Visit us at www.valuentum.com Valuentum Retail Equity Research Data as of 15-Mar-2024

Fair Value Range

\$131.00 - \$197.00

Alphabet GOOG FAIRLY VALUED

Economic Castle

Attractive

Estimated Fair Value

\$164.00

Buying Index™

Money Flow Index (MFI)

Upside/Downside Volume (U/D)

Value Rating



NEUTRAL

BEARISH

Alphabet's shares are attractive, in our view. Though artificial intelligence

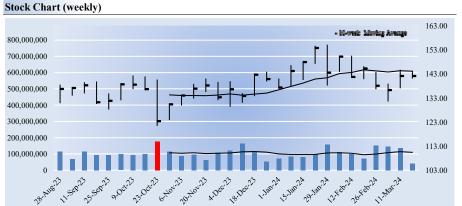
Investment Style MEGA-CAP BLEND

Sector Information Technology

4

Industry Technology Giants

poses both risks and opportunities, we think the stock will be a winner in the long run.



Company Vitals	
Market Cap (USD)	\$1,772,513
Avg Weekly Vol (30 wks)	104,893
30-week Range (USD)	121.46 - 155.2
Valuentum Sector Information	on Technology
5-week Return	0.9%
13-week Return	-0.6%
30-week Return	7.6%
Dividend Yield %	0.0%
Dividends per Share	0.00
Forward Dividend Payout Ratio	0.0%
Est. Normal Diluted EPS	8.92
P/E on Est. Normal Diluted EPS	15.9
Est. Normal EBITDA	139,375
Forward EV/EBITDA	15.0
EV/Est. Normal EBITDA	12.0
Forward Revenue Growth (5-yr)	10.4%
Forward EPS Growth (5-yr) NMF = Not Meaningful; Est. = Estimated; FY = Fisc	13.9% cal Year

Returns Summary	3-year Historical Average
Return on Equity	27.7%
Return on Assets	19.4%
ROIC, with goodwill	61.1%
ROIC, without goodwill	75.8%
ROIC = Return on Invested Capital; NMF = N	Not Meaningful

Leverage, Coverage, and Liquidity

In Millions of USD	
Total Debt	12,870
Net Debt	-98,046
Total Debt/EBITDA	0.1
Net Debt/EBITDA	NMF
EBITDA/Interest	325.2
Current Ratio	2.1
Quick Ratio	1.9
NMF = Not Meaningful	

Investment Highlights

- · Alphabet is a tech company focused on a number of things: Android, ads, YouTube, Chrome, and research. We think the company will have some megahits in the years ahead, including in artificial intelligence (AI). It reports operating losses in its 'Other Bets' category frequently, suggesting core levels of profitability are higher than reported.
- Alphabet offers investors a compelling combination of attractive valuation, growth potential, cash-flow generation and competitive profile. Very few firms are more attractive on a fundamental basis, in our view, and its impressive free cash flow conversion rates (consistently above 100%) speak to this.
- Alphabet is pleased with momentum in its mobile division, particularly within strong mobile advertising revenue. The mobile Internet space will be key for the firm. YouTube and programmatic advertising offer upside potential, too, but we're watching spending levels, which have spiked due in part to higher traffic acquisition costs.
- · AI will pose opportunities and challenges, but Alphabet has a strong future in search. We continue to be in awe of the strength in this division. Its massive net cash position offers a substantial cushion to fall back on as it invests in high-return opportunities and new concepts such as smart home features, Glass, Fiber, or other innovative ideas.
- · Alphabet has three different stock classes with two different tickers. GOOGL is Class A stock, and GOOG represents the non-voting Class C stock that was created by a stock split in 2014 in order for Google founders to maintain majority control.

Investment Considerations	
DCF Valuation	FAIRLY VALUED
Relative Valuation	ATTRACTIVE
ValueCreation TM	EXCELLENT
ValueRisk TM	LOW
ValueTrend TM	NEGATIVE
Cash Flow Generation	STRONG
Financial Leverage	LOW
Growth	HIGH
Technical Evaluation	BEARISH
Relative Strength	WEAK

Near-term Technical Resistance, 10-wk MA 144.00 DCF = Discounted Cash Flow; MFI, U/D = Please see glossary. MA = Moving Average

Business Quality		ValueCreation TM	ſ	
ValueRisk TM	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				

Firms that generate economic profits with little operating variability score near the top right of the matrix

Relative Valuation	Forward P/E	PEG	Price / FV
Amazon.com	NMF	NMF	99.6%
Apple	26.1	3.5	98.1%
Meta Platforms	25.7	1.7	91.3%
Microsoft	32.4	2.6	91.9%
Peer Median	26.1	2.6	95.0%
Alphabet	20.7	1.8	86.7%
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Price / FV = Current Stock Price divided by Estimated Fair Value

Financial Summary	ial Summary Actual		Projected
Fiscal Year End:	Dec-22	Dec-23	Dec-24
Revenue	282,836	307,394	342,130
Revenue, YoY%	9.8%	8.7%	11.3%
Operating Income	74,842	88,226	98,230
Operating Margin %	26.5%	28.7%	28.7%
Net Income	59,972	73,795	85,501
Net Income Margin %	21.2%	24.0%	25.0%
Diluted EPS	4.56	5.80	6.86
Diluted EPS, YoY %	-18.8%	27.3%	18.2%
Free Cash Flow (CFO-capex)	60,010	69,495	80,490
Free Cash Flow Margin % In Millions of USD (except for per share items)	21.2%	22.6%	23.5%

Structure of the Internet Software & Services Industry

NEUTRAL

The Internet software/services industry is composed of a variety of companies with rapidly-changing business models. Most focus on improving the ways people connect with information, either via Internet search or by social media platforms, and generate revenue primarily by delivering cost-effective online advertising. Constituents earn significant returns on invested capital due to their capital-light operations, though competition remains fierce. We expect most companies in this group to look substantially different 10 years from now than they do today. Overall, we're neutral on the structure.



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Estimated Fair Value \$164.00 Fair Value Range \$131.00 - \$197.00 Investment Style MEGA-CAP BLEND **Sector**Information Technology

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Technology Giants

Economic Profit Analysis

ValueCreation™ EXCELLENT

The best measure of a firm's ability to create value for shareholders is expressed by comparing its return on invested capital (ROIC) with its weighted average cost of capital (WACC). The gap or difference between ROIC and WACC is called the firm's economic profit spread. Alphabet's 3-year historical return on invested capital (without goodwill) is 75.8%, which is above the estimate of its cost of capital of 9.8%. As such, we assign the firm a ValueCreationTM rating of EXCELLENT. In the chart to the right, we show the probable path of ROIC in the years ahead based on the estimated volatility of key drivers behind the measure. The solid grey line reflects the most likely outcome, in our opinion, and represents the scenario that results in our fair value estimate.

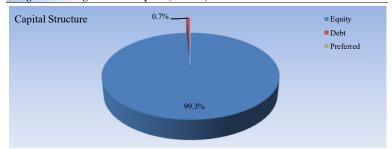
ROIC - WACC Spread, 3-year historical average	66.0%
ROIC - WACC Spread, 5-year projected average	49.9%

These spreads equal the firm's annual average ROIC (excluding goodwill) less its WACC.

ValueTrend[™] NEGATIVE

Alphabet receives a ValueTrend™ rating of NEGATIVE, which is based on the company's trailing three-year performance. The firm's ROIC (excluding goodwill) fell to 70.8% last year from its trailing 3-year average of 75.8%. We expect ROIC (excluding goodwill) to be in the ballpark of about 58% by the end of our discrete forecast period, with downside risk to about 43% over that time period.

