Mobil is involved in the exploration and 53 production of crude oil/natural gas, and the 57 manufacture of petroleum products as well as the transportation and sale of crude oil, natural gas and χy petroleum products. It also makes commodity % petrochemicals. Exxon had ~20 BOEB of total proved % reserves at the end of 2016.

% · Though Exxon recently lost its coveted, pristine)8 AAA credit rating, its financial health is still solid. The executive team continues to focus on fundamentals in a lower price environment while)6 selectively investing in potential opportunities. .2

Exxon Mobil's return on capital employed performance has been impacted by suppressed energy resource pricing. Nevertheless, the firm's ROCE performance is consistently better than that of its peers on average from 2007-2016, and its upstream earningsper-barrel recently surpassed that of Chevron for best in its peer group.

· Exxon is competitively positioned across the value chain, which mitigates sector risk and adds flexibility to capture new opportunities. Its integrated operations add synergy and optionality potential while maximizing value in dynamic markets. The firm expects to maintain production of 4-4.4 million oil equivalent barrels per day through 2020.

· Exxon Mobil's dividend is better than that of peers, and we expect growth in it for many years to come. The energy giant's Dividend Cushion ratio is near parity (1), however. The company is best in class, in our view.

Structure of the Oil & Gas (majors) Industry

The global oil and gas industry is dominated by state-owned firms, including member nations of OPEC, which have a large influence on pricing. Public constituents are not small, however, as firms in this group make up a large portion of the energy sector's market cap. Oil and gas prices are the key profit driver and largely reflect supply/demand dynamics, though it is not uncommon for speculative/geopolitical price premiums to occur. A firm's estimated reserve life and cost for exploration and development should be monitored closely. We're neutral on the structure of the majors, given their commoditized product.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	POOR
ValueRisk TM	HIGH
ValueTrend™	NEGATIVE
Cash Flow Generation	MEDIUM
Financial Leverage	LOW
Growth	MODEST
Technical Evaluation	VERY BULLISH
Relative Strength	WEAK
Money Flow Index (MFI)	NEUTRAL
Upside/Downside Volume (U/D)	BULLISH
Near-term Technical Support, 10-week MA DCF = Discounted Cash Flow; MFI, U/D = Please see glossary	82.00 MA = Moving Average

Business Quality	ValueCreation TM				
ValueRisk™	Very Poor	Poor	Good	Excellent	
Low					
Medium					
High					
Very High					
Firms that generate economic profits with little operating variability score near the top right of the matrix.					
Relative Valuation Forward P/E PEG Price / FV					
BP		19.9	7.2	92.4%	
Chevron		23.6	NMF	98.6%	
ConocoPhillips		77.1	NMF	107.9%	
PetroChina		112.8	0.2	75.1%	
Peer Median		50.4	3.7	95.5%	
Exxon Mobil 20.3 0.5 89.1%					
Price / FV = Current Stock Price divided by Estimated Fair Value					

Financial Summary		al	Projected	
Fiscal Year End:	Dec-14	Dec-15	Dec-16	
Revenue	411,939	268,882	226,094	
Revenue, YoY%	-6.0%	-34.7%	-15.9%	
Operating Income	34,082	12,883	11,305	
Operating Margin %	8.3%	4.8%	5.0%	
Net Income	32,520	16,150	7,883	
Net Income Margin %	7.9%	6.0%	3.5%	
Diluted EPS	7.59	3.85	1.88	
Diluted EPS, YoY %	3.0%	-49.3%	-51.2%	
Free Cash Flow (CFO-capex)	12,164	3,854	5,918	
Free Cash Flow Margin % In Millions of USD (except for per share items)	3.0%	1.4%	2.6%	

NEUTRAL

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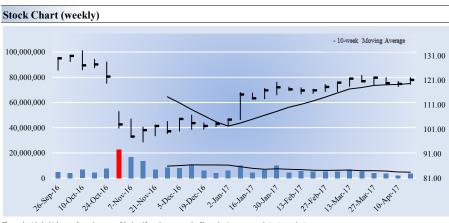
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Ratings as of 30-Jun-2017 Data as of 17-Apr-2017

JALUENTUM VALUENTUM Zimmer Biomet ZBH FAIRLY VALUED 7 Buying Index[™] Value Rating Economic Castle **Estimated Fair Value** Fair Value Range **Investment Style** Sector Industry Attractive \$127.00 \$102.00 - \$152.00 LARGE-CAP VALUE Health Care Medical Devices

Zimmer Biomet expects to deliver at least \$2 billion in annual free cash flow by 2020.