Weighted Average Cost of Capital (WACC)



Cost of Equity

Cost of Equity Assumption	9.8%
Estimated Equity Risk Premium	6.5%
Fundamental Beta (ERP multiplier)	0.9
Risk Free Rate Assumption	4.3%

After-tax Cost of Debt

After-tax Cost of Debt Assumption	4.0%
Cash Tax Rate Assumption	16.0%
Cost of Debt Assumption	4.8%
Synthetic Credit Spread	0.46%
Risk Free Rate Assumption	4.3%
Atter-tax Cost of Debt	

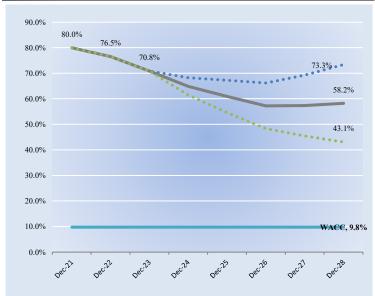
Cost of Preferred Stock

Cost of Preferred Stock	
Preferred Dividends	0
Value of Preferred Stock	0
Cost of Preferred Assumption	NA

Weighted Average Cost of Capital (WACC)

ERP = Equity Risk Premium

Return on Invested Capital (ROIC)



The graph above shows the firm's ROIC (excluding goodwill) compared with historical averages and its WACC

Assessment of Company Dividend Strategy

Key Strengths

Alphabet does not pay a dividend at this time.

Potential Weaknesses

Alphabet does not pay a dividend at this time.

Note: Valuentum may provide an adjusted ROIC measure to better reflect the economic substance of a company's operations, as in the case of companies with negative invested capital.



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Growth Analysis

Revenue Growth				HIGH
		Last Fiscal		
		Year Revenue	3-year Historical CAGR	5-year Projected CAGR
Alphabet	USD	307,394	19.0%	10.4%
Amazon.com	USD	513,983	22.4%	9.5%
Apple	USD	383,285	11.8%	5.1%
Meta Platforms	USD	116,609	18.2%	12.8%
Microsoft	USD	211,915	14.0%	12.4%
Peer Median			16.1%	10.9%
Industry Median			14.6%	7.1%

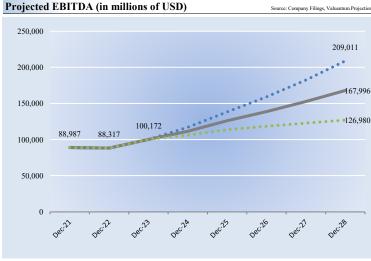
Alphabet's revenue expansion has been greater than the median of both its peer group and industry group during the past three years. We expect the firm's revenue to trail its peer group but outpace that of its industry group during the next five years. Our growth assessment of each firm is based on the firm's 5-year forward revenue CAGR. Alphabet's future pace of revenue growth is HIGH, in our opinion.

Projected Revenue (in millions of USD) 500,000 500,000 500,000 400,000 282,836 307,394 282,836 307,394 282,836 307,394 282,836 307,394 282,836 307,394 282,836 307,394 282,836 307,394 282,836 307,394

In the chart above, we show our baseline forecast for revenue as well as potential upside and downside cases.

EBITDA Growth Last Fiscal Year 3-year Historical 5-year Projected **EBITDA CAGR** CAGR Alphabet USD 100,172 22.2% 10.9% 54,169 14.2% 24.6% USD 125,820 17.6% Apple USD 6.4% 42,241 6.7% Meta Platforms USD 17.2% Microsoft USD 102,023 16.1% 13.0% Peer Median 15.2% 15.1% 14.8% Industry Median 10.3%

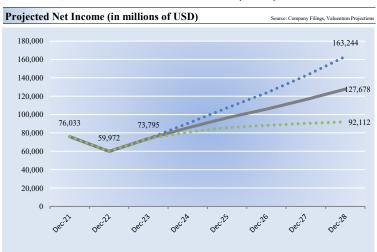
Alphabet's EBITDA expansion has been greater than that of both its peer group and industry group during the past three years. We expect the firm's EBITDA to trail its peer group but outpace that of its industry group during the next five years. Amazon.com sports the highest expected EBITDA growth rate among peers.



In the chart above, we show our baseline forecast for EBITDA as well as potential upside and downside cases.

		Last Fiscal Year Net	3-year Historical	5-year Projected
		Income	CAGR	CAGR
Alphabet	USD	73,795	22.4%	11.6%
Amazon.com	USD	-2,722	-161.7%	-297.3%
Apple	USD	96,995	19.1%	6.9%
Meta Platforms	USD	23,200	7.9%	22.9%
Microsoft	USD	72,361	17.8%	13.5%
Peer Median			12.8%	10.2%
Industry Median			16.4%	12.0%

Alphabet's net income expansion has been greater than that of both its peer group and industry group during the past three years. We expect the firm's net income to outpace its peer group but trail that of its industry group during the next five years. Meta Platforms sports the highest expected net income growth rate among peers.



In the chart above, we show our baseline forecast for net income as well as potential upside and downside cases



Alphabet GOOG FAIRLY VALUED

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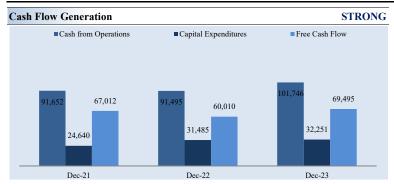
Value Rating



Economic Castle Attractive Estimated Fair Value \$164.00 Fair Value Range \$131.00 - \$197.00 Investment Style MEGA-CAP BLEND **Sector**Information Technology

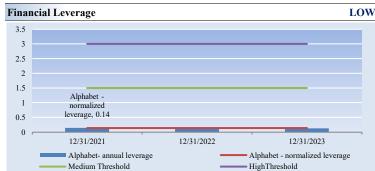
Industry
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Cash Flow and Financial Leverage Analysis



The bars above show the firms operating cash flow, capital expenditures, and free cash flow, respectively

Firms that generate a free cash flow margin (free cash flow divided by total revenue) above 5% are usually considered cash cows. Alphabet's free cash flow margin has averaged about 23.3% during the past 3 years. As such, we think the firm's cash flow generation is relatively STRONG. The free cash flow measure shown above is derived by taking cash flow from operations less capital expenditures and differs from enterprise free cash flow (FCFF), which we use in deriving our fair value estimate for the company. For more information on the differences between these two measures, please visit our website at Valuentum.com. At Alphabet, cash flow from operations increased about 11% from levels registered two years ago, while capital expenditures expanded about 31% over the same time period.



The bars above show the firm's annual debt-to-EBITDA. The red line shows the firm's normalized measure.

Firms that exhibit high leverage tend to be more risky than firms with relatively low debt loads, all else equal. We measure financial leverage by taking a firm's current total debt load and dividing it by the firm's trailing average 3-year annual EBITDA. Firms that are over 3 for this metric, we rate as having high leverage. Companies that have less than 1.5 turns of leverage (or a measure below 1.5), we rate as having low leverage. Alphabet's normalized debt-to-EBITDA measure of about 0.14 puts it in the LOW camp.

Cash Flow from Operations

		Last Fiscal Year CFO	3-year Historical CAGR	5-year Projected CAGR
Alphabet	USD	101,746	16.0%	8.2%
Amazon.com	USD	46,752	6.7%	27.1%
Apple	USD	110,543	11.1%	9.4%
Meta Platforms	USD	50,475	11.6%	12.5%
Microsoft	USD	87,582	13.0%	12.9%
Peer Median			11.3%	12.7%
Industry Median			11.6%	9.2%

Alphabet's cash flow from operations expansion has been greater than that of both its peer group and industry group during the past three years. We expect the firm's pace of cash flow from operations growth to fall below that of both its peer group and industry group during the next five years. Amazon.com sports the highest expected cash flow from operations growth rate among peers.

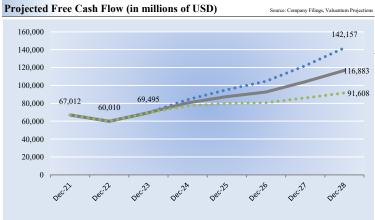


In the chart above, we show our baseline forecast for CFO as well as potential upside and downside cases.

Free Cash Flow (CFO-capital expenditures)

		Last Fiscal Year FCF	3-year Historical CAGR	5-year Projected CAGR
Alphabet	USD	69,495	17.5%	11.0%
Amazon.com	USD	-16,893	-192.1%	-239.8%
Apple	USD	99,584	10.7%	9.7%
Meta Platforms	USD	19,044	-3.5%	22.3%
Microsoft	USD	59,475	9.6%	16.3%
Peer Median			3.0%	13.0%
Industry Median			11.0%	9.1%

Alphabet's free cash flow expansion has been greater than that of both its peer group and industry group during the past three years. We expect the firm's free cash flow to trail its peer group but outpace that of its industry group during the next five years. Meta Platforms sports the highest expected free cash flow growth rate among peers.