The week with the highest trading volume out of the last 13 weeks was a week of heavy buying, or accumulation (green ba

Company Vitals	
Market Cap (USD)	\$25,019
Avg Weekly Vol (30 wks)	7,177
30-week Range (USD)	95.63 - 133.21
Valuentum Sector	Health Care
5-week Return	-0.3%
13-week Return	6.9%
30-week Return	-5.0%
Dividend Yield %	0.8%
Dividends per Share	0.96
Forward Dividend Payout Ratio	11.1%
Est. Normal Diluted EPS	9.68
P/E on Est. Normal Diluted EPS	12.5
Est. Normal EBITDA	3,321
Forward EV/EBITDA	11.7
EV/Est. Normal EBITDA	10.6
Forward Revenue Growth (5-yr)	3.0%
Forward EPS Growth (5-yr)	47.0%
NMF = Not Meaningful; Est. = Estimated; FY = Fi	scal Year
Datuma Summany	TT:

Returns Summary 3-year Historical Average Return on Equity 5.4% Return on Assets 3.1% ROIC, with goodwill 17.1% ROIC, without goodwill 30.1% ROIC = Return on Invested Capital; NMF = Not Meaningful

Leverage,	Coverage,	and	Liquidity
In Millions of U	SD		

Total Debt
N. D. L.
Net Debt
Total Debt/EBITDA
Total Deby EBITDA
Net Debt/EBITDA
EBITDA/Interest
Current Ratio
Current Ratio
Quick Ratio
NMF = Not Meaningful
-

Investment Highlights

• Zimmer Biomet produces orthopedic reconstructive devices, spinal and trauma devices, biologics, dental implants, and related surgical products in the Americas, Europe, and Asia Pacific. The firm has been around for more than 85 years and is headquartered in northern Indiana. It was formed as a result of the merger of Zimmer and Biomet in 2015.

The Zimmer-Biomet merger was completed mid-2015, and the company is now a leader in the \$45 billion musculoskeletal industry, with impressive market share and solid cross-selling opportunities.
 Operational synergies are also expected, and pricing power will be enhanced.

• Zimmer Biomet achieved \$225 million in EBIT synergies in fiscal 2016, and it remains on track for \$350 million cumulative synergies by mid-2018. Management remains committed to its deleveraging initiatives, which was on display in 2016 as it paid \$1 billion in acquisition-related debt, and it projects at least \$2 billion in annual free cash flow by 2020, up from expectations of \$1.25-\$1.4 billion in 2017.

• Zimmer Biomet has remained acquisitive since the big merger, though the acquisitions have been of the small, tuck-in variety. Recent examples include the purchase of a Dutch developer of 3D range of motion technology and a musculoskeletal diagnostics testing firm. The firm has spent \$1.5 billion on 8 M&A transactions since the Biomet merger.

Zimmer's dental category sales did not fare well in 10,666
 2016, and management is working to improve its 10,032 performance in 2017. The area remains an attractive 4.3 growth opportunity with a mid-single digit rate growth profile moving forward.

6.9 Structure of the Medical Devices Industry

0.9

2.0 The medical devices industry is heavily regulated and characterized by rapid technological change. Firms have been forced to

compete on price due to economically-motivated buyers, consolidation among healthcare providers, and declining reimbursement rates. Healthcare reform measures have put additional pressure on procedure rates and market sizes. Still, firms can gain advantages by developing products with differentiated clinical outcomes or by creating patent-protected technology. Since most constituents hold important patents or trade secrets, we tend to like the group.

Investment Considerations FAIRLY VALUED DCF Valuation Relative Valuation ATTRACTIVE ValueCreation[™] EXCELLENT ValueRisk™ LOW ValueTrend™ NEGATIVE Cash Flow Generation STRONG Financial Leverage HIGH Growth MODEST Technical Evaluation BULLISH Relative Strength STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH 120.00 Near-term Technical Support, 10-week MA

DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

		•	•			
Business Quality	ValueCreation TM					
ValueRisk™	Very Poor	Poor	Good	Excellent		
Low						
Medium						
High						
Very High						
Firms that generate economic	profits with little ope	rating variability scor	e near the top right	of the matrix.		
Relative Valuation	Relative Valuation Forward P/E PEG Price / FV					
Intuitive Surgical		34.2	2.9	131.6%		
Medtronic		17.4	1.8	97.0%		
Varian Medical Systems		22.7	2.1	120.3%		
Waters		24.1	2.7	126.1%		
Peer Median		23.4	2.4	123.2%		
Zimmer Biomet		14.0	1.7	95.4%		

Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	Actual		Projected
Fiscal Year End:	Dec-15	Dec-16	Dec-17
Revenue	5,998	7,684	7,884
Revenue, YoY%	28.3%	28.1%	2.6%
Operating Income	1,299	1,438	2,183
Operating Margin %	21.7%	18.7%	27.7%
Net Income	147	306	1,793
Net Income Margin %	2.5%	4.0%	22.7%
Diluted EPS	0.77	1.51	8.69
Diluted EPS, YoY %	-81.5%	95.1%	474.7%
Free Cash Flow (CFO-capex)	416	1,102	1,402
Free Cash Flow Margin % In Millions of USD (except for per share items)	6.9%	14.3%	17.8%

GOOD

100

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Glossary of Valuentum Terms

Business Quality Matrix. We compare the firm's ValueCreation and ValueRisk ratings. The box is an easy way for investors to quickly assess the business quality of a company. Firms that generate economic profits with little operating variability score near the top right of the matrix.