In the chart above, we show our baseline forecast for free cash flow as well as potential upside and downside cases.

Alphabet GOOG FAIRLY VALUED

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Value Rating



 Economic Castle
 Estimated Fair Value
 Fair Value Range
 Investment Style
 Sector
 Industry

 Attractive
 \$164.00
 \$131.00 - \$197.00
 MEGA-CAP BLEND
 Information Technology
 Technology Giants

Valuation Analysis

In Millions of USD (except for per share items)	5-year Projections			
Revenue CAGR %	10.4%			
Avg. EBIT Margin %	29.3%			
Avg. Cash Tax Rate %	16.0%			
Earnings Before Interest CAGR %	7.6%			
Earnings Per Share CAGR %	13.9%			
Free Cash Flow to the Firm CAGR %	10.8%			
Earnings before interest = Net operating profits less adjusted taxes	Long-term Projections			
Phase II> III FCFF CAGR %	6.4% (II)	3% (III)		
Cost of Equity %	9.8%			
After-tax Cost of Debt %	4.0%			
Discount Rate (WACC) %	9.8%			
Synthetic credit spread = 0.46%	Results			
Phase I Present Value	349,308			
Phase II Present Value	921,681			
Phase III Present Value	677,575			
Total Firm Value	1,948,564	1		
Net Balance Sheet Impact	98,046			
Total Equity Value	2,046,610)		
Diluted Shares Outstanding	12,467.6			
Fair Value per Share	\$164.00			

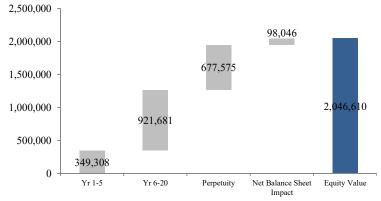
DCF Valuation Summary

We think Alphabet is worth \$164 per share with a fair value range of \$131.00 - \$197.00. The margin of safety around our fair value estimate is driven by the firm's LOW ValueRiskTM rating, which is derived from an evaluation of the historical volatility of key valuation drivers and a future assessment of them. Our near-term operating forecasts, including revenue and earnings, do not differ much from consensus estimates or management guidance. Our model reflects a compound annual revenue growth rate of 10.4% during the next five years, a pace that is lower than the firm's 3-year historical compound annual growth rate of 19%. Our model reflects a 5-year projected average operating margin of 29.3%, which is above Alphabet's trailing 3-year average. Beyond year 5, we assume free cash flow will grow at an annual rate of 6.4% for the next 15 years and 3% in perpetuity. For Alphabet, we use a 9.8% weighted average cost of capital to discount future free cash flows.

Valuation Breakdown

In the chart below, we show the build up to our estimate of total enterprise value for Alphabet and the break down to the firm's total equity value, which we estimate to be about 2046.61USD billion. The present value of the enterprise free cash flows generated during each phase of our model and the net balance sheet impact is displayed. We divide total equity value by diluted shares outstanding to arrive at our \$164 per share fair value estimate.

4



In Millions of USD

Enterprise Free Cash Flow								
	Fiscal Year End:	12/31/2021	12/31/2022	12/31/2023				
Earnings before Interest		71,466	80,915	90,115				
+ Depreciation		10,273	13,475	11,946				
- Capital Expenditures		24,640	31,485	32,251				
- Change in Working Capital		447	-3,138	1,022				
- Acquisitions		2,618	6,969	495				
Enterprise Free Cash Flow (FCFF	")	54,034	59,074	68,293				
In Millions of USD								

Our future forecasts for key valuation drivers result in a future free enterprise cash flow stream. Above, we show how we calculate enterprise free cash flow and the historical performance of the metric for Alphabet. Over the next five years, we expect the firm's enterprise free cash flow to expand at about a 11% compound annual growth rate. During years 6 through 20, we expect the measure to grow at a 6.4% rate. Beyond year 20 (in perpetuity), we grow the firm's free cash flow at inflation (3%).

Source: Company Filings, Valuentum Projection

Company Metrics versus Peer and Industry Medians

Company Name	Valuentum Buying Index™	Forward Price-to- Earnings	P/E on Est. Normal Diluted EPS	Price/Earnings-to- Growth (PEG), 5- year	Forward EV/EBITDA	EV/Est. Normal EBITDA	5-year Forward Earnings per Share CAGR	3-year Hist Avg ROIC, without goodwill	Dividend Yield %	Stock Price / Fair Value Estimate
Alphabet	4	20.7	15.9	1.8	15.0	12.0	13.9%	75.8%	0.0%	86.7%
Amazon.com	6	NMF	31.4	NMF	21.6	13.9	-297.3%	12.6%	0.0%	99.6%
Apple	3	26.1	22.0	3.5	20.1	17.4	8.0%	92.6%	0.6%	98.1%
Meta Platforms	7	25.7	17.9	1.7	17.1	12.6	26.3%	68.6%	0.0%	91.3%
Microsoft	5	32.4	24.3	2.6	22.8	17.6	14.7%	54.3%	0.8%	91.9%
Peer Median	5.5	26.1	23.2	2.6	20.9	15.7	11.3%	61.5%	0.3%	95.0%
Industry Median	6.0	24.4	18.0	2.2	17.4	13.6	12.6%	60.7%	0.7%	97.1%

View back of report for a full list of industry constituents covered by Valuentum. VBI: Valuentum's ranking for the attractiveness of this investment at the date of the report.



Alphabet GOOG FAIRLY VALUED

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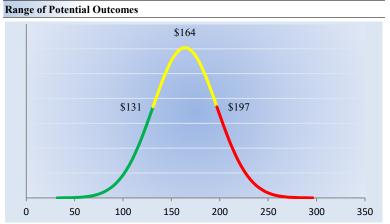
Value Rating



Economic Castle Attractive Estimated Fair Value \$164.00 Fair Value Range \$131.00 - \$197.00 Investment Style MEGA-CAP BLEND **Sector**Information Technology

Industry Technology Giants

Margin of Safety Analysis



Our discounted cash flow process values each firm on the basis of the present value of all future free cash flows. Although we estimate the firm's fair value at about \$164 per share, every company has a range of probable fair values that's created by the uncertainty of key valuation drivers (like future revenue or earnings, for example). After all, if the future were known with certainty, we wouldn't see much volatility in the markets as stocks would trade precisely at their known fair values. Our ValueRiskTM rating sets the margin of safety or the fair value range we assign to each stock. In the graph above, we show this probable range of fair values for Alphabet. We think the firm is attractive below \$131 per share (the green line), but quite expensive above \$197 per share (the red line). The prices that fall along the yellow line, which includes our fair value estimate, represent a reasonable valuation for the firm, in our opinion.

ValueRiskTM LOW

4

Alphabet receives a ValueRisk™ rating of LOW based of the historical volatility of key drivers of economic value creation. The fair value range sets the margin of safety around our fair value estimate of the firm's shares.

Revenue Volatility	17.6%
Gross Margin Volatility	18.8%
Earnings (EBI) Volatility	20.8%
Cash Flow (FCFF) Volatility	19.6%
Fair Value Range	20.0%

The Fair Value Range sets the premium or discount on our estimate of the firm's fair value.

Upside and Downside Probabilities

Probability (fair value < \$0) Less than 0.1% Probability (fair value > 2x current share price) 0.01%

We strive to answer a few questions that investors often ask: 1) What are the chances of a total loss of investment in this company? and 2) What is the chance that the company is really worth twice what I paid for it? The probability (fair value < 0) strives to answer the first question. It indicates the chance that the firm may encounter insolvency based on the characteristics of its cash flow stream, capital structure, and risk profile. The probability (fair value > 2x current share price) strives to answer the second question. It is our best estimate of whether investors are participating in a half-off sale by buying the company's shares at current prices.

Future Path of Fair Value

We estimate Alphabet's fair value at this point in time to be about \$164 per share. As time passes, however, companies generate cash flow and pay out cash to shareholders in the form of dividends. The chart to the right compares the firm's current share price with the path of Alphabet's expected equity value per share over the next three years, assuming our long-term projections prove accurate. The range between the resulting downside fair value and upside fair value in Year 3 represents our best estimate of the value of the firm's shares three years hence. This range of potential outcomes is also subject to change over time, should our views on the firm's future cash flow potential change. The expected fair value of \$217 per share in Year 3 represents our existing fair value per share of \$164 increased at an annual rate of the firm's cost of equity less its dividend yield. The upside and downside ranges are derived in the same way, but from the upper and lower bounds of our fair value estimate range.



The graph above shows the expected future fair value of the firm's shares relative to its current stock price.

Alphabet GOOG FAIRLY VALUED

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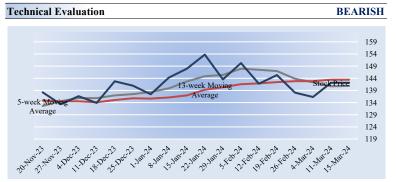


Economic Castle
Attractive

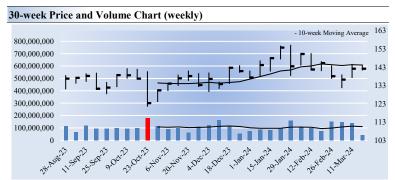
Estimated Fair Value \$164.00 Fair Value Range \$131.00 - \$197.00 Investment Style MEGA-CAP BLEND **Sector**Information Technology

Industry
Technology Giants

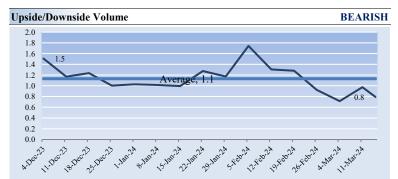
Technical Analysis



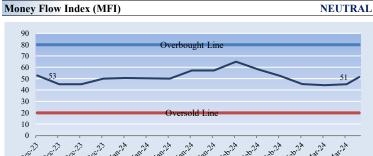
The firm's near-term moving average (5-week, grey line) and medium-term moving average (13-week, red line) are shown in the chart above. Typically, when a shorter-term moving average crosses a medium- or longer-term moving average from below, it represents a bullish signal. If the short-term moving average crosses from above, traders often view this as bearish. Alphabet's 5-week moving average is below its 13-week measure, indicating a BEARISH trend. The firm's 30-week uptrend could be challenged.



In the chart above, we pinpoint the heaviest accumulation or distribution week of the firm, determined by the week with the highest trading volume during the past 30 weeks. A heavy accumulation (buying) or distribution (selling) week often determines the future near-term direction of the firm's share price, as money managers continue to move in or out of the stock in the days and weeks ahead driving the stock up or down, respectively. For Alphabet, the week with the highest trading volume out of the last 30 weeks was a week of heavy selling, or distribution (red bar). Such market activity could indicate a reversal of an uptrend or further confirmation of a downtrend.



The level and trend of the Upside/Downside (U/D) volume ratio reveals whether institutional participation has been bullish or bearish as of late. Alphabet's U/D volume ratio of 0.8 is not only less than 1 but also is lower than its trailing average, indicating BEARISH institutional interest during the past several weeks.



The Money Flow Index (MFI) is an oscillator that uses price and volume to measure buying and selling pressure. Chartists often look for overbought (above 80) and oversold (below 20) levels to warn of unsustainable near-term price extremes. Alphabet's MFI of 51 is neutral, suggesting the firm's stock is neither overbought nor oversold at this time. However, a score over 50 tends to favor bulls. The MFI can also be used to gauge the strength or weakness of a firm's price trend. In Alphabet's case, its stock price and money flow neither reveals a bullish nor bearish divergence, further supporting our neutral view on its money flow action.

Relative Price Strength WEAK

A firm's relative price strength can be assessed over any number of time horizons. We show the firm's performance over the past 5 weeks, 13 weeks, and 30 weeks below. In arriving at our relative strength rating for each company, we assess the past 13 weeks, which includes the market's reaction to the firm's most recently reported quarter, where applicable, and other more recent economic events. During the past 13 weeks, Alphabet's shares returned -0.6%, while the market benchmark returned 10.4%. We think Alphabet's 13-week relative price performance is WEAK.

5-week Company Performance	0.9%
5-week Market Benchmark Performance	5.1%
5-week Relative Performance vs. Market Benchmark	-4.3%
13-week Company Performance	-0.6%
13-week Market Benchmark Performance	10.4%
13-week Relative Performance vs. Market Benchmark	-10.9%
30-week Company Performance	7.6%
30-week Market Benchmark Performance	12.2%
30-week Relative Performance vs. Market Benchmark	-4.6%

Timeliness Ma	trix TM	Equity Valuation			
Relative Strength	Overvalued	Fairly Valued	Undervalued		
Strong					
Neutral					
Weak					

Firms that are undervalued and currently showing near-term pricing strength score near the top right of the matrix.

Companies that are undervalued and showing near-term relative price strength could represent timely buys, as the stock may be attractive to both value and momentum investors. A cross section of the firm's equity valuation and its relative share price strength is shown in the matrix above. We tend to prefer undervalued stocks that have strong pricing momentum, also called Valuentum stocks.



Alphabet GOOG FAIRLY VALUED

Buying Index™

4

Value Rating



 Economic Castle
 Estimated Fair Value
 Fair Value Range
 Investment Style
 Sector
 Industry

 Attractive
 \$164.00
 \$131.00 - \$197.00
 MEGA-CAP BLEND
 Information Technology
 Technology Giants

Pro Forma Income Statement

In Millions of USD (except for per share items)					
	Dec-21	Dec-22	Dec-23	Dec-24	Dec-25
Total Revenue	257,637	282,836	307,394	342,130	378,053
Cost of Goods Sold	110,939	126,203	132,372	147,309	161,096
Selling, General and Administrative Expenses	36,422	42,291	43,087	47,949	52,437
Other Operating Expenses	31,562	39,500	43,709	48,641	53,194
Operating Income	78,714	74,842	88,226	98,230	111,326
Unusual items	0	0	0	0	0
Operating Income, including unusual items	78,714	74,842	88,226	98,230	111,326
Interest Expense	(346)	(357)	(308)	(308)	(308)
Other Non-operating Income	12,366	(3,157)	(2,201)	3,865	3,865
Pre-tax Income	90,734	71,328	85,717	101,787	114,883
Income Taxes	14,701	11,356	11,922	16,286	18,381
Income after tax	76,033	59,972	73,795	85,501	96,502
Minority Interest and Equity Income	0	0	0	0	0
Net Income, excluding extra items	76,033	59,972	73,795	85,501	96,502
Income Available to Common, excluding extra items	76,033	59,972	73,795	85,501	96,502
Diluted Earnings per Share, excluding extra items	5.61	4.56	5.80	6.86	7.90
Diluted Weighted Shares Outstanding	13,553.0	13,159.0	12,722.0	12,467.6	12,218.2

Source: Company Filings, Xignite, Valuentum Projections

Note: Pro forma data in discounted cash-flow valuation may reflect significant adjustments from GAAP accounting data, including cash (not effective) tax rates and other analytical adjustments on a backward-looking and forward-looking basis. No individual data, by itself, found in this report should be used to make any investment decision.