Cash Flow Generation. Firms' cash flow generation capacity are measured along the scale of STRONG, MEDIUM, and WEAK. A firm with a 3-year historical free cash flow margin (free cash flow divided by sales) greater than 5% receives a STRONG rating, while firms earning less than 1% of sales as free cash flow receive a WEAK rating.

Company Description. The description section provides a brief company profile and in the top right corner indicates the investment style that Valuentum assigns to the stock. Nano-cap: Less than \$50 million; Micro-cap: Between \$50 million and \$200 million; Small-cap: Between \$200 million and \$2 billion; Mid-cap: Between \$2 billion and \$10 billion; Large-cap: Between \$10 billion and \$200 billion; Mega-cap: Over \$200 billion. Blend: Firm's that we think are undervalued and exhibit high growth prospects (growth in excess of three times the rate of assumed inflation). Value: Firm's that we believe are undervalued, but do not exhibit high growth prospects. Growth: Firms that are not undervalued, in our opinion, but exhibit high growth prospects.

Company Vitals. In this section, we list key financial information and the sector and industry that Valuentum assigns to the stock. The P/E-Growth (5-yr), or PEG ratio, divides the current share price by last year's earnings (EPS) and then divides that quotient by our estimate of the firm's 5-year EPS growth rate. The estimated normalized diluted EPS and estimated normalized EBITDA represent the five-year forward average of these measures used in our discounted cash flow model. The P/E on estimated normalized EPS divides the current share price by estimated normalized diluted EPS. The EV/estimated normalized EBITDA considers the current enterprise value of the

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company and divides it by estimated normalized EBITDA. EV is defined as the firm's market capitalization plus total debt, minority interest, preferred stock less cash and cash equivalents.

DCF Valuation. We opine on the firm's valuation based on our DCF process. Firms that are trading with an appropriate discount to our fair value estimate receive an UNDERVALUED rating. Firms that are trading within our fair value range receive a FAIRLY VALUED rating, while firms that are trading above the upper bound of our fair value range receive an OVERVALUED rating.

Dividend Growth Potential. We blend our analysis of a firm's Dividend Safety with its historical Track Record, while also considering historical dividend growth trends. We believe such a combination captures a firm's capacity (cash flow) and willingness (track record) to raise its dividend in the future. Scale: EXCELLENT, GOOD, POOR, VERY POOR.

Dividend Safety. We measure the safety of a firm's dividend by adding its net cash to our forecast of its future cash flows and divide that sum by our forecast of its future dividend payments. This process results in a ratio called the Valuentum Dividend CushionTM. Scale: Above 2.75 = EXCELLENT; Between 1.25 and 2.75 = GOOD; Between 0.5 and 1.25 = POOR; Below 0.5 = VERY POOR.

Dividend Strength. Our assessment of the firm's dividend strength is expressed in a matrix. If the safety of a firm's dividend is EXCELLENT and its growth prospects are also EXCELLENT, it scores high on our matrix (top right). If the firm's dividend safety and the potential future growth are VERY POOR, it scores lower on our scale (bottom left).

Dividend Track Record. We assess each firm's dividend track record based on whether the fundamentals of the firm have ever forced it to cut its dividend. If the firm has ever cut its dividend (within the last 10 years), we view its track record as RISKY. If the firm has maintained and/or raised its dividend each year (over the past 10 years), we view its track record as HEALTHY.

Estimated Fair Value. This measure is an output of our DCF valuation model and represents our opinion of the fair equity value per share of the company.



We would expect a firm's stock price to converge to this value within the next 3 years.

Fair Value Range. The fair value range represents an upper bound and lower bound, between which we would consider the firm to be fairly valued. The range considers our estimate of the firm's fair value and the margin of safety suggested by the volatility of key valuation drivers, including revenue, gross margin, earnings before interest, and enterprise free cash flow (the determinants behind our ValueRisk rating).

Financial Leverage. Based on the firm's normalized debt-to-EBITDA metric, we rank firms on the following scale: LOW, MEDIUM, and HIGH. Companies with a normalized debt-to-EBITDA ratio below 1.5 receive a LOW score, while those with a measure above 3 receive a HIGH score.