Alphabet GOOG FAIRLY VALUED

Buying IndexTM

4

Value Rating



Economic CastleEstimated Fair ValueFair Value RangeInvestment StyleSectorIndustryAttractive\$164.00\$131.00 - \$197.00MEGA-CAP BLENDInformation TechnologyTechnology Giants

Pro Forma Balance Sheet

------ Historical ------ Projected -------

In Millions of USD (except for per share items)					
	Dec-21	Dec-22	Dec-23	Dec-24	Dec-25
Assets					
Total Cash (including marketable securities)	139,649	113,762	110,916	155,232	207,276
Inventory	1,170	0	0	70	154
Accounts Receivable	39,304	40,258	47,964	53,373	58,965
Other Current Assets	8,020	10,775	12,650	12,650	12,650
Total Current Assets	188,143	164,795	171,530	221,325	279,045
Gross Fixed Assets	159,972	186,091	215,894	248,468	281,367
(Accumulated Depreciation)	(49,414)	(59,042)	(67,458)	(80,754)	(95,446)
Net Property, Plant, and Equipment	110,558	127,049	148,436	167,714	185,921
Goodwill, Net	22,956	28,960	29,198	29,198	29,198
Intangibles, Net	1,417	0	0	0	0
Other Long-term Assets	36,194	44,460	53,228	53,228	53,228
Total Assets	359,268	365,264	402,392	471,465	547,392
Liabilities					
Accounts Payable	6,037	5,128	7,493	8,310	9,053
Other Current Liabilities	58,217	64,172	73,321	77,249	81,382
Current Portion of Long-term Debt	0	0	1,000	1,000	1,000
Total Current Liabilities	64,254	69,300	81,814	86,560	91,435
Long-term Debt	12,844	12,857	11,870	11,870	11,870
Other Long-term Liabilities	30,535	26,963	25,329	25,329	25,329
Total Liabilities	107,633	109,120	119,013	123,759	128,634
Preferred Stock	0	0	0	0	0
Shareholders' Equity					
Common Stock and Additional Paid in Capital	61,774	68,184	76,534	76,534	76,534
Retained Earnings	191,484	195,563	211,247	296,748	393,250
Other Equity	(1,623)	(7,603)	(4,402)	(25,576)	(51,026)
Total Shareholders' Equity	251,635	256,144	283,379	347,707	418,758
Total Liabilities and Shareholders' Equity	359,268	365,264	402,392	471,465	547,392

Source: Company Filings, Xignite, Valuentum Projections

Note: Pro forma data in discounted cash-flow valuation may reflect significant adjustments from GAAP accounting data, including cash (not effective) tax rates and other analytical adjustments on a backward-looking and forward-looking basis. No individual data, by itself, found in this report should be used to make any investment decision.



Data as of 15-Mar-2024 (10=best) Valuentum Retail Equity Research

Alphabet GOOG FAIRLY VALUED

WALUENTUM . Buying Index™

4

Value Rating



Estimated Fair Value Economic Castle Fair Value Range **Investment Style** Sector Industry Information Technology Attractive \$164.00 \$131.00 - \$197.00 MEGA-CAP BLEND **Technology Giants**

Pro Forma Cash Flow Statement

----- Historical -----

----- Projected -----

In	Millions	of US	D (6	except	for	per	share	items)	į

In Millions of USD (except for per share items)							
	Dec-21	Dec-22	Dec-23	Dec-24	Dec-25		
Cash from Operations							
Net Income	76,033	59,972	73,795	85,501	96,502		
Depreciation and Amortization	10,273	13,475	11,946	13,296	14,692		
Deferred Income Taxes	0	0	0	0	0		
Operating Gains Or Losses	5,346	18,048	16,005	15,000	10,000		
Changes in Working Capital	0	0	0	(734)	(801)		
Cash Flow from Operations	91,652	91,495	101,746	113,063	120,393		
Cash from Investing							
Purchase of Property, Plant, Equipment	(24,640)	(31,485)	(32,251)	(32,574)	(32,899)		
Other Investing Cash Flows	(10,883)	11,187	5,188	0	0		
Cash Flow from Investing	(35,523)	(20,298)	(27,063)	(32,574)	(32,899)		
Cash from Financing							
Issuance (Retirement) of Stock	(50,274)	(59,296)	(61,504)	(36,174)	(35,450)		
Issuance (Retirement) of Debt	(1,236)	(1,196)	(760)	0	0		
Dividends Paid	0	0	0	0	0		
Other Financing Cash Flows	(9,852)	(9,265)	(9,829)	0	0		
Cash Flow from Financing	(61,362)	(69,757)	(72,093)	(36,174)	(35,450)		
Foreign Exchange	(287)	(506)	(421)	0	0		
Net Change in Cash	(5,520)	934	2,169	44,316	52,044		

Source: Company Filings, Xignite, Valuentum Projections

Note: Pro forma data in discounted cash-flow valuation may reflect significant adjustments from GAAP accounting data, including cash (not effective) tax rates and other analytical adjustments on a backward-looking and forward-looking basis. No individual data, by itself, found in this report should be used to make any investment decision.



Alphabet GOOG FAIRLY VALUED

Buying Index™

Value Rating



Economic Castle Attractive Estimated Fair Value \$164.00 Fair Value Range \$131.00 - \$197.00 Investment Style MEGA-CAP BLEND **Sector**Information Technology

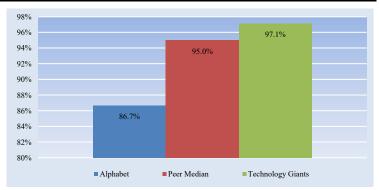
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Industry Technology Giants

Technology Giants

Technology Giants FAIRLY VALUED

We think the Technology Giants industry is fairly valued at this time. The industry's market cap is trading between 80% and 120% of our estimate of its fair value based on our DCF process. Although we use a firm-specific ValueRisk™ measure to determine whether a firm is undervalued or overvalued based on our DCF process, we consider an industry to be undervalued if it is trading below 80% of our estimate of its fair value and overvalued if it is trading at over 120% of our estimate of its fair value. We think these fair value ranges are appropriate given the diversification benefits of holding a basket of stocks. Although there may be individual opportunities within the Technology Giants industry, we don't find the industry as a whole attractive based solely on valuation.



The above bar chart reveals the price/fair value of the company, its peers, and the industry as a whole.

Shaded blue denotes that the firm has earned the highest rating for that respective category.

Company Name	Ticker	Market Cap (USD- mil)	Investment Style	DCF Valuation	Relative Valuation	ValueCreation™	ValueRisk™	ValueTrend™	Technicals	Relative Strength
Adobe Systems	ADBE	261,116	MEGA-CAP BLEND	FAIRLY VALUED	NEUTRAL	EXCELLENT	LOW	NEGATIVE	BEARISH	WEAK
Advanced Micro Devices	AMD	223,502	MEGA-CAP BLEND	FAIRLY VALUED	UNATTRACTIVE	EXCELLENT	MEDIUM	NEGATIVE	NEUTRAL	STRONG
Alibaba	BABA	195,671	LARGE-CAP VALUE	UNDERVALUED	ATTRACTIVE	EXCELLENT	MEDIUM	POSITIVE	BEARISH	WEAK
Alphabet	GOOG	1,772,513	MEGA-CAP BLEND	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	LOW	NEGATIVE	BEARISH	WEAK
Amazon.com	AMZN	1,562,789	MEGA-CAP BLEND	FAIRLY VALUED	UNATTRACTIVE	GOOD	MEDIUM	NEGATIVE	BULLISH	STRONG
Analog Devices	ADI	100,390	LARGE-CAP CORE	FAIRLY VALUED	NEUTRAL	EXCELLENT	LOW	POSITIVE	BULLISH	WEAK
Ansys	ANSS	29,806	LARGE-CAP BLEND	FAIRLY VALUED	NEUTRAL	EXCELLENT	MEDIUM	NEGATIVE	BULLISH	STRONG
Apple	AAPL	2,702,258	MEGA-CAP VALUE	FAIRLY VALUED	UNATTRACTIVE	EXCELLENT	LOW	NEGATIVE	BEARISH	WEAK
Applied Materials	AMAT	134,194	LARGE-CAP VALUE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	MEDIUM	POSITIVE	BULLISH	STRONG
Automatic Data Processing	ADP	100,528	LARGE-CAP CORE	FAIRLY VALUED	NEUTRAL	EXCELLENT	LOW	POSITIVE	BULLISH	WEAK
Baidu	BIDU	35,907	LARGE-CAP VALUE	FAIRLY VALUED	ATTRACTIVE	GOOD	MEDIUM	POSITIVE	BEARISH	WEAK
Booking Holdings	BKNG	133,933	LARGE-CAP BLEND	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	LOW	POSITIVE	BULLISH	STRONG
Broadcom	AVGO	546,620	MEGA-CAP BLEND	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	MEDIUM	POSITIVE	BULLISH	STRONG
Cisco	CSCO	197,866	LARGE-CAP VALUE	FAIRLY VALUED	NEUTRAL	EXCELLENT	LOW	POSITIVE	BEARISH	WEAK
eBay	EBAY	27,093	LARGE-CAP VALUE	FAIRLY VALUED	ATTRACTIVE	VERY POOR	MEDIUM	POSITIVE	BULLISH	STRONG
Enphase Energy	ENPH	16,788	LARGE-CAP CORE	FAIRLY VALUED	NEUTRAL	EXCELLENT	LOW	POSITIVE	BULLISH	STRONG
IBM	IBM	170,274	LARGE-CAP CORE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	MEDIUM	NEGATIVE	BULLISH	STRONG
Intel	INTC	180,463	LARGE-CAP VALUE	FAIRLY VALUED	NEUTRAL	POOR	VERY HIGH	NEGATIVE	BEARISH	WEAK
KLA-Tencor	KLAC	80,600	LARGE-CAP CORE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	LOW	POSITIVE	BULLISH	STRONG
Korn/Ferry	KFY	3,064	MID-CAP VALUE	FAIRLY VALUED	NEUTRAL	EXCELLENT	LOW	POSITIVE	BULLISH	STRONG
Lam Research	LRCX	103,275	LARGE-CAP VALUE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	LOW	POSITIVE	BULLISH	STRONG
Manpower	MAN	4,056	MID-CAP CORE	FAIRLY VALUED	NEUTRAL	EXCELLENT	MEDIUM	NEGATIVE	BULLISH	STRONG
Mastercard	MA	446,379	MEGA-CAP BLEND	FAIRLY VALUED	NEUTRAL	EXCELLENT	LOW	POSITIVE	NEUTRAL	NEUTRAL
Meta Platforms	META	953,832	MEGA-CAP BLEND	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	MEDIUM	NEGATIVE	BULLISH	STRONG
Micron Technology	MU	103,919	LARGE-CAP GROWTH	FAIRLY VALUED	NEUTRAL	POOR	MEDIUM	NEGATIVE	BULLISH	STRONG
Microsoft	MSFT	2,720,350	MEGA-CAP BLEND	FAIRLY VALUED	UNATTRACTIVE	EXCELLENT	LOW	NEGATIVE	NEUTRAL	NEUTRAL
Nvidia	NVDA	1,230,862	MEGA-CAP BLEND	FAIRLY VALUED	UNATTRACTIVE	EXCELLENT	MEDIUM	NEGATIVE	BULLISH	NEUTRAL
Oracle	ORCL	311,678	MEGA-CAP VALUE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	LOW	NEGATIVE	BULLISH	WEAK
PayPal	PYPL	69,619	LARGE-CAP VALUE	FAIRLY VALUED	ATTRACTIVE	GOOD	LOW	POSITIVE	BULLISH	WEAK
QUALCOMM	QCOM	172,684	LARGE-CAP VALUE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	LOW	NEGATIVE	NEUTRAL	STRONG
Salesforce.com	CRM	292,566	MEGA-CAP BLEND	FAIRLY VALUED	UNATTRACTIVE	EXCELLENT	LOW	POSITIVE	NEUTRAL	STRONG
Taiwan Semiconductor	TSM	524,759	MEGA-CAP CORE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	MEDIUM	POSITIVE	BULLISH	NEUTRAL
Texas Instruments	TXN	154,186	LARGE-CAP CORE	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	MEDIUM	NEGATIVE	BULLISH	NEUTRAL
Visa	v	686,133	MEGA-CAP BLEND	FAIRLY VALUED	ATTRACTIVE	EXCELLENT	LOW	POSITIVE	NEUTRAL	NEUTRAL

Valuentum's Full Page Stock Report

DCF Valuation

Shows whether the firm is undervalued, fairly valued, or overvalued based on our DCF process and by how much.

Valuentum Buying Index (VBI)

Provides insight into the timeliness of an investment opportunity. We rank firms from 1 to 10 based on rigorous fiancial, valuation, and technical analysis. A 10 represents one of our top picks.



Valuentum Value Rating (VVR)

Indicates whether we think a firm is undervalued, fairly valued, or overvalued on the basis of our DCF process.



Investment Considerations

Evaluates firms on 12 different measures, from the firm's growth and cash flow generation to the stock's money flow index and upside/downside volume. We reveal technical support and resistance levels.

Business Quality

for shareholders

operations.

compared wth the

underlying risk of its

Investment Highlights

analysis of its financial

and technical strengths

Relative Valuation

Comparison of the

peers.

firm's PE, PEG, and

Price/FV ratios versus

Our opinion of the

and weaknesses.

company, including

Summary of the firm's

ability to create value

30-week Price and **Volume Action**

Displays the last accumulation or distribution week of the stock and historical price and volume action.

Company Vitals

industry and other

relevant company

Normalized EPS

Estimation of the

firm's normalized

earnings measures

valuation mutliples.

corresponding

and EBITDA

and the

Shows sector.

information.

Visit us at www.valuentum.com Valuentum Retail Equity Research Apple AAPL UNDERVALUED 3 Buying Index™ Value Rating Economic Castle Highest Rated Estimated Fair Value Investment Style MEGA-CAP VALUE Investment Consideration Apple is as much a brand as it is one of the most innovative companies

Stock Chart (weekly) ValueCreationTM ValueRiskTM 1.800.000.000 ValueTrendTM 116.00 Cash Flow Generation 111 1,200,000,000 Technical Evaluatio 800,000,000 Relative Strength Company Vitals

Apple is as much a brand as it is one of the world's

most innovative companies. The firm is no longer

known for its iPods and personal computers, as the

proliferation of the iPhone over the past several years

has been a sight to behold. The company's execution

remains top notch, and we enter it it to continue to out innovative products in technology, its most recent many product launch.

UNDERVALUED Relative Valuation UNATTRACTIVE EXCELLENT LOW POSITIVE STRONG MODEST BULLISH STRONG Money Flow Index (MFI) NEUTRAL Upside/Downside Volume (U/D) BULLISH Near-term Technical Support, 10-week MA 112.00 ited Cash Flow; MFI, U/D = Please see glos

ansimess Saumis		A WINGC LEWINOR.		
/alueRisk TM	Very Poor	Poor	Good	Excellent
Low				
Medium				
High				
Very High				
irms that generate economic	profits with little oper	eating variability scor	e near the top rigi	at of the matrix.
Relative Valuation	K	Forward P/E	PEG	Price / FV
		220	272.00	00.20/

· Criticism over the firm's dependence on sales of the	Firms that generate economic profits with little ope	postine specialistic score	a near the top riv
iPhone gained momentum in fiscal 2016, as the second quarter of the fiscal year marked the first	Relative Valuatio	Forward P/E	PEG
quarterly sales decline in 13 years. High levels of	BlackBerry	-53.0	NMF
demand for the iPhone 7 and multiple safety issues at	Cray	49.4	0.9
rival Samsung have eased concerns for the time being.	Hewlett-Packard	9.0	NMF
· Apple's rollout of future iterations of the iPhone	IBM	11.7	2.6
should propel its fundamentals higher. Though we're	Peer Median	10.4	1.8
not embedding another blockbuster hit in our model,	Apple	14.0	2.0
we wouldn't be surprised if Apple delivers another one	Price / FV = Current Stor vided by	y Estimated Fair Va	lue
from its pipeline. Perhaps only a dream five years ago, the popularity of the new Apple Watch is now worth	Financial Summar	Acts	nal
watching, though it has yet to catch fire in the eyes of	Fiscal Year End:	Sep-14	Sep-1

I cet teleditiit	10.4	E 140	001010
Apple	14.0	2.0	79.3%
Price / FV = Current Stor vided by I	Estimated Fair Val	lue	
Financial Summar	Actu	Projected	
Fiscal Year End:	Sep-14	Sep-15	Sep-16
Revenue	182,795	233,715	215,485
Revenue, YoY%	7.0%	27.9%	-7.8%
Operating Income	52,503	71,230	63,313
Operating Margin %	28.7%	30.5%	29.4%
Net Income	39,510	53,394	48,329
Net Income Margin %	21.6%	22.8%	22.4%
Diluted EPS	6.45	9.22	8.34
Diluted EPS, YoY %	13.6%	42.8%	-9.5%
Free Cash Flow (CFO-capex)	49,900	69,778	47,138
Free Cash Flow Margin %	27.3%	29.9%	21.9%