Money Flow Index (MFI). The MFI is a technical indicator that measures buying and selling pressure based on both price and volume. Traders typically use this measure to identify potential reversals with overbought and oversold levels. We use a 14-week measure to rank firms along the following scale: EXTREMELY OVERBOUGHT (>90), OVERBOUGHT (80-90), NEUTRAL (20-80), OVERSOLD (10-20), EXTREMELY OVERSOLD (0-10).

Range of Potential Outcomes. The firm's margin of safety is shown in the graphic of a normal distribution. We consider a firm to be undervalued if its stock price falls along the green line and overvalued if the stock price falls along the red line. We consider the firm to be fairly valued if its stock price falls along the yellow line.

Relative Value. We compare the firm's forward price-to earnings (PE) ratio and its price/earnings-to-growth (PEG) ratio to that of its peers. If both measures fall below the peer median, the firm receives an ATTRACTIVE rating. If both are above the peer median, the firm receives an UNATTRACTIVE rating. Any other combination results in a NEUTRAL rating.

Return on Invested Capital. At Valuentum, we place considerable emphasis on return on invested capital (both with and without goodwill). The measure focuses on the return (earnings) the company is generating on its operating

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assets and is superior to return on equity and return on assets, which can be skewed by a firm's leverage or excess cash balance, respectively.

Risk of Capital Loss. We think capital preservation is key for the dividend investor. As such, we evalute the risk of capital loss by assessing the intrinsic value of each firm based on our discounted cash-flow process. If a firm is significantly OVERVALUED, we think the risk of capital loss is HIGH. If a firm is FAIRLY VALUED, we think the risk of capital loss is MEDIUM, and if a firm is UNDERVALUED, we think the risk of capital loss is LOW.

Stock Price Relative Strength. We assess the perfomance of the company's stock during the past quarter, 13 weeks, relative to an ETF that mirrors the aggregate performance of constituents of the stock market. Firms are measured along the scale of STRONG, NEUTRAL, and WEAK. Companies that have outperformed the market index by more than 2.5% during this 13-week period receive a STRONG rating, while firms that trailed the market index by more than 2.5% during this 13-week period receive a WEAK rating.

Technical Evaluation. We evaluate a firm's near-term and medium-term moving averages and money flow index (MFI) to assign each firm a rating along the following scale: VERY BULLISH, BULLISH, NEUTRAL, BEARISH, and VERY BEARISH.

Timeliness Matrix. We compare the company's recent stock performance relative to the market benchmark with our assessment of its valuation. Firms that are experiencing near-term stock price outperformance and are undervalued by our estimate may represent timely buys.

Upside/Downside Volume. Heavy volume on up days and lower volume on down days suggests that institutions are heavily participating in a stock's upward advance. We use the trailing 14-week average of upside and downside volume to calculate an informative ratio. We rank each firm's U/D volume ratio along the following scale: BULLISH, IMPROVING, DETERIORATING, and BEARISH.

ValueCreation. This is a proprietary Valuentum measure. ValueCreation indicates the firm's historical track record in creating economic value for shareholders, taking the average difference between ROIC (without goodwill)



and the firm's estimated WACC during the past three years. The firm's performance is measured along the scale of EXCELLENT, GOOD, POOR, and VERY POOR. Those firms with EXCELLENT ratings have a demonstrated track record of creating economic value, while those that register a VERY POOR mark have been destroying economic value.

Valuentum Dividend Cushion[™]. This is a proprietary Valuentum measure that drives our assessment of the firm's Dividend Safety rating. The forward-looking measure assesses dividend coverage via the cash characteristics of the business.

ValueRisk. This is a proprietary Valuentum measure. ValueRisk indicates the historical volatility of key valuation drivers, including revenue, gross margin, earnings before interest, and enterprise free cash flow. The standard deviation of each measure is calculated and scaled against last year's measure to arrive at a percentage deviation for each item. These percentage deviations are weighted equally to arrive at the corresponding fair value range for each stock, measured in percentage terms. The firm's performance is measured along the scale of LOW, MEDIUM, HIGH, and VERY HIGH. The ValueRisk[™] rating for each firm also determines the fundamental beta of each firm along the following scale: LOW (0.85), MEDIUM (1), HIGH (1.15), VERY HIGH (1.3).

ValueTrend. This is a proprietary Valuentum measure. ValueTrend indicates the trajectory of the firm's return on invested capital (ROIC). Firms that earned an ROIC last year that was greater than the 3-year average of the measure earn a POSITIVE rating. Firms that earned an ROIC last year that was less than the 3-year average of the measure earn a NEGATIVE rating.

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