· Investors should pay close attention to the firm's Return on Equity 36.8% gross margin, which is expected to fall to 37.5%-38% in fiscal 2016 from 40% in fiscal 2015. Pricing and 19.3% Return on Assets ROIC, with goodwill cost pressures may be unavoidable. A slight step back ROIC, without goodwill ROIC = Return on Invested Capital; N

\$675,472

180.295

1.2%

2.28

7.3%

9.55

12.2

89.47 - 118.69

Information Technology

Leverage, Coverage, and Liquidity Total Debt 64,462 Net Debt -141.204 Total Debt/EBITDA 0.8 Net Debt/EBITDA EBITDA/Interest Current Ratio Quick Ratio

Market Cap (USD)

Valuentum Sector

5-week Return

13-week Return

30-week Return

Dividend Yield %

Dividends per Share

Est. Normal Diluted EPS

Est. Normal EBITDA

Forward EV/EBITDA

Returns Summary

EV/Est. Normal EBITDA

Forward Dividend Payout Ratio

P/E on Est. Normal Diluted EPS

Forward Revenue Growth (5-yr)

Forward EPS Growth (5-yr)
NMF = Not Meaningful: Est. = Estimated: FY = Fiscal Year

Avg Weekly Vol (30 wks)

30-week Range (USD)

fiscal 2016 should not be a major conce vestors given Apple's massive cash position and impressive track record

· Apple's cash hoard is more than some of the market capitalizations of the largest companies in the S&P 500. The company retains tremendous flexibility in this regard, and we continue to expect dividend increases and share buybacks.

Structure of the Computer Hardware Industry The computer hardware space, which spans the personal computer to the iPhone and iPad, is highly competitive. The indu is characterized by frequent product introductions and rapid technological advances that can cause dramatic market share shifts. Though some firms benefit from a strong brand, participants often price aggressively, pressuring margins. Firms are also subject to potential component shortages/disruptions, which can punish perform some, and services revenue has become critical for others. We're neutral on the space

VALUENTUM

77.3%

75.9%

Returns Summary

3-year averages of the firm's key return measures, including return on invested capital, with and without goodwill.



Page 1

Leverage, Coverage, and Liquidity

A snapshot of the company's financial health.



Financial Summary

A summary of the proforma financial statements found in the extended report.

About Valuentum

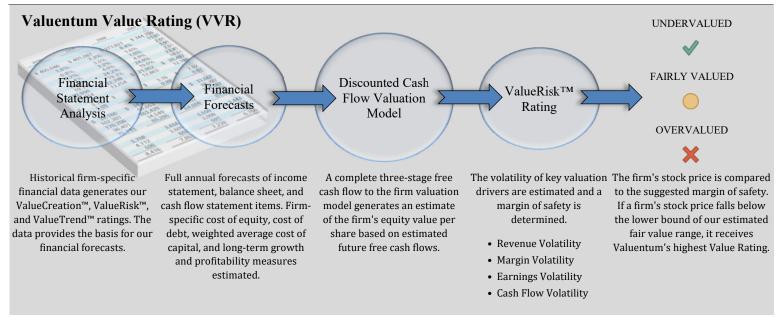
@Valuentum, we strive to stand out from the crowd. Most investment research publishers fall into a few camps, whether it be value, growth, income, momentum, chartist or some variant of the aforementioned. We think each in its own right holds merit, but we think the combination of these approaches can be even more powerful. After all, stock price movements aren't just driven by investors of the value or growth variety, but by all market participants. Therefore, we look at stocks from a variety of investment perspectives in order to better understand and identify ideas. We want to provide relevant information.

The core of our process is grounded in rigorous discounted cash flow analysis and incorporates the concept of a margin of safety. We offer a fair value estimate for each company and provide a relative valuation assessment in the context of a company's industry and closest peers. A cross section of our ValueCreationTM and ValueRiskTM ratings provides a financial assessment of a company's business quality, while our ValueTrendTM rating offers insight into the trajectory of a firm's economic profit creation. The Economic Castle rating measures the magnitude of future economic value generation, and the Dividend Cushion ratio assesses the financial capacity of a company to keep raising its dividend.

Our analysis doesn't stop there. We also offer a technical evaluation of the stock as well as other momentum indicators. We not only want to reveal to readers which firms may be undervalued, in our view, but we also want to provide readers with information to help them assess entry and exit points. Most research publishers focus on arriving at a target price or fair value estimate, but may fall short of providing a technical assessment to bolster buy and sell disciplines. We strive to go the distance and provide readers with answers--not half the story.

An explanation of our approach would not be complete if we didn't describe our ideal stock idea. We're looking for companies that are undervalued--both on a DCF basis and versus peers--have strong growth potential, have a solid track record of creating economic profits for shareholders with reasonable risk, are strong cash flow generators, have manageable financial leverage, and are currently showing bullish technical and momentum indicators. For dividend growth ideas, we look for companies that have both the capacity and willingness to keep raising the dividend.

Can such stock ideas exist? Subscribe to Valuentum to receive our best investment ideas and analysis on hundreds of stocks, dividends, ETFs and more.



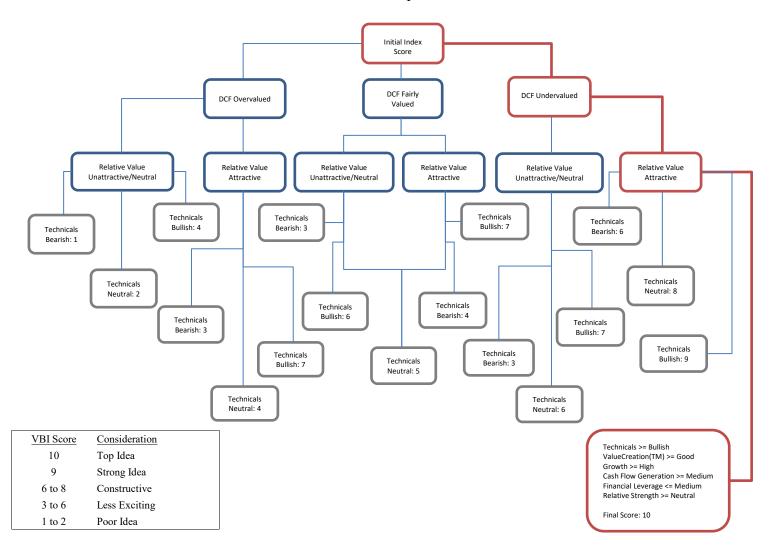
Methodology for Picking Stocks - Valuentum Buying IndexTM (VBI)

@ Valuentum, we like to look at companies from a number of different perspectives. The Valuentum Buying Index (VBI) combines rigorous financial and valuation analysis with an evaluation of a stock's technicals to derive a rating between 1 and 10 for each company. The VBI places considerable emphasis on a company's discounted cash-flow (DCF) valuation, its relative valuation versus peers (both forward PE and PEG ratios), and its technicals in order to help readers assess entry and exit points on the most interesting ideas.

Let's follow the red line on the flow chart below to see how a company can score a 10, the best mark on the index. First, the company would need to be 'undervalued' on a DCF basis and 'attractive' on a relative value basis. The stock would also have to be exhibiting 'bullish' technicals. The firm would need a ValueCreationTM rating of 'good' or 'excellent', exhibit 'high' or 'aggressive' growth prospects, and generate at least a 'medium' or 'neutral' assessment for cash flow generation, financial leverage, and relative price strength.

This is a tall order for any company. Stocks that don't make the cut for a 10 are ranked accordingly, with the least attractive stocks, in our opinion, garnering a rating of 1. Most of our coverage universe registers ratings between 3 and 7, but at any given time there could be large number of companies garnering either very high or very low scores, especially at market lows or tops, respectively.

The Best Ideas Newsletter portfolio puts the VBI into practice.



Glossary

Estimated Fair Value. This measure is our opinion of the fair equity value per share of the company. If our forecasts prove accurate, which may not always be the case, we may expect a firm's stock price to converge to this value within the next 3 years.

Fair Value Range. The fair value range represents an upper bound and lower bound, between which we would consider the firm to be fairly valued. The range considers our estimate of the firm's fair value and the margin of safety suggested by the volatility of key valuation drivers, including revenue, gross margin, earnings before interest, and enterprise free cash flow (the determinants behind our ValueRiskTM rating).

DCF Valuation. We opine on the firm's valuation based on our DCF process. Firms that are trading with an appropriate discount to our fair value estimate receive an UNDERVALUED rating. Firms that are trading within our fair value range receive a FAIRLY VALUED rating, while firms that are trading above the upper bound of our fair value range receive an OVERVALUED rating.

Relative Value. We compare the firm's forward price-to earnings (PE) ratio and its price/earnings-to-growth (PEG) ratio to that of its peers. If both measures fall below the peer median, the firm receives an ATTRACTIVE rating. If both are above the peer median, the firm receives an UNATTRACTIVE rating. Any other combination results in a NEUTRAL rating.

ValueCreation™. This is a proprietary Valuentum measure. ValueCreation™ indicates the firm's historical track record in creating economic value for shareholders, taking the average difference between ROIC (without goodwill) and the firm's estimated WACC during the past three years. The firm's performance is measured along the scale of EXCELLENT, GOOD, POOR, and VERY POOR. Those firms with EXCELLENT ratings have a demonstrated track record of creating economic value, while those that register a VERY POOR mark have been destroying economic value.

ValueRisk™. This is a proprietary Valuentum measure. ValueRisk™ indicates the historical volatility of key valuation drivers, including revenue, gross margin, earnings before interest, and enterprise free cash flow. The standard deviation of each measure is calculated and scaled against last year's measure to arrive at a percentage deviation for each item. These percentage deviations are weighted equally to arrive at the corresponding fair value range for each stock, measured in percentage terms. The firm's performance is measured along the scale of LOW, MEDIUM, HIGH, and VERY HIGH. The ValueRisk™ rating for each firm also determines the fundamental beta of each firm along the following scale: LOW (0.85), MEDIUM (1), HIGH (1.15), VERY HIGH (1.3).

ValueTrend™. This is a proprietary Valuentum measure. ValueTrend™ indicates the trajectory of the firm's return on invested capital (ROIC). Firms that earned an ROIC last year that was greater than the 3-year average of the measure earn a POSITIVE rating. Firms that earned an ROIC last year that was less than the 3-year average of the measure earn a NEGATIVE rating.

Cash Flow Generation. Firms' cash flow generation capacity are measured along the scale of STRONG, MEDIUM, and WEAK. A firm with a 3-year historical free cash flow margin (free cash flow divided by sales) greater than 5% receives a STRONG rating, while firms earning less than 1% of sales as free cash flow receive a WEAK rating.

Financial Leverage. Based on the firm's normalized debt-to-EBITDA metric, we rank firms on the following scale: LOW, MEDIUM, and HIGH. Companies with a normalized debt-to-EBITDA ratio below 1.5 receive a LOW score, while those with a measure above 3 receive a HIGH score.

Upside/Downside Volume. Heavy volume on up days and lower volume on down days suggests that institutions are heavily participating in a stock's upward advance. We use the trailing 14-week average of upside and downside volume to calculate an informative ratio. We rank each firm's U/D volume ratio along the following scale: BULLISH, IMPROVING, DETERIORATING, and BEARISH.

Investment Style. Valuentum uses its own proprietary stock-classification system. Nano-cap: Less than \$50 million; Micro-cap: Between \$50 million and \$200 million; Small-cap: Between \$200 million and \$2 billion; Mid-cap: Between \$2 billion and \$10 billion; Large-cap: Between \$10 billion and \$200 billion; Mega-cap: Over \$200 billion. Blend: Firm's that we think are undervalued and exhibit high growth prospects (growth in excess of three times the rate of assumed inflation). Value: Firm's that we believe are undervalued, but do not exhibit high growth prospects. Growth: Firms that are not undervalued, in our opinion, but exhibit high growth prospects. Core: Firms that are neither undervalued nor exhibit high growth prospects.

Company Vitals. In this section, we list key financial information and the sector and industry that Valuentum assigns to the stock. The P/E-Growth (5-yr), or PEG ratio, divides the current share price by last year's earnings (EPS) and then divides that quotient by our estimate of the firm's 5-year EPS growth rate. The estimated normalized diluted EPS and estimated normalized EBITDA represent the five-year forward average of these measures used in our discounted cash flow model. The P/E on estimated normalized EPS divides the current share price by estimated normalized diluted EPS. The EV/estimated normalized EBITDA considers the current enterprise value of the company and divides it by estimated normalized EBITDA. EV is defined as the firm's market capitalization plus total debt, minority interest, preferred stock less cash and cash equivalents.

Business Quality Matrix. We compare the firm's ValueCreation™ and ValueRisk™ ratings. The box is an easy way for investors to quickly assess the business quality of a company. Firms that generate economic profits with little operating variability score near the top right of the matrix.

Timeliness Matrix. We compare the company's recent stock performance relative to the market benchmark with our assessment of its valuation. Firms that are experiencing near-term stock price outperformance and are undervalued by our estimate may represent timely buys.

Range of Potential Outcomes. The firm's margin of safety is shown in the graphic of a normal distribution. We consider a firm to be undervalued if its stock price falls along the green line and overvalued if the stock price falls along the red line. We consider the firm to be fairly valued if its stock price falls along the yellow line.

Return on Invested Capital. At Valuentum, we place considerable emphasis on return on invested capital (both with and without goodwill). The measure focuses on the return (earnings) the company is generating on its operating assets and is superior to return on equity and return on assets, which can be skewed by a firm's leverage or excess cash balance, respectively.

Technical Evaluation. We evaluate a firm's near-term and medium-term moving averages and money flow index (MFI) to assign each firm a rating along the following scale: VERY BULLISH, BULLISH, NEUTRAL, BEARISH, and VERY BEARISH.

Stock Price Relative Strength. We assess the perfomance of the company's stock during the past quarter, 13 weeks, relative to an ETF that mirrors the aggregate performance of constituents of the stock market. Firms are measured along the scale of STRONG, NEUTRAL, and WEAK. Companies that have outperformed the market index by more than 2.5% during this 13-week period receive a STRONG rating, while firms that trailed the market index by more than 2.5% during this 13-week period receive a WEAK rating.

Money Flow Index (MFI). The MFI is a technical indicator that measures buying and selling pressure based on both price and volume. Traders typically use this measure to identify potential reversals with overbought and oversold levels. We use a 14-week measure to rank firms along the following scale: EXTREMELY OVERBOUGHT (>90), OVERBOUGHT (80-90), NEUTRAL (20-80), OVERSOLD (10-20), EXTREMELY OVERSOLD (0-10).



Disclosures, Disclaimers & Additional Sources

To send us feedback or if you have any questions, please contact us at valuentum@valuentum.com. We're always looking for ways to better serve your investment needs and improve our research.

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GOOG Rating History	Price	Fair Value	VBI
15-Mar-24	\$142.17	\$164.00	4
22-Dec-23	\$142.72	\$152.00	7
25-Oct-23	\$127.77	\$133.00	4
7-Jul-23	\$120.14	\$127.00	6
17-Apr-23	\$105.90	\$118.00	7
24-Dec-22	\$88.73	\$128.00	6
22-Sep-22	\$100.40	\$140.00	3
26-Aug-22	\$111.30	\$157.00	3
17-Jun-22	\$2,157.31	\$3,146.00	3
22-Mar-22	\$2,805.55	\$3,371.00	7
3-Dec-21	\$2,850.41	\$3,504.00	4
15-Nov-21	\$2,977.95	\$3,499.00	6
26-Jul-21	\$2,792.89	\$3,500.00	6
15-Apr-21	\$2,295.54	\$2,792.00	6

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